



 **HongLeong** Financial Group Berhad

*ANNUAL REPORT 2015*



Hongkong & Shanghai

## OUR VISION

To be an integrated financial services  
that consistently meets our customer's needs.



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## Financial Section

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## INTRODUCTION

“ Hong Leong Financial Group Berhad, the holding company for Hong Leong Group’s banking and financial services, has continuously grown over the years through focused business strategies supported by strong management and financial disciplines. ”

The Financial Group’s integrated suite of conventional and Islamic financial products and services enables it to reach out and connect with its customers both in Malaysia and in the region.

Through Hong Leong Bank Berhad, the Group provides comprehensive services in personal financial services, business banking, treasury, transaction banking, wealth management and Islamic financial services. With an extensive distribution network of circa 300 branches and 1500 self-service terminals throughout Malaysia, Hong Leong Bank is well positioned to offer effective, sound and responsible financial solutions to Malaysians from all walks of life.

Beyond its home base, the Bank’s regional footprint is marked by branches in Singapore and Hong Kong, wholly owned subsidiaries in Vietnam and Cambodia, as well as a representative office in Nanjing. In China, the Bank has a 20% shareholding in the Bank of Chengdu Co., Ltd., Sichuan, and is also a joint venture partner with the Bank of Chengdu in operating a licensed consumer finance company in Chengdu, Sichuan.

# INTRODUCTION

Islamic banking and wealth management services are provided through its full-fledged Islamic bank, Hong Leong Islamic Bank Berhad. Offering holistic financial solutions in wholesale and investment banking, business banking, personal financial services and wealth management that encapsulate the tenets and principles of Shariah Law, Hong Leong Islamic Bank's products and services are easily accessible to customers seeking an alternative to conventional banking both through its dedicated Islamic banking branches as well as through all conventional banking branches nationwide.

Hong Leong Assurance Berhad, a leading Malaysian insurance company, is one of the country's fastest growing life insurers backed by a fast expanding agency force nationwide. Through a strategic partnership exercise, Hong Leong Assurance Berhad has merged its general insurance business with MSIG Insurance (Malaysia) Bhd, forming Malaysia's third largest general insurer. The Group is also present in Hong Kong and Singapore through its subsidiaries, Hong Leong Insurance (Asia) Limited and HL Assurance Pte Ltd. Additionally, General and Family Takaful is provided through Hong Leong MSIG Takaful Berhad.

The Financial Group also provides stock broking, investment banking, capital market services and fund management services through the subsidiaries of Hong Leong Capital Berhad, namely Hong Leong Investment Bank Berhad and Hong Leong Asset Management Bhd. Hong Leong Investment Bank Berhad offers relevant and effective solutions to institutional clients in Asia seeking to generate value and access to capital markets as well as innovative trading products and services across treasury, equities, derivatives and foreign exchange.

HLG Unit Trust Bhd, one of the pioneers in the Malaysian Unit Trust industry, after a merger with HLG Asset Management Sdn Bhd, is today known as Hong Leong Asset Management Bhd. Hong Leong Asset Management offers a comprehensive range of managed solutions across equity and debt asset classes along with efficient customer support and communication to help its customers achieve superior long term risk-adjusted returns.

# FIVE YEAR GROUP FINANCIAL HIGHLIGHTS

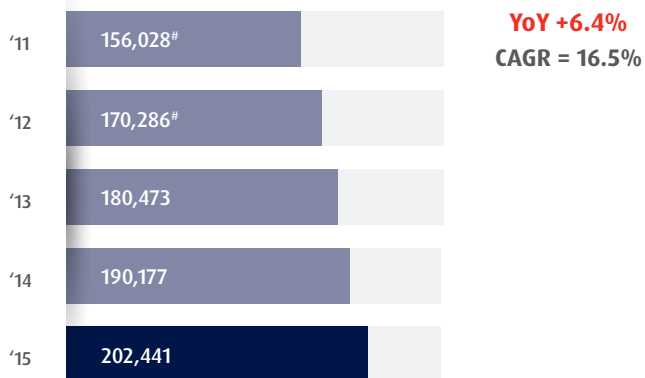
The Group	2011 <sup>#</sup> RM'Million	2012 <sup>#</sup> RM'Million	2013 RM'Million	2014 RM'Million	2015 RM'Million
<b>Statements of Financial Position</b>					
Total Assets	156,028	170,286	180,473	190,177	<b>202,441</b>
Net Loans	82,495	89,513	96,275	103,665	<b>113,112</b>
Total Liabilities	145,179	157,004	165,468	173,172	<b>182,976</b>
Deposits from customers	114,749	123,217	123,959	130,632	<b>140,955</b>
Shareholders' Funds	7,874	8,899	10,076	11,474	<b>13,111</b>
Commitments and contingencies	142,617	154,326	167,126	199,881	<b>157,622</b>
<b>Statements of Income</b>					
Revenue	3,666	4,158	4,379	4,549	<b>4,491</b>
Profit before tax	2,423	2,394	2,630	3,009	<b>3,023</b>
Net Profit	2,072	1,853	2,165	2,517	<b>2,460</b>
Profit attributable to owners of the parent	1,674	1,234	1,488	1,707	<b>1,621</b>
<b>Key Performance Indicators</b>					
Share price (RM)	13.18	12.24	14.46	16.14	<b>15.16</b>
Book Value per Share (RM)	7.59	8.56	9.66	10.95	<b>12.48</b>
Basic earnings per Share (sen)	161.4	118.6	142.7	162.9	<b>154.3</b>
Net Dividend per Share (sen)	26.4	25.0	36.0	38.0	<b>38.0</b>
<b>Financial Ratios (%)</b>					
<b>Profitability Ratios</b>					
Return on Equity	25.6%	14.7%	15.7%	15.8%	<b>13.2%</b>
Return on average assets	1.3%	0.8%	0.8%	0.9%	<b>0.8%</b>
Cost/income ratio	36.6%	50.4%	46.5%	43.2%	<b>44.5%</b>
<b>Asset Quality/Loan Ratios</b>					
Gross loans to deposits ratio	73.9%	74.3%	79.1%	80.6%	<b>81.2%</b>
Gross impaired loans ratio	2.3%	1.7%	1.4%	1.2%	<b>0.8%</b>

<sup>#</sup> Restated with retrospective application of MFRS and changes in accounting policies. For FYE 2011, only relevant balance sheet items have been restated to position as at 1 July 2011.

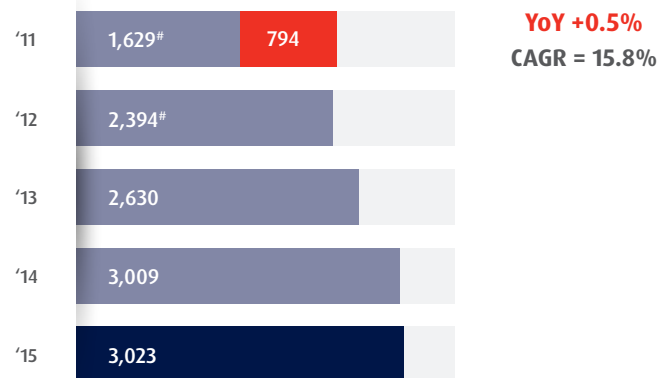
# FIVE YEAR GROUP FINANCIAL HIGHLIGHTS

Five year performance chart (% growth)

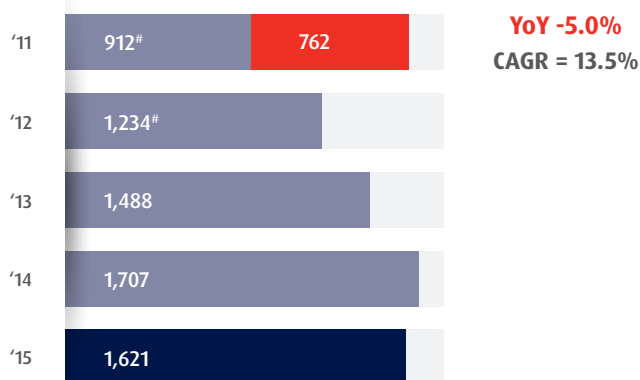
## Group Total Assets (RM'Million)



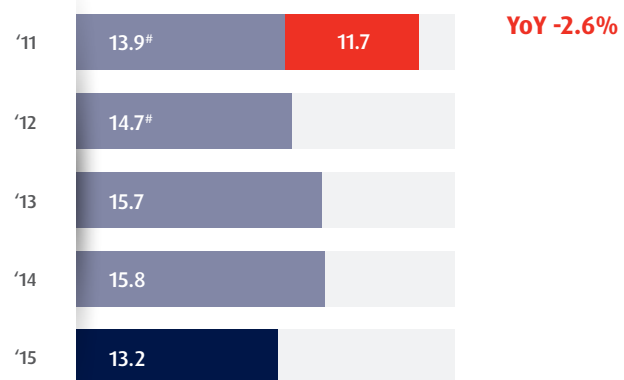
## Group Profit before Tax (RM'Million)



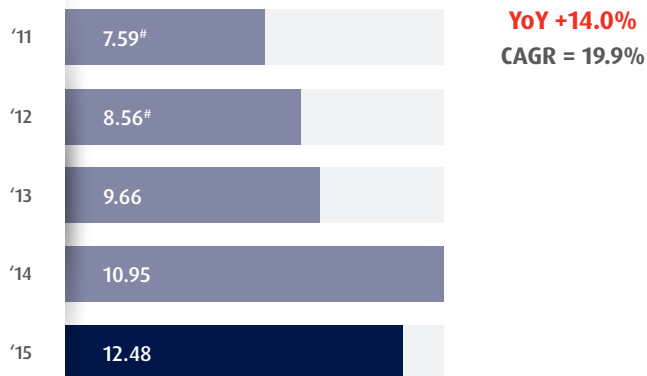
## Group Profit Attributable to Owners of the Parent (RM'Million)



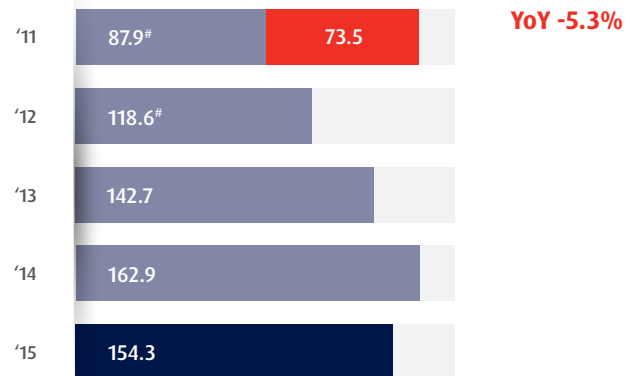
## Group Return on Equity (%)



## Group Book Value per Share (RM)



## Group Earnings per Share (Sen)

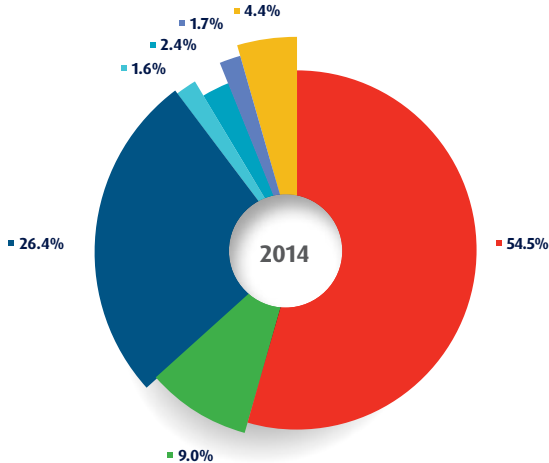
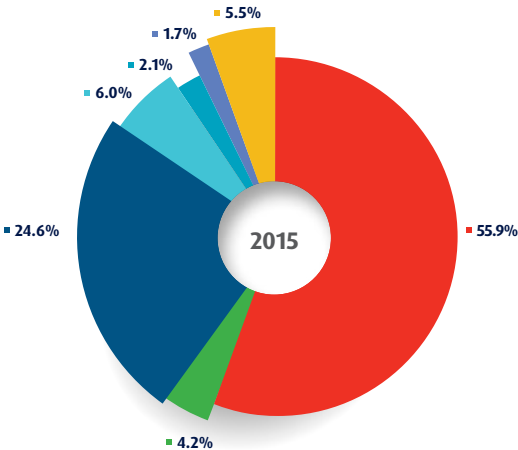


<sup>#</sup> Restated with retrospective application of MFRS and changes in accounting policies. For FYE 2011, only relevant balance sheet items have been restated to position as at 1 July 2011

■ Non recurring/one-off items

# SIMPLIFIED GROUP STATEMENTS OF FINANCIAL POSITION

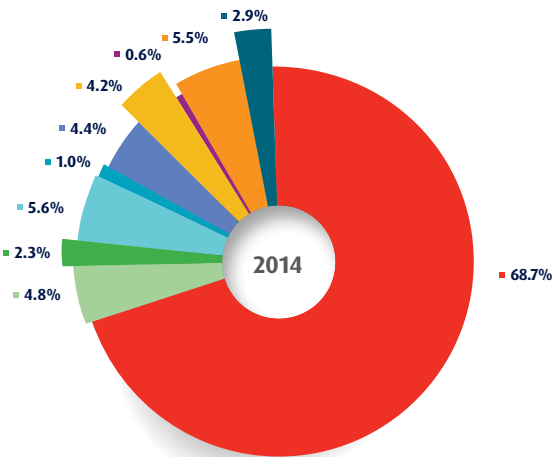
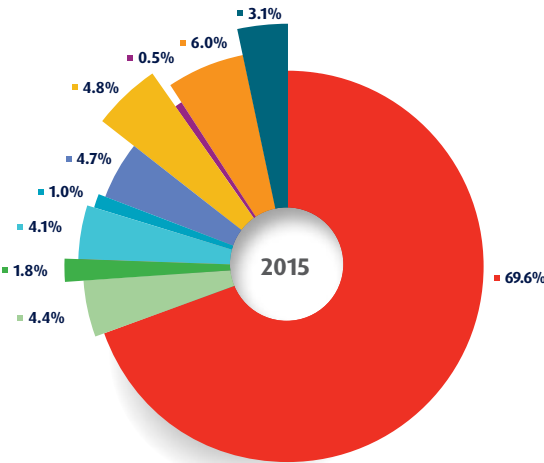
## Assets



- Loans, advances and financing
- Cash and short-term funds
- Portfolio of securities
- Securities purchased under resale agreements

- Deposits and placements of banks and other FI
- Statutory deposits with Central Banks
- Other assets (including goodwill)

## Liabilities & Equity



- Deposits from customers
- Deposits and placements of banks and other FI
- Obligations on securities sold under repurchase agreements
- Borrowings and subordinated obligations
- Innovative and Non-innovative Tier 1 securities

- Insurance funds
- Other liabilities
- Share capital
- Reserve (net of Treasury Shares for ESOS)
- Non-controlling interests



## GROUP QUARTERLY FINANCIAL PERFORMANCE

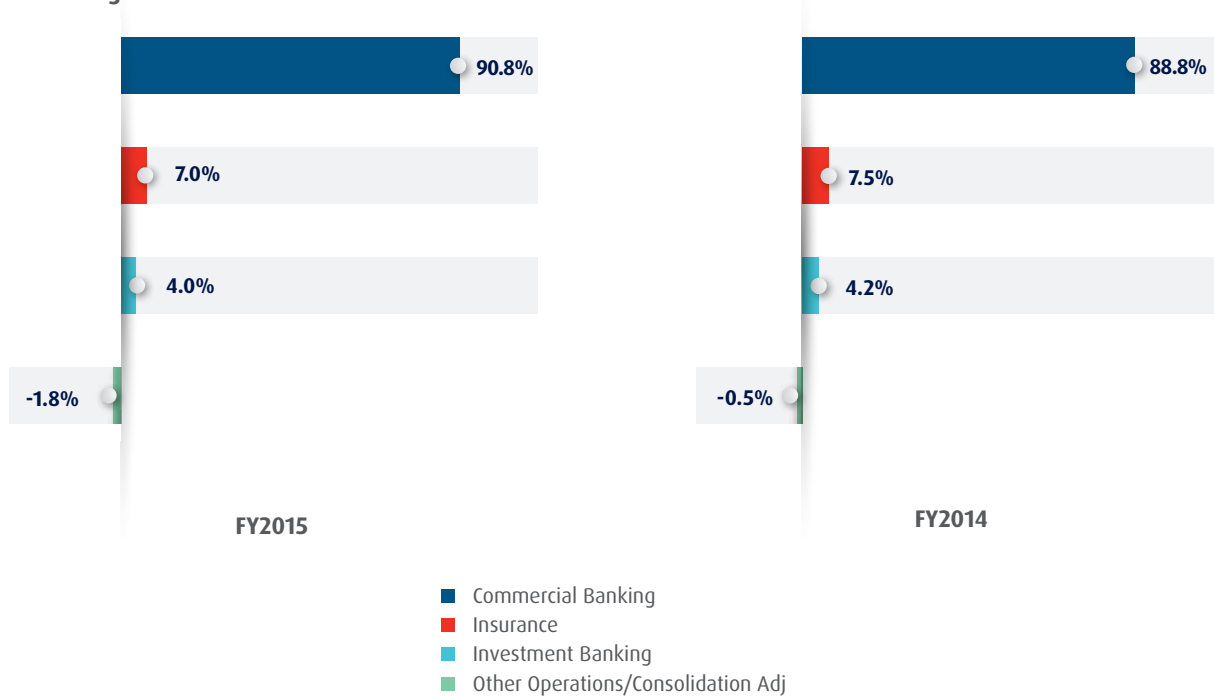
RM'million	Q1	Q2	2015 Q3	Q4	Year
<b>Statements of Income</b>					
Revenue	1,083	1,143	1,046	1,219	4,491
Profit before tax	747	796	700	780	3,023
Net Profit	591	630	549	690	2,460
Profit attributable to owners of the parent	392	425	363	441	1,621
<b>Key Performance Indicators</b>					
Share price (RM)	17.0	16.5	17.0	15.2	15.2
Book Value per Share (RM)	11.3	11.6	12.0	12.5	12.5
Basic earnings per share (sen)	37.4	40.5	34.7	42.0	154.3
Dividend per share (sen)	-	13.0	-	25.0	38.0

RM'million	Q1	Q2	2014 Q3	Q4	Year
<b>Statements of Income</b>					
Revenue	1,173	1,176	1,043	1,157	4,549
Profit before tax	812	753	728	716	3,009
Net Profit	637	610	610	660	2,517
Profit attributable to owners of the parent	430	412	415	450	1,707
<b>Key Performance Indicators</b>					
Share price (RM)	14.5	15.5	15.7	16.1	16.1
Book Value per Share (RM)	10.0	10.4	10.7	11.0	11.0
Basic earnings per share (sen)	41.3	39.5	39.8	43.0	162.9
Dividend per share (sen)	-	13.0	-	25.0	38.0

# SEGMENTAL INFORMATION

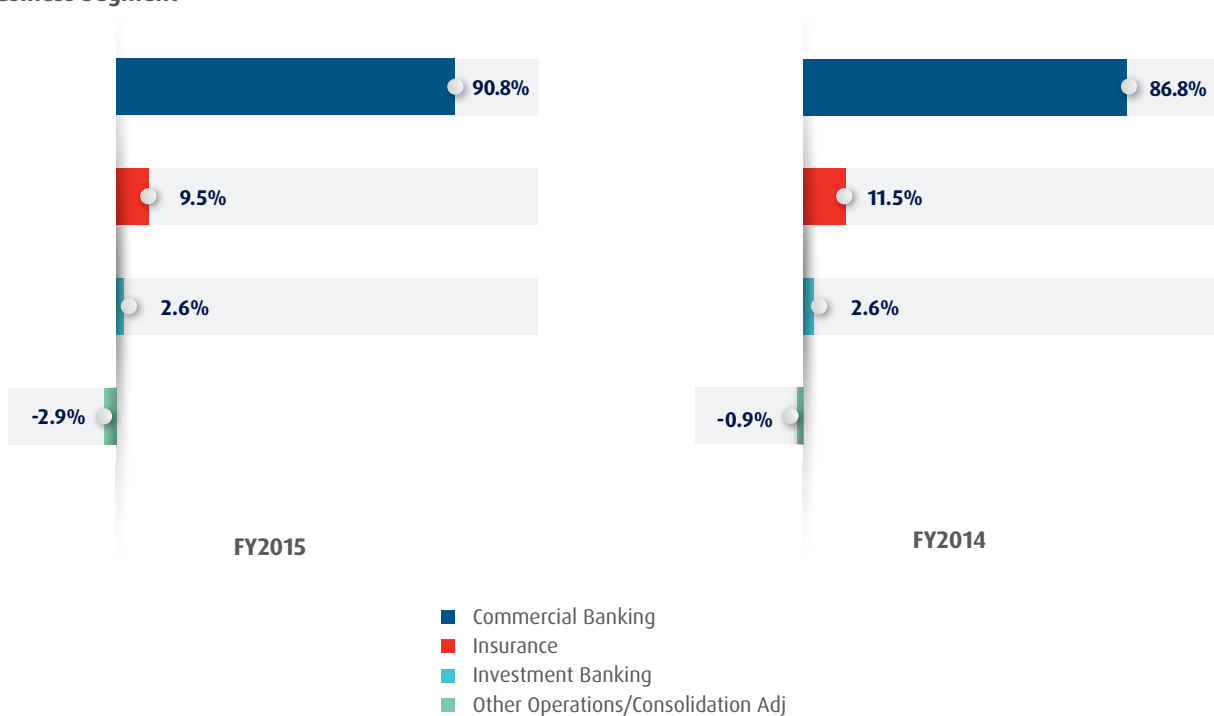
## OPERATING REVENUE

By Business Segment



## PROFIT BEFORE TAX

By Business Segment



# HONG LEONG FINANCIAL GROUP SHARE

## Dividend Per Share

FY2015	38.0 sen	<b>YoY SAME</b>
FY2014	38.0 sen	

## Share Price

FY2015	RM15.16	<b>YoY -6.1%</b>
FY2014	RM16.14	

## Market Capitalisation

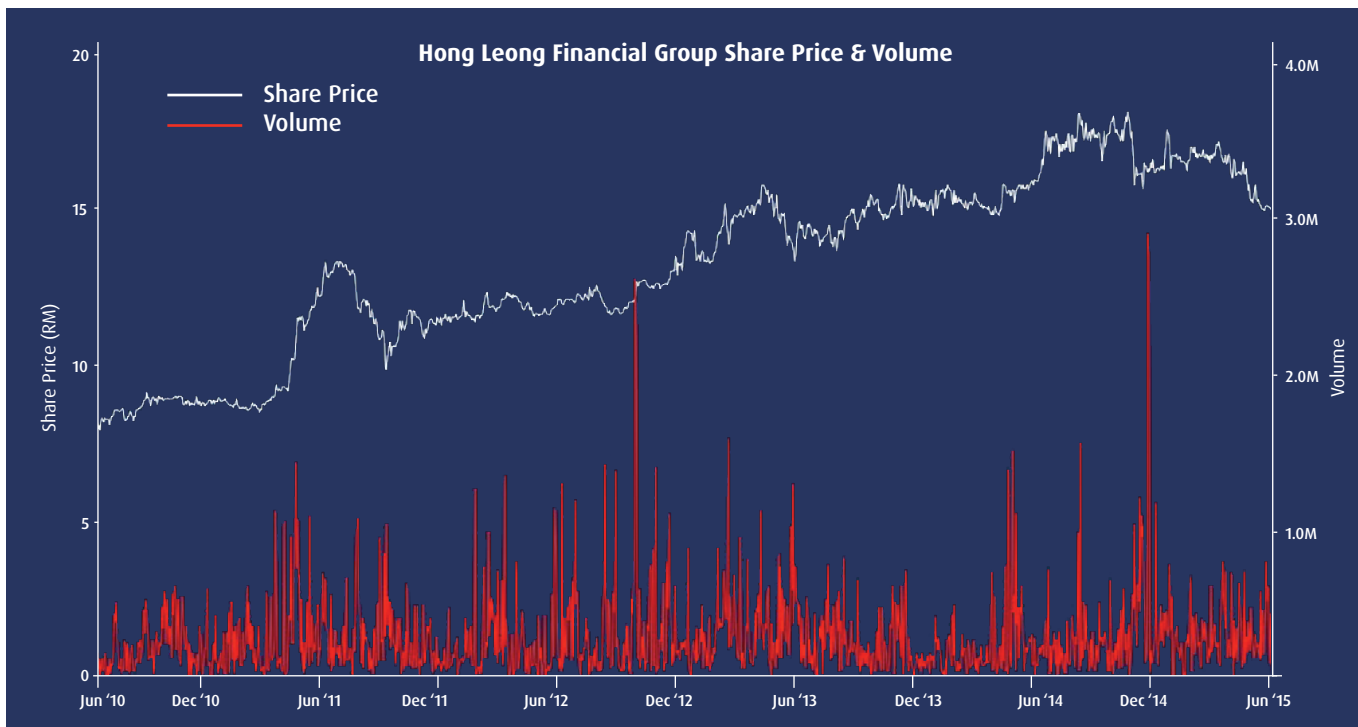
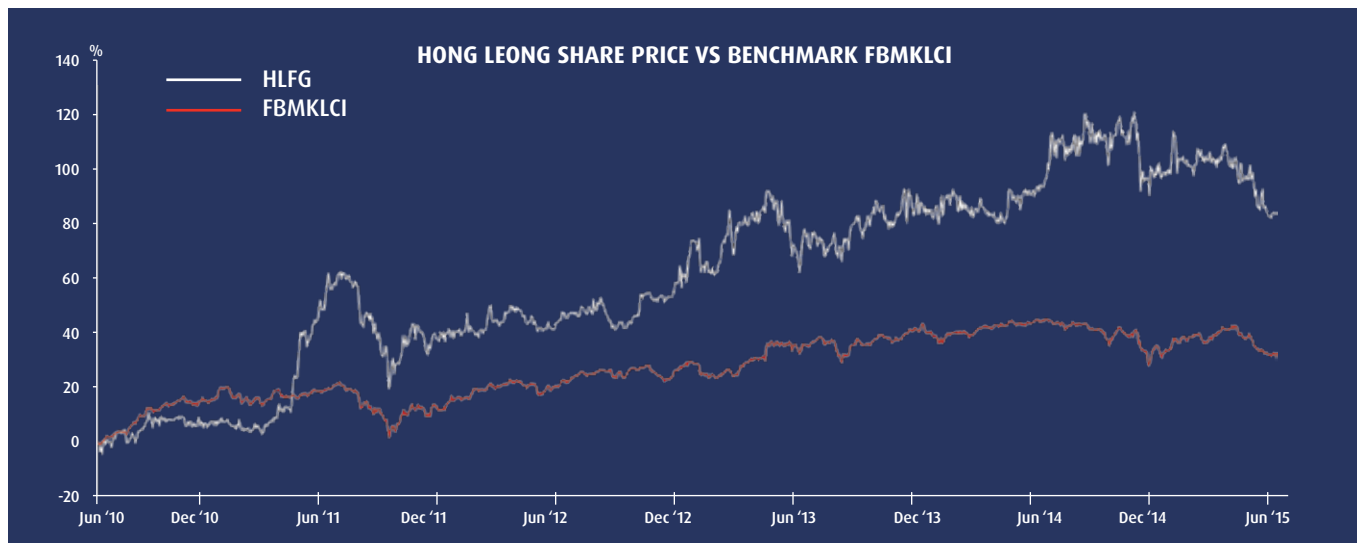
FY2015	RM16.0 bil	<b>YoY -5.9%</b>
FY2014	RM17.0 bil	

## Earning Per Share

FY2015	154.3 sen	<b>YoY -5.3%</b>
FY2014	162.9 sen	

## Total Shareholder Return

FY2015	13.2%	<b>YoY -2.6%</b>
FY2014	15.8%	



# FINANCIAL CALENDAR

## Annual General Meeting

28 October 2015 (Wednesday)

46th Annual General Meeting

### DIVIDENDS

#### 1st Interim Single-Tier Dividend of 13 sen per share

**Notice**  
25 November 2014

**Entitlement**  
10 December 2014

**Payment**  
23 December 2014

#### 2nd Interim Single-Tier Dividend of 25 sen per share

**Notice**  
26 May 2015

**Entitlement**  
12 June 2015

**Payment**  
26 June 2015

### ANNOUNCEMENT OF CONSOLIDATED RESULTS

25 NOVEMBER 2014  
**TUESDAY**

Unaudited results for 1st quarter ended  
30 September 2014

26 MAY 2015  
**TUESDAY**

Unaudited results for 3rd quarter ended  
31 March 2015

25 FEBRUARY 2015  
**WEDNESDAY**

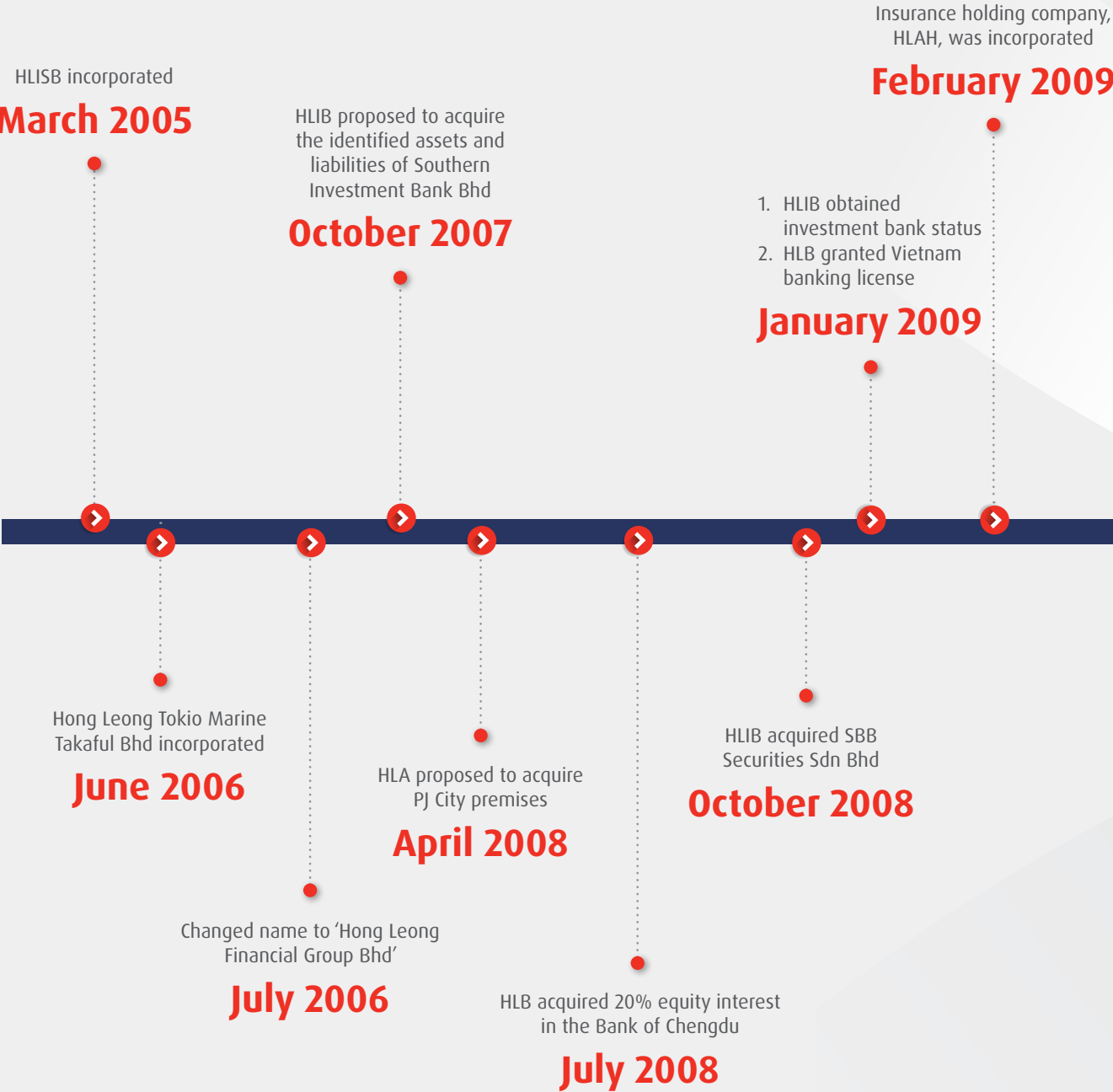
Unaudited results for 2nd quarter ended  
31 December 2014

26 AUGUST 2015  
**WEDNESDAY**

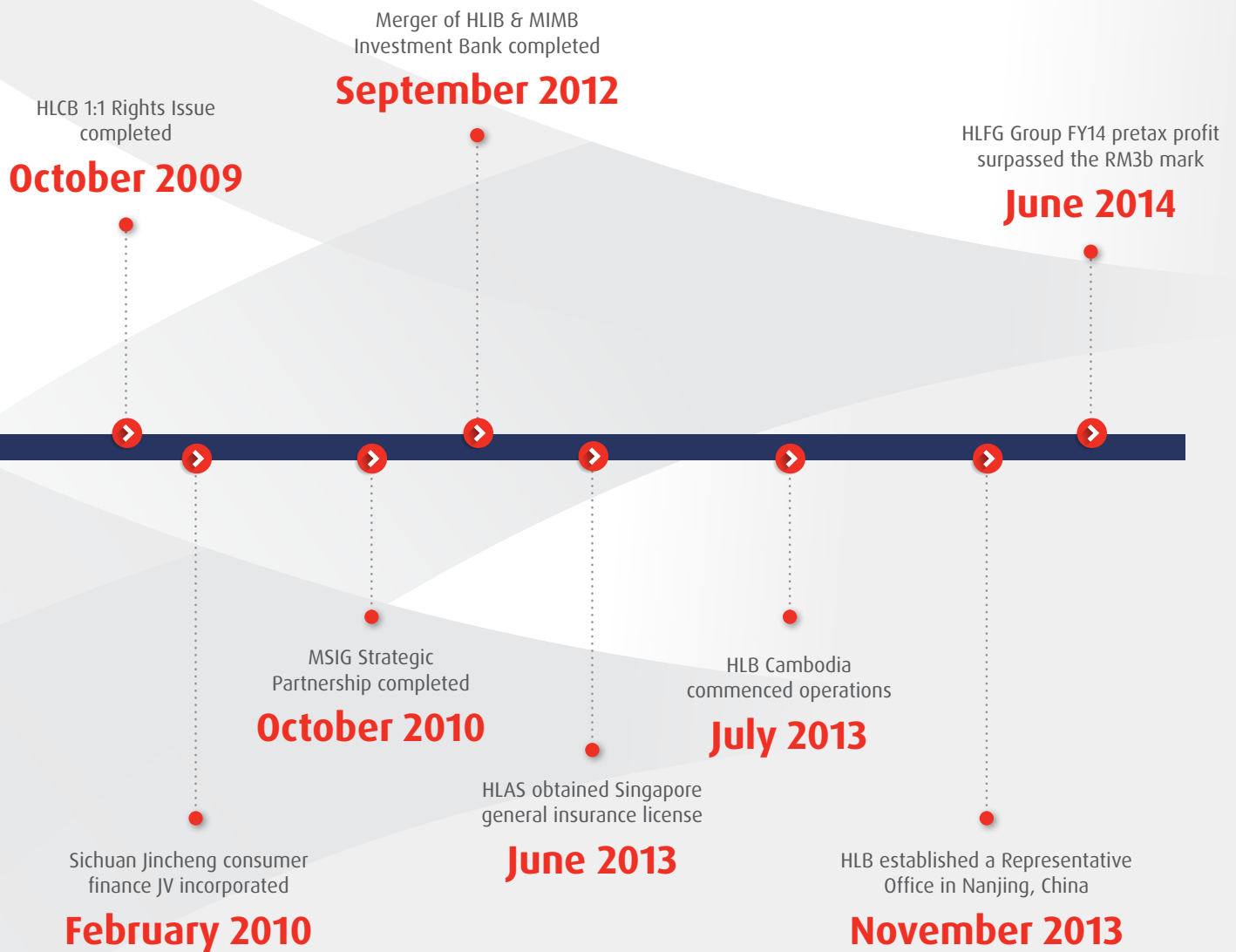
Audited results for 4th quarter and financial  
year ended 30 June 2015



# SIGNIFICANT MILESTONES



## SIGNIFICANT MILESTONES



# LIST OF AWARDS AND ACCOLADES



**The Asset Triple A Islamic Finance Awards 2014**  
 Category: Best Islamic Privatisation Deal

**The Asset Triple A Islamic Finance Awards 2014**  
 Category: Most Innovative Deal, Highly Commended

**The Asset Triple A Islamic Finance Awards 2015**  
 Category: Best Bank for Digital Innovation

**The Asian Banker Achievement Awards 2015**  
 Category: Best Retail Payment Project

**15th National Customer Experience Industry Award 2014**  
 Category: 3rd Place for Best In House Inbound Contact Centre  
 (above 100 seats)

**ACE Malaysia Corporate Award 2014**  
 Category: 3rd Place for Best In House Inbound Contact Centre  
 (above 100 seats)

**PR Asia Awards 2015**  
 Category: Silver for Best Crisis Management



## LIST OF AWARDS AND ACCOLADES



**J.P. Morgan Quality Recognition Award 2014**  
 Category: MT 103 Elite Quality Recognition Award  
 MT 202 Elite Quality Recognition Award

**CIO Awards 2015**  
 Category: Growth – PEX mobile payment solution

**IDC Financial Insights Innovation Award 2015**  
 Category: Next Generation IT Infrastructure

**Malaysia Investor Relations Award 2015**  
 Category: Most Improved Service from IR Team

**Global Islamic Finance Award 2014**  
 Category: Best Sukuk Deal – Al Bayan

**Asia Islamic Banking Excellence Awards 2014**  
 Category: YM Raja Teh Maimunah  
 Most Talented Woman Professional in Islamic Banking

**The Edge Billion Ringgit Club Awards 2014**  
 Category: Best Performing Stock (Finance)

**RAM League Awards 2014**  
 Category: Lead Manager Award 2014  
 2nd Ranking by Programme Value

*Not shown in picture:*

- **Global Banking and Finance Review 2015**  
 Category: Best Internet Bank Malaysia
- **World's Best Islamic Financial Institutions 2014**  
 Category: Deal of the Year 2014
- **CFI.co Islamic Finance Awards 2014**  
 Category: Best Islamic Banking Team Malaysia 2014
- **Event Port Women of Excellence Award 2014**  
 Category: Top Three League

# CHAIRMAN'S STATEMENT



## CHAIRMAN'S STATEMENT

### “ Dear Shareholders and Stakeholders

On behalf of the Board of Directors, I am pleased to present the Annual Report and Audited Financial Statements of Hong Leong Financial Group Berhad (“HLFG” or “the Group”) for the financial year (“FY”) ended 30 June 2015 (“FY15”). ”

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We are pleased to maintain our earnings base amid an environment of decelerating economic growth, lower commodity prices and increased volatility across a number of markets.

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#### PERFORMANCE REVIEW

The HLFG Group recorded a pretax profit of RM3,023 million for FY15, representing an increase of 0.5% year-on-year (“yoy”) from FY14’s RM3,009 million. We are pleased to maintain our earnings base amid an environment of decelerating economic growth, lower commodity prices and increased volatility across a number of markets.

Profit after tax decreased by 2.3% yoy due to a higher effective tax rate amid a normalisation of tax charges and Profit Attributable to Owners of the Parent decreased by a slightly larger quantum of 5.0% yoy due to higher non-controlling interest deductions. Earnings per share decreased by 5.3% yoy from 162.9 sen in FY14 to 154.3 sen in FY15.

Earnings growth came primarily from our commercial banking operations under Hong Leong Bank Berhad (“HLB”) which delivered a pretax profit growth of 5.1% yoy to RM2,746 million in FY15. Our insurance operations under HLA Holdings Sdn Bhd (“HLAH”) recorded a pretax profit of RM287.6 million, representing a decrease of 17.9% yoy. At the Group level, this was primarily due to a 18.8% yoy decrease in pretax profit at Hong Leong Assurance Bhd (“HLA”) to RM232.7 million, which was impacted by lower interest rates (resulting in higher actuarial provisions).

Our investment banking operations under Hong Leong Capital Berhad (“HLCB”) recorded approximately the same earnings yoy at RM78.5 million in FY15.

We continue to build shareholders’ equity. Group Shareholders’ Equity grew by 14.3% yoy to RM13.11 billion as at 30 June 2015. Net assets per share rose from RM10.95 as at 30 June 2014 to RM12.48 as at 30 June 2015. In the last five years, we have grown our net assets per share at a compounded annual growth rate of 19.9%. Return on Equity came in at 13.2%, and this compares favourably with our major competitors.

#### BANKING

The Banking Division of the Group under HLB registered a profit before taxation of RM2,746 million for the financial year ended 30 June 2015 as compared to RM2,613 million in the previous year, reflecting growth of 5.1% or RM132.9 million yoy.

## CHAIRMAN'S STATEMENT

“Customer deposits, which represent an understated source of strength for HLB, rose 7.7% yoy to RM140 billion as at 30 June 2015, achieved amid an increasingly competitive environment for deposits.”

The main contributing factors to the growth were:

- A higher write-back for impairment losses on loans, advances and financing which increased by RM104.0 million yoy;
- Higher net interest income, which grew by RM79.0 million yoy; and
- A higher share of the Bank of Chengdu Co., Ltd's ("BOCD") earnings, of which our 20% share grew by RM32.8 million to RM401.3 million, representing a growth rate of 8.9% yoy. Total contribution from BOCD and the Sichuan Jincheng Consumer Finance joint venture now account for 15.2% of HLB's pretax profit.

However, there was a contraction in non-interest income, which decreased by RM36.4 million yoy.

Net impaired loan ratio improved from 0.36% as at 30 June 2014 to 0.33% as at 30 June 2015. Gross loan growth accelerated from 7.2% yoy in FY14 to 8.9% in FY15 and this is commendable given the sluggish business environment. Customer deposits, which represent an understated source of strength for HLB, rose 7.7% yoy to RM140 billion as at 30 June 2015, achieved amid an increasingly competitive environment for deposits.

### INSURANCE

After last year's bumper year, where the financials were raised by a number of factors, this year was a more subdued year for insurance earnings. HLAH's pretax

profit decreased by 17.9% to RM287.6 million from last year's RM350.4 million. Life insurance subsidiary HLA's pretax profit decreased by 18.8% to RM232.7 million from last year's RM286.6 million. Whereas last year, HLA benefited from higher interest rates and lower actuarial reserves, this year the fall in interest rates resulted in higher actuarial reserves. The computation of HLA's insurance liabilities increases in tandem with lower interest rates, which are used to discount future insurance liabilities.

Our full year share of 30% owned general insurance company MSIG Insurance (Malaysia) Bhd's ("MSIG") profit after tax recorded a slight increase from RM61.1 million in FY14 to RM62.0 million in FY15. MSIG is currently the third largest general insurance company in Malaysia as measured by gross premiums.

Although HLA recorded lower earnings this year, we continue to be encouraged by the growth of underlying business indicators. HLA's gross premiums grew by 9.4% yoy to RM2.59 billion. Although our gross premiums growth rate has moderated versus prior years, this growth rate still compares favourably with the industry. The slower growth rate is also a reflection of management's greater focus on increasing our Non-Participating ("Non Par") to Participating product mix.

We also continued to make substantial progress in growing our investment-linked business and shifting our new business product mix to a more equitable split between the Ordinary Life and Investment-Linked/ Non Par segments.

## CHAIRMAN'S STATEMENT



In the next financial year, we will persist in the execution of our strategic plans, continuing the focus on enhancing our new business product mix towards higher margin Investment-Linked / Non Par business. We have laid a strong foundation by tripling our agency force in 7 years to over 10,600 agents as at 30 June 2015.

After building up our agency distribution network to a level where we can compete more effectively with industry leaders, we have now focused on our product strategy, in particular the profitability levers. We have also further leveraged on the largest distribution network in our Group, namely selling bancassurance through HLB's branch network using insurance specialists.

Within HLA's target segment of ordinary life insurance, HLA is the No. 3 insurer amongst all local and foreign life insurers, as measured by new business annualised regular premiums. Within the overall regular premium segment, which composes of both ordinary life and investment-linked insurance, HLA is the largest domestic insurer as well as the No. 4 insurer amongst all local and foreign life insurers, by the same metric.

### INVESTMENT BANKING

Our Investment Banking Division under HLCB managed to sustain their pretax profit at RM78.5 million in FY15, a marginal contraction from last year's RM78.9 million amid an environment of subdued capital markets activity. While investment banking and stockbroking contribution was higher this year, a lower asset management contribution resulted in the slight decrease in earnings.

# CHAIRMAN'S STATEMENT

## HONG LEONG FINANCIAL GROUP PROSPECTS – TOWARDS ACHIEVING OUR VISION

In summary, FY15 was a challenging year where we managed to maintain our pretax earnings. We expect FY16 to be equally if not more challenging, given a multitude of challenges not limited to subdued economic activities, increased competition & regulations in the financial sector, volatile market rates and depressed commodity prices. Whilst we are confident of working through these challenges, we will also use this period to fine tune our business strategies to lay the foundation for the next phase of growth and take advantage of potential opportunities that may arise.

I am pleased to report that on 12 August 2015, HLFPG has proposed a renounceable rights issue to raise gross proceeds of up to RM1.1 billion ("Proposed HLFPG Rights

Issue"). The proceeds of the rights issue will be used to part subscribe to HLFPG's entitlement to HLB's proposed rights issue to raise gross proceeds of up to RM3.0 billion. Based on HLFPG's 64.37% equity interest in HLB, HLFPG's capital outlay to fully subscribe for its entitlement will amount to approximately RM1.9 billion. The remaining portion of the capital outlay is expected to be financed from additional borrowings.

Both of HLFPG's major shareholders, namely Hong Leong Company (Malaysia) Berhad and Guoco Assets Sdn Bhd have provided written undertakings to subscribe in full for their respective entitlements to the Proposed HLFPG Rights Issue and we expect this offering to receive a positive response from our shareholders. The primary focus here is to beef up both HLB's and HLFPG's capital positions in preparation for the full implementation of the Basel III capital adequacy framework in 2019.

## DIVIDENDS

The Board of Directors, during the financial year under review had declared and paid a total net dividend per share of 38.0 sen, similar to that paid last year.

This comprised:

- 1st interim single-tier dividend of 13.0 sen per share paid on 23 December 2014 (FY14: 13.0 sen single-tier).
- 2nd interim single-tier dividend of 25.0 sen per share paid on 26 June 2015 (FY14: 25.0 sen single-tier).

As with last year, the Board has decided not to recommend a final dividend for the financial year ended 30 June 2015.



## CHAIRMAN'S STATEMENT



### APPRECIATION

I would like to take this opportunity to express my appreciation and gratitude to the Board of Directors, management and staff of HLF Group for their dedication and commitment. My sincere appreciation also goes out to our regulators, shareholders, customers and business partners.

**QUEK LENG CHAN**  
*Chairman*

21 September 2015

## MANAGEMENT REVIEW OF BUSINESS OPERATIONS

“ We are pleased to present the Management Review of Business Operations for the financial year (“FY”) ended 30 June 2015 (“FY15”). In this report, we would like to provide an update on where we are today and our plans moving forward. ”



### **Financial Review – Pretax Profit Maintained Above the RM3 billion Mark**

At the Group level, Hong Leong Financial Group Berhad (“HLFG” or “the Group”) registered a 0.5% increase in profit before taxation to a record RM3.02 billion for the financial year ended 30 June 2015. We are pleased to have maintained our earnings base amid an environment of slower economic growth, high market volatility and increased competition and regulations. As the accompanying graph shows, we have made good progress in the last few years, growing our pretax profit by 2.1x in the last five years. This translates to a five-year compounded annual growth rate (“CAGR”) of 15.8%.

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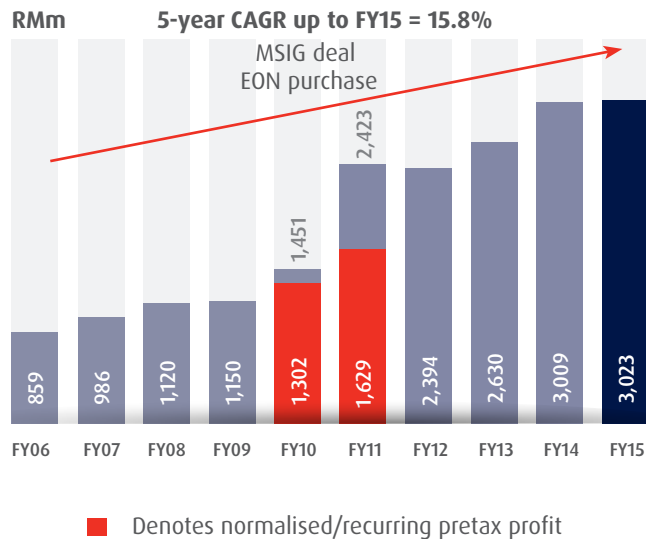
We are pleased to have maintained our earnings base amid an environment of slower economic growth, high market volatility and increased competition and regulations.

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## MANAGEMENT REVIEW OF BUSINESS OPERATIONS

### HLFG Pretax Profit – Staying Above the RM3 billion Mark

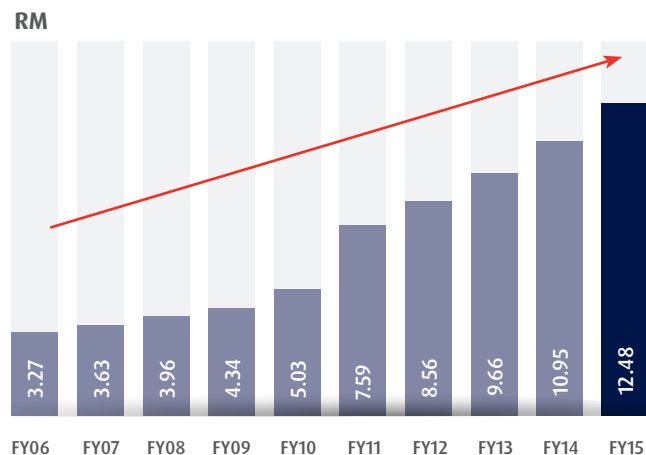


Profit after taxation decreased by 2.3% year-on-year (“yoy”) to RM2.46 billion whilst profit attributable to owners of the parent (“PAOP”) decreased by 5.0% yoy to RM1.62 billion. Correspondingly, our return on average equity decreased from 15.8% in FY14 to 13.2% in FY15 and remains comparable with industry leaders.

Earnings per share decreased by 5.3% yoy to 154.3 sen in FY15 from 162.9 sen in the previous financial year. Hong Leong Bank Berhad (“HLB”), our main operating business division, had been able to increase its dividend payout in recent years. At the company level, the improved cash flows have enabled HLFG to maintain its net dividend per share at a record 38.0 sen in FY15 besides progressively reducing our net borrowings.

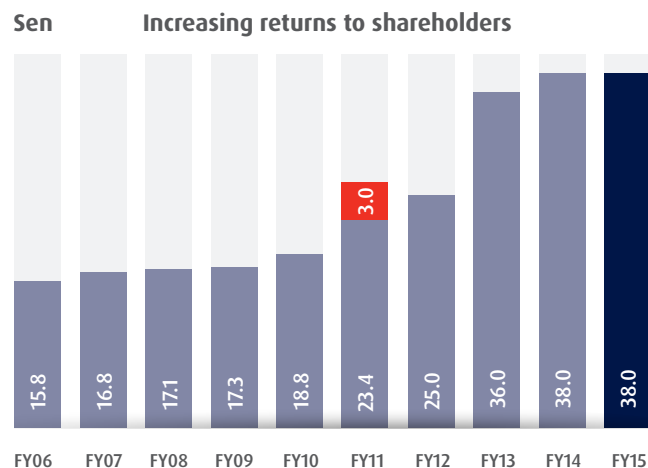
Book value per share increased by 14.0% yoy, from RM10.95 in FY14 to RM12.48 as at 30 June 2015. Resulting from the strong value creation over the last few years, our book value per share grew by 2.5x over the last five years representing a CAGR of 19.9%.

### HLFG Book Value Per Share – Increasing Value Creation



# MANAGEMENT REVIEW OF BUSINESS OPERATIONS

## HLFG Net Dividend Per Share – Maintained at a Record 38 sen



■ Denotes special dividend

## Business and Operational Review

We are pleased to report that we continue to make good progress in terms of growing our core businesses under the Group. For the financial year just ended, the highlights of our achievements are as detailed below.

### Banking – Record Earnings in a Trying Environment

- Although the economic environment has been challenging, both in terms of slower growth as well as increased competition, we are pleased to report that HLB's PAOP continued to chart a new record of RM2.23 billion, up 6.2% yoy.
- The Bank continued to have a balanced mix in terms of earnings contribution. Personal Financial Services contributed 40% to HLB's pretax profit whilst Business & Corporate Banking contributed 29%. The remainder was contributed by our treasury operations under Global Markets (15%) whilst HLB's international operations now account for 15% of bank-wide pretax profit.
- Gross loans increased by 8.9% yoy in FY15 to RM113 billion, the highest loan growth achieved since the completion of our merger with EON Bank. This was driven by our core segment of residential mortgages, which expanded 16.2% yoy to RM45.3 billion. Loans to small and medium enterprises ("SMEs") grew by a healthy 9.1% yoy in FY15 to RM17.8 billion.
- We recorded good progress in our target business segments. Within the consumer banking segment, HLB has a 9.6% market share of mortgage loans, 10.7% share of auto loans, 11.2% share of credit card receivables as well as a 4.6% share of personal loans. For loans to SMEs, HLB has a 7.1% market share.
- We continue to practice a strong and disciplined credit culture. HLB's gross impaired loans ratio improved further from 1.18% as at 30 June 2014 to a record low of 0.84% as at 30 June 2015, 0.77% below the industry average of 1.61%. Loan loss coverage stands at 136%, which is 38% above the industry average of 98%, the highest in the Malaysian banking system.



## MANAGEMENT REVIEW OF BUSINESS OPERATIONS



- Amid an environment of increasing competition for deposits, the Bank's customer deposits grew by 7.7% yoy in FY15 to RM140 billion. Current account and savings account ("CASA") deposits grew by 5.3% yoy in FY15, further improving our CASA mix to 25.6% of bank-wide customer deposits. More granular individual deposits accounted for 50.1% of total bank customer deposits.
- Loan/deposit ratio stood at 80.9% as at 30 June 2015, amongst the lowest in the industry.
- Shareholder value creation remained intact. HLB's return on equity remained strong at 14.3% in FY15, amongst the top tier local banks in this metric.
- Profit from international operations contributed 15.4% to HLB's pretax profit in FY15. Profit contribution from the Bank of Chengdu Co., Ltd grew by 8.9% yoy in FY15 to RM401.3 million, which is commendable given the headwinds the Chinese economy is facing at the moment. We remain vigilant on this venture, given recent economic developments in China.
- Contribution from the Sichuan Jincheng Consumer Finance Limited Company joint venture increased from RM10.1m in FY14 to RM16.4m in FY15, up 61.8% yoy. We are pleased that this joint venture is now contributing decent returns to the Group. Although contribution from this joint venture is still small to the Group, we believe that the long-term potential in the consumer finance segment in China is sizeable. Also the expertise we have gained in the consumer finance segment is something we may potentially leverage on in other parts of the Group at a later date.
- Bridging the Digital divide, the Group is cognisant of the threat as well as the opportunities which technology offers. In recent years, we have strived to remain relevant to our customers with the technology advances made in the financial sector.
- HLB continues to expand its 'Mach by Hong Leong Bank' sub-brand outside the Klang Valley. Mach is a sub-brand which aims to cater to the needs of the younger or 'Generation Y' consumers.
- We are pleased to report that HLB was awarded the 'Best Internet Bank in Malaysia' at the Global Banking & Financial Review Awards. In addition to this, *The Asset*, a leading issuer and investor-focused publication in Asia, honoured Hong Leong Islamic Bank Bhd at the Triple-A Islamic Finance Awards 2015 under the category of 'Best Bank for Digital Innovation'.
- Last but not least, we have kick started our plans to comply with the Basel III Capital Adequacy Framework which will be fully implemented in 2019. On 12 August 2015, HLB announced a proposed Rights Issue to raise gross proceeds of up to RM3.0 billion ("Proposed HLB Rights Issue"). Post completion, the Proposed HLB Rights Issue is expected to provide HLB a comfortable buffer above regulatory minimum levels at the Common Equity Tier 1, Tier 1 and Total Capital Ratio levels come 2019.

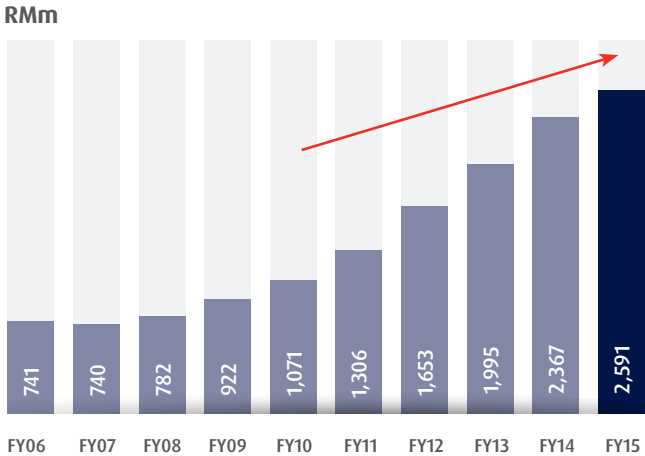
### Insurance – Maintaining Our Long-Term Strategy

- After an exceptional performance last year where we recorded a good financial performance, this year served more as a year of consolidation within the division amidst lower top line growth numbers and a number of one-off adjustments. Insurance pretax profit under HLA Holdings Sdn Bhd fell 17.9% yoy from RM350.4 million to RM287.6 million in FY15. At the Group level, the yoy decline was accentuated by the booking of non-recurring items in different financial periods.

# MANAGEMENT REVIEW OF BUSINESS OPERATIONS

- At the Hong Leong Assurance Bhd (“HLA”) entity level, pretax profit decreased by 8.0% yoy. Not taking into account the impact of interest rates movements as well as certain non-recurring items from FY14 and FY15’s pretax profit, HLA’s operating profit declined by a more moderate 3.5% yoy in FY15.
- HLA’s operating profit base was relatively maintained yoy despite several challenges which impacted HLA at both the top line and bottom line.
- Amid slower economic growth as well as a higher premium base, HLA’s gross premiums grew a respectable 9.4% yoy to RM2.59 billion in FY15.

### HLA Gross Life Premiums – Tripled in 6 Years



- The bottom line showed a higher claims experience, particularly on the medical side whilst volatile equity markets impacted our investment income yield. We continue to monitor our claims experience vigilantly and have put in place measures to ensure that we continue to underwrite policies at appropriate margins.



## MANAGEMENT REVIEW OF BUSINESS OPERATIONS



- HLA is the largest domestic life insurer as well as a top 4 insurer among all life insurance companies, within the regular premium segment (ordinary life + investment-linked). Within the ordinary life segment, HLA is the 3rd largest life insurer in Malaysia.
- After making significant headway in growing the volume of our business over the past five years, in recent years we have focused on growing the profitability of new business by improving our Non-Participating; Participating mix of new business sold.
- To this end, we have increased our market share of Investment-Linked new business regular premiums ("NBRP") by 4.4x in the last 3 years and now hold the No. 5 position in terms of Investment-Linked NBRP with a 8.8% market share.
- We continued to execute our Bancassurance Plan, which aims to leverage off the distribution network of sister company HLB's circa 300 branches. Within 4 years, we have increased our Non-Agency (Bancassurance) market share of NBRP from 4.9% in 2010 to 13.2% in 2014 and now hold the No. 2 position within this distribution segment.

- Within the general insurance segment, HLA holds a 30% equity interest in MSIG Insurance (Malaysia) Bhd ("MSIG"), a top 3 general insurer by gross premiums. More importantly, MSIG is one of the leading general insurance companies in Malaysia in terms of profitability. MSIG contributed RM62.0 million to HLFG's profit after taxation in FY15.

### Investment Banking

- Hong Leong Capital Bhd maintained its pretax profit in FY15 at RM78.5 million versus RM78.9 million in FY14. Investment banking contribution rose 9.2% yoy and stockbroking contribution rose 4.8% yoy whilst our asset management business recorded a lower contribution.
- FY16 is expected to remain challenging as deal flow remains muted in both the equity and debt capital markets.
- During the year, Hong Leong Investment Bank Bhd continued to build up its presence in the league tables and awards. Some of the highlights include:
  - RAM League Manager Awards 2014: No. 2 by Programme Value.
  - Best Islamic Privatisation Deal awarded by The Asset Triple A Islamic Finance Awards in 2014.
  - Most Innovative Deal - Highly Commended awarded by The Asset Triple A Islamic Finance Awards in 2014.

### Looking Ahead - Focus and Sustainable Earnings

Despite a subdued global economic environment, increased market volatilities and strong competitive challenges, we will continue to grow our core businesses of Commercial Banking, Islamic Financial Services, Insurance, Investment Banking

and Asset Management in the next financial year whilst taking appropriate steps to control our expenses. We continue to seek suitable acquisition opportunities to complement our financial services group. HLB will focus on re-energising its growth momentum as well as entrenching its digital foot print within the communities in which it operates. HLA will focus on its product strategy and further leverage the bancassurance distribution channel after having built up a sizeable agency distribution force. Our investment banking division will strive towards expanding our market presence and positioning, as well as create more innovative products and solutions.

### Rating

We are pleased to announce that the Malaysian Rating Corporation Berhad ("MARC") in July 2015 affirmed the short-term and long-term credit ratings of HLFG's Commercial Paper / Medium Term Notes Programme at AA/MARC-1. The rating outlook is stable.

HLFG holds the third highest credit rating within MARC's rating scale.

### Appreciation

Last but not least, we would like to take this opportunity to express our gratitude to the Board of Directors for their support and guidance, and the management, colleagues and staff throughout the HLFG Group for their dedication and commitment.

Our sincere appreciation also goes out to the regulators, shareholders, customers and business partners as well as to the community we serve for their continued faith and confidence in Hong Leong Financial Group.

### Management

21 September 2015

# CORPORATE SOCIAL RESPONSIBILITY

“ We believe in serving our communities, which include our employees, customers, business partners and the environment, as our partners. We have a common understanding that without the community, there is no company. ”



## CORPORATE SOCIAL RESPONSIBILITY



At Hong Leong Financial Group (HLFG), we strive to go beyond CSR and integrate sustainability in everything that we do. We need to move away from a list of check boxes to meaningful action to ensure impact to create real change for the better. This has impacted our actions this past year and will continue to affect our thinking moving forward. We take this effort seriously and are not simply motivated by trying to enhance our corporate image. We need to genuinely transform by integrating sustainability into the heart of our businesses and we are slowly making inroads into this. We believe in serving our communities, which include our employees, customers, business partners and the environment, as our partners. We have a common understanding that without the community, there is no company. The Group sees CSR, or more accurately, sustainability, as integral to its mission. The Group contributes to the socio-economic development of the nation through its business growth, promoting education, providing aid to marginalised communities, supporting and developing local talent, propagating green practices and practicing sustainable supply-chain in its operations.

Below is our commitment to each of the focus areas under the Group's Sustainability Plan:

### WORKPLACE

HLFG is committed to upholding the human rights of our employees and treating them with dignity and respect. We strive to deliver innovative solutions as well as to create an inspiring and conducive working environment

HLFG also aims to ensure that the health, safety and welfare of our employees are well taken care of and we acknowledge our responsibility towards employees who may be affected by our activities.

# CORPORATE SOCIAL RESPONSIBILITY



Since its founding, HLFG has demonstrated an on-going commitment to people and to fair employment practices. HLFG’s growth and expansion throughout the region has created a more diverse work force by tapping on our people who have different experiences, perspectives and cultures. This has allowed the Group to build on its creativity and innovation which helps the organisation to realise its full potential.

We believe that a well-managed, diverse and inclusive work force expands the Group’s base of knowledge, skills and cross-cultural understanding, which in turn, enables us to understand, relate and respond to our diverse and changing customers throughout the world. Our overall commitment is reflected in our diversity and inclusion philosophy.

Consistent with our Best Work Environment practices, we maintain a work environment free from discrimination and we comply with all applicable laws pertaining to non-discrimination and equal opportunity. This is evidenced by the diverse ethnic and social backgrounds of members, staff and clients.

### ENVIRONMENT

HLFG endeavours to identify and minimise the negative environmental impacts of our products and business activities. We take steps to reduce environmental impact wherever possible.

Our environmental initiatives include smart and careful consumption of resources, water, emissions to air, waste generation, energy use and procurement processes. We are committed to minimising our environmental impact and encouraging greater sustainability throughout our business.



## CORPORATE SOCIAL RESPONSIBILITY

In January 2015, HLFG rolled out its Energy Conservation Campaign. Following HLFG's 'Do Good Week' campaign introduced in financial year 2014, the 'Do Good Week -Energy Conservation' initiative was introduced to change energy-using behavior and an energy-management work culture amongst employees by introducing valuable energy efficiency measures. The year-long initiative, which kicked off in January 2015, aims to inculcate a shared sense of responsibility towards the environment, besides developing a corporate image of a responsible business which cares for the environment. The campaign is being participated by employees of operating companies under HLFG.

### MARKETPLACE

HLFG is committed to good business ethics and integrity. For many years now, the Group has had in place internally generated best practices to ensure the economic sustainability of all its companies. Some of these best practices are:

- Established Financial Management Disciplines intended to drive excellence in financial management with the objective of preserving and enhancing the quality of the business as an on-going concern.
- An established Enterprise Risk Management structure to ensure that a systematic process and delegation of responsibility is clearly set out to guide management.
- A code of business conduct and ethics of financial reports which contains disclosures that are true and fair.
- In choosing its directors, the Group seeks individuals of high integrity, and with shareholder orientation and a genuine interest in their respective company's businesses. They are tasked with the responsibility of exercising their business judgment to act in what they reasonably believe to be in the best interest of the company and the shareholders they represent.
- The practice of responsible selling and marketing of products and services.



# CORPORATE SOCIAL RESPONSIBILITY

## COMMUNITY

The Group conducts most of its philanthropic activities through Hong Leong Foundation, the charitable arm of Hong Leong Group.

Incorporated in 1992, Hong Leong Foundation is a corporate foundation driven by the interest and passion of the Group. It is funded by contributions from Hong Leong Group Malaysia's (the "Group") companies and is, effectively, its charitable arm through which most of the Group's philanthropic activities are conducted. HLF expended a total of RM26.9m over the last three years and has the following programmes in place working with our Community Partners:

- Community Welfare Programme to address the daily needs of homes, shelters and community centres.
- Towards Self-Sufficiency:
  - Tertiary Scholarship Programme
  - Reach out and Rise Education Development Programme
  - The Hong Leong Masters Scholarship Programme
  - After School Care Programme

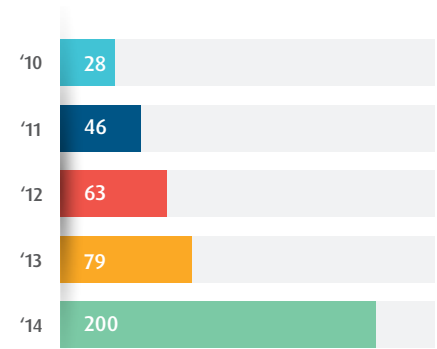
• Community Partner Programme to enable furtherance of the charity's mission and vision:

- Good Jobs: Employment Development Programme
- Better Homes: Welfare Home Transformation Programme
- Hong Leong Foundation NGO Accelerator Programme
- Community Welfare Programme

The total funds disbursed by the Foundation in the financial year ended 30 June 2015 were RM6.9 million, benefiting 30 charity organisations. During the year, the Foundation disbursed RM3.2 million in scholarships to benefit around 200 scholars studying in various universities, all of whom are from financially-challenged families. Because gaps of opportunity exist along the entire spectrum of education development, the Foundation has set up a comprehensive programme to empower their scholars: enrichment camps and workshops, internships, mentorships, and other support to help them excel in their formative years in university and beyond.

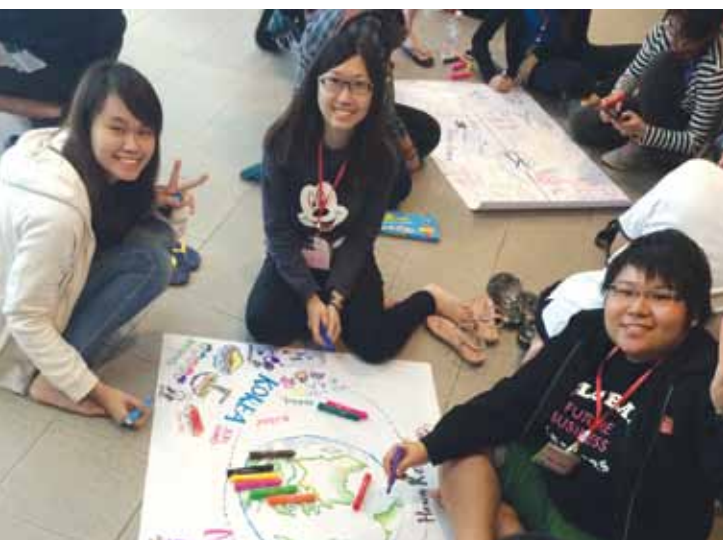
Since 1993, the Hong Leong Foundation has awarded more than RM29.5 million in scholarships to 1,204 scholars via its scholarship programmes for diplomas, degrees or masters.

## HLF SCHOLARSHIP GRADUATES BY YEAR:



In addition to supporting the Hong Leong Group's CSR initiatives, HLFG plays our part as a responsible company that has people at our heart.

During the year, HLFG, through its operating companies, participated in Hong Leong Group's first ever Futsal Tournament held in December 2014. The Group Futsal Tournament involved the participation of the various operating companies within the Hong Leong Group and ten children's homes. The Tournament forms part of the larger Group Joint CSR initiative towards building partnerships with the civil society by moving away from the redundant donor-donee relationship into an interactive partnership working towards much more effective solutions.



## CORPORATE SOCIAL RESPONSIBILITY

As part of the tournament, participating companies were required to adopt at least one home and train a team of 11 under-14 futsal players who underwent futsal training with their respective coaches between the months of October and December 2014. All team players were provided with complete soccer attire consisting of team jerseys, shoes, socks as well as other gear. They were also provided with complimentary insurance policy coverage from Hong Leong MSIG Takaful and received other collaterals and merchandise from Hong Leong Bank Berhad and Hong Leong Islamic Bank. Hong Leong Islamic Bank also opened up a savings account for all the children with a contribution of RM150 each. Every home which participated also received RM7,000 contribution from Hong Leong Foundation through its Community Welfare Programme project.

Participating homes included the Persatuan Kebajikan Kanak-Kanak Kajang, House of Love Bukit Tinggi Klang and Rita Home Kapar, Rumah Kasih Harmoni, Sungai Buloh, Yayasan Chow Kit, Asrama Anak-Anak Yatim and Warga Miskin Budi Mulia Nurul Huda, Stepping Stones Living Center, Persatuan Kebajikan Rumah Perlindungan Teratak Nur Insan and Praise Emmanuel Children's Home.

Amidst the outbreak of floods in the East Coast region of Malaysia end of 2014, HLFG organised a Post-Flood Relief Donation in January, participated by Hong Leong Financial Group, Hong Leong Islamic Bank, Hong Leong Capital Berhad, Hong Leong Investment Bank, Hong Leong Assurance and Hong Leong MSIG Takaful. Various donations in kind comprising

food, personal care, household goods and back-to-school equipment were collected from employees and were delivered to the flood victims. The effort garnered much participation and overwhelming support from employees throughout the Group who assisted in the collection and packing of donated goods.

Firm in our conviction on the importance of education, HLFG participated in The Community Chest (TCC) programme jointly coordinated with TCC, an independent, not-for-profit, non-governmental charitable organisation. Joining forces with volunteers from HLFG Group operating companies, a total of close to 200 volunteers were deployed to assist 62 impoverished primary schools by equipping them with the required furniture, fittings and equipment; refurbish, repair, extend, renovate and rewire building and facilities to provide safer school environment; construct new buildings and facilities and set up e-classrooms.

Overseas operations such as Hong Leong Bank Vietnam (HLBVN) and Hong Leong Bank Cambodia (HLBCAM) were also actively involved in various charity, fund-raising and sponsorship initiatives throughout the year. These initiatives included marathons, event sponsorships and fund-raising events which championed causes such as children suffering from heart disease, education, orphans, the national sports developments as well as the environment.

Meanwhile, Hong Leong Assurance offices and branches nationwide engaged on numerous activities including its

participation in the Group's Post Flood Relief Donation Drive. From celebrating and bringing festive cheer to orphans, hospital patients and senior citizens, to donating necessities and providing facelifts to charity and welfare homes; HLA touched the hearts of many through the initiatives carried out at Rumah K.I.D.S, Kuala Lumpur; General Hospital Sarawak, Kuching; Sabah Cheshire Home; Miri Methodist's Children's Home; Seri Mengasih Centre, Kota Kinabalu; Pertubuhan Kebajikan Insan Istimewa, Johor Bahru; Children Association Sibuh; Persatuan Kebajikan Vinashin, Seremban; Pusat Perjagaan Kanak-kanak Terencat Akal Kasih Sayang, Melaka; Relau Rumah Charis, Penang and Sun Kong Tong Orphanage, Batu Pahat.

Hong Leong Capital Berhad (HLCB) plays its part in CSR through initiatives for the Community. Early this year, HLCB participated in the Group's Post Flood-Post Relief Donation Drive by sponsoring care-packs in the form of hygiene kits to 100 families affected by the floods in Kelantan, Pahang, Perak and Terengganu. As efforts to help restore the National Blood Bank's blood supply shortage, HLCB collaborated with the National Blood Bank to organise a one-day Blood Donation Drive themed "*You're Somebody's Type*" during the Ramadan month which saw participation from many of its employees. HLCB and its employees also donated monetary contribution to non-profit organisation, Mercy Malaysia, for the purpose of humanitarian assistance to its beneficiaries.

**This Corporate Social Responsibility Statement is made in accordance with the resolution of the Board of Directors.**

# CORPORATE INFORMATION

## DIRECTORS

**YBhg Tan Sri Quek Leng Chan**  
(Chairman)

**Mr Quek Kon Sean**

**YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman**

**Ms Lim Tau Kien**

**Ms Lim Lean See**

**Mr Saw Kok Wei**

## GROUP COMPANY SECRETARY

**Ms Christine Moh Suat Moi**  
MAICSA 7005095

## AUDITORS

**Messrs PricewaterhouseCoopers  
Chartered Accountants**  
Level 10, 1 Sentral  
Jalan Rakyat  
Kuala Lumpur Sentral  
50470 Kuala Lumpur  
Tel: 03-2173 1188  
Fax:03-2173 1288

## REGISTRAR

**Hong Leong Share Registration Services Sdn Bhd**  
Level 5, Wisma Hong Leong  
18 Jalan Perak  
50450 Kuala Lumpur  
Tel: 03-2164 1818  
Fax: 03-2164 3703

## REGISTERED OFFICE

Level 8, Wisma Hong Leong  
18 Jalan Perak  
50450 Kuala Lumpur  
Tel : 03-2164 8228  
Fax : 03-2164 2503

## WEBSITE

[www.hlfg.com.my](http://www.hlfg.com.my)



## DIRECTORS' PROFILE

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### **YBHG TAN SRI QUEK LENG CHAN**

Chairman/Non-Executive/Non-Independent

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Aged 72, YBhg Tan Sri Quek Leng Chan, a Malaysian, qualified as a Barrister-at-Law from Middle Temple, United Kingdom. He has extensive business experience in various business sectors, including financial services, manufacturing and real estate.

YBhg Tan Sri Quek is the Chairman of Hong Leong Financial Group Berhad ("HLFG") and was appointed to the Board of Directors ("Board") of HLFG on 6 September 1968. He is a member of the Remuneration Committee ("RC") and Nominating Committee ("NC") of HLFG.

He is the Chairman & Chief Executive Officer of Hong Leong Company (Malaysia) Berhad, a public company; Chairman of Hong Leong Bank Berhad ("HLB"), Hong Leong Capital Berhad ("HLCB") and GuocoLand (Malaysia) Berhad, companies listed on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Securities"); and Chairman of Hong Leong Assurance Berhad ("HLA") and Hong Leong Foundation; and a member of the Board of Trustees of the Community Chest, all public companies.

## DIRECTORS' PROFILE

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### **MR QUEK KON SEAN**

Non-Executive Director/Non-Independent

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Aged 35, Mr Quek Kon Sean, a Malaysian, obtained a Bachelor of Science degree and Master of Science in Economics from the London School of Economics and Political Science. He started his career in investment banking prior to assuming the role of Executive Director of HLFG. He is currently Managing Director, Centre for Business Value of HL Management Co Sdn Bhd.

Mr Quek was appointed to the Board of HLFG on 1 December 2005.

Mr Quek is also a Director of HLB and HLCB, both companies listed on the Main Market of Bursa Securities and HLA, a public company.

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### **YBHG TAN SRI DATO' SERI KHALID AHMAD BIN SULAIMAN**

Non-Executive Director/Non-Independent

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Aged 79, YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman, a Malaysian, was educated in England and was called to the English Bar at Middle Temple in 1964. He is a Consultant in a legal firm in Penang in which he was a Senior Partner from 1969 till June 2008. He was the Chairman of the Advocates and Solicitors Disciplinary Board from 2005 to 2013. He was in the Penang State Executive Council from 1974 to 1982 and has served on various statutory boards.

YBhg Tan Sri Khalid was appointed to the Board of HLFG on 1 July 1982. YBhg Tan Sri Khalid is a member of the NC and RC of HLFG.

YBhg Tan Sri Khalid is also a Director of HLCB, a company listed on the Main Market of Bursa Securities, and HLIB, a public company.

## DIRECTORS' PROFILE

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### **MS LIM TAU KIEN**

Non-Executive Director/Independent

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Aged 59, Ms Lim Tau Kien, a Malaysian, graduated with a Bachelor of Accountancy from the University of Glasgow Faculty of Law and is a Chartered Accountant registered with the Institute of Chartered Accountants of Scotland.

Ms Lim forged her early career with Ernst & Young, United Kingdom, before joining the Ministry of Finance and Prime Minister's Department as a Federal Accountant. She subsequently moved to Shell where she held various senior financial positions over a period of 25 years, her last position being the Country Chief Financial Officer/Country Controller/Finance Director of Shell China.

Ms Lim was appointed to the Board of HLFG on 8 April 2010 and is the Chairman of the Board Audit and Risk Management Committee ("BARMC") and a member of NC of HLFG.

Ms Lim is also a Director of Malaysian Pacific Industries Berhad, a company listed on the Main Market of Bursa Securities and UEM Group Berhad, a public company.

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### **MS LIM LEAN SEE**

Non-Executive Director/Independent

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Aged 62, Ms Lim Lean See, a Malaysian, holds an Associateship in Accounting and an Associateship in Secretarial and Administrative Practice both from the Curtin University, Australia. Her professional qualifications include being a Fellow of the Australian Society of Certified Practising Accountants, Registered Accountant with the Malaysian Institute of Accountants, a Trade Member of Financial Planning Association of Malaysia and a member of the Institut Bank-Bank Malaysia.

Ms Lim has 33 years experience in the banking industry and has held various senior positions including the Head of Corporate Banking and Head of Business Banking Division, the last being the Chief Representative of a foreign bank Representative Office with the corporate rank of an Executive Director.

Ms Lim was appointed to the Board of HLFG on 22 August 2011 and she is the Chairman of the NC and RC and a member of BARMC of HLFG.

Ms Lim is also a Director of HLB, a company listed on the Main Market of Bursa Securities .



## DIRECTORS' PROFILE

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### MR SAW KOK WEI

Non-Executive Director/Independent

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Aged 52, Mr Saw Kok Wei, a Malaysian, holds a B.Sc (Hons) in Accounting and Finance degree from the University of Warwick, United Kingdom. Mr Saw is currently the Chief Financial Officer of Jurong Port Pte Ltd, a leading international multi-purpose port operator headquartered in Singapore. Prior to joining Jurong Port Pte Ltd, he was with Electrolux Major Appliances – Asia Pacific for nine years during which time he held the positions of Deputy Head of Strategy, Asia Pacific, based in Singapore from July 2011 to September 2013, Chief Financial Officer of Electrolux China, based in Shanghai from October 2008 to June 2011, General Manager of P.T. Electrolux Indonesia from January 2007 to September 2008 and before that from March 2004 to December 2006, he was the Vice President, Finance & Administration – East Asia.

Before joining Electrolux, Mr Saw was with Merck Sharp & Dohme (I.A.) Corp from 2001 to 2003 and Nike Southeast Asia from 1999 to 2001, where he held the position of Finance Director in both companies.

Mr Saw was appointed to the Board of HLF on 22 August 2011 and is a member of the BARMC and NC of HLF.

#### Notes:

1. **Family Relationship with Director and/or Major Shareholder**  
YBhg Tan Sri Quek Leng Chan and Mr Quek Leng Chye, a deemed major shareholder of HLF, are brothers. YBhg Tan Sri Quek Leng Chan is the father of Mr Quek Kon Sean. Save as disclosed herein, none of the Directors has any family relationship with any other Director and/or major shareholder of HLF.
2. **Conflict of Interest**  
None of the Directors has any conflict of interest with HLF.
3. **Conviction of Offences**  
None of the Directors has been convicted of any offences in the past 10 years.
4. **Attendance of Directors**  
Details of Board meeting attendance of each Director are disclosed in the Statement on Corporate Governance, Risk Management and Internal Control in the Annual Report.

# BOARD AUDIT & RISK MANAGEMENT COMMITTEE REPORT

## CONSTITUTION

The Board Audit Committee of Hong Leong Financial Group Berhad (“HLFG” or the “Company”) has been established since 23 March 1994 and has been re-designated as the Board Audit & Risk Management Committee (“BARMC”) on 29 August 2001.

## COMPOSITION

### Ms Lim Tau Kien

*(Chairman, Independent Non-Executive Director)*

### Mr Saw Kok Wei

*(Independent Non-Executive Director)*

### Ms Lim Lean See

*(Independent Non-Executive Director)*

## SECRETARY

The Secretary(ies) to the BARMC are the Company Secretary(ies) of the Company.

## TERMS OF REFERENCE

- To nominate and recommend for the approval of the Board of Directors (“Board”), a person or persons as external auditor(s).
- To review the external audit fees.
- To review, with the external auditors, the audit scope and plan.
- To review, with the external auditors, the audit report and audit findings and the management’s response thereto.
- To review the assistance given by the officers of HLFG and its subsidiaries (“the Group”) to the external auditors.
- To review the quarterly reports and annual financial statements of the Company and of the Group prior to the approval by the Board.

- To review the adequacy of the internal audit scope and plan, functions, competency and resources of the internal audit functions.
- To review the report and findings of the internal audit department including any findings of internal investigation and the management’s response thereto.
- To review the adequacy and integrity of internal control systems, including risk management and management information system.
- To review and monitor the business and financial risks facing the Group and to ensure that all high impact risks are adequately managed at various levels within the Group.
- To review any related party transactions that might arise within the Company or the Group.
- Other functions as may be agreed to by the BARMC and the Board.

## AUTHORITY

The BARMC is authorised by the Board to review any activity of the Group within its Terms of Reference. It is authorised to seek any information it requires from any Director or member of management and all employees are directed to co-operate with any request made by the BARMC.

The BARMC is authorised by the Board to obtain independent legal or other professional advice if it considers necessary.

## MEETINGS

The BARMC meets at least four (4) times a year and additional meetings may be called at any time as and when necessary. All meetings to review the quarterly reports and annual financial statements are held prior to such quarterly reports and annual financial statements being presented to the Board for approval.

The chief financial officer, Group risk and compliance officers and external auditors are invited to attend the BARMC meetings, whenever required. At least twice a year, the BARMC will have separate sessions with the external auditors without the presence of Executive Directors and management.

# BOARD AUDIT & RISK MANAGEMENT COMMITTEE REPORT

## MEETINGS (CONTINUED)

Issues raised, discussions, deliberations, decisions and conclusions made at the BARMC meetings are recorded in the minutes of the BARMC meetings. Where the BARMC is considering a matter in which a BARMC member has an interest, such member abstains from reviewing and deliberating on the subject matter.

Two (2) members of the BARMC, who shall be independent, shall constitute a quorum.

After each BARMC meeting, the BARMC shall report and update the Board on significant issues and concerns discussed during the BARMC meetings and where appropriate, make the necessary recommendations to the Board.

## ACTIVITIES

The BARMC carried out its duties in accordance with its Terms of Reference.

During the financial year ended 30 June 2015 ("FYE 2015"), four (4) BARMC meetings were held and the attendance of the BARMC members was as follows:-

Member	Attendance
Ms Lim Tau Kien	4/4
Mr Saw Kok Wei	4/4
Ms Lim Lean See	4/4

The BARMC also had two (2) separate sessions with the external auditors without the presence of Executive Directors and management.

The main activities undertaken by the BARMC during the financial year are summarised as follows:

- a) Reviewed the quarterly unaudited financial results and annual audited financial statements of the Group.
- b) Met with the external auditors and discussed the nature and scope of the audit, considered any significant changes in accounting and auditing issues, reviewed the management letter and management's response, reviewed pertinent issues which had significant impact on the results of the Group and discussed applicable accounting and auditing standards.

- c) Assessed the objectivity and independence of the external auditors prior to the appointment of the external auditors for ad-hoc non-audit services.
- d) Evaluated the performance of the external auditors and made the recommendation to the Board for consideration in relation to their appointment and audit fees.
- e) Reviewed and approved the annual internal audit plan to ensure adequacy of scope and coverage of the auditable areas including staff requirements.
- f) Reviewed the internal auditor's audit findings and recommendations.
- g) Reviewed the adequacy and integrity of internal control systems, including risk management and relevant management information system.
- h) Reviewed the processes put in place to identify, evaluate and manage the significant risks encountered by the Group.
- i) Reviewed various related party transactions carried out by the Group.

## INTERNAL AUDIT

The Group's Internal Audit function is carried out by the Group Internal Audit Division ("GIAD"). GIAD employs a risk-based assessment approach in auditing the Group business and operational activities. The high risk activities are given due attention and audited on a more regular basis while the rest are prioritised accordingly to the potential risk exposure and impact.

During the FYE 2015, the GIAD carried out its duties which are in line with the Bank Negara Malaysia Guidelines on Internal Audit Function.

The cost incurred for the Group Internal Audit function for the FYE 2015 was RM13.4 million.

This BARMC Report is made in accordance with the resolution of the Board.

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

“ Corporate Governance is the process and structure used to direct and manage the business and affairs of the Company towards enhancing business prosperity and corporate accountability with the ultimate objective of realising long term shareholder value, whilst taking into account the interest of other stakeholders. ”

*~ Finance Committee on Corporate Governance*

The Board of Directors (“Board”) has reviewed the manner in which the Malaysian Code on Corporate Governance 2012 (the “Code”) is applied in the Group as set out below. The Board is pleased to report compliance of the Group with the principles and recommendations as set out in the Code except where otherwise stated.

## **A. ROLES AND RESPONSIBILITIES OF THE BOARD**

The Board assumes responsibility for effective stewardship and control of the Company and has established terms of reference (“TOR”) to assist in the discharge of this responsibility.

The roles and responsibilities of the Board are set out in the Board Charter which is published on the Company’s website, and broadly cover formulation of corporate policies and strategies; overseeing and evaluating the conduct of the Group’s businesses; identifying principal risks and ensuring the implementation of appropriate systems to manage those risks; and reviewing and approving key matters such as financial results, investments and divestments, acquisitions and disposals and major capital expenditure and such other responsibilities that are required of them by Bank Negara Malaysia (“BNM”) as specified in guidelines and circulars issued by BNM from time to time.

There is a clear division of responsibilities between the Chairman and the President & Chief Executive Officer (“CEO”), which are distinct and separate. Although the Chairman is not an independent director, this segregation of responsibilities between the Chairman and the CEO ensures an appropriate balance of roles, responsibilities and accountability.

The Chairman leads the Board and ensures its smooth and effective functioning.

The CEO is responsible for the vision and strategic direction of the Group as well as to monitor progress on implementation of Key Performance Areas (“KPA”) and strategic developments.

The CEO’s main responsibility is to work with the operating managers to develop strategic business plans and to set out the KPAs for the operating managers as well as to focus on creating value through deployment of the assets in the Group and to seek optimal use of the capital resources available to him.

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

## A. ROLES AND RESPONSIBILITIES OF THE BOARD (CONTINUED)

Independent Non-Executive Directors (“INEDs”) are responsible for providing insights, unbiased and independent views, advice and judgment to the Board and bring impartiality to Board deliberations and decision-making. They also ensure effective checks and balances on the Board. INEDs do not participate in the day to day management of the Company and there are no relationships or circumstances that could interfere with or are likely to affect the exercise of their independent judgment or the ability to act in the best interest of the Company and its shareholders.

The Group continues to operate in a sustainable manner and seeks to contribute positively to the well-being of stakeholders. The Group’s key corporate social responsibility activities are set out in the Corporate Social Responsibility Statement of this Annual Report.

The Board observes the Company Directors’ Code of Ethics established by the Companies Commission of Malaysia (“CCM”) which is available at CCM’s website at [www.ssm.com.my](http://www.ssm.com.my). In addition, the Group also has a Code of Ethics that sets out sound principles and standards of good practice which are observed by the employees.

## B. BOARD COMPOSITION

The Board comprises six (6) directors, all of whom are non-executive whilst three (3) are independent. The profiles of the members of the Board are provided in the Annual Report.

The Company adheres to BNM’s Guidelines on Corporate Governance for Licensed Institutions (“BNM/GP1”) in determining its Board composition. The Board shall determine the appropriate size of the Board to enable an efficient and effective conduct of Board deliberation. The Board shall have a balance of skills and experience commensurate with the complexity, size, scope and operations of the Company. Board members should have the ability to commit time and effort to carry out their duties and responsibilities effectively.

The Board recognises the merits of Board diversity in adding value to collective skills, perspectives and strengths to the Board. The Board will consider appropriate targets in Board diversity including gender balance on the Board and will take the necessary measures to meet these targets from time to time as appropriate.

The Board is of the view that the current size and composition of the Board are appropriate and effective for the control and direction of the Group’s business. The composition of the Board also fairly reflects the investment of shareholders in the Company.

## C. BOARD COMMITTEES

Board Committees have been established by the Board to assist in the discharge of its duties.

### (a) Board Audit & Risk Management Committee (“BARMC”)

The composition of the BARMC, its TOR and a summary of its activities are set out in the BARMC Report of this Annual Report.

### (b) Nominating Committee (“NC”)

The NC has been established on 30 October 2008 and the members are as follows:-

Ms Lim Lean See  
*(Chairman, Independent Non-Executive Director)*

YBhg Tan Sri Quek Leng Chan  
*(Non-Independent Non-Executive Director)*

YBhg Tan Sri Dato’ Seri Khalid Ahmad bin Sulaiman  
*(Non-Independent Non-Executive Director)*

Ms Lim Tau Kien  
*(Independent Non-Executive Director)*

Mr Saw Kok Wei  
*(Independent Non-Executive Director)*

The NC’s functions and responsibilities are set out in the TOR as follows:-

- Recommend to the Board the minimum requirements for appointments to the Board, Board committees and for the position of Chief Executive Officer.
- Review and recommend to the Board all Board appointments and re-appointments and removals including of the Chief Executive Officer.
- Review annually the overall composition of the Board in terms of the appropriate size and skills, the balance between executive directors, non-executive and independent directors, and mix of skills and other core competencies required.
- Assess annually the effectiveness of the Board and key senior management officers as a whole and the contribution by each individual director to the effectiveness of the Board and various Board committees based on criteria approved by the Board.

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

## C. BOARD COMMITTEES (CONTINUED)

### (b) Nominating Committee (“NC”) (continued)

The NC’s functions and responsibilities are set out in the TOR as follows:- (continued)

- Oversee the appointment, management succession planning and performance evaluation of key senior management officers and recommend their removal if they are found ineffective, errant and negligent in discharging their responsibilities.
- Ensure that the Board receives an appropriate continuous training programme.

The NC carried out its duties in accordance with its TOR.

The Company has in place the process and procedure for assessment of new appointment, re-appointment, re-election and retention of directors and the appointment of CEO, and the criteria used in such assessment.

A formal evaluation process has been put in place to assess the effectiveness of the Board as a whole, the Board committees and the contribution and performance of each individual director.

Having reviewed the annual assessments in respect of the financial year ended 30 June 2015 (“FYE 2015”), the NC is satisfied that the Board as a whole, Board committees and individual directors have effectively discharged their duties and responsibilities, and are suitably qualified to hold their positions.

In connection with the appointment and re-appointment of directors and CEO of the Company, the NC is guided by a Fit and Proper Policy.

The NC meets at least once in each financial year and additional meetings may be called at any time as and when necessary.

During the FYE 2015, two (2) NC meetings were held and the attendance of the NC members was as follows:

Member	Attendance
Ms Lim Lean See	2/2
YBhg Tan Sri Quek Leng Chan	2/2
YBhg Tan Sri Dato’ Seri Khalid Ahmad bin Sulaiman	2/2
Ms Lim Tau Kien	2/2
Mr Saw Kok Wei	2/2

The NC had considered and reviewed the following:

- composition of the Board and Board Committees;
- professional qualification and experience of the directors;
- independence of independent directors and their tenure; and
- where applicable, appointment, re-appointment and re-election of directors,

and was satisfied that the Board composition in terms of size, the balance between executive, non-executive and independent directors and mix of skills was adequate. The NC also reviewed the performance of the Board against its TOR and was satisfied that the Board was competent and effective in discharging its functions.

### (c) Remuneration Committee (“RC”)

The RC has been established on 30 October 2008 and the members are as follows:-

Ms Lim Lean See  
(Chairman, Independent Non-Executive Director)

YBhg Tan Sri Quek Leng Chan  
(Non-Independent Non-Executive Director)

YBhg Tan Sri Dato’ Seri Khalid Ahmad bin Sulaiman  
(Non-Independent Non-Executive Director)

The RC’s functions and responsibilities are set out in the TOR as follows:-

- Recommend to the Board the framework governing the remuneration of the:
  - Directors;
  - Chief Executive Officer; and
  - Key senior management officers.
- Review and recommend to the Board the specific remuneration packages of executive directors and the Chief Executive Officer.
- Review the remuneration packages of key senior management officers.

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

## C. BOARD COMMITTEES (CONTINUED)

### (c) Remuneration Committee ("RC") (continued)

During the FYE 2015, one (1) RC meeting was held and the attendance of the RC members was as follows:

Member	Attendance
Ms Lim Lean See	1/1
YBhg Tan Sri Quek Leng Chan	1/1
YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman	1/1

The Group's remuneration scheme for executive directors is linked to performance, service seniority, experience and scope of responsibility and is periodically benchmarked to market/industry surveys conducted by human resource consultants. Performance is measured against profits and targets set in the Group's annual plan and budget.

The level of remuneration of non-executive directors reflects the level of responsibilities undertaken by them.

The RC, in assessing and reviewing the remuneration packages of executive directors, ensures that a strong link is maintained between their rewards and individual performance, based on the provisions in the Group's Human Resources Manual, which are reviewed from time to time to align with market/industry practices. The fees of directors are recommended and endorsed by the Board for approval by the shareholders of the Company at its Annual General Meeting ("AGM").

The aggregate remuneration of directors (including remuneration earned as directors of subsidiaries) for the FYE 2015 is as follows:

	Fees (RM)	Salaries & Other Emoluments (RM)	Total (RM)
Executive Directors	-	8,096,490	8,096,490
Non-Executive Directors	692,150	322,000	1,014,150

The number of directors whose remuneration falls into the following bands is as follows:

Range of Remuneration (RM)	Executive	Non-Executive
1 - 50,001	-	1
100,001 - 150,000	-	1
150,001 - 200,000	-	1
300,001 - 350,000	-	2
8,050,001 - 8,100,000	1	-

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

## D. INDEPENDENCE

The Board takes cognisance of Recommendation 3.2 of the Code which states that the tenure of an independent director should not exceed a cumulative term of 9 years and Recommendation 3.3 of the Code which states that upon completion of the 9 years, an independent director may continue to serve on the Board subject to the director's re-designation as a non-executive director. In the event the Company wishes to retain an independent director who has served a cumulative term of 9 years and above, shareholders' approval shall be sought at the AGM every year with justification and subject to the favourable assessment of the NC and the Board.

The Company has in place a policy in relation to the tenure for independent directors of the Company ("Tenure Policy") under the Fit and Proper Policy of the Company. Pursuant to the Tenure Policy, an independent director who has served on the Board of any company under the Hong Leong Financial Group for a period of 9 years continuously or more shall submit a Letter of Intent to the NC informing of his intention to continue in office or to retire from the Board as an independent director, upon:-

- a) the expiry of his term of office approved by BNM; or
- b) the due date for his retirement either by rotation pursuant to the Articles of Association of the Company or pursuant to Section 129(2) of the Companies Act, 1965 as the case may be.

If the intention is to continue in office, the NC shall consider based on the assessment criteria and guidelines set out in the Fit and Proper Policy and make the appropriate recommendation to the Board. If the intention is to retire from office, an application shall be made to BNM to seek clearance in accordance to BNM Guidelines. For public listed bank/companies in the Group, shareholders' approval at AGMs shall be sought in accordance with the relevant requirements under the Code and the Main Market Listing Requirements ("MMLR") subject to favourable assessment of the NC and the Board.

The Board seeks to strike an appropriate balance between tenure of service, continuity of experience and refreshment of the Board. Although a longer tenure of directorship may be perceived as relevant to the determination of a director's independence, the Board recognises that an individual's independence should not be determined solely based on tenure of service. Further, the continued tenure of directorship brings considerable stability to the Board, and the Company benefits from directors who have, over time, gained valuable insight into the Group, its market and the industry.

The independent directors have declared their independence, and the NC and the Board have determined, at the annual

assessment carried out, that the independent directors have continued to bring independent and objective judgment to Board deliberations and decision making. The tenure of all the independent directors on the Board does not exceed 9 years.

The designation of Ms Lim Tau Kien, Ms Lim Lean See and Mr Saw Kok Wei as independent directors have received the approval of BNM.

Both the independent directors and non-independent directors are required to submit themselves for re-election at the AGM every 3 years under the MMLR of Bursa Malaysia Securities Berhad ("Bursa") and Articles of Association of the Company. In addition, the re-appointment of directors who have attained 70 years of age and above is subject to shareholders' approval at the AGM under Section 129 of the Companies Act, 1965.

## E. COMMITMENT

The directors are aware of their responsibilities and devote sufficient time to carry out such responsibilities. In line with the MMLR, directors are required to comply with the restrictions on the number of directorships in public listed companies. Directors provide notifications to the Board for acceptance of any new Board appointments. This ensures that their commitment, resources and time are focused on the affairs on the Company to enable them to discharge their duties effectively. Board meetings are scheduled a year ahead in order to enable full attendance at Board meetings. Directors are required to attend at least 75% of Board meetings held in each financial year pursuant to the BNM/GP1.

All Board members are supplied with information in a timely manner. Board reports are circulated prior to Board meetings and the reports provide, amongst others, financial and corporate information, significant operational, financial and corporate issues, updates on the performance of the Company and of the Group and management's proposals which require the approval of the Board.

All directors have access to the advice and services of a qualified and competent Company Secretary and internal auditors. All directors also have access to independent professional advice at the Company's expense, in consultation with the Chairman or the CEO of the Company.

At Board meetings, active deliberations of issues by Board members are encouraged and such deliberations, decisions and conclusions are recorded by the Company Secretary accordingly. Any director who has an interest in the subject matter to be deliberated shall abstain from deliberation and voting on the same during the meetings.



## CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

### E. COMMITMENT (CONTINUED)

The Board met five (5) times during FYE 2015 with timely notices of issues to be discussed. Details of attendance of each director are as follows:-

Director	Attendance
YBhg Tan Sri Quek Leng Chan	5/5
Mr Quek Kon Sean	5/5
YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman	5/5
Ms Lim Tau Kien	5/5
Ms Lim Lean See	5/5
Mr Saw Kok Wei	5/5
Mr Choong Yee How <sup>(1)</sup>	5/5

**Note:**

<sup>(1)</sup> Resigned with effect from 1 September 2015

The Company recognises the importance of continuous professional development and training for its directors.

The Company is guided by a Directors' Training Policy, which covers an Induction Programme for newly appointed directors to assist them to familiarise and to get acquainted with the Company's business, governance process, roles and responsibilities as director of the Company and continuing professional development which encompasses areas related to the industry or business of the Company, governance, risk management and regulations through a combination of courses and conferences.

All directors of the Company have completed the Mandatory Accreditation Programme.

The Company regularly organises in-house programmes, briefings and updates by its in-house professionals. The directors are also encouraged to attend seminars and briefings in order to keep themselves abreast with the latest developments in the business environment and to enhance their skills and knowledge. Directors are kept informed of available training programmes on a regular basis.

The Company has prepared for the use of its directors, a Director Manual which highlights, amongst others, the major duties and responsibilities of a director vis-a-vis various laws, regulations and guidelines governing the same.

In assessing the training needs of directors, the Board has determined that appropriate training programmes covering matters on corporate governance, finance, legal, risk management and/or statutory/regulatory compliance, be recommended and arranged for the directors to enhance their contributions to the Board.

During the FYE 2015, the directors received regular briefings and updates on the Group's businesses, operations, risk management, internal controls, corporate governance,

finance and any changes to relevant legislation, rules and regulations from in-house professionals. The Company also organised an in-house programme for its directors and senior management.

The Directors of the Company have also attended various programmes and forums facilitated by external professionals in accordance with their respective needs in discharging their duties as directors.

During the FYE 2015, the directors of the Company, collectively or on their own, attended various training programmes, seminars, briefings and/or workshops including:-

- BNM – FIDE Forum: "Risks: From Whereof"
- BNM – FIDE Forum: "Impact of the New Accounting Standard on Banks - What Directors should be aware of"
- BNM – FIDE Forum: "Board Strategic Leadership in Managing Cybersecurity Risk in Financial Institutions"
- BNM – FIDE Forum: "Industry Consultation Session on 2015 Non-Executive Directors' Remuneration Study"
- BNM – FIDE Elective Programme: "Mergers & Acquisitions for Financial Institutions"
- BNM – Intellectual Property Financing Conference
- ICLIF – Leadership Energy Summit Asia (LESA)
- Bursa Malaysia – Great Companies Deserve Great Boards
- PEMANDU – "Lead the Change : Getting Women on Boards"
- The Institute of Internal Auditors Malaysia – Enhancing Internal Audit Practice
- Securities Commission Malaysia – Capital Market Director Programme
- Singapore CFO Institute and CPA Australia – CFO Connect Symposium 2014
- London Speaker Bureau - The Business of Innovation 2015
- Malaysian Director's Academy - International Directors Summit 2015: "Inculcating Innovation, Catalysing Growth through Public - Private Partnership"
- eBoard Directors' Training
- Shaking Things Up : Technology that Transforms and How to Keep Pace
- Update on Amendments to Bursa Malaysia Securities Berhad Main Market Listing Requirements.

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

## F. ACCOUNTABILITY AND AUDIT

The Company has put in place a framework of processes whereby Board committees provide oversight on critical processes of the Company's reporting of financial statements, in order to ensure that accountability and audit are integral components of the said processes.

### I. Financial Reporting

The Board has a fiduciary responsibility to ensure the proper maintenance of accounting records of the Group. The Board receives the recommendation to adopt the financial statements from the BARMC, which assesses the integrity of financial statements with the assistance of the external auditors.

### II. Risk Management and Internal Control

The Board has overall responsibility for maintaining a system of internal controls which covers financial and operational controls and risk management. This system provides reasonable but not absolute assurance against material misstatements, losses and fraud.

The BARMC is delegated with the responsibility to provide oversight on the Company's management of critical risks that the Group faces, and to review the effectiveness of internal controls implemented in the Company.

The Statement on Risk Management and Internal Control as detailed under Section I of this Statement provides an overview of the system of internal controls and risk management framework of the Group.

### III. Relationship with Auditors

The appointment of external auditors is recommended by the BARMC, which determines the remuneration of the external auditors. The BARMC reviews the suitability and independence of the external auditors annually. In this regard, an annual assessment is conducted by the BARMC to evaluate the performance, independence and objectivity of the external auditors prior to making any recommendation to the Board on the re-appointment of the external auditors.

The Company also has a Policy on the Use of External Auditors for Non-Audit Services to govern the professional relationship with the external auditors in relation to non-audit services. Assessment will be conducted by the BARMC for non-audit services to ensure that the provision of non-audit services does not interfere with the exercise of independent judgment of the external auditors.

During the financial year under review, the external auditors met with the BARMC to:

- present the scope of the audit before the commencement of audit; and
- review the results of the audit as well as the management letter after the conclusion of the audit.

The external auditors meet with the BARMC members at least twice a year without the presence of Executive Directors and management.

## G. DISCLOSURE

The Company has in place a corporate disclosure policy for compliance with the disclosure requirements set out in the MMLR, and to raise awareness and provide guidance to the Board and management on the Group's disclosure requirements and practices.

All timely disclosure and material information documents will be posted on the website after release to Bursa.

## H. SHAREHOLDERS

### I Dialogue between Companies and Investors

The Board acknowledges the importance of regular communication with shareholders and investors via the annual reports, circulars to shareholders and quarterly financial reports and the various announcements made during the year, through which shareholders and investors can have an overview of the Group's performance and operation.

Notices of general meetings and the accompanying explanatory notes are provided within the prescribed notice period on the Company website, Bursa website, in the media and by post to shareholders. This allows shareholders to make the necessary arrangements to attend and participate either in person, by corporate representative, by proxy or by attorney.

Shareholders have the right to demand to vote by way of a poll at the general meetings for substantive resolutions and the voting results will be announced at the meetings and through Bursa.

The Company has a website at 'www.hfng.com.my' which the shareholders can access for information which includes the Board Charter, corporate information, announcements/press releases/briefings, financial information and investor relations.

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

## H. SHAREHOLDERS (CONTINUED)

### I Dialogue between Companies and Investors (continued)

The Board has identified Ms Lim Tau Kien, the Chairman of the BARMC, as the Independent Non-Executive Director of the Board to whom concerns may be conveyed, and who would bring the same to the attention of the Board.

In addition, shareholders and investors can have a channel of communication with the Chief Financial Officer to direct queries and provide feedback to the Group.

Queries may be conveyed to the Chief Financial Officer at:

Tel No : 03-2164 8228  
Fax No : 03-2715 8988  
e-mail address : cfo-hlfg@hongleong.com.my

### II AGM

The AGM provides an opportunity for the shareholders to seek and clarify any issues and to have a better understanding of the Group's performance. Shareholders are encouraged to meet and communicate with the Board at the AGM and to vote on all resolutions. Senior management and the external auditors are also available to respond to shareholders' queries during the AGM.

## I. STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL

### I The responsibility of the Board

The Board recognises its responsibilities for the system of internal controls of the Group and for reviewing its adequacy and integrity. Accordingly, the Board has established and maintained a Risk Management Framework appropriate to the operations of the Group, including systems for compliance with applicable laws, regulations, rules, directives and guidelines.

The controls built into the Risk Management Framework of the Group are designed to ensure that all relevant and significant risks are identified and managed as part of the risk management process and are not intended to eliminate all risks of failure to achieve business objectives. It only provides a reasonable and not absolute assurance against material misstatements, losses or frauds that may affect the Group's financial position or its operations.

The Board has received assurance from the President & Chief Executive Officer and Chief Financial Officer that the Group's risk management and internal control system is operating adequately and effectively, in all material aspects, based on the risk management and internal control system of the Group.

Based on the outcome of these reviews as well as the assurance it has received from management, the Board is of the view that the Group's risk management and internal control system is operating adequately and effectively for the financial year under review and up to the date of approval of this report.

### II The Risk Management Framework

The Risk Management Framework established by the Board is to assist it in:

- identifying the significant risks faced by the Group in the operating environment, as well as evaluating the impact of such risks;
- developing and approving the necessary measures to manage these risks; and
- monitoring the effectiveness of such measures and to develop, approve and monitor any corrective actions as may be deemed necessary.

These processes have been in place throughout the FYE 2015 and have continued up to the date this statement was approved.

The Board has entrusted the BARMC with the responsibility to oversee the implementation of the Risk Management Framework of the Group.

The Group's Risk Officers administer the Risk Management Framework of the Group. The primary responsibilities of the Group's Risk Officers are:

- periodically evaluate all identified risks for their relevance in the operating environment and inclusion in the Risk Management Framework;
- oversee and monitor the implementation of appropriate systems and controls to manage these risks;
- assess the adequacy of existing action plans and control systems developed to manage these risks;
- monitor the performance of management in executing the action plans and operating the control systems; and

# CORPORATE GOVERNANCE, RISK MANAGEMENT & INTERNAL CONTROL

## **I. STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL (CONTINUED)**

- regularly report to the BARMC on the state of internal controls and the efficacy of management of risks throughout the Group.

In discharging the above responsibilities, the Group's Risk Officers are guided by but are not limited to the Statement on Risk Management & Internal Control - Guidelines for Directors of Listed Issuers.

## **III Internal Control Review and Regulatory Compliance Procedures**

The Group Internal Audit Division ("GIAD"), under the direction of the BARMC, provides the BARMC and the Board the assurance it requires regarding the adequacy and integrity of the system of internal controls.

The GIAD undertakes periodic and systematic reviews of internal control systems and the review of compliance with the business objectives, policies, reporting standards and control procedures of the Group. This is to provide reasonable assurance to the Board on the proper functioning of the Risk Management Framework.

The Group's Compliance Officers monitor daily operations of licensed subsidiaries to ensure compliance with regulatory requirements and internal policies. All breaches and exceptions are brought to the attention of the BARMC and the BARMC is kept informed of the causes and the remedial measures taken.

## **IV Management and Decision-Making Processes**

The Board has incorporated the Risk Management Framework as an integral component in the management and decision-making process of the Group.

The vision and mission statements of the Group form the basis of medium-term business plans and budgets. The key strategies to achieve these business plans and budgets are approved by the Board. The management performs monthly review to monitor the performance of all operating units against the business plans and budgets. The budget is monitored and major variances are followed-up by the management. These are then reported to the Board on a quarterly basis.

The Company's financial system records business transactions to produce quarterly reports that allow management to focus on key areas of concern. The public release of quarterly financial reporting of the Group will only be made after being reviewed by the BARMC and approved by the Board.

The Group has a well-defined organisational structure with clearly defined authorities, accountability and segregation of duties. The respective heads of the operating subsidiaries of the Group operate their respective units within the policies, functional, financial and operating reporting standards and control procedures developed by the Group. Such reporting standards and control procedures are supplemented by operating procedures developed by the operating units to suit the regulatory and business environment, in which they operate.

The Group has identified the major risks that has significant impact on its operations, namely; credit risk, market risk, liquidity risk, settlement risk, operational risk, and legal and compliance risk. Each operating unit has a number of functional departments and/or units that will be responsible for managing and monitoring these risks through limits, procedures and oversight. Where feasible and necessary, relevant group resources are focused to manage and monitor common risks on an integrated and Group-wide basis, using common tools, procedures and control systems as appropriate.

As required by Paragraph 15.23 of the MMLR, the external auditors have reviewed this Statement on Risk Management and Internal Control. Their limited assurance review was performed in accordance with Recommended Practice Guide ("RPG") 5 (Revised) issued by the Malaysian Institute of Accountants. RPG 5 (Revised) does not require the external auditors to form an opinion on the adequacy and effectiveness of the risk management and internal control systems of the Group.

## **J. DIRECTORS' RESPONSIBILITY IN FINANCIAL REPORTING**

The MMLR requires the directors to prepare financial statements for each financial year which give a true and fair view of the financial position of the Group and of the Company as at the end of the financial year and of its financial performance and cash flow of the Group and of the Company for the financial year.

The directors are satisfied that in preparing the financial statements of the Group and of the Company for the FYE 2015, the Group has used the appropriate accounting policies and applied them consistently. The directors are also of the view that relevant approved accounting standards have been followed in the preparation of these financial statements.

This Statement on Corporate Governance, Risk Management and Internal Control is made in accordance with the resolution of the Board.

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

The Directors have pleasure in presenting their report together with the audited financial statements of the Group and of the Company for the financial year ended 30 June 2015.

## PRINCIPAL ACTIVITIES

The principal activities of the Company are those of investment holding and provision of services to its subsidiaries to enhance group value.

The Hong Leong Financial Group (the Company and its subsidiaries) is a diversified financial group whose businesses provide a broad range of financial products and services to consumer, corporate and institutional customers.

The principal activities of the significant subsidiaries consist of commercial banking business, Islamic banking services, insurance and takaful business, investment banking, futures and stock broking and asset management business as disclosed in Note 11 to the financial statements.

There have been no significant changes in the principal activities of the Group and the Company during the financial year.

## FINANCIAL RESULTS

	The Group RM'000	The Company RM'000
Net profit after taxation:		
- Owners of the parent	1,620,743	782,575
- Non-controlling interests	839,634	-
	<b>2,460,377</b>	<b>782,575</b>

## DIVIDENDS

The dividends on ordinary shares paid or declared by the Company since the previous financial year ended 30 June 2014 were as follows:

- A first interim single-tier dividend of 13 sen per share, amounting to RM136,469,760 in respect of the financial year ended 30 June 2015, was paid on 23 December 2014.
- A second interim single-tier dividend of 25 sen per share, amounting to RM263,185,595 in respect of the financial year ended 30 June 2015, was paid on 26 June 2015.

The Directors do not recommend the payment of any final dividend for the financial year ended 30 June 2015.

## SIGNIFICANT EVENTS DURING THE FINANCIAL YEAR

Significant events during the financial year are disclosed in Note 52 to the financial statements.

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## SUBSEQUENT EVENTS AFTER THE FINANCIAL YEAR

Significant events subsequent to the statements of financial position date are disclosed in Note 53 to the financial statements.

## CREDIT RATING

On 24 July 2015, Malaysian Rating Corporation Berhad ("MARC") has reaffirmed a MARC-1/AA rating to Hong Leong Financial Group Berhad ("HLFG")'s Commercial Paper and Medium Term Notes Programmes with a combined limit of RM1.8 billion. The rating outlook for the long-term rating is stable. The ratings are based on the continued ability of HLFG's enlarged banking subsidiary, Hong Leong Bank Berhad, to generate strong earnings, the stable financial and operating performance of its insurance business and the well-capitalised positions of both its banking and insurance subsidiaries.

Details of the ratings are as follows:

### RM1,800 million Commercial Paper and Medium Term Notes Programmes

Date accorded	Rating action	Rating classification	Definition
July 2015	Affirmed	Short-term rating: MARC-1	Highest category; indicates a very high likelihood that interest and principal will be paid on a timely basis.
July 2015	Affirmed	Long-term rating: AA	Indicates a very strong ability to repay principal and pay interest on a timely basis, with limited incremental risk compared to issues rated in the highest category.

## RESERVES AND PROVISIONS

There were no material transfers to or from reserves or provisions during the financial year other than those disclosed in the financial statements.

## DIRECTORS

The Directors who have held office since the date of the last report and at the date of this report are as follows:

YBhg Tan Sri Quek Leng Chan	(Chairman, Non-Executive Non-Independent)
Mr Quek Kon Sean	(Non-Independent Non-Executive Director)
YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman	(Non-Independent Non-Executive Director)
Ms Lim Tau Kien	(Independent Non-Executive Director)
Ms Lim Lean See	(Independent Non-Executive Director)
Mr Saw Kok Wei	(Independent Non-Executive Director)
Mr Choong Yee How (Resigned with effect from 1 September 2015)	(President & Chief Executive Officer, Non-Independent)

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## DIRECTORS' INTERESTS

According to the Register of Directors' Shareholdings kept by the Company under Section 134 of the Companies Act, 1965, the Directors holding office at the end of the financial year who had beneficial interests in the ordinary shares and/or preference shares and/or options over ordinary shares of the Company and/or its related corporations during the financial year are as follows:

	Nominal value per share	Shareholdings in which Directors have direct interests Number of ordinary shares/preference shares/ordinary shares issued or to be issued or acquired arising from the exercise of options <sup>**</sup> / conversion of redeemable convertible unsecured loan stocks <sup>**</sup> or redeemable convertible cumulative preference shares <sup>**</sup>			
		RM (unless indicated)	As at 01.07.2014	Acquired	Sold
<b>Interests of YBhg Tan Sri Quek Leng Chan in:</b>					
Hong Leong Company (Malaysia) Berhad	1.00	390,000	-	-	390,000
Hong Leong Financial Group Berhad	1.00	4,989,600	-	-	4,989,600
Guoco Group Limited	USD0.50	1,056,325	-	-	1,056,325
GuocoLand Limited	<sup>(1)</sup>	13,333,333	-	-	13,333,333
GuocoLand (Malaysia) Berhad	0.50	19,506,780	-	-	19,506,780
GuocoLeisure Limited	USD0.20	735,000	-	-	735,000
The Rank Group Plc	GBP13 <sup>8/9</sup> p	285,207	-	-	285,207
<b>Interests of YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman in:</b>					
Hong Leong Financial Group Berhad	1.00	5,544,000	-	-	5,544,000
Hong Leong Bank Berhad	1.00	400,000	-	-	400,000
Hong Leong Industries Berhad	0.50	52,800	-	-	52,800
Malaysian Pacific Industries Berhad	0.50	20,800	-	-	20,800
Hume Industries Berhad (formerly known as Narra Industries Berhad)	1.00	-	57,024 <sup>(12)</sup>	-	57,024
<b>Interest of Mr Choong Yee How in:</b>					
Hong Leong Financial Group Berhad	1.00	3,100,000	1,750,000 <sup>(16)</sup>	(1,200,000)	3,650,000
		1,750,000 *	-	(1,750,000) <sup>(16)</sup>	- *
<b>Interest of Mr Quek Kon Sean in:</b>					
Hong Leong Financial Group Berhad	1.00	2,175,000	900,000 <sup>(16)</sup>	(825,000)	2,250,000
		900,000 *	-	(900,000) <sup>(16)</sup>	- *

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## DIRECTORS' INTERESTS (CONTINUED)

	Nominal value per share	Shareholdings in which Directors have indirect interests Number of ordinary shares/preference shares/ordinary shares issued or to be issued or acquired arising from the exercise of options <sup>**</sup> / conversion of redeemable convertible unsecured loan stocks <sup>**</sup> or redeemable convertible cumulative preference shares <sup>***</sup>			
		RM (unless indicated)	As at 01.07.2014	Acquired	Sold
<b>Interests of YBhg Tan Sri Quek Leng Chan in:</b>					
Hong Leong Company (Malaysia) Berhad	1.00	13,069,100	-	-	13,069,100
Hong Leong Financial Group Berhad	1.00	824,437,300	-	-	824,437,300
Hong Leong Capital Berhad	1.00	200,805,058	-	-	200,805,058
Hong Leong Bank Berhad	1.00	1,160,549,285	-	-	1,160,549,285
Hong Leong MSIG Takaful Berhad	1.00	65,000,000	-	-	65,000,000
Hong Leong Assurance Berhad	1.00	140,000,000	-	-	140,000,000
Hong Leong Industries Berhad ("HLI")	0.50	246,136,603 <sup>(6)</sup>	-	(701,600)	245,435,003 <sup>(6)</sup>
Hong Leong Yamaha Motor Sdn Bhd	1.00	17,352,872	-	-	17,352,872
	1.00	6,941 <sup>(7)</sup>	-	(6,941) <sup>(7)(10)</sup>	-
Guocera Tile Industries (Meru) Sdn Bhd	1.00	19,600,000	-	-	19,600,000
Hong Leong Maruken Sdn Bhd (In members' voluntary liquidation)	1.00	1,750,000	-	-	1,750,000
Century Touch Sdn Bhd (In members' voluntary liquidation)	1.00	6,545,001	-	-	6,545,001
Varinet Sdn Bhd (In members' voluntary liquidation)	1.00	10,560,627	-	-	10,560,627
RZA Logistics Sdn Bhd (In members' voluntary liquidation)	1.00	7,934,247	-	(7,934,247) <sup>(11)</sup>	-
Malaysian Pacific Industries Berhad	0.50	111,951,357 <sup>(6)</sup>	266,500	-	112,217,857 <sup>(6)</sup>
Carter Realty Sdn Bhd	1.00	5,640,607	-	-	5,640,607
Carsem (M) Sdn Bhd	1.00	84,000,000	-	-	84,000,000
	100.00	22,400 <sup>(7)</sup>	-	-	22,400 <sup>(7)</sup>
Hume Industries Berhad (formerly known as Narra Industries Berhad) ("HIB")	1.00	37,853,100	339,175,511 <sup>(6)(12)</sup>	(4,238,328) (17,387,700) <sup>(6)(13)</sup> (1,029,537) <sup>(14)</sup>	354,373,046 <sup>(6)</sup>
Guoco Group Limited	USD0.50	237,124,930	-	-	237,124,930
GuocoLand Limited	<sup>(1)</sup>	819,244,363 <sup>(6)</sup>	-	-	819,244,363 <sup>(6)</sup>
Southern Steel Berhad ("SSB")	1.00	301,541,202	-	(2,000,000)	299,541,202
	1.00	-	141,627,296 <sup>** (9)</sup>	-	141,627,296 <sup>**</sup>



# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## DIRECTORS' INTERESTS (CONTINUED)

	Nominal value per share	Shareholdings in which Directors have indirect interests Number of ordinary shares/preference shares/ordinary shares issued or to be issued or acquired arising from the exercise of options <sup>**</sup> / conversion of redeemable convertible unsecured loan stocks <sup>**</sup> or redeemable convertible cumulative preference shares <sup>***</sup>				
		RM (unless indicated)	As at 01.07.2014	Acquired	Sold	As at 30.06.2015
<b>Interests of YBhg Tan Sri Quek Leng Chan in: (continued)</b>						
Southern Pipe Industry (Malaysia) Sdn Bhd	1.00	118,822,953	-	-	118,822,953	
	1.00	20,000,000 <sup>***⑧</sup>	-	-	20,000,000 <sup>***⑧</sup>	
Belmeth Pte. Ltd.	<sup>(1)</sup>	40,000,000	-	-	40,000,000	
Guston Pte. Ltd.	<sup>(1)</sup>	8,000,000	-	-	8,000,000	
Perfect Eagle Pte. Ltd.	<sup>(1)</sup>	24,000,000	-	-	24,000,000	
First Garden Development Pte Ltd (In members' voluntary liquidation)	<sup>(1)</sup>	63,000,000	-	-	63,000,000	
Sanctuary Land Pte Ltd (In members' voluntary liquidation)	<sup>(1)</sup>	90,000	-	-	90,000	
Beijing Minghua Property Development Co., Ltd (In members' voluntary liquidation)	<sup>(2)</sup>	150,000,000	-	-	150,000,000	
Nanjing Mahui Property Development Co., Ltd	<sup>(2)</sup>	271,499,800	-	(271,499,800)	-	
Shanghai Xinhaojia Property Development Co., Ltd	<sup>(2)</sup>	3,150,000,000	-	-	3,150,000,000	
Shanghai Xinhaozhong Property Development Co., Ltd	<sup>(3)</sup>	19,600,000	-	-	19,600,000	
Beijing Cheng Jian Dong Hua Real Estate Development Company Limited	<sup>(2)</sup>	50,000,000	-	-	50,000,000	
Lam Soon (Hong Kong) Limited	<sup>(5)</sup>	140,008,659	-	-	140,008,659	
Kwok Wah Hong Flour Company Limited (In members' voluntary liquidation)	<sup>(5)</sup>	9,800	-	-	9,800	
Guangzhou Lam Soon Food Products Limited	<sup>(4)</sup>	6,570,000	-	-	6,570,000	
GuocoLand (Malaysia) Berhad	0.50	456,055,616	-	(357,020)	455,698,596	
Guoman Hotel & Resort Holdings Sdn Bhd	1.00	277,000,000	-	-	277,000,000	
JB Parade Sdn Bhd	1.00	28,000,000	-	-	28,000,000	
	0.01	68,594,000 <sup>(7)</sup>	-	-	68,594,000 <sup>(7)</sup>	
Continental Estates Sdn Bhd	1.00	30,051,174 <sup>(15)</sup>	4,356,826	-	34,408,000	
	0.01	107,903,020 <sup>(7)(15)</sup>	15,599,585 <sup>(7)</sup>	-	123,502,605 <sup>(7)</sup>	
GuocoLeisure Limited	USD0.20	923,255,425	-	-	923,255,425	
The Rank Group Plc	GBP13 <sup>8/9</sup> p	268,194,969	1,087,252	(50,000,000)	219,282,221	

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## DIRECTORS' INTERESTS (CONTINUED)

	Nominal value per share	Shareholdings in which Directors have indirect interests Number of ordinary shares/preference shares/ordinary shares issued or to be issued or acquired arising from the exercise of options <sup>**</sup> / conversion of redeemable convertible unsecured loan stocks <sup>**</sup> or redeemable convertible cumulative preference shares <sup>**</sup>			
		RM (unless indicated)	As at 01.07.2014	Acquired	Sold
<b>Interests of YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman in:</b>					
Hong Leong Financial Group Berhad	1.00	3,600 <sup>(17)</sup>	-	-	3,600 <sup>(17)</sup>
<b>Interests of Mr Quek Kon Sean in:</b>					
Hong Leong Industries Berhad	0.50	750,000	-	-	750,000
Malaysian Pacific Industries Berhad	0.50	281,250	-	-	281,250
Hume Industries Berhad (formerly known as Narra Industries Berhad)	1.00	-	810,000 <sup>(12)</sup>	-	810,000

### Notes:

- (1) Concept of par value was abolished with effect from 30 January 2006 pursuant to the Singapore Companies (Amendment) Act, 2005
- (2) Capital contribution in RMB
- (3) Capital contribution in USD
- (4) Capital contribution in HKD
- (5) Concept of par value was abolished with effect from 3 March 2014 pursuant to the New Companies Ordinance (Chapter 622), Hong Kong
- (6) Inclusive of interest pursuant to Section 134(12)(c) of the Companies Act, 1965 in shares held by family member
- (7) Redeemable Preference Shares
- (8) The redeemable convertible cumulative preference shares ("RCCPS") are convertible into ordinary shares of RM1.00 each at the option of the holder of RCCPS on the basis of 400 ordinary shares of RM1.00 each for every RCCPS of RM1.00 nominal value
- (9) Subscription of renounceable rights issue of redeemable convertible unsecured loan stocks in SSB ("RCULS") on the basis of RM1.00 nominal value of rights RCULS for every 2 existing ordinary shares held in SSB
- (10) Redemption of redeemable preference shares
- (11) Dissolved during the financial year
- (12) Entitlement to new ordinary shares of RM1.00 each in HIB ("HIB Shares") pursuant to the capital distribution by HLI to entitled shareholders of HLI on the basis of 1,080 new HIB Shares for every 1,000 ordinary shares held in HLI
- (13) Cancellation of RM0.50 of the par value of existing HIB Shares pursuant to a reduction of share capital by HIB
- (14) Transfer of free HIB Shares to the grant holders upon vesting
- (15) Shareholdings as at 19 August 2014 when the corporation became a related corporation
- (16) Exercise of share options
- (17) Interest pursuant to Section 134(12)(c) of the Companies Act, 1965 in shares held by family member

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## DIRECTORS' BENEFITS

Since the end of the previous financial year, none of the Directors of the Company received or became entitled to receive any benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by the Directors as shown in the financial statements or as fixed salary of a full-time employee of the Company or of related corporations) by reason of a contract made by the Company or its related corporations with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest except for YBhg Tan Sri Quek Leng Chan, who may be deemed to derive a benefit by virtue of those transactions, contracts and agreements for the acquisition and/or disposal of stocks and shares, stocks-in-trade, products, parts, accessories, plants, chattels, fixtures, buildings, land and other properties or any interest in any properties; and/or for the provision of services, including but not limited to project and sales management and any other management and consultancy services; and/or for construction, development, leases, tenancy, licensing, dealership and distributorship; and/or for the provision of treasury functions, advances in the conduct of normal trading, banking, insurance, investment, stockbroking and/or other businesses between the Company or its related corporations and corporations in which YBhg Tan Sri Quek Leng Chan is deemed to have interests.

Neither at the end of the financial year, nor at any time during the financial year, did there subsist any other arrangements to which the Company is a party, with the object or objects of enabling the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate, other than the share options granted pursuant to the Executive Share Option Scheme and Executive Share Scheme.

## EXECUTIVE SHARE OPTION SCHEMES AND EXECUTIVE SHARE SCHEME

The Company has concurrently established and implemented an Executive Share Option Scheme and an Executive Share Scheme.

### (a) Executive Share Option Scheme 2006/2016 ("ESOS 2006/2016")

The ESOS 2006/2016 of up to fifteen percent (15%) of the issued and paid-up ordinary share capital of the Company, which was approved by the shareholders of the Company on 8 November 2005, was established on 23 January 2006 and would be in force for a period of ten (10) years.

On 18 January 2006, the Company announced that Bursa Malaysia Securities Berhad had approved-in-principle the listing of new ordinary shares of the Company to be issued pursuant to the exercise of options under the ESOS 2006/2016 at any time during the existence of the ESOS 2006/2016.

The ESOS 2006/2016 would provide an opportunity for eligible executives who had contributed to the growth and development of the Company and its subsidiaries ("the Group") to participate in the equity of the Company. The aggregate number of shares to be issued under the ESOS 2006/2016 shall not exceed 15% of the issued and paid-up ordinary share capital of the Company for the time being ("ESOS 2006/2016 Aggregate Maximum Allocation").

There were no options granted under the ESOS 2006/2016 of the Company during the financial year ended 30 June 2015.

As at 30 June 2015, a total of 20,451,000 options had been granted under ESOS 2006/2016, out of which 15,936,000 options had been exercised and there are no options remaining outstanding. The aggregate options granted to Directors and chief executives of the Group under the ESOS 2006/2016 amounted to 15,800,000, out of which 12,755,000 options had been exercised and there are no options outstanding.

Since the commencement of the ESOS 2006/2016, the maximum allocation applicable to Directors and senior management of the Group is 50% of the ESOS 2006/2016 Aggregate Maximum Allocation.

As at 30 June 2015, the actual percentage of total options granted to Directors and senior management of the Group under the ESOS 2006/2016 was 1.81% of the issued and paid up ordinary share capital of the Company.

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## EXECUTIVE SHARE OPTION SCHEMES AND EXECUTIVE SHARE SCHEME (CONTINUED)

### (b) Executive Share Scheme ("ESS")

The ESS of up to ten percent (10%) of the issued and paid-up ordinary share capital (excluding treasury shares) of the Company comprises the Executive Share Option Scheme 2013/2023 ("ESOS 2013/2023") and the Executive Share Grant Scheme ("ESGS").

#### (i) ESOS 2013/2023

The ESOS 2013/2023 which was approved by the shareholders of the Company on 30 October 2012, was established on 12 March 2013 and would be in force for a period of ten (10) years.

On 18 September 2012, the Company announced that Bursa Malaysia Securities Berhad had resolved to approve the listing of new ordinary shares of the Company to be issued pursuant to the exercise of options under the ESOS 2013/2023.

The ESOS 2013/2023 would provide an opportunity for eligible executives who had contributed to the growth and development of the Group to participate in the equity of the Company.

#### (ii) ESGS

The ESGS which was approved by the shareholders of the Company on 29 October 2013, was established on 28 February 2014 and would end on 11 March 2023.

On 6 September 2013, the Company announced that Bursa Malaysia Securities Berhad had resolved to approve-in-principle the listing of new ordinary shares of the Company to be issued pursuant to the ESGS.

The ESGS would provide the Company with the flexibility to reward the eligible executives of the Group for their contribution with awards of the Company's shares without any consideration payable by the eligible executives.

At any point of time during the existence of the ESS, the aggregate number of shares comprised in the options and grants under the ESS and any other executive share schemes established by the Company which are still subsisting shall not exceed 10% of the issued and paid-up ordinary share capital (excluding treasury shares) of the Company at any one time ("Schemes Aggregate Maximum Allocation").

There were 12,200,000 options granted at an exercise price of RM16.88 under the ESS of the Company during the financial year ended 30 June 2015.

As at 30 June 2015, a total of 12,200,000 options had been granted under ESS, with 12,100,000 options remaining outstanding. The aggregate options granted to Directors and chief executives of the Group under the ESS amounted to 5,000,000, all of which remain outstanding.

Since the commencement of the ESS, the maximum allocation applicable to Directors and senior management of the Group is 50% of the Schemes Aggregate Maximum Allocation.

As at 30 June 2015, the actual percentage of total options granted to Directors and senior management of the Group under the ESS was 0.90% of the issued and paid up ordinary share capital of the Company.

A trust has been set up for the ESOS 2006/2016 and ESS (collectively "Schemes") and it is administered by an appointed trustee. This trustee will be entitled from time to time to accept financial assistance from the Company upon such terms and conditions as the Company and the trustee may agree to purchase the Company's shares from the open market for the purposes of this trust. In accordance with MFRS 132, the shares purchased for the benefit of the Schemes holdings are recorded as "Treasury Shares for ESOS" in the shareholders' equity on the Statements of Financial Position. The cost of operating the Schemes is charged to the statements of income.

For further details on the ESOS 2006/2016 and ESS, refer to Note 51 on Equity Compensation Benefits.

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## SHARE CAPITAL

During the financial year, there was no issuance of new ordinary shares. As at 30 June 2015, the issued and paid-up share capital of the Company is RM1,052,767,789 comprising 1,052,767,789 ordinary shares of RM1.00 each.

## STATUTORY INFORMATION REGARDING THE GROUP AND THE COMPANY

### (a) As at the end of the financial year

- (i) Before the statements of income and statements of financial position of the Group and the Company were made out, the Directors took reasonable steps:
  - to ascertain that proper action had been taken in relation to the writing off of bad debts and financing and the making of allowance for doubtful debts and financing and had satisfied themselves that all known bad debts and financing had been written off and that adequate allowance had been made for doubtful debts and financing; and
  - to ensure that any current assets, other than debts and financing, which were unlikely to realise their book values in the ordinary course of business had been written down to their estimated realisable values.
- (ii) In the opinion of the Directors, the results of the operations of the Group and the Company during the financial year had not been substantially affected by any item, transaction or event of a material and unusual nature.

### (b) From the end of the financial year to the date of this report

- (i) The Directors are not aware of any circumstances:
  - which would render the amount written off for bad debts and financing or the amount of the allowance for doubtful debts and financing in the financial statements of the Group and the Company, inadequate to any substantial extent;
  - which would render the values attributed to current assets in the financial statements of the Group and the Company misleading; and
  - which had arisen which would render adherence to the existing method of valuation of assets or liabilities of the Group and the Company misleading or inappropriate.
- (ii) In the opinion of the Directors:
  - the results of the operations of the Group and the Company for the financial year ended 30 June 2015 are not likely to be substantially affected by any item, transaction or event of a material and unusual nature which had arisen in the interval between the end of the financial year and the date of this report; and
  - no contingent or other liability has become enforceable, or is likely to become enforceable, within the period of twelve months after the end of the financial year which will or may affect the ability of the Group and the Company to meet their obligations as and when they fall due.

### (c) As at the date of this report

- (i) There are no charges on the assets of the Group and the Company which had arisen since the end of the financial year to secure the liabilities of any other person.
- (ii) There are no contingent liabilities which had arisen since the end of the financial year.
- (iii) The Directors are not aware of any circumstances not otherwise dealt with in the report or financial statements of the Group and the Company which would render any amount stated in the financial statements misleading.

# DIRECTORS' REPORT

for the financial year ended 30 June 2015

## DISCLOSURE OF SHARIAH ADVISORY COMMITTEE

The Group's Islamic banking and takaful business activities are subject to the Shariah compliance and confirmation by the Shariah Advisory Committee consisting of 5 scholars, at all times, appointed by the Board of Directors of Hong Leong Islamic Bank Berhad and Hong Leong MSIG Takaful Berhad, and approved by Bank Negara Malaysia.

The primary role of the Shariah Advisory Committee is mainly advising on matters relating to the business operations and products of the Group and providing support by attending regular meetings with the Group to ensure that they are in conformity with Shariah principles.

## ULTIMATE HOLDING COMPANY

The ultimate holding company is Hong Leong Company (Malaysia) Berhad, a company incorporated in Malaysia.

## AUDITORS

The auditors, Messrs PricewaterhouseCoopers, have expressed their willingness to continue in office.

Signed on behalf of the Board of Directors in accordance with their resolution dated 3 September 2015.

**QUEK KON SEAN**  
Director

**LIM TAU KIEN**  
Director

Kuala Lumpur  
21 September 2015

# STATEMENTS OF FINANCIAL POSITION

as at 30 June 2015

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>Assets</b>					
Cash and short-term funds	2	8,463,194	17,084,360	8,345	6,882
Deposits and placements with banks and other financial institutions	3	4,325,129	4,494,097	8,888	8,762
Securities purchased under resale agreements		12,163,252	2,997,197	-	-
Financial assets held-for-trading	4	9,238,804	13,256,502	-	-
Financial investments available-for-sale	5	29,623,057	27,106,786	-	-
Financial investments held-to-maturity	6	10,941,838	9,851,132	-	-
Derivative financial instruments	20	1,468,084	712,983	126	1,211
Loans, advances and financing	7	113,111,668	103,665,448	-	-
Clients' and brokers' balances	8	337,631	430,804	-	-
Other receivables	9	1,415,833	693,520	609	2,076
Amount due from subsidiaries	47	-	-	179	54,535
Statutory deposits with Central Banks	10	3,532,372	3,181,392	-	-
Tax recoverable		49,961	11,349	9,771	10,800
Investment in subsidiary companies	11	-	-	15,007,609	14,986,980
Investment in associated companies	12	3,740,302	2,796,943	-	-
Investment in joint ventures	13	129,230	90,912	-	-
Deferred tax assets	22	-	-	2,170	3,550
Property and equipment	14	1,149,955	1,030,256	2,375	1,798
Investment properties	15	1,848	1,760	-	-
Goodwill arising on consolidation	16	2,410,644	2,410,644	-	-
Intangible assets	17	337,842	360,921	213	172
<b>Total assets</b>		<b>202,440,644</b>	<b>190,177,006</b>	<b>15,040,285</b>	<b>15,076,766</b>

The accompanying accounting policies and notes form an integral part of these financial statements

# STATEMENTS OF FINANCIAL POSITION

as at 30 June 2015

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>Liabilities</b>					
Deposits from customers	18	140,955,465	130,632,286	-	-
Deposits and placements of banks and other financial institutions	19	8,943,622	9,166,255	-	-
Obligations on securities sold under repurchase agreements		3,691,338	4,295,975	-	-
Bills and acceptances payable		1,900,967	358,732	-	-
Derivative financial instruments	20	1,369,365	821,340	1,158	1,253
Clients' and brokers' balances		192,728	337,686	-	-
Payables and other liabilities	21	5,796,694	6,269,319	11,103	17,088
Amount due to subsidiaries	47	-	-	-	24
Provision for claims		128,905	67,088	-	-
Provision for taxation		168,926	38,583	-	-
Deferred tax liabilities	22	171,845	210,017	-	-
Borrowings	23	3,096,882	5,307,604	860,666	1,311,342
Subordinated obligations	24	5,161,255	5,359,614	-	-
Non-Innovative Tier 1 stapled securities	25	1,410,869	1,410,252	-	-
Innovative Tier 1 capital securities	26	530,223	541,767	-	-
Insurance funds	27	9,457,257	8,355,757	-	-
<b>Total liabilities</b>		<b>182,976,341</b>	<b>173,172,275</b>	<b>872,927</b>	<b>1,329,707</b>
<b>Equity attributable to owners of the parent</b>					
Share capital	28	1,052,768	1,052,768	1,052,768	1,052,768
Reserves	29	12,070,956	10,447,136	13,114,592	12,709,472
Treasury shares for ESOS	30	(12,698)	(25,422)	(2)	(15,181)
		<b>13,111,026</b>	<b>11,474,482</b>	<b>14,167,358</b>	<b>13,747,059</b>
Non-controlling interests		<b>6,353,277</b>	<b>5,530,249</b>	-	-
<b>Total equity</b>		<b>19,464,303</b>	<b>17,004,731</b>	<b>14,167,358</b>	<b>13,747,059</b>
<b>Total equity and liabilities</b>		<b>202,440,644</b>	<b>190,177,006</b>	<b>15,040,285</b>	<b>15,076,766</b>
<b>Commitments and contingencies</b>	41	<b>157,622,016</b>	<b>199,880,534</b>	<b>775,000</b>	<b>785,308</b>

The accompanying accounting policies and notes form an integral part of these financial statements



# STATEMENTS OF INCOME

for the financial year ended 30 June 2015

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Interest income	31	6,250,419	5,762,401	3,457	3,345
Interest expense	32	(3,540,724)	(3,287,992)	(42,753)	(50,114)
Net interest income/(expense)		2,709,695	2,474,409	(39,296)	(46,769)
Income from Islamic banking business	33	419,758	434,379	-	-
		3,129,453	2,908,788	(39,296)	(46,769)
Non-interest income	34	1,361,491	1,640,375	851,005	531,723
		4,490,944	4,549,163	811,709	484,954
Overhead expenses	35	(2,000,263)	(1,966,083)	(21,396)	(33,983)
Operating profit before allowances		2,490,681	2,583,080	790,313	450,971
Writeback of/(allowance for) impairment losses on loans, advances and financing and other losses	36	52,644	(52,425)	-	-
Writeback of/(allowance for) impairment losses		2,603	39,639	(3,266)	-
		2,545,928	2,570,294	787,047	450,971
Share of results of associated companies	12	463,297	429,576	-	-
Share of results of joint ventures	13	14,060	9,353	-	-
<b>Profit before taxation</b>		<b>3,023,285</b>	<b>3,009,223</b>	<b>787,047</b>	<b>450,971</b>
Taxation	38	(562,908)	(491,867)	(4,472)	(76,394)
<b>Net profit for the financial year</b>		<b>2,460,377</b>	<b>2,517,356</b>	<b>782,575</b>	<b>374,577</b>
<b>Attributable to:</b>					
Owners of the parent		1,620,743	1,706,877	782,575	374,577
Non-controlling interests		839,634	810,479	-	-
		2,460,377	2,517,356	782,575	374,577
<b>Earnings per share attributable to equity holders of the Company (sen)</b>					
- Basic	39	154.3	162.9	74.3	35.7
- Diluted	39	154.3	162.8	74.3	35.7

The accompanying accounting policies and notes form an integral part of these financial statements

# STATEMENTS OF COMPREHENSIVE INCOME

for the financial year ended 30 June 2015

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>Net profit for the financial year</b>		<b>2,460,377</b>	2,517,356	<b>782,575</b>	374,577
<b>Other comprehensive income/(loss):</b>					
Items that may be reclassified subsequently to profit or loss:					
Currency translation differences		<b>714,895</b>	10,784	-	-
Share of other comprehensive income/(loss) of associated companies		<b>10,156</b>	(3,162)	-	-
Net fair value changes in cash flow hedge	54	<b>216</b>	-	-	-
Net fair value changes on financial investments available-for-sale	54	<b>(169,013)</b>	64,036	-	-
Income tax relating to components of other comprehensive loss/(income)	54	<b>42,199</b>	(16,009)	-	-
Other comprehensive income for the financial year, net of tax		<b>598,453</b>	55,649	-	-
<b>Total comprehensive income for the financial year, net of tax</b>		<b>3,058,830</b>	2,573,005	<b>782,575</b>	374,577
<b>Attributable to:</b>					
Owners of the parent		<b>1,980,613</b>	1,754,067	<b>782,575</b>	374,577
Non-controlling interests		<b>1,078,217</b>	818,938	-	-
		<b>3,058,830</b>	2,573,005	<b>782,575</b>	374,577

The accompanying accounting policies and notes form an integral part of these financial statements

# STATEMENTS OF CHANGES IN EQUITY

for the financial year ended 30 June 2015

The Group	Note	Attributable to owners of the parent													Non-controlling interests RM'000	Total equity RM'000
		Share capital RM'000	Share premium RM'000	Statutory reserve RM'000	Regulatory reserves* RM'000	Fair value reserve RM'000	Cash flow hedge reserve RM'000	Other capital reserve RM'000	Share options reserve RM'000	Exchange fluctuation reserve RM'000	Retained profits RM'000	Treasury shares for ESOS RM'000	Total RM'000			
<b>As at 1 July 2014</b>		1,052,768	117,229	2,454,525	10,266	287,257	-	134,848	7,806	(12,347)	7,447,552	(25,422)	11,474,482	5,530,249	17,004,731	
<b>Comprehensive income</b>																
Net profit for the financial year		-	-	-	-	-	-	-	-	-	1,620,743	-	1,620,743	839,634	2,460,377	
Currency translation differences		-	-	-	-	-	-	-	-	476,612	-	-	476,612	238,283	714,895	
Share of other comprehensive income of associated companies		-	-	-	-	5,560	-	-	-	-	-	-	5,560	4,596	10,156	
Net fair value changes in financial investments available-for-sale, net of tax	54	-	-	-	-	(122,408)	-	-	-	-	-	-	(122,408)	(4,352)	(126,760)	
Net fair value changes in cash flow hedge, net of tax		-	-	-	-	-	106	-	-	-	-	-	106	56	162	
<b>Total comprehensive (loss)/income</b>		-	-	-	-	(116,848)	106	-	-	476,612	1,620,743	-	1,980,613	1,078,217	3,058,830	
<b>Transactions with owners</b>																
Transfer to statutory reserve		-	-	510,374	-	-	-	-	-	-	(510,374)	-	-	-	-	
Transfer to regulatory reserve		-	-	-	392,122	-	-	-	-	-	(392,122)	-	-	-	-	
Allocation of other reserves to non-controlling interests		-	-	-	-	-	-	-	-	-	17,427	-	17,427	29,183	46,610	
Dividends paid:																
- first interim dividend for the financial year ended 30 June 2015	40	-	-	-	-	-	-	-	-	-	(136,470)	-	(136,470)	-	(136,470)	
- second interim dividend for the financial year ended 30 June 2015	40	-	-	-	-	-	-	-	-	-	(263,186)	-	(263,186)	-	(263,186)	
Non-controlling interests share of dividend		-	-	-	-	-	-	-	-	-	-	-	-	(283,254)	(283,254)	
Non-controlling interests share of subsidiary treasury shares		-	-	-	-	-	-	-	-	-	-	-	-	(1,118)	(1,118)	
Options charge arising from ESOS		-	-	-	-	-	-	2,108	-	-	-	-	2,108	-	2,108	
Purchase of treasury shares		-	-	-	-	-	-	-	-	-	(2,695)	(2,695)	-	(2,695)		
Exercise of ESOS		-	-	-	-	-	-	(9,914)	-	33,242	15,419	38,747	-	38,747		
Transfer to capital redemption reserve		-	-	-	-	-	-	20	-	-	(20)	-	-	-		
<b>Total transactions with owners</b>		-	-	510,374	392,122	-	-	20	(7,806)	-	(1,251,503)	12,724	(344,069)	(255,189)	(599,258)	
<b>As at 30 June 2015</b>		1,052,768	117,229	2,964,899	402,388	170,409	106	134,868	-	464,265	7,816,792	(12,698)	13,111,026	6,353,277	19,464,303	

\* Comprise regulatory reserves maintained by the Group's banking subsidiary companies in Malaysia of RM391,143,000 (2014: RM Nil) and the banking subsidiary company in Vietnam with the State Bank of Vietnam of RM11,245,000 (2014: RM10,266,000)

The accompanying accounting policies and notes form an integral part of these financial statements

# STATEMENTS OF CHANGES IN EQUITY

for the financial year ended 30 June 2015

The Group	Note	Attributable to owners of the parent													Non-controlling interests RM'000	Total equity RM'000
		Share capital RM'000	Share premium RM'000	Statutory reserve RM'000	Regulatory reserves* RM'000	Fair value reserve RM'000	Cash flow hedge reserve RM'000	Other capital reserve RM'000	Share options reserve RM'000	Exchange fluctuation reserve RM'000	Retained profits RM'000	Treasury shares for ESOS RM'000	Total RM'000			
<b>As at 1 July 2013</b>		1,052,768	117,229	1,971,758	8,527	248,221	-	134,417	22,768	(20,501)	6,590,499	(49,958)	10,075,728	4,928,980	15,004,708	
<b>Comprehensive income</b>																
Net profit for the financial year		-	-	-	-	-	-	-	-	-	1,706,877	-	1,706,877	810,479	2,517,356	
Currency translation differences		-	-	-	-	-	-	-	-	8,154	-	-	8,154	2,630	10,784	
Share of other comprehensive loss of associated companies		-	-	-	-	(2,457)	-	-	-	-	-	-	(2,457)	(705)	(3,162)	
Net fair value changes in financial investments available-for-sale, net of tax	54	-	-	-	-	41,493	-	-	-	-	-	-	41,493	6,534	48,027	
<b>Total comprehensive income/(loss)</b>		-	-	-	-	39,036	-	-	-	8,154	1,706,877	-	1,754,067	818,938	2,573,005	
<b>Transaction with owners</b>																
Transfer to statutory reserve		-	-	482,767	-	-	-	-	-	-	(482,767)	-	-	-	-	
Transfer to regulatory reserve		-	-	-	1,739	-	-	-	-	-	(1,739)	-	-	-	-	
Allocation of other reserves to non-controlling interests		-	-	-	-	-	-	-	-	-	(16,917)	-	(16,917)	16,520	(397)	
Dividends paid:																
- first interim dividend for the financial year ended 30 June 2014	40	-	-	-	-	-	-	-	-	-	(135,905)	-	(135,905)	-	(135,905)	
- second interim dividend for the financial year ended 30 June 2014	40	-	-	-	-	-	-	-	-	-	(262,442)	-	(262,442)	-	(262,442)	
Non-controlling interests share of dividend		-	-	-	-	-	-	-	-	-	-	-	-	(253,003)	(253,003)	
Non-controlling interests share of subsidiary treasury shares		-	-	-	-	-	-	-	-	-	-	-	-	18,814	18,814	
Options charge arising from ESOS		-	-	-	-	-	-	6,194	-	-	-	-	6,194	-	6,194	
Exercise of ESOS		-	-	-	-	-	-	(21,156)	-	50,377	24,536	53,757	-	53,757		
Transfer to capital redemption reserve		-	-	-	-	-	-	431	-	-	(431)	-	-	-	-	
<b>Total transaction with owners</b>		-	-	482,767	1,739	-	-	431	(14,962)	-	(849,824)	24,536	(355,313)	(217,669)	(572,982)	
<b>As at 30 June 2014</b>		1,052,768	117,229	2,454,525	10,266	287,257	-	134,848	7,806	(12,347)	7,447,552	(25,422)	11,474,482	5,530,249	17,004,731	

\* Comprise regulatory reserve maintained by the Group's banking subsidiary company in Vietnam with the State Bank of Vietnam of RM10,266,000

The accompanying accounting policies and notes form an integral part of these financial statements

# STATEMENTS OF CHANGES IN EQUITY

for the financial year ended 30 June 2015

The Company	Note	Non-distributable					Distributable		Total equity RM'000
		Share capital RM'000	Share premium RM'000	Treasury shares for ESOS RM'000	Other capital reserve RM'000	Share options reserve RM'000	Retained profits RM'000		
<b>As at 1 July 2014</b>		<b>1,052,768</b>	<b>117,229</b>	<b>(15,181)</b>	<b>254,991</b>	<b>4,638</b>	<b>12,332,614</b>	<b>13,747,059</b>	
Net profit for the financial year		-	-	-	-	-	782,575	782,575	
Dividends paid									
- first interim dividend for the financial year ended 30 June 2015	40	-	-	-	-	-	(136,470)	(136,470)	
- second interim dividend for the financial year ended 30 June 2015	40	-	-	-	-	-	(263,186)	(263,186)	
Options charge arising from ESOS		-	-	-	-	2,070	-	2,070	
Exercise of ESOS		-	-	15,179	-	(6,708)	26,839	35,310	
<b>As at 30 June 2015</b>		<b>1,052,768</b>	<b>117,229</b>	<b>(2)</b>	<b>254,991</b>	<b>-</b>	<b>12,742,372</b>	<b>14,167,358</b>	
<b>As at 1 July 2013</b>		<b>1,052,768</b>	<b>117,229</b>	<b>(37,161)</b>	<b>254,991</b>	<b>16,680</b>	<b>12,318,619</b>	<b>13,723,126</b>	
Net profit for the financial year		-	-	-	-	-	374,577	374,577	
Dividends paid									
- first interim dividend for the financial year ended 30 June 2014	40	-	-	-	-	-	(135,905)	(135,905)	
- second interim dividend for the financial year ended 30 June 2014	40	-	-	-	-	-	(262,442)	(262,442)	
Options charge arising from ESOS		-	-	-	-	4,434	-	4,434	
Exercise of ESOS		-	-	21,980	-	(16,476)	37,765	43,269	
<b>As at 30 June 2014</b>		<b>1,052,768</b>	<b>117,229</b>	<b>(15,181)</b>	<b>254,991</b>	<b>4,638</b>	<b>12,332,614</b>	<b>13,747,059</b>	

The accompanying accounting policies and notes form an integral part of these financial statements

# CONSOLIDATED STATEMENTS OF CASH FLOWS

for the financial year ended 30 June 2015

	The Group	
	2015 RM'000	2014 RM'000
<b>Cash flows from operating activities</b>		
Profit before taxation	<b>3,023,285</b>	3,009,223
Adjustments for:		
Unearned premium reserves	<b>68</b>	(3,803)
Life fund - underwriting surplus	<b>1,333,631</b>	1,431,853
Depreciation of property and equipment	<b>77,507</b>	115,492
Amortisation of intangible assets	<b>73,249</b>	99,562
Intangible assets written off	<b>2,875</b>	8,568
Property and equipment written off	<b>209</b>	1,325
Gain on sale of property and equipment	<b>(6,947)</b>	(6,305)
Gain on revaluation of investment properties	<b>(88)</b>	(80)
Gain from disposal of financial assets held-for-trading	<b>(58,341)</b>	(18,852)
Gain from disposal of financial investments available-for-sale	<b>(123,980)</b>	(101,177)
Gain from redemption of financial investments held-to-maturity	<b>(350)</b>	(802)
Loss/(gain) from disposal of derivative financial instruments	<b>8,673</b>	(45,090)
Net unrealised loss/(gain) on revaluation of financial assets held-for-trading and derivative financial instruments	<b>49,333</b>	(33,091)
Net realised loss on fair value changes arising from fair value hedges and amortisation of fair value changes arising from terminated fair value hedges	<b>3,279</b>	8,334
Unrealised exchange loss	<b>342,115</b>	32,971
Writeback of impairment losses	<b>(2,603)</b>	(39,639)
Allowances for impairment losses on loans, advances and financing	<b>163,033</b>	286,338
Impaired loans and financing written off	<b>45,617</b>	20,025
Interest expense on borrowings	<b>140,938</b>	280,008
Interest expense on subordinated obligations	<b>226,515</b>	211,462
Interest expense on Non-Innovative Tier 1 stapled securities	<b>71,317</b>	71,439
Interest expense on Innovative Tier 1 capital securities	<b>30,516</b>	26,862
Interest income from financial assets held-for-trading	<b>(576,911)</b>	(519,108)
Interest income from financial investments available-for-sale	<b>(458,054)</b>	(424,641)
Interest income from financial investments held-to-maturity	<b>(274,044)</b>	(196,254)
Dividend income from financial assets held-for-trading and financial investments available-for-sale	<b>(181,235)</b>	(271,284)
Options charge arising from ESOS	<b>2,108</b>	6,194
Surplus transferred from life insurance business	<b>(222,539)</b>	(249,577)
Share of results of associated companies	<b>(463,297)</b>	(429,576)
Share of results of joint ventures	<b>(14,060)</b>	(9,353)
	<b>188,534</b>	251,801
<b>Operating profit before working capital changes</b>	<b>3,211,819</b>	3,261,024

The accompanying accounting policies and notes form an integral part of these financial statements

# CONSOLIDATED STATEMENTS OF CASH FLOWS

for the financial year ended 30 June 2015

	The Group	
	2015 RM'000	2014 RM'000
<b>Decrease/(increase) in operating assets</b>		
Deposits and placements with banks and other financial institutions	168,068	2,659,551
Securities purchased under resale agreements	(9,166,055)	(1,697,556)
Financial assets held-for-trading	4,606,502	4,116,498
Loans, advances and financing	(9,654,870)	(7,696,859)
Clients' and brokers' balances	93,173	(174,330)
Other receivables	(938,576)	391,863
Statutory deposits with Central Banks	(350,980)	276,017
<b>Increase/(decrease) in operating liabilities</b>		
Deposits from customers	10,323,179	6,673,581
Deposits and placements of banks and other financial institutions	(222,633)	(3,943,868)
Obligations on securities sold under repurchase agreements	(604,637)	2,370,198
Bills and acceptances payable	1,542,235	(441,948)
Payables and other liabilities	(427,053)	1,727,080
Provision for claims	61,817	(18,167)
Clients' and brokers' balances	(144,958)	197,333
	(4,714,788)	4,439,393
<b>Cash (used in)/generated from operating activities</b>	<b>(1,502,969)</b>	<b>7,700,417</b>
Income tax paid	(513,390)	(647,847)
Interest received	3,457	3,345
	(509,933)	(644,502)
<b>Net cash (used in)/generated from operating activities</b>	<b>(2,012,902)</b>	<b>7,055,915</b>
<b>Cash flows from investing activities</b>		
Net purchases of financial investments available-for-sale	(3,136,664)	(4,649,483)
Net purchases of financial investments held-to-maturity	(1,090,356)	(5,033,660)
Interest received on financial investments available-for-sale and financial investments held-to-maturity	732,098	620,895
Dividends received on financial assets held-for-trading and financial investments available-for-sale	181,235	271,284
Dividends received from associated companies	126,860	56,086
Net proceeds from disposal of property and equipment	9,312	13,182
Subscription of shares in joint ventures	(1,653)	(1,599)
Purchase of property and equipment	(200,639)	(121,536)
Purchase of intangible assets	(49,672)	(88,478)
<b>Net cash used in investing activities</b>	<b>(3,429,479)</b>	<b>(8,933,309)</b>

The accompanying accounting policies and notes form an integral part of these financial statements

# CONSOLIDATED STATEMENTS OF CASH FLOWS

for the financial year ended 30 June 2015

	Note	The Group	
		2015 RM'000	2014 RM'000
<b>Cash flows from financing activities</b>			
Interest paid on subordinated obligations		(224,517)	(211,738)
Interest paid on borrowings		(196,661)	(276,336)
Interest paid on Non-Innovative Tier 1 stapled securities		(70,700)	(70,179)
Interest paid on Innovative Tier 1 capital securities		(29,137)	(25,483)
(Repayment)/drawdown of revolving credit		(65,000)	65,000
Redemption of medium term notes and commercial papers		(2,410,000)	(40,000)
Repayment of term loans		(25,000)	(180,000)
Purchase of treasury shares		(2,695)	-
(Repayment)/proceeds from subordinated obligations		(200,000)	490,000
Cash received from ESOS exercised		38,747	53,757
Dividends paid to			
- owners of the parent		(399,656)	(398,347)
- non-controlling interest		(283,254)	(253,003)
<b>Net cash used in financing activities</b>		<b>(3,867,873)</b>	<b>(846,329)</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(9,310,254)</b>	<b>(2,723,723)</b>
<b>Effects of exchange rate changes</b>		<b>688,188</b>	<b>9,303</b>
<b>Cash and cash equivalents at beginning of financial year</b>		<b>17,084,360</b>	<b>19,797,580</b>
<b>Cash and cash equivalents at end of financial year</b>	2	<b>8,462,294</b>	<b>17,083,160</b>
<b>Analysis of cash and cash equivalents</b>			
Cash and short-term funds	2	8,463,194	17,084,360
Less: restricted cash		(900)	(1,200)
		<b>8,462,294</b>	<b>17,083,160</b>

The Company has placed a fixed deposit of RM900,000 (2014: RM1,200,000) with a bank for the RM100 million revolving credit facility and RM350 million term loan facility. The Company has agreed not to withdraw the fixed deposits during the tenure of the facility. The bank has a right to set-off any sums placed by the Company in the fixed deposit account.

The accompanying accounting policies and notes form an integral part of these financial statements



# COMPANY STATEMENTS OF CASH FLOWS

for the financial year ended 30 June 2015

	The Company	
	2015 RM'000	2014 RM'000
<b>Cash flows from operating activities</b>		
Profit before taxation	787,047	450,971
Adjustments for:		
Depreciation of property and equipment	558	278
Amortisation of intangible assets	103	22
Intangible assets written off	-	2
Property and equipment written off	-	5
Gain on sale of property and equipment	(320)	(196)
Loss from disposal of financial assets held-for-trading	50	20
Loss from disposal of derivative financial instruments	5,363	2,586
Net unrealised loss/(gain) on revaluation of financial assets held-for-trading and derivative financial instruments	568	(7,258)
Allowance for impairment loss	3,266	-
Interest expense	42,753	50,114
Interest income	(3,457)	(3,345)
Dividend income from financial assets held-for-trading	(699)	(640)
Dividend income from subsidiary companies	(845,482)	(516,469)
Options charge arising from ESOS	2,070	4,434
	<b>(795,227)</b>	<b>(470,447)</b>
<b>Operating loss before working capital changes</b>	<b>(8,180)</b>	<b>(19,476)</b>
<b>Decrease/(increase) in operating assets</b>		
Other receivables	50,976	8,374
Deposits and placements with banks and other financial institutions	(1,026)	1,715
Financial assets held-for-trading	(50)	(20)
<b>Decrease in operating liabilities</b>		
Other payables	(6,104)	(4,900)
	<b>43,796</b>	<b>5,169</b>
<b>Cash generated from/(used in) operating activities</b>	<b>35,616</b>	<b>(14,307)</b>
Income tax (paid)/refunded	(2,063)	17,429
Interest received	3,457	3,345
	<b>1,394</b>	<b>20,774</b>
<b>Net cash generated from operating activities</b>	<b>37,010</b>	<b>6,467</b>
<b>Cash flows from investing activities</b>		
Dividends received on financial assets held-for-trading	699	640
Dividends received from subsidiary companies	845,482	430,674
Proceeds from disposal of property and equipment	320	342
Purchase of property and equipment	(1,142)	(1,329)
Purchase of intangible assets	(137)	(185)
Proceeds from redemption of redeemable preference shares	40,057	120,028
Subscription of ordinary shares in subsidiary	(11,352)	-
Subscription of redeemable preference shares	(52,600)	(1,660)
<b>Net cash generated from investing activities</b>	<b>821,327</b>	<b>548,510</b>

The accompanying accounting policies and notes form an integral part of these financial statements

# COMPANY STATEMENTS OF CASH FLOWS

for the financial year ended 30 June 2015

	Note	The Company	
		2015 RM'000	2014 RM'000
<b>Cash flows from financing activities</b>			
Interest paid on borrowings		(43,428)	(49,878)
(Repayment)/drawdown of revolving credit		(65,000)	65,000
Redemption of medium term notes and commercial papers		(360,000)	(40,000)
Repayment of term loans		(25,000)	(180,000)
Cash received from ESOS exercised		35,310	43,269
Dividends paid to shareholders of the Company		(399,656)	(398,347)
<b>Net cash used in financing activities</b>		<b>(857,774)</b>	<b>(559,956)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>563</b>	<b>(4,980)</b>
<b>Cash and cash equivalents at beginning of financial year</b>		<b>6,882</b>	<b>10,662</b>
<b>Cash and cash equivalents at end of financial year</b>		<b>7,445</b>	<b>5,682</b>
<b>Analysis of cash and cash equivalents</b>			
Cash and short-term funds	2	8,345	6,882
Less: restricted cash		(900)	(1,200)
		<b>7,445</b>	<b>5,682</b>

The Company has placed a fixed deposit of RM900,000 (2014: RM1,200,000) with a bank for the RM100 million revolving credit facility and RM350 million term loan facility. The Company has agreed not to withdraw the fixed deposits during the tenure of the facility. The bank has a right to set-off any sums placed by the Company in the fixed deposit account.

The accompanying accounting policies and notes form an integral part of these financial statements

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

The following accounting policies have been used consistently in dealing with items that are considered material in relation to the financial statements.

## A BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The financial statements of the Group and the Company have been prepared in accordance with the Malaysian Financial Reporting Standards ("MFRS"), International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia. The financial statements incorporate the activities relating to the Islamic banking and takaful businesses which have been undertaken by its subsidiaries, Hong Leong Islamic Bank Berhad ("HLISB") and Hong Leong MSIG Takaful Berhad ("HLMT") in compliance with Shariah principles. Islamic banking business refers generally to the acceptance of deposits and granting of financing under Shariah principles while takaful business refers generally to underwriting of Islamic insurance under the Shariah principles.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial investments available-for-sale and financial assets/financial liabilities at fair value through profit or loss (including derivative financial instruments).

The preparation of financial statements in conformity with MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of income and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group's and the Company's accounting policies. Although these estimates and judgement are based on the management and Directors' best knowledge of current events and actions, actual results may differ from those estimates.

The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 55.

### (a) Standards, amendments to published standards and interpretations that are effective and applicable to the Group and the Company

The new accounting standards, amendments to published standards and interpretations that are effective and applicable to the Group and the Company for the financial year beginning on 1 July 2014 are as follows:

- Amendment to MFRS 10, MFRS 12 and MFRS 127 "Investment Entities"
- Amendment to MFRS 132 "Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities"
- Amendment to MFRS 139 "Financial Instruments: Recognition and Measurement" - Novation of Derivatives and Continuation of Hedge Accounting"
- IC Interpretation 21 "Levies"
- Amendment to MFRS 119 "Employee Benefits"
- Annual Improvement 2010 - 2012 cycle
- Annual Improvement 2011 - 2013 cycle

The adoption of the above accounting standards, amendments and improvements to published standards and interpretation did not have material impact on the financial statements of the Group and the Company.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## A BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS (CONTINUED)

### (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Group and the Company but not yet effective

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 July 2014. The Group and the Company will apply these standards, amendments to published standards and interpretations from:

#### (i) Financial year beginning on/after 1 July 2016

- Amendment to MFRS 11 “Joint Arrangements” (effective from 1 January 2016) requires an investor to apply the principles of MFRS 3 “Business Combination” when it acquires an interest in a joint operation that constitutes a business. The amendments are applicable to both the acquisition of the initial interest in a joint operation and the acquisition of additional interest in the same joint operation. However, a previously held interest is not re-measured when the acquisition of an additional interest in the same joint operation results in retaining joint control.
- Amendments to MFRS 116 “Property, Plant and Equipment” and MFRS 138 “Intangible Assets” (effective from 1 January 2016) clarify that the use of revenue-based methods to calculate the depreciation and amortisation of an item of property, plant and equipment and intangible are not appropriate. This is because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset.

The amendments to MFRS 138 also clarify that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This presumption can be overcome only in the limited circumstances where the intangible asset is expressed as a measure of revenue or where it can be demonstrated that revenue and the consumption of the economic benefits of the intangible asset are highly correlated.

- Amendments to MFRS 10 and MFRS 128 regarding sale or contribution of assets between an investor and its associate or joint venture (effective from 1 January 2016) resolve a current inconsistency between MFRS 10 and MFRS 128. The accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitute a ‘business’. Full gain or loss shall be recognised by the investor where the non-monetary assets constitute a ‘business’. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor to the extent of the other investors’ interests. The amendments will only apply when an investor sells or contributes assets to its associate or joint venture. They are not intended to address accounting for the sale or contribution of assets by an investor in a joint operation.

#### (ii) Financial year beginning on/after 1 July 2017

- MFRS 15 “Revenue from Contracts with Customers” (effective from 1 January 2017) replaces MFRS 118 “Revenue” and MFRS 111 “Construction Contracts” and related interpretations. The standard deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity’s contracts with customers.

Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The core principle in MFRS 15 is that an entity recognises revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## A BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS (CONTINUED)

### (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Group and the Company but not yet effective (continued)

(iii) Financial year beginning on/after 1 July 2018

- MFRS 9 “Financial Instruments” (effective from 1 January 2018) will replace MFRS 139 “Financial Instruments: Recognition and Measurement”. The complete version of MFRS 9 was issued in November 2014.

MFRS 9 retains but simplifies the mixed measurement model in MFRS 139 and establishes three primary measurement categories for financial assets: amortised cost, fair value through profit or loss and fair value through other comprehensive income (“OCI”). The basis of classification depends on the entity’s business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are always measured at fair value through profit or loss with an irrevocable option at inception to present changes in fair value in OCI (provided the instrument is not held for trading). A debt instrument is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest.

For liabilities, the standard retains most of the MFRS 139 requirements. These include amortised cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity’s own credit risk is recorded in other comprehensive income rather than the statements of income, unless this creates an accounting mismatch.

MFRS 9 introduces an expected credit loss model on impairment for all financial assets that replaces the incurred loss impairment model used in MFRS 139. The expected credit loss model is forward-looking and eliminates the need for a trigger event to have occurred before credit losses are recognised.

None of the standards, amendments and interpretations that are effective for the respective financial years is expected to have a significant effect on the financial statements of the Group and the Company, except for MFRS 15 and MFRS 9.

The Group and the Company are in the midst of reviewing the requirements of MFRS 15 and MFRS 9, especially MFRS 9 as it introduces significant changes in the way the Group and the Company account for financial instruments. Due to the complexity of these standards and its proposed changes, the financial effects of its adoption are still being assessed by the Group and the Company.

### (c) Significant changes in regulatory requirements

On 4 February 2014, BNM issued a letter requiring banking institutions to maintain, in aggregate, collective impairment allowance and regulatory reserve of no less than 1.20% of total outstanding loans/financing, net of individual impairment allowance, pursuant to paragraph 15 of the BNM’s Policy Document on Classification and Impairment Provisions for Loans/Financing.

The regulatory reserve is maintained in addition to the collective impairment allowance required under the MFRS 139 Financial Instruments: Recognition and Measurement, and it will be set aside from the retained profits to a separate reserve within equity as an additional credit risk absorbent. Banking institutions are required to comply with this requirement by 31 December 2015.

During the financial year, the Group has transferred RM391.1 million from its retained profits to regulatory reserves in accordance with BNM’s requirements. The early adoption of this requirement ahead of BNM’s requirement by 31 December 2015 did not have any impact to the profit or loss of the Group.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## B CONSOLIDATION

### (i) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The consolidated financial statements include the financial statements of the Company and all its subsidiaries made up to the end of the financial year.

The Group applies the acquisition method to account for business combinations.

The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

The excess of the consideration transferred the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recognised as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statements of income.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date any gains or losses from such re-measurement are recognised in statements of income.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with MFRS 139 either in statements of income or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The Group applies predecessor accounting to account for business combinations under common control. Under predecessor accounting, assets and liabilities acquired are not restated to their respective fair values. They are recognised at the carrying amounts from the consolidated financial statements of the ultimate holding company of the Group and adjusted to conform with the accounting policies adopted by the Group. The difference between any consideration given and the aggregate carrying amounts of the assets and liabilities (as of the date of the transaction) of the acquired entity is recognised as an adjustment to equity. No additional goodwill is recognised.

The acquirer only incorporates the acquired entity's results and statements of financial position prospectively from the date on which the business combination between entities under common control occurred. Consequently, the consolidated financial statements do not reflect the results of the acquired entity for the period before the transaction occurred. The corresponding amounts for the previous financial year are also not restated.

Predecessor accounting may lead to a difference between the cost of the transaction and the carrying value of the net assets. The difference is recorded in retained profits.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## B CONSOLIDATION (CONTINUED)

### (ii) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

### (iii) Disposal of subsidiaries

When the Group ceases to have control any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in statements of income. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to statements of income.

### (iv) Joint arrangements

A joint arrangement is an arrangement of which there is contractually agreed sharing of control by the Group with one or more parties, where decisions about the relevant activities relating to the joint arrangement require unanimous consent of the parties sharing control. The classification of a joint arrangement as a joint operation or a joint venture depends upon the rights and obligations of the parties to the arrangement. A joint venture is a joint arrangement whereby the joint venturers have rights to the net assets of the arrangement. A joint operation is a joint arrangement whereby the joint operators have rights to the assets and obligations for the liabilities, relating to the arrangement.

The Group's interest in a joint venture is accounted for in the financial statements by the equity method of accounting. Under the equity method of accounting, interests in joint ventures are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses and movements in other comprehensive income. When the Group's share of losses in a joint venture equals or exceeds its interests in the joint ventures (which includes any long-term interests that, in substance, form part of the Group's net investment in the joint ventures), the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint ventures.

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

### (v) Associated companies

Associated companies are those corporations, partnerships or other entities in which the Group exercises significant influence, but which it does not control, generally accompanying a shareholding of between 20% and 50% of voting rights. Significant influence is power to participate in financial and operating policy decisions of associates but not power to exercise control over those policies.

Investments in associated companies are accounted for in the consolidated financial statements using equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of profit or loss of the investee after the date of acquisition. The Group's investment in associates includes goodwill identified on acquisition.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## **B CONSOLIDATION (CONTINUED)**

### **(v) Associated companies (continued)**

The Group's share of associated companies' post-acquisition profits or losses is recognised in statements of income, and its share of post-acquisition movements in reserves is recognised in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. If the Group's share of losses of an associated company equals or exceeds its interest in the associated company, the Group discontinues recognising its share of further losses. The interest in an associated company is the carrying amount of the investment in the associated company under the equity method together with any long-term interests that, in substance, form part of the Group's net investment in the associated company. After the Group's interest is reduced to zero, additional losses are provided for, and a liability is recognised, only to the extent that the investor has incurred legal or constructive obligations or made payments on behalf of the associated company. If the associated company subsequently reports profits, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

Unrealised gains on transactions between the Group and its associated companies are eliminated to the extent of the Group's interest in the associated companies; unrealised losses are also eliminated unless the transaction provides evidence on impairment of the asset transferred. Where necessary, in applying the equity method, adjustments are made to the financial statements of associated companies to ensure consistency of accounting policies with those of the Group.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to 'share of profit/(loss) of an associate' in the statements of income.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to statements of income where appropriate.

Dilution gains and losses arising in investments in associates are recognised in the statements of income.

### **(vi) Changes in ownership interest**

When the Group ceases to have control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in statements of income. This fair value is its fair value on initial recognition as a financial asset in accordance with MFRS 139. Any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities.

### **(vii) Investments in subsidiaries, joint ventures and associated companies**

In the Company's separate financial statements, investment in subsidiaries, joint ventures and associated companies are carried at cost less accumulated impairment losses. On disposal of investments in subsidiaries, joint ventures and associated companies, the difference between disposal proceeds and the carrying amount of investments are recognised in the statements of income.

The amounts due from subsidiaries of which the Group does not expect repayment in foreseeable future are considered as part of the Bank's investment in subsidiaries.



# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## C GOODWILL

Goodwill arises on the acquisition of subsidiaries and represents the excess of the aggregate of the acquisition date fair value of consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the net of the acquisition date fair value of the identifiable assets acquired and liabilities assumed. If the fair value of consideration transferred, the amount of non-controlling interest and the fair value of previously held interest in the acquiree are less than the fair value of the net identifiable assets of the acquiree, the resulting gain is recognised in the statements of income.

Goodwill is allocated to cash-generating units ("CGUs") for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the synergies of the business combination in which the goodwill arose. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which goodwill is monitored for internal management purposes. Goodwill is tested annually for impairment or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less cost to sell. Any impairment is recognised immediately as an expense and is not subsequently reversed.

## D PROPERTY AND EQUIPMENT AND DEPRECIATION

Property and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the statements of income during the financial period in which they are incurred.

Freehold land and capital work-in-progress are not depreciated. Depreciation of other property and equipment is calculated to write off the cost of property and equipment to their residual values over the estimated useful lives, summarised as follows:

Leasehold land	Over the remaining period of the lease or 100 years (1%) whichever is shorter	
Buildings on leasehold land	Over the remaining period of the lease or 50 years (2%) whichever is shorter	
Buildings on freehold land		2%
Office furniture, fittings, equipment and renovations and computer equipment		10% - 33%
Motor vehicles		20% - 25%

The assets' residual values and useful lives are reviewed and adjusted if appropriate, at the end of each reporting period.

Depreciation on capital work-in-progress commences when the assets are ready for their intended use.

Property and equipment are reviewed for indication of impairment at each statements of financial position date and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Where an indication of impairment exists, the carrying amount of the asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount and are included in non-interest income.

During the financial year ended 30 June 2015, management initiated a group-wide review of useful lives, taking into account historical experience and expected future development in relation to technology changes and market conditions. As a result, useful lives of a number of classes of tangible assets such as renovations, office equipment, furniture and fittings, air conditioners, safe deposits boxes and computer equipment were adjusted from 5 years to 8 years.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## **E INVESTMENT PROPERTIES**

Investment properties are properties which are held for rentals or for capital appreciation or for both.

Investment properties are stated at fair value. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections. The fair values of investment properties are reviewed annually, and a formal valuation by an independent professional valuer is carried out once in every three years. All gains or losses arising from a change in fair value of an investment property are recognised in the statements of income.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the statements of income in the year in which they arise.

## **F INTANGIBLE ASSETS**

### **(i) Computer software**

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives of 8 years.

During the financial year ended 30 June 2015, management initiated a group-wide review of useful lives, taking into account historical experience and expected future development in relation to technology changes and market conditions. As a result, the useful life of computer software was adjusted from 5 years to 8 years.

### **(ii) Other intangible assets**

Other intangible assets include core deposits and customer relationships. These intangible assets were acquired in a business combination and are valued using income approach methodologies. These intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses. The useful lives of the intangible assets are as follows:

Core deposit: 7 years

Customer relationships: 10 years

## **G LEASES**

### **(i) Finance Lease**

Assets purchased under lease which in substance transfers the risks and benefits of ownership of the assets to the Group or the Company are capitalised under property and equipment. The assets and the corresponding lease obligations are recorded at the lower of the present value of the minimum lease payments or the fair value of the leased assets at the beginning of the lease term. Such leased assets are subject to depreciation on the same basis as other property and equipment.

Leases which do not meet such criteria are classified as operating lease and the related rentals are charged to statements of income.

### **(ii) Operating Lease**

Leases of assets under which all the risks and benefits of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the statements of income on a straight line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## H FINANCIAL ASSETS

### (i) Classification

The Group and the Company classify their financial assets into the following categories: at fair value through profit or loss, loans and receivables, financial investments available-for-sale and financial investments held-to-maturity. Management determines the classifications of its securities up-front at the point when transactions are entered into.

#### (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss comprise of financial assets held-for-trading and other financial assets designated by the Group and the Company as fair value through profit or loss upon initial recognition.

A financial asset is classified as held-for-trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held-for-trading unless they are designated and effective as hedging instruments.

#### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### (c) Financial investments held-to-maturity

Financial investments held-to-maturity are non-derivative instruments with fixed or determinable payments and fixed maturities that the Group and the Company's management has the positive intent and ability to hold to maturity. If the Group or the Company sell other than an insignificant amount of financial investments held-to-maturity, the entire category will be tainted and reclassified as financial investments available-for-sale.

#### (d) Financial investments available-for-sale

Financial investments available-for-sale are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices or that are not classified as financial assets at fair value through profit or loss, loans and receivables and financial investments held-to-maturity.

### (ii) Recognition and initial measurement

Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Transaction costs for securities carried at fair value through profit or loss are taken directly to the statements of income.

### (iii) Subsequent measurement

Financial assets at fair value through profit or loss and financial investments available-for-sale are subsequently carried at fair value, except for investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured in which case the investments are stated at cost. Gains and losses arising from changes in the fair value of the financial assets at fair value through profit or loss are included in the statements of income in the period which they arise. Gains and losses arising from changes in fair value of financial investments available-for-sale are recognised directly in other comprehensive income, until the securities are derecognised or impaired at which time the cumulative gains or loss previously recognised in other comprehensive income are recognised directly in the statements of income. Foreign exchange gains or losses of financial investments available-for-sale are recognised in the statements of income in the period it arises.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## H FINANCIAL ASSETS (CONTINUED)

### (iii) Subsequent measurement (continued)

Financial investments held-to-maturity are subsequently measured at amortised cost using the effective interest method. Gains or losses arising from the de-recognition or impairment of the securities are recognised in the statements of income.

Interest from financial assets held at fair value through profit or loss, financial investments available-for-sale and financial investments held-to-maturity is calculated using the effective interest method and is recognised in the statements of income. Dividends from available-for-sale equity instruments are recognised in the profit or loss when the entity's right to receive payment is established.

Loans and receivables are initially recognised at fair value – which is the cash consideration to originate or purchase the loan including the transaction costs, and measured subsequently at amortised cost using the effective interest rate method. Interest on loans is included in the statements of income. In the case of impairment, the impairment loss is reported as a deduction from the carrying value of the loan and recognised in the statements of income.

### (iv) Reclassification of financial assets

The Group and the Company may choose to reclassify a non-derivative financial assets held-for-trading out of the held-for-trading category if the financial asset is no longer held for the purposes of selling in the near term. Financial assets other than loan and receivables are permitted to be reclassified out of the held-for-trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near term. In addition, the Group and the Company may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or available-for-sale categories if the Group and the Company have the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at the fair value at the date of the reclassification. The fair values of the securities becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before the reclassification date are subsequently made. The effective interest rates for the securities reclassified to held-to-maturity category are determined at the reclassification date. Further changes in estimates of future cash flows are recognised as an adjustment to the effective interest rates.

## I FINANCIAL LIABILITIES

Financial liabilities are measured at amortised cost, except for trading liabilities and liabilities designated at fair value, which are held at fair value through profit or loss. Financial liabilities are initially recognised at fair value plus transaction costs for all financial liabilities not carried at fair value through profit or loss. Financial liabilities at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in statements of income.

### (i) Financial liabilities at fair value through profit or loss

This category comprises two sub-categories: financial liabilities classified as held-for-trading, and financial liabilities designated at fair value through profit or loss upon initial recognition.

A financial liability is classified as held-for-trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held-for-trading unless they are designated and effective as hedging instruments.

The Group has also designated certain structured deposits at fair value through profit or loss as permitted under MFRS 139 "Financial Instruments: Recognition and Measurement" as it significantly reduces accounting mismatch that would otherwise arise from measuring the corresponding assets and liabilities of different basis.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## I FINANCIAL LIABILITIES (CONTINUED)

### (ii) Financial liabilities at amortised cost

Financial liabilities that are not classified as at fair value through profit or loss fall into this category and are measured at amortised cost.

## J DERECOGNITION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred. Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

Collateral furnished by the Group under standard repurchase agreements transactions is not derecognised because the Group retains substantially all the risks and rewards on the basis of the predetermined repurchase price, and the criteria for derecognition are therefore not met.

## K OFFSETTING FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are offset and the net amount is presented in the statements of financial position where there is a legally enforceable right to offset the recognised amounts and there is intention to settle on a net basis, or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy.

## L FORECLOSED PROPERTIES

Foreclosed properties are stated at the lower of carrying amount and fair value less costs to sell.

## M DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and option pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value of any derivatives that do not qualify for hedge accounting are recognised immediately in the statements of income.

The best evidence of fair value of a derivative at initial recognition is the transaction price (i.e. the fair value of the consideration given or received) unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Group recognise profits immediately.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designated certain derivatives as either: (1) hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedge) or (2) hedges of highly probable future cash flows attributable to a recognised asset or liability, or a forecasted transaction (cash flow hedge) or (3) hedges of a net investment in a foreign operation (net investment hedge). Hedge accounting is used for derivatives designated in this way provided certain criteria are met.

At the inception of the transaction, the Group document the relationship between hedging instruments and hedged items, as well as their risk management objective and strategy for undertaking various hedge transactions. The Group also document their assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## **M DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING (CONTINUED)**

### **(i) Fair value hedges**

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the statements of income, together with any changes in the fair value of the hedged assets or liabilities that are attributable to the hedged risk.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to statements of income over the period to maturity. The adjustment to the carrying amount of a hedged equity security remains in retained profits until the disposal of the equity security.

### **(ii) Cash flow hedges**

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity. The gain and loss relating to the ineffective portion is recognised immediately in the statements of income. Amounts accumulated in equity are recycled to the statements of income in the periods in which the hedged item will affect statements of income.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the statements of income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the statements of income.

### **(iii) Net investment hedges**

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in equity. The gain or loss relating to the ineffective portion is recognised immediately in the statements of income.

Gains and losses accumulated in the equity are included in the statements of income when the foreign operation is partially disposed or sold.

### **(iv) Derivatives that do not qualify for hedge accounting**

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the statements of income.

## **N BILLS AND ACCEPTANCES PAYABLE**

Bills and acceptances payable represent the banking subsidiaries' own bills and acceptances rediscounted and outstanding in the market.

## **O PROVISIONS**

Provisions are recognised by the Group and the Company when all of the following conditions have been met:

- (i) the Group and the Company have a present legal or constructive obligation as a result of past events;
- (ii) it is probable that an outflow of resources to settle the obligation will be required; and
- (iii) a reliable estimate of the amount of obligation can be made.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## O PROVISIONS (CONTINUED)

Where the Group and the Company expect a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present values of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

## P BORROWINGS

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statements of income over the period of the borrowings using the effective interest method.

All other borrowing costs are recognised in statements of income in the period in which they are incurred.

## Q GENERAL TAKAFUL CONTRACT LIABILITIES

### (a) Contribution liabilities

Contribution liabilities refer to the higher of:

- (i) the aggregate of the unearned contribution reserves (“UCR”); or
- (ii) the best estimate value of the takaful’s unexpired risk reserves (“URR”) at the valuation date and the provision of risk margin for adverse deviation (“PRAD”) calculated at the overall takaful subsidiary level. The best estimate value is a prospective estimate of the expected future payments arising from future events insured under certificates in force as at the valuation date and also includes allowance for the takaful operator’s expense including overheads and cost of reinsurance, expected to be incurred during the unexpired period in administering these policies and settling the relevant claims, and allows for expected future contribution refunds.

UCR are calculated for direct and reinsurance inwards business. UCR represents the portion of the net contribution of takaful certificates written that relate to the unexpired periods of the certificates at the end of the financial year. In determining the UCR at the statement of financial position date, the method that most accurately reflects the actual unearned contribution is used, as follows:

- (i) 25% method for marine and aviation cargo, and transit business;
- (ii) 1/365<sup>th</sup> method for all other classes of general takaful business within Malaysia except for non-annual policies in respect of Malaysian policies, reduced by the percentage of accounted gross direct business commission to the corresponding premium, not exceeding limits specified by BNM; and
- (iii) time apportionment method for non-annual policies (including long-term inwards treaty business) reduced by the percentage of accounted gross direct business commission to the corresponding premium, not exceeding limits specified by BNM.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## **Q GENERAL TAKAFUL CONTRACT LIABILITIES (CONTINUED)**

### **(b) Claims liabilities**

A liability for outstanding claims is recognised in respect of both direct insurance and inward reinsurance.

The amount of outstanding claims is the best estimate of the expenditure required together with related expenses less recoveries to settle the present obligation at the statements of financial position date.

Provision is also made for the cost of claims, together with related expenses, incurred but not reported at the balance sheet date, based on an actuarial valuation with a PRAD at a 75% confidence level as required by BNM, based on actuarial valuation.

## **R BENEFITS, CLAIMS AND EXPENSES**

Benefits and claims that are incurred during the financial year are recognised when a claimable event occurs and/or the insurer/takaful operator is notified.

Recoveries on reinsurance/retakaful claims are accounted for in the same financial year as the original claims are recognised.

Benefits and claims for claims arising on life insurance policies including settlement costs, less reinsurance recoveries, are accounted for using the case basis method and for this purpose, the benefits payable under a life insurance policy are recognised as follows:

- (a) maturity or other policy benefit payments due on specified dates are treated as claims payable on the due dates; and
- (b) death, surrender and other benefits without due dates are treated as claims payable, on the date of receipt of intimation of death of the assured or occurrence of contingency covered.

## **S INSURANCE CONTRACT LIABILITIES**

These liabilities comprise of claims liabilities, actuarial liabilities, unallocated surpluses, financial investments available-for-sale, fair value reserves and net asset value attributable to unitholders.

### **(i) Actuarial liabilities**

Actuarial liabilities are recognised when contracts are entered into and premiums are charged.

These liabilities are measured by a prospective actuarial valuation method. The liability is determined as the sum of the present value of future guaranteed and, in the case of a participating life policy, appropriate level of non-guaranteed benefits, and the expected future management and distribution expenses, less the present value of future gross considerations arising from the policy discounted at the appropriate risk discount rate. The liability is based on best estimate assumptions and with due regard to significant recent experience. An appropriate allowance for provision of risk margin for adverse deviation from expected experience is made in the valuation of non-participating life policies, the guaranteed benefits liabilities of participating life policies, and non-unit liabilities of investment-linked policies.

The liability in respect of policies of a participating insurance contract is taken as the higher of the guaranteed benefit liabilities or the total benefit liabilities at the fund level.



# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## S INSURANCE CONTRACT LIABILITIES (CONTINUED)

### (i) Actuarial liabilities (continued)

In the case of a life policy where a part of, or the whole of the premiums are accumulated in a fund, the accumulated amount, as declared to the policy owners, are set as the liabilities if the accumulated amount is higher than the figure as calculated using the prospective actuarial valuation method.

Where policies or extensions of a policy are collectively treated as an asset at the fund level under the valuation method adopted, the value of such asset is eliminated through zerorisation.

The liability is derecognised when the contract expires, is discharged or is cancelled.

### (ii) Unallocated surplus

Surplus of contracts with DPF is distributable to policyholders and shareholders in accordance with the relevant terms under the insurance contracts. The insurance subsidiary, however, has discretion over the amount and timing of the distribution of these surpluses to policyholders and shareholders. Surplus of contracts without DPF is attributable wholly to the shareholders and is classified as equity of the Group and the insurance subsidiary. However, the amount and timing of the distribution of surplus of contracts without DPF to the shareholders is subject to the recommendation of the insurance subsidiary's appointed actuary. Unallocated surpluses of DPF, where the amounts of surplus are yet to be allocated or distributed to either policyholders or shareholders by the end of the financial year, are held within the insurance contract liabilities.

### (iii) Fair value adjustment on AFS financial asset

Where unrealised gains or losses arise on AFS financial assets of DPF, the adjustment to the insurance contract liabilities, equals to the effect that the realisation of those gains or losses at the end of the reporting periods would have on those liabilities, is recognised directly in the other comprehensive income.

## T LIFE INSURANCE CONTRACT

The valuation of the insurance liability arising from policy benefits made under life insurance contracts is the insurance subsidiary's most critical accounting estimate. The assumptions in relation to mortality, morbidity, longevity, investment returns, expenses, lapse and surrender rates and discount rates are used for calculating the liabilities during the life of the contract. Such assumptions require a significant amount of professional judgement and therefore, actual experience may be materially different than the assumptions made by the insurance subsidiary. Actual experience is monitored to assess whether the assumptions remain appropriate and assumptions are changed as warranted. Any movement in the key assumptions will have an effect in determining the insurance contract liabilities.

## U INSURANCE PRODUCT CLASSIFICATION

An insurance contract is a contract under which the insurance subsidiary (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. The insurance subsidiary defines insurance risk to be significant when the benefits payable on the occurrence of the insured event are 5% or more than the benefits payable if the insured event did not occur at any one point of the insurance contract. Based on this definition, all policy contracts issued by the insurance subsidiary are considered insurance contracts as at the date of this statement of financial position.

Investment contracts are those contracts that do not transfer significant insurance risk, but significant financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of price or rate, credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract. Insurance risk is the risk other than financial risk.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## U INSURANCE PRODUCT CLASSIFICATION (CONTINUED)

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its life-time, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire. Investment contracts can, however, be reclassified as insurance contracts after inception if insurance risk becomes significant.

Insurance contracts are further classified as being either with or without DPF. DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits that are:

- likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the issuer; and
- that are contractually based on the:
  - performance of a specified pool of contracts or a specified type of contract;
  - realised and/or unrealised investment returns on a specified pool of assets held by the issuer; or
  - profit or loss of the company, fund or other entity that issues the contract.

Contracts in the participating fund are classified as insurance contracts with DPF and contracts in the non-participating fund are classified as insurance contracts without DPF.

For financial options and guarantees which are not closely related to the host insurance contract and/or investment contract with DPF, bifurcation is required to measure these embedded derivatives separately at fair value through profit or loss. However, bifurcation is not required if the embedded derivative is itself an insurance contract and/or investment contract with DPF, or if the host insurance contract and/or investment contract itself is measured at fair value through profit or loss.

## V FAMILY TAKAFUL FUND

The family takaful fund is maintained in accordance with the requirements of the Takaful Act, 1984 and includes the amount attributable to participants. The amount attributable to participants represents the accumulated surplus attributable in accordance with the terms and conditions prescribed by the Shariah Advisory Committee of Hong Leong MSIG Takaful Berhad (“HLMT”).

The family takaful fund surplus/deficit is determined by an annual actuarial valuation of the family takaful fund. Any actuarial deficit in the family takaful fund will be made good by the shareholder’s fund via a benevolent loan or Qardhul Hassan.

## W GENERAL TAKAFUL FUND

The general takaful fund is maintained in accordance with the Takaful Act, 1984 and consists of unearned contribution reserves, and accumulated surplus attributable to participants which represents the participants’ share in the net surplus of the general takaful revenue account, distributable in accordance with the terms and conditions prescribed by the Shariah Advisory Committee of HLMT. The general takaful underwriting results are determined for each class of takaful business after taking into account retakaful, unearned contributions and claims incurred. Underwriting deficit will be made good by the shareholders’ fund via a benevolent loan or Qardhul Hassan.

## X INCOME AND DEFERRED TAXES

The tax expense for the period comprises current and deferred tax. Tax is recognised in statements of income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is recognised in other comprehensive income or directly in equity, respectively.

Current income tax expense is determined according to the tax laws of each jurisdiction in which the Group operates and generates taxable income and includes all taxes based upon the taxable profits.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## X INCOME AND DEFERRED TAXES (CONTINUED)

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities. This liability is measured using the single best estimate of the most likely outcome.

Deferred income tax is recognised in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred tax liability is recognised on temporary differences arising on investments in subsidiaries, associates and joint ventures except where the timing of the reversal of the temporary differences can be controlled by the Group and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax related to fair value re-measurement of financial investments available-for-sale, which are charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in the statements of income together with the deferred gain or loss.

Deferred income tax is determined using tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred and income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

## Y RECOGNITION OF INTEREST/PROFIT INCOME AND INTEREST/PROFIT EXPENSE

Interest income and expense for all interest-bearing financial instruments are recognised within "interest income" and "interest expense" in the statements of income using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instruments or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses.

Interest on impaired financial assets is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

When a loan receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flows discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivable are recognised during the original effective interest rate.

Income from Islamic banking business is recognised on an accrual basis in accordance with the principles of Shariah.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## Z RECOGNITION OF FEES AND OTHER INCOME

- (i) Loan arrangement fees and commissions are recognised as income when all conditions precedent are fulfilled. Guarantee fees which are material are recognised as income based on time apportionment. Service charges and other fee income are recognised as income when the services are rendered.
- (ii) Commitment fees for loans, advances and financing that are likely to be drawn down and deferred (together with direct costs) and income which forms an integral part of the effective interest rate of a financial instrument is regarded as an adjustment to the effective interest rate of the financial instrument.
- (iii) Dividends from financial assets held-for-trading, financial investments available-for-sale and subsidiary companies are recognised when the rights to receive payment is established.
- (iv) Net profit from financial assets held-for-trading and financial investments available-for-sale are recognised upon disposal of the securities, as the difference between net disposal proceeds and the carrying amount of the securities.
- (v) Net brokerage income, margin income, rollover fees, nominees service and handling charges are recognised on an accrual basis.
- (vi) Corporate advisory fees are recognised as income on completion of each stage of the engagement and issuance of invoice.
- (vii) Rental income is recognised on an accrual basis.
- (viii) Management expenses, commission expenses and wakalah fees

Acquisition costs, commissions and management fees are borne by the family takaful and general takaful funds respectively in the revenue accounts of Hong Leong MSIG Takaful ("HLMT") at an agreed percentage of the gross contribution, in accordance with the principles of Wakalah as approved by HLMT's Shariah Advisory Committee and agreed between the participants and HLMT.

These are transferred to the shareholders' fund via upfront wakalah fee and deferred wakalah fee.

- (ix) Contribution - general takaful fund

Contributions are recognised in a financial year in respect of risks assumed during that particular financial year. Contributions from direct business are recognised during the financial year upon the issuance of debit notes. Contributions in respect of risks incepted for which debit notes have not been raised as of the statements of financial position date are accrued at that date.

- (x) Premium/contribution - life insurance and family takaful fund

Premiums/contributions are recognised as soon as the amount of premiums/contributions can be reliably measured. First premium premium/contribution is recognised from inception date and subsequent premiums/contributions are recognised on due dates.

Inward treaty reinsurance premiums/retakaful contributions are recognised on the basis of periodic advices received from ceding companies.

Outward reinsurance premiums/retakaful contributions are recognised in the same accounting period as the original policies certificates to which the reinsurance/retakaful relates.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## AA INSURANCE COMMISSION AND AGENCY EXPENSES

Commission and agency expenses, which costs directly incurred in securing premium on insurance policies, net of income derived from reinsurers in the course of ceding of premium to reinsurers, are charged to the revenue account in the financial year in which they are incurred.

## AB IMPAIRMENT OF FINANCIAL ASSETS

### (i) Assets carried at amortised cost

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

The criteria the Group and the Company use to determine that there is objective evidence of impairment loss include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, the probability that they will enter bankruptcy or other financial reorganisation, default or delinquency in interest or principal payments and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The Group and the Company first assess whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group and the Company determine that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial assets' original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statements of income. If a loan or financial investments held-to-maturity have a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

Financial assets that have not been individually assessed are grouped together for portfolio impairment assessment. These financial assets are grouped according to their credit risk characteristics for the purposes of calculating an estimated collective loss. These characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being assessed. Future cash flows on a group of financial assets that are collectively assessed for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group.

The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group and the Company to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written-off after taking into consideration the realisable value of collateral, if any, when in the judgement of the management, there is no prospect of recovery.

If in a subsequent period, the amount of impairment losses decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the statements of income.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## **AB IMPAIRMENT OF FINANCIAL ASSETS (CONTINUED)**

### **(ii) Assets classified as available-for-sale**

The Group and the Company assess at each date of the statements of financial position whether there is objective evidence that a financial investment or a group of financial investment is impaired. The criteria the Group and the Company use to determine that there is objective evidence of impairment loss include indications that the issuer is experiencing significant financial difficulty, the probability that the issuer will enter bankruptcy or other financial reorganisation, default or delinquency in interest or principal payments and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in the market or economic conditions that correlate with defaults on the assets. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is objective evidence of impairment resulting in the recognition of an impairment loss.

If any such evidence exists for available-for-sale assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in equity is removed from other comprehensive income and recognised in the statements of income. Impairment losses recognised in the statements of income on equity instruments are not reversed through the statements of income. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in statements of income, the impairment loss is reversed through the statements of income.

## **AC EMPLOYEE BENEFITS**

### **(i) Short-term employee benefits**

The Group and the Company recognise a liability and an expense for bonuses. The Group and the Company recognise a provision where contractually obliged or where there is a past practice that has created constructive obligation.

Wages, salaries, paid annual leave and sick leave, bonuses, and non-monetary benefits are accrued in the period in which the associated services are rendered by employees of the Group and the Company.

### **(ii) Defined contribution plans**

A defined contribution plan is a pension plan under which the Group and the Company pays fixed contributions into a fund and will have no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior financial periods.

The Group and the Company contributes to a national defined contribution plan (the Employee Provident Fund) on a mandatory basis and the amounts contributed to the plan are charged to the statements of income in the period to which they relate. Once the contributions have been paid, the Group and the Company has no further payment obligations.

Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## AC EMPLOYEE BENEFITS (CONTINUED)

### (iii) Share-based compensation

The Company and certain of its subsidiaries operate equity-settled, share-based compensation plans for their employees. The fair value of the employee services received in exchange for the grant of the share options is recognised as an expense in the statements of income over the vesting periods of the grant with a corresponding increase in equity.

The total amount to be expensed over the vesting period is determined by reference to the fair value of the share options granted, excluding the impact of any non-market vesting conditions. Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. At each statements of financial position date, the Company revises its estimates of the number of share options that are expected to vest. It recognises the impact of the revision of original estimates, if any, in the statements of income, with a corresponding adjustment to share options reserve in equity.

A trust has been set up for the Employee Share Option Scheme (“ESOS”) and is administered by an appointed trustee. The trustee will be entitled from time to time to accept financial assistance from the Company upon such terms and conditions as the Company and the trustee may agree to purchase the Company’s stocks from the open market for the purposes of this trust.

In accordance with MFRS 132, the shares purchased for the benefit of the ESOS holders are recorded as “Treasury Shares for ESOS” in equity on the statements of financial position. The cost of operating the ESOS would be charged to the statements of income when incurred in accordance with accounting standards.

When the options are exercised, the Company and certain of its subsidiaries issue new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital and share premium.

When options are not exercised and lapsed, the share options reserve is transferred to retained earnings.

## AD CURRENCY TRANSLATIONS

### (i) Functional and presentation currency

Items included in the financial statements of each of the Group’s entities are measured using the currency of the primary economic environment in which the entity operates (“the functional currency”). The consolidated financial statements are presented in Ringgit Malaysia, which is the Company’s functional and presentation currency.

### (ii) Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statements of income, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

Changes in the fair value of monetary securities denominated in foreign currency classified as financial investments available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in the statements of income, and other changes in the carrying amount are recognised in other comprehensive income.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## AD CURRENCY TRANSLATIONS (CONTINUED)

### (ii) Foreign currency transactions and balances (continued)

Translation differences on non-monetary financial assets and liabilities are reported as part of the fair value gain or loss. Translation differences on non-monetary financial assets are recognised in income as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as available-for-sale are included in the fair value reserve in other comprehensive income.

### (iii) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statements of financial position presented are translated at the closing rate at the date of the statements of financial position;
- income and expenses for each statements of income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting exchange differences are recognised as a separate component of statements of comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are recognised in statements of comprehensive income. When a foreign operation is partially disposed of or sold, exchange differences that were recorded in equity are recognised in the statements of income as part of the gain or loss on sale.

On the disposal of a foreign operation (that is, a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal involving loss of joint control over a jointly controlled entity that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the exchange differences relating to that foreign operation recognised in other comprehensive income and accumulated in the separate component of equity are reclassified to statements of income. In the case of a partial disposal that does not result in the Group losing control over a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in statements of income. For all other partial disposals (that is, reductions in the Group's ownership interest in associates or jointly controlled entities that do not result in the Group losing significant influence or joint control) the proportionate share of the accumulated exchange difference is reclassified to statements of income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

## AE CASH AND CASH EQUIVALENTS

Cash and cash equivalents are consist of cash and bank balances and short-term funds.



# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## AF IMPAIRMENT OF NON-FINANCIAL ASSETS

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

The impairment loss is charged to the statements of income unless it reverses a previous revaluation in which case it is charged to the revaluation surplus. Any subsequent increase in recoverable amount of non-financial assets (other than goodwill) is recognised in the statements of income unless it reverses an impairment loss on a revalued asset in which case it is taken to revaluation surplus.

## AG SEGMENT REPORTING

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Board of Directors as the collective body of chief operating decision makers.

Segment revenue, expense, assets and liabilities are those amount resulting from the operating activities of a segment that are directly attributable to the segment and the relevant portion that can be allocated on a reasonable basis to the segment. Segment revenue, expense, assets and liabilities are determined before intra-group balances and intra-group transactions are eliminated as part of the consolidation process, except to the extent that such intra-group balances and transactions are between group enterprises within a single segment.

## AH FINANCIAL GUARANTEE CONTRACTS

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was given. The fair value of a financial guarantee at the time of signature is zero because all guarantees are agreed on arm's length terms and the value of the premium agreed corresponds to the value of the guarantee obligation. No receivable for the future premiums is recognised. Subsequent to initial recognition, the Group's liabilities under such guarantees are measured at the higher of the initial amount, less amortisation of fees recognised in accordance with MFRS 137 "Provision, Contingent Liabilities and Contingent Assets", and the best estimate of the amount required to settle the guarantee. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgement of management. The fee income earned is recognised on a straight-line basis over the life of the guarantee. Any increase in the liability relating to guarantees is reported in the statements of income.

## AI SHARE CAPITAL

### (i) Classification

Ordinary shares are classified as equity. Other shares are classified as equity and/or liability according to the substance of the particular instrument. Distributions to holders of a financial instrument classified as an equity instrument are charged directly to equity.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

for the financial year ended 30 June 2015

## **AI SHARE CAPITAL (CONTINUED)**

### **(ii) Share issue costs**

Incremental external costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### **(iii) Dividends**

Dividends on ordinary shares are recognised as a liability when the shareholders' right to receive the dividend is established.

### **(iv) Purchase of own shares**

Where the Company purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental external costs, net of tax, is included in equity attributable to the Company's equity holders as treasury shares until they are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects, is included in equity attributable to the Company's equity holders.

## **AJ SALE AND REPURCHASE AGREEMENTS**

Securities purchased under resale agreements ("reverse repurchase agreements") are securities which the Group had purchased with a commitment to re-sell at future dates. The commitment to re-sell the securities is reflected as an asset on the statements of financial position.

Conversely, obligations on securities sold under repurchase agreements ("repurchase agreements") are securities which the Group had sold from its portfolio, with a commitment to repurchase at future dates. Such financing transactions and the obligation to repurchase the securities are reflected as a liability on the statements of financial position.

The difference between sale and repurchase price as well as purchase and resale price is treated as interest and accrued over the life of the resale/repurchase agreement using the effective yield method.

## **AK CONTINGENT ASSETS AND CONTINGENT LIABILITIES**

The Group does not recognise contingent assets and liabilities, but discloses its existence in the financial statements. A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in the extremely rare case where there is a liability that cannot be recognised because it cannot be measured reliably. However, contingent liabilities do not include financial guarantee contracts. A contingent asset is a possible asset that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group. The Group does not recognise contingent assets but discloses its existence where inflows of economic benefits are probable, but not virtually certain.

## **AL TRUST ACTIVITIES**

The Group acts as trustees in other fiduciary capabilities that result in holding or placing of assets on behalf of individuals, trust and other institutions. These assets and income arising thereon are excluded from the financial statements, as they are not assets of the Group.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 1 GENERAL INFORMATION

The principal activities of the Company are those of investment holding and provision of services to its subsidiaries to enhance group value.

The Hong Leong Financial Group (the Company and its subsidiaries) is a diversified financial group whose businesses provide a broad range of financial products and services to consumer, corporate and institutional customers.

The principal activities of the subsidiary companies are disclosed in Note 11 to the financial statements. There were no significant changes in the nature of the activities of the Company and its subsidiaries during the financial year.

The Company is a public limited liability company, incorporated and domiciled in Malaysia, and listed on the Main Market of Bursa Malaysia Securities Berhad.

The address of the registered office and principal place of business of the Company is Level 8, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur.

## 2 CASH AND SHORT-TERM FUNDS

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Cash and balances with banks and other financial institutions	2,078,122	1,918,824	2,645	482
Money at call and deposit placements maturing within one month	6,385,072	15,165,536	5,700	6,400
	<b>8,463,194</b>	17,084,360	<b>8,345</b>	6,882

Inclusive in cash and short-term funds of the Group are accounts held in trust for dealer's representative amounting to RM13,544,000 (2014: RM13,777,000).

The Company has placed a fixed deposit of RM900,000 (2014: RM1,200,000) with a bank for the RM100 million revolving credit facility and RM350 million term loan facility. The Company has agreed not to withdraw the fixed deposits during the tenure of the facility. The bank has a right to set-off any sums placed by the Company in the fixed deposit account.

## 3 DEPOSITS AND PLACEMENTS WITH BANKS AND OTHER FINANCIAL INSTITUTIONS

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Bank Negara Malaysia ("BNM")	1,893	77,830	-	-
Licensed banks	3,205,230	3,456,216	8,888	8,762
Licensed investment banks	251,006	217,083	-	-
Other financial institutions	867,000	742,968	-	-
	<b>4,325,129</b>	4,494,097	<b>8,888</b>	8,762

As at 30 June 2015, the Company has placed a fixed deposit of RM8,400,000 (2014: RM8,100,000) with a bank for the RM100 million revolving credit facility and RM350 million term loan facility. The Company has agreed not to withdraw the fixed deposits during the tenure of the facility. The bank has a right to set-off any sums placed by the Company in the fixed deposit account.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 4 FINANCIAL ASSETS HELD-FOR-TRADING

	The Group	
	2015 RM'000	2014 RM'000
<b>Money market instruments</b>		
Bank Negara Malaysia bills	383,325	848,000
Government treasury bills	78,632	197,064
Malaysian Government securities	120,509	33,224
Malaysian Government Investment Certificates	609,725	528,352
Bankers' acceptances and Islamic accepted bills	457,179	576,717
Negotiable instruments of deposit	5,485,337	9,274,432
Khazanah bonds	-	37,439
Cagamas bonds	36,450	65,787
Other government securities	33,035	2,567
	<b>7,204,192</b>	<b>11,563,582</b>
<b>Quoted securities</b>		
Shares in Malaysia	515,312	553,550
Shares outside Malaysia	92,789	187,200
Unit trust investments	189,412	89,452
Foreign currency bonds in Malaysia	375,822	243,175
Warrants quoted in Malaysia	129	1,012
	<b>1,173,464</b>	<b>1,074,389</b>
<b>Unquoted securities</b>		
Foreign currency bonds in Malaysia	-	97,594
Foreign currency bonds outside Malaysia	65,864	36,772
Private and Islamic debt securities	795,284	484,165
	<b>861,148</b>	<b>618,531</b>
<b>Total financial assets held-for-trading</b>	<b>9,238,804</b>	<b>13,256,502</b>

Included in the financial assets held-for-trading are foreign currency bonds, which are pledged as collateral for obligations on securities sold under repurchase agreements amounting to RM Nil (2014: RM138,460,000).

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 5 FINANCIAL INVESTMENTS AVAILABLE-FOR-SALE

	The Group	
	2015 RM'000	2014 RM'000
<b>Money market instruments</b>		
Government treasury bills	168,553	546,703
Malaysia Government securities	486,964	1,645,275
Malaysia Government Investment Certificates	3,541,575	2,677,845
Other Government securities	1,580,814	1,442,202
Khazanah bonds	345,140	208,615
Cagamas bonds	905,342	965,610
	<b>7,028,388</b>	<b>7,486,250</b>
<b>Quoted securities</b>		
Shares in Malaysia	1,348,531	1,360,941
Shares outside Malaysia	273,333	249,098
Warrants in Malaysia	1,016	1,062
Foreign currency bonds in Malaysia	4,380,452	3,224,143
Foreign currency bonds outside Malaysia	1,452,826	727,868
Unit trust investments	3,591,062	4,658,678
	<b>11,047,220</b>	<b>10,221,790</b>
<b>Unquoted securities</b>		
Shares in Malaysia	395,225	368,571
Shares outside Malaysia	4,134	3,506
Private debt securities in Malaysia	10,512,322	8,557,111
Foreign currency bonds in Malaysia	358,364	183,822
Foreign currency bonds outside Malaysia	419,344	353,498
Investment-linked funds	300	300
	<b>11,689,689</b>	<b>9,466,808</b>
	<b>29,765,297</b>	<b>27,174,848</b>
Allowance for impairment losses	(142,240)	(68,062)
<b>Total financial investments available-for-sale</b>	<b>29,623,057</b>	<b>27,106,786</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 5 FINANCIAL INVESTMENTS AVAILABLE-FOR-SALE (CONTINUED)

The table below shows the movements in allowance for impairment losses during the financial year for the Group:

	The Group	
	2015 RM'000	2014 RM'000
As at 1 July	68,062	72,561
Allowance made during the financial year	74,122	3,700
Amount written back in respect of recoveries	(5,218)	(8,199)
Amount transferred from Individual assessment impairment allowance of loans, advances and financing	5,274	-
As at 30 June	142,240	68,062

Included in the financial investments available-for-sale are foreign currency bonds, which are pledged as collateral for obligations on securities sold under repurchase agreements amounting to RM1,073,047,000 (2014: RM1,105,608,000).

## 6 FINANCIAL INVESTMENTS HELD-TO-MATURITY

	The Group	
	2015 RM'000	2014 RM'000
<b>Money market instruments</b>		
Malaysian Government securities	3,003,596	3,120,731
Malaysian Government Investment Certificates	6,549,704	5,399,565
Cagamas bonds	30,454	96,455
Negotiable instruments of deposit	2,338	55,217
Other Government securities	335,159	253,646
	9,921,251	8,925,614
<b>Unquoted securities</b>		
Loan stocks	6,404	8,794
Private and Islamic debt securities	717,665	678,317
Foreign currency bonds in Malaysia	98,029	49,047
Foreign currency bonds outside Malaysia	150,358	145,619
Unquoted bonds	120,448	132,726
Investment in preference shares	54,000	52,000
	1,146,904	1,066,503
	11,068,155	9,992,117
Allowance for impairment losses	(126,317)	(140,985)
Total financial investments held-to-maturity	10,941,838	9,851,132

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 6 FINANCIAL INVESTMENTS HELD-TO-MATURITY (CONTINUED)

The table below shows the movements in allowance for impairment losses during the financial year for the Group:

	The Group	
	2015 RM'000	2014 RM'000
As at 1 July	140,985	165,800
Amount written back in respect of recoveries	(14,668)	(24,815)
As at 30 June	126,317	140,985

Included in the financial investments held-to-maturity are Malaysian Government securities, which are pledged as collateral for obligations on securities sold under repurchase agreements amounting to RM2,313,740,000 (2014: RM2,965,387,000). The fair value of the Malaysian Government securities as at 30 June 2015 is RM2,315,336,000 (2014: RM2,833,623,000).

## 7 LOANS, ADVANCES AND FINANCING

	The Group	
	2015 RM'000	2014 RM'000
Overdrafts	4,005,025	4,104,535
Term loans/financing		
- Housing loans/financing	53,828,770	46,563,762
- Syndicated term loans/financing	9,181,713	7,939,722
- Hire purchase receivables	18,099,246	17,405,481
- Other term loans/financing	8,676,463	8,684,556
Credit/charge card receivables	3,889,314	4,192,192
Bills receivable	1,166,833	1,116,670
Trust receipts	322,780	296,587
Policy and premium loans	661,576	654,958
Claims on customer under acceptance credits	7,369,680	8,118,324
Block discounting	14	253
Revolving credits	6,549,079	5,545,623
Staff loans/financing	167,557	172,011
Other loans/financing	488,802	461,848
Gross loans, advances and financing	114,406,852	105,256,522
Unamortised fair value changes arising from terminated fair value hedges	(2,188)	(1,516)
Allowance for impaired loans, advances and financing		
- Collective assessment allowance	(969,925)	(1,077,911)
- Individual assessment allowance	(323,071)	(511,647)
Total net loans, advances and financing	113,111,668	103,665,448

Fair value hedges previously undertaken on the interest rate risk of loans, advances and financing are now terminated.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 7 LOANS, ADVANCES AND FINANCING (CONTINUED)

(a) The maturity structure of loans, advances and financing is as follows:

	The Group	
	2015 RM'000	2014 RM'000
Maturing within:		
- one year	28,841,122	27,881,173
- one year to three years	7,851,837	8,208,065
- three years to five years	10,277,792	9,726,789
- over five years	67,436,101	59,440,495
Gross loans, advances and financing	114,406,852	105,256,522

(b) The loans, advances and financing are disbursed to the following types of customers:

	The Group	
	2015 RM'000	2014 RM'000
Domestic non-bank financial institutions other than stockbroking companies	638,549	278,231
Domestic business enterprises		
- small medium enterprises	17,816,923	16,368,945
- others	18,531,751	19,298,810
Government and statutory bodies	24,448	28,345
Individuals	71,743,193	64,825,999
Other domestic entities	171,386	158,579
Foreign entities	5,480,602	4,297,613
Gross loans, advances and financing	114,406,852	105,256,522

(c) Loans, advances and financing analysed by their interest rate/profit rate sensitivity are as follows:

	The Group	
	2015 RM'000	2014 RM'000
<b>Fixed rate</b>		
- Housing and shop loans/financing	3,575,505	2,838,669
- Hire purchase receivables	17,537,151	17,254,282
- Credit card	3,889,314	4,192,192
- Other fixed rate loan/financing	4,152,051	3,367,598
<b>Variable rate</b>		
- Base lending rate plus	68,912,319	61,970,968
- Cost plus	16,021,109	15,320,089
- Other variable rates	319,403	312,724
Gross loans, advances and financing	114,406,852	105,256,522



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 7 LOANS, ADVANCES AND FINANCING (CONTINUED)

(d) Loans, advances and financing analysed by their economic purposes are as follows:

	The Group	
	2015 RM'000	2014 RM'000
Purchase of securities	927,652	1,054,079
Purchase of transport vehicles	18,020,608	17,292,319
Residential property (housing)	45,307,229	39,001,580
Non-residential property	14,231,669	12,370,138
Purchase of fixed assets (excluding landed properties)	462,979	530,527
Personal use	3,523,573	3,370,722
Credit card	3,889,314	4,192,192
Purchase of consumer durables	418	445
Construction	1,257,882	1,163,043
Mergers and acquisition	258,988	303,096
Working capital	23,536,346	22,713,474
Other purposes	2,990,194	3,264,907
Gross loans, advances and financing	114,406,852	105,256,522

(e) Loans, advances and financing analysed by their geographical distribution are as follows:

	The Group	
	2015 RM'000	2014 RM'000
In Malaysia	110,271,571	102,176,684
Outside Malaysia		
- Singapore	3,529,821	2,675,129
- Hong Kong	20,063	4,816
- Vietnam	319,403	312,724
- Cambodia	265,994	87,169
Gross loans, advances and financing	114,406,852	105,256,522

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 7 LOANS, ADVANCES AND FINANCING (CONTINUED)

(f) Impaired loans, advances and financing analysed by their economic purposes are as follows:

	The Group	
	2015 RM'000	2014 RM'000
Purchase of securities	235	758
Purchase of transport vehicles	184,180	225,812
Residential property (housing)	207,744	214,321
Non-residential property	46,190	47,737
Purchase of fixed assets (excluding landed properties)	34,188	37,484
Personal use	34,714	34,940
Credit card	42,907	53,058
Purchase of consumer durables	4	4
Construction	4,114	4,379
Working capital	365,444	572,014
Other purposes	28,863	42,081
Gross impaired loans, advances and financing	948,583	1,232,588

(g) Movements in the impaired loans, advances and financing are as follows:

	The Group	
	2015 RM'000	2014 RM'000
As at 1 July	1,232,588	1,360,566
Impaired during the financial year	1,525,362	1,705,583
Performing during the financial year	(792,443)	(897,336)
Amount written back in respect of recoveries	(480,823)	(507,495)
Amount written off	(541,798)	(431,273)
Exchange differences	5,697	2,543
As at 30 June	948,583	1,232,588
Gross impaired loans as a % of gross loans, advances and financing	0.8%	1.2%

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 7 LOANS, ADVANCES AND FINANCING (CONTINUED)

(h) Impaired loans, advances and financing analysed by their geographical distribution are as follows:

	The Group	
	2015 RM'000	2014 RM'000
In Malaysia	935,858	1,219,374
Outside Malaysia		
- Vietnam operations	12,725	13,214
<b>Gross impaired loans, advances and financing</b>	<b>948,583</b>	<b>1,232,588</b>

(i) Movements in the allowance for impaired loans, advances and financing are as follows:

	The Group	
	2015 RM'000	2014 RM'000
<b>Collective assessment allowance</b>		
As at 1 July	1,077,911	1,260,301
Net allowance made during the financial year	213,042	255,275
Amount transferred to individual assessment	(94)	(1,915)
Amount written off	(310,003)	(367,890)
Unwinding income	(12,129)	(68,545)
Exchange differences	1,198	685
As at 30 June	969,925	1,077,911
<b>Individual assessment allowance</b>		
As at 1 July	511,647	526,270
Net allowance made during the financial year	80,769	140,025
Amount transferred from collective assessment allowance	94	1,915
Amount transferred to allowance for impairment losses on securities	(5,274)	-
Amount written back in respect of recoveries	(130,671)	(108,868)
Amount written off	(132,862)	(41,618)
Unwinding income	(5,360)	(7,112)
Exchange differences	4,728	1,035
As at 30 June	323,071	511,647

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 8 CLIENTS' AND BROKERS' BALANCES

Clients' and brokers' balances represent amount receivable from outstanding purchase contracts in respect of the Group's stockbroking and futures clients, amount due from brokers and contra losses and trade receivables from insurance clients.

	The Group	
	2015 RM'000	2014 RM'000
Performing accounts	336,483	430,233
Impaired accounts	1,532	956
	<b>338,015</b>	431,189
Less: Allowances for bad and doubtful debts		
- Individual assessment allowance	(361)	(370)
- Collective assessment allowance	(23)	(15)
	<b>337,631</b>	430,804

Movements of impaired accounts are as follows:

	The Group	
	2015 RM'000	2014 RM'000
As at 1 July	956	805
Impaired during the financial year	928	562
Written back during the financial year	(352)	(411)
As at 30 June	<b>1,532</b>	956

Movements in the allowances for losses on clients' and brokers' balances are as follows:

	The Group	
	2015 RM'000	2014 RM'000
<b>Individual assessment allowance</b>		
As at 1 July	370	378
Allowance made during the financial year	97	119
Allowance written back during the financial year	(106)	(127)
As at 30 June	<b>361</b>	370
<b>Collective assessment allowance</b>		
As at 1 July	15	33
Allowance made/(written back) during the financial year	8	(18)
As at 30 June	<b>23</b>	15

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 9 OTHER RECEIVABLES

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Foreclosed properties		1,023	1,112	-	-
Sundry debtors and other prepayments		259,729	132,150	381	932
Amount due from other related companies		-	105	-	-
Treasury related receivables		429,244	3,260	-	-
Collateral pledged for derivative transactions		518,448	243,985	-	-
Fee income receivables net of allowance for impairment losses of RM28,000 (2014: RM375,000)	(a)	7,123	33,943	-	-
Other receivables		200,266	278,965	228	1,144
		<b>1,415,833</b>	<b>693,520</b>	<b>609</b>	<b>2,076</b>

(a) Movements of allowance for impairment losses on fee income receivables is as follows:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>Individual assessment allowance</b>				
As at 1 July	375	443	-	-
Allowance made during the financial year	-	85	-	-
Allowance written back during the financial year	(106)	(153)	-	-
Allowance written off during the financial year	(241)	-	-	-
As at 30 June	<b>28</b>	<b>375</b>	<b>-</b>	<b>-</b>

## 10 STATUTORY DEPOSITS WITH CENTRAL BANKS

	The Group	
	2015 RM'000	2014 RM'000
Statutory deposits with Bank Negara Malaysia (BNM)*	3,479,381	3,162,647
Statutory deposits with the National Bank of Cambodia#	52,991	18,745
	<b>3,532,372</b>	<b>3,181,392</b>

\* The non-interest bearing statutory deposits are maintained with BNM in compliance with Section 26(2)(c) of the Central Bank of Malaysia Act, 2009, the amount of which is determined at set percentages of total eligible liabilities.

# The statutory deposits maintained by Hong Leong Bank (Cambodia) PLC ("HLBCAM"), a subsidiary of the Hong Leong Bank Berhad, with the National Bank of Cambodia ("NBC") in compliance with Article 5 of NBC Parkas No. B7-01-136, the amounts of which are determined as set percentages of HLBCAM issued share capital. The statutory deposits bear interest rates ranging from 0.08% to 0.10% per annum.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 11 INVESTMENT IN SUBSIDIARY COMPANIES

	The Company	
	2015 RM'000	2014 RM'000
<b>Subsidiary companies</b>		
Unquoted shares at cost	316,920	293,025
Shares quoted in Malaysia at cost	14,693,955	14,693,955
	<b>15,010,875</b>	14,986,980
Less: Allowance for impairment loss	(3,266)	-
	<b>15,007,609</b>	14,986,980

	Note	The Company	
		2015 RM'000	2014 RM'000
As at 1 July		14,986,980	15,105,348
Add: Subscription of ordinary shares in a subsidiary	(i)	11,352	-
Add: Subscription of redeemable preference shares	(ii)	52,600	1,660
Less: Redemption of redeemable preference shares	(iii)	(40,057)	(120,028)
As at 30 June		<b>15,010,875</b>	14,986,980

During the year, the Company has completed:

- (i) Capital injection of RM11,352,000 into HLFG Principal Investments (L) Limited, as consideration for the subscription of 3,500,000 ordinary shares at USD1.00 per share.
- (ii) Capital injection of RM52,600,000 into Hong Leong Equities Sdn Bhd, as consideration for the full settlement of the debt arising from the acquisition of the 52,600 Redeemable Preference Shares ("RPS") of RM1.00 each and RM999.0 share premium.
- (iii) Redeemed 12,714 shares RPS of RM38,502,000 at USD1,000 each in Wing Trade Investments Limited and redeemed 1,555 shares RPS of RM1,555,000 at RM1,000 each in Hong Leong Equities Sdn Bhd.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 11 INVESTMENT IN SUBSIDIARY COMPANIES (CONTINUED)

(i) Information about principal subsidiaries:

The subsidiary companies of the Company are as follows:

Name of companies	Place of incorporation	Effective percentage of ownership		Principal activities
		2015 %	2014 %	
(a) HLA Holdings Sdn Bhd and its subsidiary companies:	Malaysia	<b>100.00</b>	100.00	Investment holding
(i) Hong Leong Assurance Berhad	Malaysia	<b>70.00</b>	70.00	Life insurance business
- Unincorporated trust for ESOS <sup>α*</sup>	Malaysia	-	-	Special purpose vehicle for ESOS
(ii) Hong Leong Insurance (Asia) Limited <sup>**</sup>	Hong Kong	<b>100.00</b>	100.00	General insurance business
(iii) Hong Leong MSIG Takaful Berhad	Malaysia	<b>65.00</b>	65.00	Takaful business
(iv) RC Holdings Sdn Bhd	Malaysia	<b>100.00</b>	100.00	Investment holding
(v) HL Assurance Pte. Ltd.	Singapore	<b>100.00</b>	100.00	General insurance business
(b) Hong Leong Equities Sdn Bhd	Malaysia	<b>100.00</b>	100.00	Investment holding
(c) HLFG Assets Sdn Bhd	Malaysia	<b>100.00</b>	100.00	Investment dealing
(d) Wing Trade Investments Limited <sup>*</sup>	British Virgin Islands	<b>100.00</b>	100.00	In member's voluntary liquidation
(e) Unincorporated trust for ESOS <sup>α*</sup>	Malaysia	-	-	Special purpose vehicle for ESOS
(f) HLFG Principal Investments (L) Limited	Labuan	<b>100.00</b>	100.00	Investment holding
(g) Hong Leong Capital Berhad and its subsidiary companies:	Malaysia	<b>83.22</b>	83.84	Investment holding
(i) HLG Securities Sdn Bhd	Malaysia	<b>83.22</b>	83.84	Investment holding
(ii) HLG Capital Markets Sdn Bhd and its subsidiary company:	Malaysia	<b>83.22</b>	83.84	Investment holding
- HLG Principal Investments (L) Limited	Labuan	<b>83.22</b>	83.84	Dormant
(iii) Hong Leong Investment Bank Berhad and its subsidiary companies:	Malaysia	<b>83.22</b>	83.84	Investment banking, stockbroking business, futures broking and related financial services
- HLG Nominee (Tempatan) Sdn Bhd	Malaysia	<b>83.22</b>	83.84	In member's voluntary liquidation
- HLG Nominee (Asing) Sdn Bhd	Malaysia	<b>83.22</b>	83.84	In member's voluntary liquidation
- RC Research Sdn Bhd	Malaysia	<b>83.22</b>	83.84	In member's voluntary liquidation
- RC Nominees (Asing) Sdn Bhd	Malaysia	-	83.84	Dissolved
- RC Nominees (Tempatan) Sdn Bhd	Malaysia	-	83.84	Dissolved
- ECS Jaya (1969) Sdn Bhd	Malaysia	<b>83.22</b>	83.84	In member's voluntary liquidation
- SSSB Jaya (1987) Sdn Bhd	Malaysia	<b>83.22</b>	83.84	In creditors' voluntary liquidation

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 11 INVESTMENT IN SUBSIDIARY COMPANIES (CONTINUED)

(i) Information about principal subsidiaries: (continued)

The subsidiary companies of the Company are as follows: (continued)

Name of companies	Place of incorporation	Effective percentage of ownership		Principal activities
		2015 %	2014 %	
- HLIB Nominees (Tempatan) Sdn Bhd	Malaysia	83.22	83.84	Nominee and custodian services for Malaysian clients
- HLIB Nominees (Asing) Sdn Bhd	Malaysia	83.22	83.84	Nominee and custodian services for foreign clients
(iv) HLCB Assets Sdn Bhd (formerly known as HLG Futures Sdn Bhd)	Malaysia	83.22	83.84	Investment holding
(v) Hong Leong Asset Management Bhd and its subsidiary company:	Malaysia	83.22	83.84	Unit trust management, fund management and sale of unit trusts
- HL Asset Management Pte Ltd <sup>^</sup>	Singapore	-	83.84	Struck off
(vi) Unincorporated trust for ESOS <sup>o*</sup>	Malaysia	-	-	Special purpose vehicle for ESOS
(vii) Hong Leong Islamic Institutional Income Management Fund <sup>o</sup>	Malaysia	83.22	83.84	Unit trust funds
(viii) Hong Leong Islamic Cash Fund <sup>o</sup>	Malaysia	83.22	83.84	Unit trust funds
(ix) Hong Leong Enhanced Cash Fund <sup>o</sup>	Malaysia	83.22	83.84	Unit trust funds
(x) Hong Leong Islamic Enhanced Cash Fund <sup>o</sup>	Malaysia	83.22	83.84	Unit trust funds
(h) Hong Leong Bank Berhad and its subsidiary companies:	Malaysia	65.47	65.65	All aspects of commercial banking business and provision of related services
(i) Hong Leong Islamic Bank Berhad	Malaysia	65.47	65.65	Islamic banking business and related financial services
(ii) Hong Leong Bank Vietnam Limited <sup>*</sup>	Vietnam	65.47	65.65	Commercial banking business
(iii) Hong Leong Bank (Cambodia) PLC <sup>*</sup>	Cambodia	65.47	65.65	Commercial banking business
(iv) HLF Credit (Perak) Bhd and its subsidiary companies:	Malaysia	65.47	65.65	Investment holding
- Gensource Sdn Bhd and its subsidiary company:	Malaysia	65.47	65.65	Investment holding
• Pelita Terang Sdn Bhd	Malaysia	65.47	65.65	Dormant
- WT Corporation Sdn Bhd and its subsidiary companies:	Malaysia	65.47	65.65	Investment holding
• Wah Tat Nominees (Tempatan) Sdn Bhd	Malaysia	65.47	65.65	In member's voluntary liquidation
• Wah Tat Nominees (Asing) Sdn Bhd	Malaysia	65.47	65.65	In member's voluntary liquidation
- Chew Geok Lin Finance Sdn Bhd	Malaysia	65.47	65.65	Investment holding



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 11 INVESTMENT IN SUBSIDIARY COMPANIES (CONTINUED)

(i) Information about principal subsidiaries: (continued)

The subsidiary companies of the Company are as follows: (continued)

Name of companies	Place of incorporation	Effective percentage of ownership		Principal activities
		2015 %	2014 %	
- Hong Leong Leasing Sdn Bhd*	Malaysia	65.47	65.65	Investment holding
- HL Leasing Sdn Bhd	Malaysia	65.47	65.65	Investment holding
- HLB Realty Sdn Bhd	Malaysia	65.47	65.65	Real property investment and investment holding
(v) HLB Nominees (Tempatan) Sdn Bhd	Malaysia	65.47	65.65	Agent and nominee for Malaysian clients
(vi) HLB Nominees (Asing) Sdn Bhd	Malaysia	65.47	65.65	Agent and nominee for foreign clients
(vii) HL Bank Nominees (Singapore) Pte Ltd*	Singapore	65.47	65.65	Agent and nominee for clients
(viii) HLB Trade Services (Hong Kong) Limited*	Hong Kong	65.47	65.65	Ceased operations
(ix) HLB Principal Investments (L) Limited and its subsidiary company:	Malaysia	65.47	65.65	Holding of or dealings in offshore securities and investment holding
- Promino Sdn Bhd	Malaysia	65.47	65.65	Ceased operations
(x) Prominic Berhad	Malaysia	65.47	65.65	To issue Subordinated Notes under a Stapled Securities structure and to on-lend the proceeds from the issuance to Hong Leong Bank Berhad, the issuer of the Capital Securities
(xi) Promitol Sdn Bhd	Malaysia	65.47	65.65	In member's voluntary liquidation
(xii) Promilia Berhad	Malaysia	65.47	65.65	Dormant
(xiii) EB Nominees (Tempatan) Sendirian Berhad	Malaysia	65.47	65.65	Nominee services
(xiv) EB Nominees (Asing) Sendirian Berhad	Malaysia	65.47	65.65	Nominee services
(xv) EB Realty Sendirian Berhad	Malaysia	65.47	65.65	Property investment
(xvi) OBB Realty Sdn Bhd	Malaysia	65.47	65.65	Property investment
(xvii) Unincorporated trust for ESOS <sup>0*</sup>	Malaysia	-	-	Special purpose vehicle for ESOS

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 11 INVESTMENT IN SUBSIDIARY COMPANIES (CONTINUED)

(i) Information about principal subsidiaries: (continued)

The subsidiary companies of the Company are as follows: (continued)

Name of companies	Place of incorporation	Effective percentage of ownership		Principal activities
		2015 %	2014 %	
(i) Cova Horizon Sdn Bhd <sup>α*</sup>	Malaysia	-	-	Special purpose vehicle
(j) Halcyon Capital Sdn Bhd <sup>α*</sup>	Malaysia	-	-	Special purpose vehicle
(k) Balius Capital Sdn Bhd <sup>α*</sup>	Malaysia	-	-	Special purpose vehicle

\* Not audited by PricewaterhouseCoopers

+ Audited by member firms of PricewaterhouseCoopers International which is a separate and independent legal entity from PricewaterhouseCoopers Malaysia

<sup>α</sup> Deemed subsidiary companies pursuant to MFRS 10 "Consolidated Financial Statements"

<sup>^</sup> The subsidiary was struck off from the Register by the Registrar of Companies with effect from 20 November 2014

(ii) Details of subsidiary companies that have material non-controlling interests:

Set out below are the Group's subsidiary companies that have material non-controlling interests:

	Proportion of ownership interests and voting rights held by non-controlling interests		Profit allocated to non-controlling interests		Accumulated non-controlling interests	
	2015 %	2014 %	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Hong Leong Bank Berhad	34.53	34.35	770,900	721,223	5,831,696	5,039,947
Hong Leong Capital Berhad	16.78	16.16	11,805	18,847	92,582	84,620
Hong Leong Assurance Berhad	30.00	30.00	57,069	69,778	398,682	375,366
Individually immaterial subsidiaries with non-controlling interests			(140)	631	30,317	30,316
			839,634	810,479	6,353,277	5,530,249

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 11 INVESTMENT IN SUBSIDIARY COMPANIES (CONTINUED)

(ii) Details of subsidiary companies that have material non-controlling interests: (continued)

Summarised financial information for each subsidiary companies that has non-controlling interests that are material to the Group is set out below. The summarised financial information below represents amounts before inter-company eliminations.

	Hong Leong Assurance Berhad		Hong Leong Bank Berhad		Hong Leong Capital Berhad	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Total assets	<b>14,228,759</b>	12,535,822	<b>184,019,735</b>	170,350,803	<b>3,711,683</b>	4,326,406
Total liabilities	<b>(12,900,263)</b>	(11,285,045)	<b>(167,230,143)</b>	(155,820,625)	<b>(3,063,786)</b>	(3,724,001)
Net assets	<b>1,328,496</b>	1,250,777	<b>16,789,592</b>	14,530,178	<b>647,897</b>	602,405
Equity attributable to owners of the Company	<b>(929,814)</b>	(875,411)	<b>(10,957,896)</b>	(9,490,231)	<b>(555,315)</b>	(517,785)
Non-controlling interests	<b>(398,682)</b>	(375,366)	<b>(5,831,696)</b>	(5,039,947)	<b>(92,582)</b>	(84,620)
Revenue	<b>258,771</b>	285,980	<b>6,104,469</b>	5,649,722	<b>131,218</b>	102,486
Profit before taxation	<b>232,664</b>	286,515	<b>2,746,158</b>	2,613,221	<b>78,508</b>	78,283
Taxation	<b>(42,438)</b>	(53,923)	<b>(512,971)</b>	(510,951)	<b>(7,904)</b>	40,527
Other comprehensive (loss)/income	<b>(25,507)</b>	(2,139)	<b>711,754</b>	30,975	<b>1,899</b>	(1,625)
Total comprehensive income	<b>164,719</b>	230,453	<b>2,944,941</b>	2,133,245	<b>72,503</b>	117,185
Net cash used in investing activities	<b>(232,001)</b>	(7,618)	<b>(3,662,803)</b>	(6,934,938)	<b>(157,538)</b>	(536,709)
Net cash (used in)/generated from financing activities	<b>(109,623)</b>	(108,851)	<b>(1,304,774)</b>	(514,304)	<b>21,447</b>	3,496
Net cash generated from/(used in) operating activities	<b>340,679</b>	462,131	<b>(3,612,798)</b>	4,107,420	<b>(174,360)</b>	649,847
Net (decrease)/increase in cash and cash equivalents	<b>(945)</b>	345,662	<b>(8,580,375)</b>	(3,341,822)	<b>(310,451)</b>	116,634
Profit allocated to non-controlling interests of the Group	<b>57,069</b>	69,778	<b>770,900</b>	721,223	<b>11,805</b>	18,847
Dividends paid to non-controlling interests of the Group	<b>26,100</b>	25,875	<b>251,100</b>	227,128	<b>6,054</b>	-

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 12 INVESTMENT IN ASSOCIATED COMPANIES

	The Group	
	2015 RM'000	2014 RM'000
Unquoted shares, at cost		
- In Malaysia	618,666	618,646
- Outside Malaysia	946,505	946,505
Cumulative share of results, net of dividend received	1,600,974	1,237,023
Cumulative share of changes in other comprehensive income/(loss)	7,394	(5,231)
Exchange fluctuation reserve	566,763	-
	<b>3,740,302</b>	<b>2,796,943</b>

(a) Information about associated companies

Name	Country of incorporation	Principal activities	The Group Percentage (%) of equity held	
			2015 %	2014 %
Bank of Chengdu Co., Ltd	China	Commercial banking	20	20
Community CSR Sdn Bhd	Malaysia	Investment holding	20	20
MSIG Insurance (Malaysia) Bhd	Malaysia	Insurance	30	30

### Nature of relationship

#### (i) Bank of Chengdu Co., Ltd ("BOCD")

On 25 October 2007, Hong Leong Bank Berhad ("HLB") entered into a Share Subscription Agreement with Bank of Chengdu Co., Ltd ("BOCD") to subscribe for new shares representing 19.99% equity interest of the Enlarged Capital in BOCD. BOCD is a leading commercial bank in Western and Central China with its base in Chengdu, the capital of Sichuan Province. The Proposed Subscription will enable HLB to enter into a strategic alliance with BOCD to tap the promising and growing financial services sector of China. It will strengthen and diversify the earnings base of the Group.

#### (ii) Community CSR Sdn Bhd ("CCSR")

In 2011, HLB subscribed to RM50 million Cumulative Redeemable Preference Shares ("CRPS") in Jana Pendidikan Malaysia Sdn Bhd. For every RM1 million subscription of CRPS, HLB is entitled to subscribe for 1 Ordinary Share of RM1 each in CCSR. As such, HLB subscribed for 50 CCSR shares of RM1 each for cash at par which represent 20% equity interest of CCSR.

In November 2014, HLB subscribed to 19,950 CCSR Rights Issue of RM1 each.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 12 INVESTMENT IN ASSOCIATED COMPANIES (CONTINUED)

(a) Information about associated companies (continued)

### (iii) MSIG Insurance (Malaysia) Bhd (“MSIM”)

On 1 October 2010, HLA Holdings Sdn Bhd (“HLAH”) entered into a Strategic Partnership with Mitsui Sumitomo Insurance Company, Limited (“MSIJ”) to transfer the Non-Life Business of Hong Leong Assurance Berhad (“HLA”) to MSIG Insurance (Malaysia) Bhd (“MSIM”), a subsidiary of MSIJ and one of the largest general insurance in Malaysia, satisfied via the issuance of new shares 30% of the ordinary issued and paid-up capital of MSIM.

All associated companies are non-listed companies and there is no quoted market price available for their shares.

The Group deems BOCD and MSIM as material associated companies.

(b) The summarised financial information below represents amounts shown in the material associated companies financial statements which are accounted for using equity method is as follows:

### (i) Bank of Chengdu Co., Ltd

	The Group	
	2015 RM'000	2014 RM'000
Total assets	192,678,902	143,944,995
Total liabilities	(177,790,122)	(133,628,495)
Net assets	14,888,780	10,316,500
Interest income	8,299,667	7,049,249
Interest expense	(3,622,526)	(3,015,749)
Non-interest income	247,973	361,385
Profit before taxation	2,378,765	2,383,505
Profit after taxation	2,006,385	1,842,450
Dividends paid by the associated company during the financial year	334,470	280,430
Shares of results of associated company (%)	20%	20%
Shares of results of associated company (RM'000)	401,277	368,490

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 12 INVESTMENT IN ASSOCIATED COMPANIES (CONTINUED)

(b) The summarised financial information below represents amounts shown in the material associated companies financial statements which are accounted for using equity method is as follows: (continued)

### (ii) MSIG Insurance (Malaysia) Bhd

	The Group	
	2015 RM'000	2014 RM'000
Total assets	4,760,931	3,918,083
Total liabilities	(2,219,177)	(1,472,606)
Net assets	2,541,754	2,445,477
Interest income	72,094	65,261
Non-interest income	406,255	386,700
Profit before taxation	272,731	271,523
Profit after taxation	206,733	203,620
Dividends paid by the associated company during the financial year	99,943	99,943
Shares of results of associated company (%)	30%	30%
Shares of results of associated company (RM'000)	62,020	61,086

(c) Reconciliation of the summarised financial information to the carrying amount of the interest in the material associated companies recognised in the consolidated financial statements:

### (i) Bank of Chengdu Co., Ltd

	The Group	
	2015 RM'000	2014 RM'000
Opening net assets as at 1 July	10,316,500	8,764,745
Profit for the financial year	2,006,385	1,842,450
Other comprehensive income/(loss) for the financial year	66,550	(10,265)
Dividends	(334,470)	(280,430)
Exchange fluctuation reserve	2,833,815	-
Closing net assets as at 30 June	14,888,780	10,316,500
Interest in associated company (%)	20%	20%
Interest in associated company (RM'000)	2,977,756	2,063,300

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 12 INVESTMENT IN ASSOCIATED COMPANIES (CONTINUED)

- (c) Reconciliation of the summarised financial information to the carrying amount of the interest in the material associated companies recognised in the consolidated financial statements: (continued)

### (ii) MSIG Insurance (Malaysia) Bhd

	The Group	
	2015 RM'000	2014 RM'000
Opening net assets as at 1 July	2,445,477	2,345,497
Profit for the financial year	206,733	203,620
Other comprehensive loss for the financial year	(10,513)	(3,697)
Dividends	(99,943)	(99,943)
Closing net assets as at 30 June	2,541,754	2,445,477
Interest in associated company (%)	30%	30%
Interest in associated company (RM'000)	762,526	733,643

The information presented above is based on the financial statements of the associated company after reflecting adjustments made by the Group when using the equity method, such as fair value adjustments made at the time of acquisition and differences in accounting policies between the Group and the associated companies.

The summarised financial information above represents amount shown in the material associate's financial statements prepared in accordance with MFRSs (adjusted by the Group for equity accounting purposes).

## 13 INVESTMENT IN JOINT VENTURES

	The Group	
	2015 RM'000	2014 RM'000
Unquoted shares, at cost		
- In Malaysia	3,252	1,599
- Outside Malaysia	76,711	76,711
Cumulative share of results	26,647	12,587
Exchange fluctuation reserve	22,620	15
	129,230	90,912

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 13 INVESTMENT IN JOINT VENTURES (CONTINUED)

(a) Information about joint ventures

Name	Country of incorporation	Principal activities	The Group	
			Percentage (%) of equity held	
			2015 %	2014 %
Sichuan Jincheng Consumer Finance Limited Company	China	Consumer finance	49	49
Bangsar Capital Holdings (L) Limited (Incorporated in the Federal Territory of Labuan)	Malaysia	Investment holding	50	50

### Nature of relationship

#### (i) Sichuan Jincheng Consumer Finance Limited Company ("CFC")

On 1 March 2010, HLB together with BOCD, obtained operation approval from China Banking Regulatory Commission ("CBRC") for Sichuan Jincheng Consumer Finance Limited Company ("JV Co"), a joint venture company that is part of the first batch of approved companies, to start consumer finance operations in Central and Western China. This JV Co focuses primarily in the consumer financing business with HLB having a 49% equity interest and BOCD having a 51% equity interest in the JV Co. This strategic alliance between HLB and BOCD to tap into the promising and growing financial services sector in China further cements HLB's strategic partnership in BOCD and affirms the Group's vision and belief in the huge potential of China.

#### (ii) Bangsar Capital Holdings (L) Limited ("BCH")

On 28 June 2014, HLFGL Principal Investments (L) Limited ("HLFGPI"), a wholly-owned subsidiary of HLFGL, had entered into a joint venture agreement with CIMB Strategic Assets Sdn Bhd ("CIMBSA"), a wholly-owned subsidiary of CIMB Group Holdings Berhad, to establish a joint venture investment holding company to be incorporated in Labuan ("Joint Venture Entity"), in which CIMBSA and HLFGLPI would each hold 50% of the equity interests respectively. The joint venture entity, BCH, has been incorporated to establish and manage a private equity fund.

All joint venture companies are non-listed and there is no quoted market price available for its shares.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 13 INVESTMENT IN JOINT VENTURES (CONTINUED)

(b) The summarised financial information below represents amounts shown in joint venture companies' financial statements which are accounted for using equity method is as follows:

### (i) Sichuan Jincheng Consumer Finance Limited Company

	The Group	
	2015 RM'000	2014 RM'000
Total assets	840,048	496,506
Total liabilities	(577,211)	(312,669)
Net assets	262,837	183,837
Interest income	106,593	76,104
Interest expenses	(27,254)	14,110
Non-interest income	19,820	78
Profit before taxation	44,629	28,348
Profit after taxation	33,471	20,684
Shares of results of joint venture (%)	49%	49%
Shares of results of joint venture (RM'000)	16,401	10,135

### (ii) Bangsar Capital Holdings (L) Limited

	The Group	
	2015 RM'000	2014 RM'000
Total assets	5,151	1,771
Total liabilities	(4,271)	(107)
Net assets	880	1,664
Loss before taxation	(4,682)	(1,564)
Loss after taxation	(4,682)	(1,564)
Shares of results of joint venture (%)	50%	50%
Shares of results of joint venture (RM'000)	(2,341)	(782)

There are no commitments or contingent liabilities relating to the Group's interest in the joint ventures.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 13 INVESTMENT IN JOINT VENTURES (CONTINUED)

- (c) Reconciliation of the summarised financial information to the carrying amount of the interest in joint venture companies recognised in the consolidated financial statements:

### (i) Sichuan Jincheng Consumer Finance Limited Company

	The Group	
	2015 RM'000	2014 RM'000
Opening net assets as at 1 July	183,837	163,153
Profit for the financial year	33,471	20,684
Exchange fluctuation reserve	45,529	-
Closing net assets as at 30 June	262,837	183,837
Interest in joint ventures (%)	49%	49%
Interest in joint ventures (RM'000)	128,790	90,080

### (ii) Bangsar Capital Holdings (L) Limited

	The Group	
	2015 RM'000	2014 RM'000
Opening net assets as at 1 July	1,664	-
Issued capital during the year	3,276	3,198
Loss for the financial year	(4,682)	(1,564)
Exchange fluctuation reserve	622	30
Closing net assets as at 30 June	880	1,664
Interest in joint ventures (%)	50%	50%
Interest in joint ventures (RM'000)	440	832

The information presented above is based on the financial statements of the joint venture after reflecting adjustments made by the Group when using the equity method, such as differences in accounting policies between the Group and the joint venture.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 14 PROPERTY AND EQUIPMENT

The Group		Land and building*	Office and computer equipment	Furniture, fittings and renovation	Motor vehicles	Capital work-in-progress	Total
2015	Note	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
As at 1 July 2014		646,089	210,057	109,196	4,901	60,013	1,030,256
Exchange differences		7,992	1,762	574	(1)	43	10,370
Reclassification to intangible assets	17	-	751	-	-	(4,336)	(3,585)
Additions/transfer		-	125,146	40,217	2,183	33,093	200,639
Disposals/write-off/reclassification		(1,913)	(91)	(570)	-	-	(2,574)
Depreciation charge during the financial year		(13,153)	(47,547)	(22,535)	(1,916)	-	(85,151)
As at 30 June 2015		639,015	290,078	126,882	5,167	88,813	1,149,955
<b>As at 30 June 2015</b>							
Cost		753,955	969,908	432,748	13,076	88,813	2,258,500
Accumulated depreciation		(114,940)	(679,830)	(305,866)	(7,909)	-	(1,108,545)
Net book value as at 30 June 2015		639,015	290,078	126,882	5,167	88,813	1,149,955

\* Land and building consists of the following:

The Group	Freehold		Long-term leasehold		Short-term leasehold		Total
	land	building	land	building	land	building	
2015	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
As at 1 July 2014	154,796	267,139	22,765	196,933	2,415	2,041	646,089
Exchange differences	-	-	-	7,992	-	-	7,992
Disposals/reclassification	5,019	(18,326)	6,823	7,363	(1,080)	(1,712)	(1,913)
Depreciation charge during the financial year	-	(7,748)	(625)	(4,721)	(45)	(14)	(13,153)
As at 30 June 2015	159,815	241,065	28,963	207,567	1,290	315	639,015
<b>As at 30 June 2015</b>							
Cost	159,815	317,898	33,249	238,811	3,450	732	753,955
Accumulated depreciation	-	(76,833)	(4,286)	(31,244)	(2,160)	(417)	(114,940)
Net book value as at 30 June 2015	159,815	241,065	28,963	207,567	1,290	315	639,015

During the financial year ended 30 June 2015, HLB initiated a group-wide review of useful lives, taking into account historical experience and expected future development in relation to technology changes and market conditions. In accordance with MFRS 108 "Accounting Policies, Changes in Accounting Estimates and Errors", this change in useful lives of property and equipment is being accounted for prospectively and has resulted in a reduction in depreciation charge for the financial year of RM43.42 million from what it would otherwise have been. It is impracticable to estimate future savings derived from changes in depreciation rates.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 14 PROPERTY AND EQUIPMENT (CONTINUED)

The Group		Land and building*	Office and computer equipment	Furniture, fittings and renovation	Motor vehicles	Capital work-in-progress	Total
2014	Note	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
As at 1 July 2013		655,668	187,782	103,870	2,959	89,466	1,039,745
Exchange differences		777	378	90	6	13	1,264
Reclassification to intangible assets	17	-	198	-	-	(1,244)	(1,046)
Additions		1,501	97,440	47,368	3,449	(28,222)	121,536
Disposals/write-off		(409)	(4,014)	(3,654)	(125)	-	(8,202)
Depreciation charge during the financial year		(11,448)	(71,727)	(38,478)	(1,388)	-	(123,041)
As at 30 June 2014		646,089	210,057	109,196	4,901	60,013	1,030,256
<b>As at 30 June 2014</b>							
Cost		747,835	857,954	399,285	15,050	60,013	2,080,137
Accumulated depreciation		(101,746)	(647,897)	(290,089)	(10,149)	-	(1,049,881)
Net book value as at 30 June 2014		646,089	210,057	109,196	4,901	60,013	1,030,256

\* Land and building consists of the following:

The Group	Freehold		Long-term leasehold		Short-term leasehold		Total
	land	building	land	building	land	building	
2014	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
As at 1 July 2013	153,858	270,015	23,214	203,909	2,625	2,047	655,668
Exchange differences	-	-	-	777	-	-	777
Additions	938	563	-	-	-	-	1,501
Disposals	-	(409)	-	-	-	-	(409)
Depreciation charge during the financial year	-	(3,030)	(449)	(7,753)	(210)	(6)	(11,448)
As at 30 June 2014	154,796	267,139	22,765	196,933	2,415	2,041	646,089
<b>As at 30 June 2014</b>							
Cost	154,796	322,684	26,257	235,883	5,271	2,944	747,835
Accumulated depreciation	-	(55,545)	(3,492)	(38,950)	(2,856)	(903)	(101,746)
Net book value as at 30 June 2014	154,796	267,139	22,765	196,933	2,415	2,041	646,089

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 14 PROPERTY AND EQUIPMENT (CONTINUED)

The Company		Office and computer equipment	Furniture, fittings and renovation	Motor vehicles	Total
	Note	RM'000	RM'000	RM'000	RM'000
<b>2015</b>					
As at 1 July 2014		242	519	1,037	1,798
Additions		59	15	1,068	1,142
Reclassification to intangible assets	17	(7)	-	-	(7)
Depreciation charge during the financial year		(70)	(126)	(362)	(558)
As at 30 June 2015		224	408	1,743	2,375
<b>As at 30 June 2015</b>					
Cost		778	1,512	2,139	4,429
Accumulated depreciation		(554)	(1,104)	(396)	(2,054)
Net book value as at 30 June 2015		224	408	1,743	2,375
<b>2014</b>					
As at 1 July 2013		50	646	202	898
Additions		242	27	1,060	1,329
Disposals/write-off		(2)	(25)	(124)	(151)
Depreciation charge during the financial year		(48)	(129)	(101)	(278)
As at 30 June 2014		242	519	1,037	1,798
<b>As at 30 June 2014</b>					
Cost		726	1,497	3,453	5,676
Accumulated depreciation		(484)	(978)	(2,416)	(3,878)
Net book value as at 30 June 2014		242	519	1,037	1,798

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 15 INVESTMENT PROPERTIES

	The Group	
	2015 RM'000	2014 RM'000
<b>Fair value</b>		
As at 1 July	1,760	1,680
Fair value gain	88	80
As at 30 June	1,848	1,760
The analysis of investment properties is as follows:		
Leasehold land and building	1,848	1,760

The fair value of the properties was estimated at RM1,848,000 (2014: RM1,760,000) based on open market valuation by an independent professional valuer, Messrs Rahim & Co International Property Consultants.

The fair value of the properties is based on the highest and best use of the subject property and on the basis of Market Value as defined by the Malaysian Valuation Standards.

The fair value are within Level 2 of the fair value hierarchy.

The following amounts have been reflected in the statements of income:

	The Group	
	2015 RM'000	2014 RM'000
Rental income	102	125
Operating expenses arising from investment properties that generated the rental income	9	3

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 16 GOODWILL ARISING ON CONSOLIDATION

	The Group	
	2015 RM'000	2014 RM'000
As at 1 July/30 June	2,410,644	2,410,644

### Allocation of goodwill to cash-generating units

Goodwill has been allocated to the following cash-generating-units ("CGUs"):

	The Group	
	2015 RM'000	2014 RM'000
<b>CGU</b>		
Commercial banking	2,246,484	2,246,484
Investment banking and asset management	99,803	99,803
Insurance	64,357	64,357
	<b>2,410,644</b>	<b>2,410,644</b>

### Impairment test for goodwill

The recoverable amount of CGUs is determined based on higher of fair value less costs to sell and value-in-use calculations. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants, less costs of disposal. This estimate is mainly determined, on 30 June 2015, on the basis of available market information such as the fair value of the underlying assets and liabilities which have been marked-to-market.

#### (i) Commercial banking CGU

The recoverable amount of the banking CGU has been determined using the quoted market prices as at 30 June 2015 by Bursa Malaysia Securities Berhad.

#### (ii) Investment banking and asset management CGU

The recoverable amount of the investment banking and asset management CGU has been determined based on the value-in-use calculations. Value in use is the present value of the future cash flows expected to be derived from the CGUs or groups of CGUs. This calculation uses pre-tax cash flow projections based on the budget for the financial year ending 2015, which is approved by the Board of Directors. There is a further projection of 3 years based on the average historical Gross Domestic Product ("GDP") growth of the country covering a five year period, revised for current economic conditions. Cash flows beyond the 4 year period are extrapolated using an estimated growth rate of 4.05% representing the forecasted GDP growth rate of the country for all cash generating units. The cash flow projections are derived based on a number of key factors including past performance and management's expectation of market developments. The discount rate used in determining the recoverable amount of the CGUs is 11.81%. The pre-tax discount rate reflects the specific risks relating to the CGUs.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 16 GOODWILL ARISING ON CONSOLIDATION (CONTINUED)

### Impairment test for goodwill (continued)

#### (iii) Insurance CGU

The fair value of the Insurance CGU is derived using the actuarial valuation for the Life insurance business. The actuarial valuation of the Life insurance fund is based on the latest position as at statements of financial position date, using the most recent available assumptions at the point of assessment. Such assumptions are derived from historical experience of the insurer and current industry trends and positions.

The fair value has been calculated based on the set of assumptions outlined below:-

- (a) The present value of future shareholders' earnings is discounted at 9% (2014: 11%).
- (b) Future earnings are projected based on actuarial assumptions that are determined in accordance with generally accepted actuarial best practice and are appropriate to the business and risk profile of the business.
- (c) Allowance for tax of 8% (2014: 8%) has been made on the assumptions that the application of current tax legislation and tax rates will continue unchanged.
- (d) The current actuarial reserving methods and bases have been assumed to continue unaltered.
- (e) The current Risk-Based Capital requirement has been assumed to continue unaltered.
- (f) Required risk based capital are at the management's capital adequacy ratio target level.

It should be recognised that the actual future results will differ from those stated above, from any future changes in the operations and economic environment and natural variation in experience. There is no warranty that the future experience will be in line with the assumptions made.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 17 INTANGIBLE ASSETS

The Group	Note	Core deposit RM'000	Customer relationship RM'000	Computer software RM'000	Total RM'000
<b>2015</b>					
<b>Cost or valuation</b>					
As at 1 July 2014		152,434	127,426	537,620	817,480
Additions		-	-	49,672	49,672
Disposals/write-off		-	-	(8,684)	(8,684)
Exchange fluctuation		-	-	3,581	3,581
Reclassification from property and equipment	14	-	-	3,327	3,327
As at 30 June 2015		152,434	127,426	585,516	865,376
<b>Accumulated amortisation and impairment</b>					
As at 1 July 2014		68,958	40,352	347,249	456,559
Amortisation during the financial year		21,776	12,743	40,746	75,265
Disposals/write-off		-	-	(5,809)	(5,809)
Exchange fluctuation		-	-	1,777	1,777
Reclassification from property and equipment	14	-	-	(258)	(258)
As at 30 June 2015		90,734	53,095	383,705	527,534
<b>Net book value as at 30 June 2015</b>		<b>61,700</b>	<b>74,331</b>	<b>201,811</b>	<b>337,842</b>
<b>2014</b>					
<b>Cost or valuation</b>					
As at 1 July 2013		152,434	127,426	532,245	812,105
Additions		-	-	88,478	88,478
Disposals/write-off		-	-	(84,332)	(84,332)
Exchange fluctuation		-	-	183	183
Reclassification from property and equipment	14	-	-	1,046	1,046
As at 30 June 2014		152,434	127,426	537,620	817,480
<b>Accumulated amortisation and impairment</b>					
As at 1 July 2013		47,182	27,609	356,407	431,198
Amortisation during the financial year		21,776	12,743	66,625	101,144
Disposals/write-off		-	-	(75,764)	(75,764)
Exchange fluctuation		-	-	(19)	(19)
As at 30 June 2014		68,958	40,352	347,249	456,559
<b>Net book value as at 30 June 2014</b>		<b>83,476</b>	<b>87,074</b>	<b>190,371</b>	<b>360,921</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 17 INTANGIBLE ASSETS (CONTINUED)

The Company	Note	Computer software	
		2015 RM'000	2014 RM'000
<b>Cost or valuation</b>			
As at 1 July		696	519
Additions		137	185
Reclassification from property and equipment	14	7	-
Disposals/write-off		-	(8)
As at 30 June		840	696
<b>Amortisation and impairment</b>			
As at 1 July		524	508
Amortisation during the financial year		103	22
Disposals/write-off		-	(6)
As at 30 June		627	524
<b>Net book value as at 30 June</b>		<b>213</b>	<b>172</b>

Customer relationships acquired in a business combination have value when they represent an identifiable and predictable source of future cash flow to the combined business.

The valuation of business banking customer relationships was determined using an income approach, specifically the multi-period excess earning method ("MEEM"). This was done by discounting forecasted incremental customer revenues attributable solely to EON Banking Group's existing business banking customer.

Core deposits comprising savings and current accounts are low cost source of funds. The valuation of core deposits was derived using an income approach, specifically the cost savings method under the incremental cash flow method. This was done by discounting forecast net interest savings from core deposits.

The discount rate used in discounting incremental cash flow was based on the risk associated with the identified intangible assets. The remaining amortisation period of core deposits and customer relationships are 3 to 6 years respectively.

During the financial year ended 30 June 2015, HLB initiated a group-wide review of useful lives, taking into account historical experience and expected future development in relation to technology changes and market conditions. In accordance with MFRS 108 "Accounting Policies, Changes in Accounting Estimates and Errors", this change in useful lives of intangible assets is being accounted for prospectively and has resulted in a reduction in amortisation charges for the financial year for the Group RM30.2 million from what it would otherwise have been. It is impracticable to estimate future savings derived from changes in depreciation rates.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 18 DEPOSITS FROM CUSTOMERS

	The Group	
	2015 RM'000	2014 RM'000
Fixed deposits	78,620,058	74,243,402
Negotiable instruments of deposit	12,879,060	11,598,134
Short-term placements	13,031,197	10,556,968
	<b>104,530,315</b>	96,398,504
Demand deposits	20,030,167	18,913,794
Savings deposits	15,823,857	15,020,628
Others	640,821	381,524
Gross deposits from customers	141,025,160	130,714,450
Fair value changes arising from designation at fair value through profit or loss*	(69,695)	(82,164)
Total net deposits from customers	140,955,465	130,632,286

\* The Group have issued structured deposits (Callable Range Accrual Notes) and designated them at fair value through profit or loss. This designation is permitted under MFRS 139 "Financial Instruments: Recognition and Measurement" as it significantly reduces accounting mismatch. These instruments are managed by the Group on the basis of its fair value and includes terms that have substantive derivative characteristic. The structured deposits designated at fair value amounted to RM1,542 million (2014: RM1,372 million) for the Group.

(a) The maturity structure of fixed deposits, negotiable instruments of deposits and short-term placements are as follows:

	The Group	
	2015 RM'000	2014 RM'000
Due within:		
- six months	79,319,553	74,735,796
- six months to one year	21,105,271	17,661,291
- one year to five years	3,375,491	3,501,417
- more than five years	730,000	500,000
	<b>104,530,315</b>	96,398,504

(b) The deposits are sourced from the following customers:

	The Group	
	2015 RM'000	2014 RM'000
Government and statutory bodies	3,573,261	2,299,321
Business enterprises	65,130,000	59,409,037
Individuals	70,246,132	66,662,907
Others	2,075,767	2,343,185
	<b>141,025,160</b>	130,714,450

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 19 DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

	The Group	
	2015 RM'000	2014 RM'000
Licensed banks and investment banks	7,007,161	6,153,972
Licensed Islamic bank	49,004	901,261
Other financial institutions	1,887,457	2,111,022
	<b>8,943,622</b>	<b>9,166,255</b>

## 20 DERIVATIVE FINANCIAL INSTRUMENTS

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>Derivatives at fair value through profit or loss:</b>					
- Interest rate swaps		229,592	300,199	126	788
- Cross currency swaps		331,513	111,919	-	-
- Foreign currency forwards		834,803	254,129	-	423
- Foreign currency options		60,914	20,553	-	-
- Futures		667	10,824	-	-
- Futures options		-	953	-	-
- Equity options		10,049	5,000	-	-
- Swaption		-	9,406	-	-
- Commodity swap		306	-	-	-
<b>Derivatives designated as fair value hedge:</b>					
- Interest rate swaps	(a)	240	-	-	-
<b>Total derivative financial instruments assets</b>		<b>1,468,084</b>	<b>712,983</b>	<b>126</b>	<b>1,211</b>
<b>Derivatives at fair value through profit or loss:</b>					
- Interest rate swaps		(327,186)	(352,302)	(1,158)	(1,253)
- Cross currency swaps		(460,329)	(123,647)	-	-
- Foreign currency forwards		(482,679)	(270,940)	-	-
- Foreign currency options		(58,420)	(18,329)	-	-
- Futures		(6,952)	(1,149)	-	-
- Futures options		-	(605)	-	-
- Equity options		(3,224)	(13,745)	-	-
- Swaption		(30,268)	(40,623)	-	-
- Commodity swap		(283)	-	-	-
<b>Derivatives designated as fair value hedge:</b>					
- Interest rate swaps	(a)	(24)	-	-	-
<b>Total derivative financial instruments liabilities</b>		<b>(1,369,365)</b>	<b>(821,340)</b>	<b>(1,158)</b>	<b>(1,253)</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 20 DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Cash flow hedge

The Group's cash flow hedges principally consist of interest rate swaps that are used to protect against exposures to variability in future interest cash flows on interest incurring liabilities. The amount and timing of the interest cash flows, are projected on the basis of their contractual terms and other relevant factors, including estimates of renewal of interest incurring liabilities. The aggregate projected interest cash flows over time form the basis for identifying gains and losses on the effective portions of derivatives designated as cash flow hedges to forecast transactions. Gains and losses are initially recognised directly in equity, in the cash flow hedge reserve, and are transferred to statements of income when the forecast cash flows affect the statements of income.

The hedging relationship was fully effective for the total hedging period and as of the reporting date. As such, the unrealised gain of RM162,000 from the hedging relationship were recognised through other comprehensive income.

All underlying hedged cash flows are expected to be recognised in statements of income in the period in which they occur. This is anticipated to take place over the next 4 to 5 years from the financial year ended 30 June 2015, as detailed below:

	The Group				
	Up to 1 month RM' 000	> 1 - 3 months RM' 000	> 3 - 6 months RM' 000	> 6 - 12 months RM' 000	> 1 - 5 years RM' 000
<b>As at 30 June 2015</b>					
Cash inflows (assets)	1,391	469	1,900	3,643	28,855
Cash outflows (liabilities)	(1,391)	(469)	(1,850)	(3,518)	(28,431)
Net cash inflows	-	-	50	125	424

## 21 PAYABLES AND OTHER LIABILITIES

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Trade payables	1,607,852	1,325,059	-	-
Amount due to Cagamas Berhad	-	84,160	-	-
Post employment benefits obligation				
- defined contribution plan	1,695	4,236	41	40
Loan advance payment	2,268,769	1,882,838	-	-
Treasury and cheque clearing	533,584	1,219,056	-	-
Treasury related payables	174,206	56,425	-	-
Sundry creditors and accruals	564,022	563,165	2,106	3,507
Provision for bonus and staff related expenses	144,710	186,734	8,956	13,541
Advance payments received for corporate exercise	-	416,545	-	-
Others	501,856	531,101	-	-
	<b>5,796,694</b>	<b>6,269,319</b>	<b>11,103</b>	<b>17,088</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 22 DEFERRED TAXATION

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority. The following amounts, determined after appropriate offsetting, are shown in the statements of financial position:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>Deferred tax assets</b>				
- to be recovered within 12 months	164,125	147,370	2,588	3,550
- to be recovered more than 12 months	57,786	47,720	-	-
	<b>221,911</b>	195,090	<b>2,588</b>	3,550
<b>Deferred tax liabilities</b>				
- to be recovered within 12 months	(12,249)	(17,290)	(82)	-
- to be recovered more than 12 months	(381,507)	(387,817)	(336)	-
	<b>(393,756)</b>	(405,107)	<b>(418)</b>	-
<b>Deferred tax liabilities/assets (net)</b>	<b>(171,845)</b>	(210,017)	<b>2,170</b>	3,550

The analysis of deferred tax assets and deferred tax liabilities are as follows:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>Deferred tax assets</b>				
- Financial investments available-for-sale	-	223	-	-
- Unabsorbed tax losses	83,554	89,182	-	-
- Senior bonds	108,938	22,688	-	-
- Other temporary differences	29,419	82,997	2,588	3,550
	<b>221,911</b>	195,090	<b>2,588</b>	3,550
<b>Deferred tax liabilities</b>				
- Property and equipment	(88,143)	(103,739)	(418)	-
- Cash flow hedging reserve	(54)	-	-	-
- Financial investments available-for-sale	(121,166)	(113,569)	-	-
- Intangible assets	(34,008)	(42,638)	-	-
- Other temporary differences	(150,385)	(145,161)	-	-
	<b>(393,756)</b>	(405,107)	<b>(418)</b>	-
<b>Deferred tax liabilities/assets (net)</b>	<b>(171,845)</b>	(210,017)	<b>2,170</b>	3,550

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 22 DEFERRED TAXATION (CONTINUED)

The movements in deferred tax assets and liabilities during the financial year comprise the following:

The Group	Note	Property and equipment RM'000	Financial investments available-for-sale RM'000	Cash flow hedge reserve RM'000	Intangible assets RM'000	Unutilised tax credit RM'000	Senior bonds RM'000	Other temporary differences RM'000	Total RM'000
<b>2015</b>									
As at 1 July		(103,739)	(113,346)	-	(42,638)	89,182	22,688	(62,164)	(210,017)
Credited/(charged) to statements of income	38	15,956	(145)	-	8,630	(5,628)	86,250	(74,458)	30,605
Charged to Life fund		-	(9,264)	-	-	-	-	14,425	5,161
(Charged)/credited to equity		(360)	1,589	(54)	-	-	-	1,231	2,406
As at 30 June		(88,143)	(121,166)	(54)	(34,008)	83,554	108,938	(120,966)	(171,845)
<b>2014</b>									
As at 1 July		(94,840)	(132,347)	-	(51,267)	49,140	15,038	(7,285)	(221,561)
(Charged)/credited to statements of income	38	(8,820)	25	-	8,629	40,042	7,650	(50,301)	(2,775)
Credited to Life fund		-	3,854	-	-	-	-	(5,397)	(1,543)
(Charged)/credited to equity		(79)	15,122	-	-	-	-	819	15,862
As at 30 June		(103,739)	(113,346)	-	(42,638)	89,182	22,688	(62,164)	(210,017)

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 22 DEFERRED TAXATION (CONTINUED)

The movements in deferred tax assets and liabilities during the financial year comprise the following: (continued)

The Company	Note	Property and equipment RM'000	Financial investments available-for-sale RM'000	Cash flow hedge reserve RM'000	Intangible assets RM'000	Unutilised tax credit RM'000	Senior bonds RM'000	Other temporary differences RM'000	Total RM'000
<b>2015</b>									
As at 1 July		-	-	-	-	-	-	3,550	3,550
Credited to statements of income	38	-	-	-	-	-	-	(1,380)	(1,380)
As at 30 June		-	-	-	-	-	-	2,170	2,170
<b>2014</b>									
As at 1 July		-	-	-	-	-	-	4,977	4,977
Credited to statements of income	38	-	-	-	-	-	-	(1,427)	(1,427)
As at 30 June		-	-	-	-	-	-	3,550	3,550

## 23 BORROWINGS

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Revolving credit	(a)	-	65,254	-	65,254
Commercial papers	(b)	374,236	584,212	374,236	584,212
Medium term notes	(b) & (c)	351,194	2,611,879	401,358	551,824
Term loans	(d)	85,072	110,052	85,072	110,052
Senior bonds	(e)	2,286,380	1,936,207	-	-
		<b>3,096,882</b>	<b>5,307,604</b>	<b>860,666</b>	<b>1,311,342</b>



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 23 BORROWINGS (CONTINUED)

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Repayment of revolving credit				
- Less than one year	-	65,254	-	65,254
Repayment of commercial papers				
- Less than one year	<b>374,236</b>	584,212	<b>374,236</b>	584,212
Repayment of medium term notes				
- Less than one year	-	150,466	-	150,466
- One to three years	<b>100,331</b>	2,210,550	<b>150,495</b>	150,495
- Three years and above	<b>250,863</b>	250,863	<b>250,863</b>	250,863
Repayment of term loans				
- Less than one year	<b>85,072</b>	110,052	<b>85,072</b>	110,052
Senior bonds				
- One to three years	<b>2,286,380</b>	1,936,207	-	-
	<b>3,096,882</b>	5,307,604	<b>860,666</b>	1,311,342

- (a) The revolving credit facilities carried interest rates ranging from 3.58% to 3.77% (2014: ranging from 3.22% to 3.58%) per annum.

The revolving credit facilities are unsecured and have been repaid during the financial year.

- (b) On 14 October 2011, the Company entered into RM1.8 billion CP/MTNs Programme comprising a seven (7) years Commercial Papers (CP) programmes and a twenty (20) years Medium Term Notes (MTNs) programmes which were constituted by a Trust Deed between the Company and Malaysian Trustees Berhad as trustee. The CPs are issued at a discount and the issue price is calculated in accordance with the Rules on Fully Automated System for Issuing/Tendering ("FAST") issued by Bank Negara Malaysia at the tenure of one (1), two (2), three (3), six (6), nine (9) or twelve (12) months as the Company may select. The CPs carry interest rates ranging from 3.58% to 3.82% (2014: 3.20% to 3.38%).

The MTNs are issued at par and the issue price is calculated in accordance with the FAST Rules, at the tenure which shall be more than one (1) year as the Company may select. The MTNs carry interest rates ranging from 4.05% to 4.50% (2014: 4.05% to 4.50%) per annum.

The CP/MTNs are unsecured and the Company is required to maintain a debt to equity ratio for these facilities.

- (c) On 14 August 2012, HLAH completed its RM2.0 billion MTN issuance under a proposed MTN Programme to raise funds for investment purpose. The MTN is unsecured and has a maturity of 5 years and a call option to redeem the MTN at anytime.

On 12 September 2014, HLAH has fully redeemed the RM2.0 billion MTN.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 23 BORROWINGS (CONTINUED)

(d) The Company has the following term loans for the financial year:

- (i) an unsecured short-term loan facility of RM150.0 million maturing on 11 January 2016. The term loan with one month interest period bears interest rate ranging from 3.66% to 3.93% (2014: 3.62% to 3.65%) per annum.
- (ii) an unsecured 1 year term loan of RM200.0 million maturing on 2 July 2016. The term loan with one month interest period bears interest rate ranging from 3.66% to 3.93% (2014: 3.62% to 3.65%) per annum.

(e) The Group has the following senior bonds for the financial year:

	Note	The Group	
		2015 RM'000	2014 RM'000
USD300 million senior bonds, at par	(i)	916,350	916,350
USD300 million senior bonds, at par	(ii)	919,200	919,200
Foreign exchange translations		435,750	90,750
		<b>2,271,300</b>	1,926,300
Add: Interest payable		19,401	16,454
		<b>2,290,701</b>	1,942,754
Less: Unamortised discounts		(4,321)	(6,547)
		<b>2,286,380</b>	1,936,207

- (i) On 17 March 2011, HLB issued USD300.0 million in aggregate principal amount of Senior Bonds ("the Bonds"), which will mature in 2016. The Bonds bear interest at the rate of 3.75% is payable semi-annually. The Bonds were issued at a price of 99.761 per cent of the principal amount of the Bonds.

The Bonds will constitute direct general, unsubordinated and (subject to the provisions of Negative Pledge Condition) unsecured obligations of HLB which will at all times rank *pari passu* among themselves and at least *pari passu* with all other present and future unsecured obligations of HLB.

- (ii) On 20 April 2012, HLB completed its inaugural US dollar senior unsecured notes issuance of USD300.0 million (the "Senior Notes") under its Euro Medium Term Note Programme of up to USD1.5 billion (or its equivalent in other currencies) in nominal value (the "Programme") which was established on 9 April 2012.

The Senior Notes will have a tenor of five years, maturing on 19 April 2017. The Senior Notes will pay a coupon of 3.125% per annum which is equivalent to a yield to investors of 3.269%.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 24 SUBORDINATED OBLIGATIONS

	Note	The Group	
		2015 RM'000	2014 RM'000
RM700 million Tier 2 subordinated debt, at par	(a)	685,000	685,000
Add: Interest payable		12,673	12,535
		697,673	697,535
Less: Unamortised discounts		(2)	(207)
		697,671	697,328
RM1.0 billion Tier 2 subordinated debt, at par	(b)	1,000,000	1,000,000
Add: Interest payable		6,793	6,793
		1,006,793	1,006,793
Less: Unamortised discounts		(124)	(570)
		1,006,669	1,006,223
Subordinated medium term notes, at par	(c)	500,000	750,000
Add: Interest payable		65	1,207
		500,065	751,207
Less: Unamortised discounts		(350)	(1,138)
Fair value adjustments on completion of business combination accounting		(147)	210
		499,568	750,279
RM1.5 billion Tier 2 subordinated debt, at par	(d)	1,500,000	1,500,000
Add: Interest payable		1,664	1,479
		1,501,664	1,501,479
Less: Unamortised discounts		(1,027)	(1,590)
		1,500,637	1,499,889
RM500 million Tier 2 subordinated debt, at par	(e)	500,000	500,000
Add: Interest payable		6,895	8,815
		506,895	508,815
Less: Unamortised discounts		(204)	(1,974)
		506,691	506,841
RM400 million Tier 2 subordinated Sukuk Ijarah, at par	(f)	400,000	400,000
Add: Profit payable		736	736
		400,736	400,736
Less: Unamortised discounts		(431)	(658)
		400,305	400,078
RM500 million Tier 2 subordinated notes, at par	(g)	500,000	500,000
Add: Interest payable		526	526
		500,526	500,526
Less: Unamortised discounts		(1,006)	(1,550)
		499,520	498,976

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 24 SUBORDINATED OBLIGATIONS (CONTINUED)

	Note	The Group	
		2015 RM'000	2014 RM'000
RM50 million Tier 2 subordinated notes, at par	(h)	50,000	-
Add: Interest payable		407	-
		50,407	-
Less: Unamortised discounts		(213)	-
		50,194	-
		5,161,255	5,359,614

- (a) On 10 August 2010, HLB had completed the first issuance of RM700.0 million nominal value of Tier 2 Subordinated Debt ("Sub Debt") out of its RM1.7 billion Tier 2 Subordinated Notes Programme. The RM700.0 million Sub Debt will mature in 2020 and is callable at the end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The Sub Debt which bears interest of 4.85% per annum is payable semi-annually in arrears.

The Sub Debt constitute unsecured liabilities of HLB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLB in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLB.

- (b) On 5 May 2011, HLB issued the remaining RM1.0 billion nominal value of Sub Debt which will mature in 2021 and is callable at the end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The second issuance of Sub Debt bears interest at the rate of 4.35% per annum and is payable semi-annually in arrears.

The Sub Debt constitute unsecured liabilities of HLB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLB in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLB.

- (c) On 27 February 2009, Promino Sdn Bhd ("Promino"), a wholly-owned subsidiary of HLB, has successfully issued the first tranche of RM410.0 million nominal value of the 10 non-callable 5 years Subordinated Medium Term Notes ("MTN") callable on 27 February 2014 (and thereafter) and due on 27 February 2019 under the RM2.0 billion Subordinated MTN Programme. The coupon rate of the Subordinated MTN is 5.75% per annum, which is payable semi-annually in arrears from the date of the issue. Should Promino decide not to exercise its call option on the fifth (5) year from the issue date, the coupon rate will be revised to be equivalent to 7.75% or the then prevailing 5 years RM swap rate plus 3.70% per annum, whichever is higher, from the beginning of the sixth (6) year to the final maturity date.

Subsequently, on 2 December 2009, Promino issued a second tranche of RM250.0 million nominal value of the 10 non-callable 5 years Subordinated MTN callable on 2 December 2014 (and thereafter) and due on 2 December 2019 under the RM2.0 billion Subordinated MTN Programme. The coupon rate of this second tranche of the Subordinated MTN is 5.75% per annum, which is payable semi-annually in arrears from the date of the issue. Should Promino decide not to exercise its call option on the fifth (5) year from the issue date, the coupon rate of this second tranche will be revised to be equivalent to 7.75% or the then prevailing 5 years RM swap rate plus 3.70% per annum, whichever is higher, from the beginning of the sixth (6) year to the final maturity date; similar to the step-up rates in the first tranche.

Subsequently, on 30 December 2010, Promino issued a third tranche of RM500.0 million nominal value of the 10 non-callable 5 years Subordinated MTN callable on 30 December 2015 (and at each anniversary date thereafter) and due on 30 December 2020 under the RM2.0 billion Subordinated MTN Programme. The coupon rate of this third tranche of the Subordinated MTN is 4.75% per annum, which is payable semi-annually in arrears from the date of the issue. Should Promino decide not to exercise its call option on the fifth (5) year from the issue date, or at each anniversary date thereafter, the coupon rate of this third tranche will be remain at 4.75% per annum, from the beginning of the sixth (6) year to the final maturity date.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 24 SUBORDINATED OBLIGATIONS (CONTINUED)

- (c) On 1 July 2011, the above Subordinated MTN was vested to HLB. The above tranches of Subordinated MTNs constitute unsecured liabilities of HLB and are subordinated to all deposit liabilities and all other liabilities except those liabilities, which by their terms, rank equally in rights of payment with the Subordinated MTNs. The Subordinated MTNs qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLB.

On 27 February 2014, HLB had fully redeemed the first tranche of RM410.0 million nominal value of the 10 non-callable 5 years subordinated MTNs bearing coupon rate of 5.75% per annum.

On 2 December 2014, HLB had fully redeemed the second tranche of RM250.0 million nominal value of the 10 non-callable 5 years subordinated MTNs bearing coupon rate of 5.75% per annum.

- (d) On 22 June 2012, HLB had completed the issuance of RM1.5 billion nominal value of Tier 2 Subordinated Notes ("Sub Notes"). The RM1.5 billion Sub Notes will mature in 2024 and are callable on any interest payment date falling on or after the 7th anniversary of the issue date subject to approval of BNM. The Sub Notes which bears interest of 4.50% per annum is payable semi-annually in arrears.

The Sub Notes constitute unsecured liabilities of HLB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLB in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLB.

- (e) On 19 September 2012, HLA created and issued up to RM500.0 million in nominal value of Subordinated Notes ("Sub-Notes") under a proposed Subordinated Notes Programme to raise funds for general working capital and/or business operations purpose.

On 20 March 2014, the Securities Commission approved the application subject to certain operational terms and conditions being fulfilled.

On 7 February 2014, the HLA completed its RM500.0 million Sub-Notes issuance. The Sub-Notes were issued for a period of 12 years on a 12 non-callable 7 basis with a coupon rate of 4.5% per annum.

The Sub-Notes are unsecured liabilities and classified as Tier 2 capital under Risk-Based Capital Framework for Insurers.

- (f) On 17 June 2014, Hong Leong Islamic Bank Berhad ("HLISB"), a wholly owned subsidiary of HLB, had completed the first issuance of RM400.0 million nominal value of Tier 2 Subordinated Sukuk Ijarah ("Subordinated Sukuk Ijarah") out of its RM1.0 billion Tier 2 Subordinated Sukuk Ijarah Programme. The RM400.0 million Subordinated Sukuk Ijarah will mature in 2024 and is callable at end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The Subordinated Sukuk Ijarah which bears profit rate of 4.80% per annum is payable semi-annually in arrears.

The Subordinated Sukuk Ijarah constitute direct, unconditional, subordinated and unsecured obligations of HLISB and subordinated in right and priority of payment, to the extent and in the manner provided in the Subordinated Sukuk Ijarah, ranking *pari passu* among themselves. The Subordinated Sukuk Ijarah is subordinated in right of payment to all deposit liabilities and other liabilities of HLISB, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Subordinated Sukuk Ijarah. The Subordinated Sukuk Ijarah qualifies as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLISB.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 24 SUBORDINATED OBLIGATIONS (CONTINUED)

- (g) On 23 June 2014, HLB had completed the first issuance of RM500.0 million nominal value of Tier 2 Subordinated Notes (“Sub-Notes”) out of its RM10.0 billion Multi-Currency Sub-Notes Programme. The RM500.0 million Sub-Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub-Notes which bears interest rate of 4.80% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub-Notes shall be subject to the approval of BNM.

The Sub-Notes constitute unsecured liabilities of HLB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLB in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub-Notes. The Sub-Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLB.

- (h) On 6 November 2014, Hong Leong Investment Bank Berhad (“HLIB”), a wholly owned subsidiary of Hong Leong Capital Berhad and also an indirect subsidiary of HLF, had completed the first issuance of RM50.0 million nominal value of Tier 2 Subordinated Notes (“Sub-Notes”) out of its RM1.0 billion Multi-Currency Sub-Notes Programme. The RM50.0 million Sub-Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub-Notes which bears interest rate of 5.30% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub-Notes shall be subject to the approval of BNM.

The Sub-Notes constitute unsecured liabilities of HLIB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLIB in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub-Notes. The Sub-Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLIB.

## 25 NON-INNOVATIVE TIER 1 STAPLED SECURITIES

	The Group	
	2015 RM'000	2014 RM'000
RM1.4 billion Non-Innovative Tier 1 stapled securities, at par	1,400,000	1,400,000
Add: Interest payable	11,040	11,041
	<b>1,411,040</b>	1,411,041
Less: Unamortised discounts	(171)	(789)
	<b>1,410,869</b>	1,410,252

On 5 May 2011, HLB had completed its issuance of Non-Innovative Tier 1 Stapled Securities (“NIT-1 Stapled Securities”) of RM1.4 billion. The NIT-1 Stapled Securities which is perpetual in nature and callable at the end of year 5 and on each coupon payment date, pays a semi annual coupon of 5.05% per annum. The call option shall be subject to the approval of BNM.

The NIT-1 Stapled Securities constitute unsecured liabilities of HLB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLB in accordance with the terms and conditions of the issue and qualify as Tier 1 capital for the purpose of determining the capital adequacy ratio of HLB.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 26 INNOVATIVE TIER 1 CAPITAL SECURITIES

	The Group	
	2015 RM'000	2014 RM'000
RM500 million Innovative Tier 1 capital securities, at par	500,000	500,000
Add: Interest payable	12,771	12,771
	<b>512,771</b>	512,771
Less: Unamortised discounts	(7,367)	(8,746)
Fair value adjustments on completion of business combination accounting	24,819	37,742
	<b>530,223</b>	541,767

On 10 September 2009, Promino, an indirect subsidiary of the Company issued the first tranche of Innovative Tier 1 Capital Securities ("IT-1 Capital Securities") amounting to RM500.0 million in nominal value, from its RM1.0 billion IT-1 Capital Securities Programme. The IT-1 Capital Securities is structured in accordance with the Risk-Weighted Capital Adequacy Framework (General Requirements and Capital Components) issued by BNM.

The RM500.0 million IT-1 Capital Securities has a tenor of 30 years and Promino has the option to redeem the RM500.0 million IT-1 Capital Securities at the 10th anniversary, subject to BNM approval. The RM500.0 million IT-1 Capital Securities has a coupon rate of 8.25% per annum, payable semi-annually. In the event the IT-1 Capital Securities is not redeemed at the 10th anniversary (the First Optional Redemption Date), the coupon rate will be revised to 9.25% per annum from the 11th year to the final maturity.

On 1 July 2011, the above IT-Capital Securities was vested to HLB. The IT-1 Capital Securities constitute unsecured and subordinated obligations of HLB and are subordinated to all deposit liabilities and all other liabilities except those liabilities which rank equally in, and/or junior to, the rights of payment of the IT-1 Capital Securities. The IT-1 Capital Securities qualify as Tier 1 capital for the purpose of computing the capital adequacy ratio of HLB.

## 27 INSURANCE FUNDS

	The Group	
	2015 RM'000	2014 RM'000
Unearned premium reserves	25,205	25,137
Life policyholders' fund	8,012,613	7,067,318
Fair value reserves - financial investments available-for-sale	208,122	215,989
Life investment-linked unitholders' fund	1,211,317	1,047,313
	<b>9,457,257</b>	8,355,757

The main insurance risks that the Group is exposed to are the following:

- Mortality risk – risk of loss arising due to policyholder's death experience being different than expected.
- Morbidity risk – risk of loss arising due to policyholder's health experience being different than expected.
- Longevity risk – risk of loss arising due to the annuitants living longer than expected.
- Investment return/interest rate risk – risk of loss arising from actual returns being different than expected.
- Expense risk – risk of loss arising from expense experience being different than expected.
- Lapse risk – risk of loss arising due to policyholder surrender experience being different than expected.

The risks vary in relation to the location of the risk insured by the Group, type of risk insured or by industry.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 28 SHARE CAPITAL

	The Group and The Company	
	2015 RM'000	2014 RM'000
<b>Authorised</b>		
Ordinary shares of RM1.00 each	2,000,000	2,000,000
<b>Issued and fully paid capital</b>		
Ordinary shares of RM1.00 each As at 1 July/30 June	1,052,768	1,052,768

There were no new shares issued by the Company during the financial year ended 30 June 2015 (2014: Nil).

## 29 RESERVES

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Retained profits	(a)	7,816,792	7,447,552	12,742,372	12,332,614
Share premium	(b)	117,229	117,229	117,229	117,229
Statutory reserve	(c)	2,964,899	2,454,525	-	-
Regulatory reserves	(d)	402,388	10,266	-	-
Share options reserve	(e)	-	7,806	-	4,638
Exchange fluctuation reserve	(f)	464,265	(12,347)	-	-
Other capital reserve	(g)	134,868	134,848	254,991	254,991
Fair value reserve	(h)	170,409	287,257	-	-
Cash flow hedge reserve	(i)	106	-	-	-
		<b>12,070,956</b>	10,447,136	<b>13,114,592</b>	12,709,472

- (a) The Company can distribute dividends out of its entire retained earnings under the single-tier system.
- (b) Share premium is used to record premium arising from new shares issued by the Company.
- (c) The statutory reserve maintained by the banking subsidiaries in compliance with Section 47(2)(f) of the Financial Service Act, 2013 and the Islamic banking subsidiary in compliance with Section 57(2)(f) of the Islamic Financial Service Act, 2013 and is not distributable as cash dividends.
- (d) The Group's Malaysian banking subsidiaries are required to maintain in aggregate collective impairment allowances of no less than 1.2% of the total outstanding loans, advances and financing, net of individual impairment allowances, in accordance with BNM circular dated 6 April 2015 titled 'Classification and Impairment Provisions for Loans/Financing - Maintenance of Regulatory Reserves'. This requirement is effective 6 April 2015 beginning 31 December 2015 but has been early adopted by the subsidiaries during the financial year ended 30 June 2015.

During the financial year, an additional amount of RM391.1 million (2014: RM Nil) at Group has been transferred from retained profits to regulatory reserves.

Included in the Group is the regulatory reserve maintained by the Group's banking subsidiary company in Vietnam of RM11.3 million (2014: RM10.3 million) in line with the requirements of the State Bank of Vietnam.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 29 RESERVES (CONTINUED)

- (e) The share options reserve arose from the employee share option schemes granted to eligible executives of the Company. Terms of the share options and movements in the number of shares held by Trustee for ESOS are disclosed in Note 51 to the financial statements.
- (f) Exchange differences arising from translation of the Group's banking foreign branches, subsidiaries, associated companies and joint venture are shown under exchange fluctuation reserve.
- (g) The other capital reserve of the Group arose from the capitalisation of bonus issue and gain on disposal of subsidiary company and assets in certain subsidiary companies and capital redemption reserve arising from redemption of RPS. The capital reserve of the Company arose from gain on disposal of a subsidiary company not recognised in the statements of income due to a common control transaction, and investments and proceeds on issuance of replacement warrants used for bond redemption in previous years.
- (h) Movement of the fair value reserve is as follows:

	Note	The Group	
		2015 RM'000	2014 RM'000
As at 1 July		287,257	248,221
Net gain from change in fair value		(47,767)	124,424
Reclassification adjustments to net profit on disposal and impairment		(80,826)	(97,348)
Deferred taxation	22	1,589	15,122
Share of fair value reserve of associated companies		10,156	(3,162)
Net change in fair value reserve		(116,848)	39,036
As at 30 June		170,409	287,257

- (i) Hedging reserve arises from cash flow hedge activities undertaken by HLB to hedge the changes in the cash flow hedged items arising from the movement of market interest rates. The reserve is non-distributable and is reversed to the statement of income when the hedged items affect the statement of income or termination of the cash flow hedge.

## 30 TREASURY SHARES FOR ESOS

The Company has entered into a Trust for ESOS purposes established via the signing of a Trust Deed on 23 January 2006 with AmTrustee Berhad in conjunction with the establishment of Executive Share Option Schemes ("ESOS"). The trustee will be entitled from time to time to accept financial assistance from the Company upon such terms and conditions as the Company and the trustee may agree to purchase the Company's shares from the open market for the purposes of this trust.

MFRS132 - Financial Instruments: Presentation requires that if an entity reacquires its own equity instruments, those instruments shall be deducted from equity and are not recognised as a financial asset regardless of the reason for which they are reacquired.

In accordance with MFRS 132 - Financial Instruments: Presentation, the shares purchased for the benefit of the ESOS holders are recorded as "Treasury Shares for ESOS" in the equity on the balance sheet. As at 30 June 2015, the number of shares held by the appointed trustee was 408 shares (2014: 3,000,408) at an average price of RM5.06 per share (2014: RM5.06). The total consideration paid, including transaction costs was RM2,089 (2014: RM15,181,189).

Pursuant to the insurance subsidiary company's ESOS, the insurance subsidiary company also held 2,281,492 (2014: 2,154,192) units of the Company's shares at an average price of RM5.56 (2014: RM4.75) per share with total consideration paid, including transaction costs of RM12,695,910 (2014: RM10,240,139), which have been classified as treasury shares held for ESOS at the Group level.

The main features of the ESOS are disclosed in the Director's Report and details of the ESOS are disclosed in Note 51 to the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 31 INTEREST INCOME

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Loans, advances and financing	4,435,221	4,142,097	-	-
Money at call and deposit placements with financial institutions	275,001	457,614	1,553	1,053
Securities purchased under resale agreements	218,068	18,404	-	-
Financial assets held-for-trading	576,911	519,108	-	-
Financial investments available-for-sale	458,054	424,641	-	-
Financial investments held-to-maturity	274,044	196,254	-	-
Others	13,120	4,283	1,904	2,292
	<b>6,250,419</b>	<b>5,762,401</b>	<b>3,457</b>	<b>3,345</b>
Of which:				
Accretion of discount less amortisation of premium	221,283	203,656	-	-
Interest income earned on impaired loans, advances and financing	58,180	65,356	-	-

## 32 INTEREST EXPENSE

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Deposits and placements of banks and other financial institutions	83,275	79,546	-	-
Deposits from other customers	2,744,262	2,412,772	-	-
Short-term placements	232,673	190,579	-	-
Borrowings	140,938	280,008	41,980	49,768
Subordinated obligations	226,515	211,462	-	-
Non-Innovative Tier 1 stapled securities	71,317	71,439	-	-
Innovative Tier 1 capital securities	30,516	26,862	-	-
Others	11,228	15,324	773	346
	<b>3,540,724</b>	<b>3,287,992</b>	<b>42,753</b>	<b>50,114</b>

## 33 INCOME FROM ISLAMIC BANKING BUSINESS

	The Group	
	2015 RM'000	2014 RM'000
Income derived from investment of depositors' funds and others	903,576	835,835
Income derived from investment of shareholders' funds	92,445	91,395
Income attributable to depositors	(576,263)	(492,851)
	<b>419,758</b>	<b>434,379</b>
Of which:		
Financing income earned on impaired financing and advances	7,596	10,301

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 34 NON-INTEREST INCOME

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Insurance income	248,361	294,101	-	-
Brokerage income	87,789	60,576	-	-
<b>Fee income</b>				
Commissions	154,417	138,801	-	-
Service charges and fees	48,501	51,012	-	-
Guarantee fees	20,120	24,132	-	-
Credit card related fees	234,464	240,267	-	-
Corporate advisory fees	14,183	8,712	-	-
Commitment fees	35,174	36,562	-	-
Fee on loans, advances and financing	53,896	67,597	-	-
Placement fees	8,544	24,521	-	-
Arranger fees	8,849	15,295	-	-
Unit trust fee income	16,299	19,437	-	-
Other fee income	59,066	42,448	10,436	9,225
	653,513	668,784	10,436	9,225
<b>Net income from securities</b>				
Net realised gain/(loss) from sale/redemption of financial assets:				
- financial assets held-for-trading	58,341	18,852	(50)	(20)
- financial investments available-for-sale	123,980	101,177	-	-
- financial investments held-to-maturity	350	802	-	-
- derivative financial instruments	(8,673)	45,090	(5,363)	(2,586)
Gross dividend income from:				
- financial assets held-for-trading	1,600	18,928	699	640
- financial investments available-for-sale	179,635	252,356	-	-
- subsidiary companies	-	-	845,482	516,469
Net unrealised gain/(loss) on revaluation of:				
- financial assets held-for-trading	2,401	22,528	-	-
- derivative financial instruments	(51,734)	10,563	(568)	7,258
Amortisation of fair value changes arising from terminated fair value hedges	(3,279)	(8,334)	-	-
	302,621	461,962	840,200	521,761
<b>Other income</b>				
Foreign exchange gain	36,827	123,432	-	492
Rental income	6,396	5,997	-	-
Gain on sale of property and equipment (net)	6,947	6,305	320	196
Other non-operating income	19,037	19,218	49	49
	69,207	154,952	369	737
	1,361,491	1,640,375	851,005	531,723

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 35 OVERHEAD EXPENSES

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Personnel costs	(a)	1,131,941	1,077,503	15,005	27,015
Establishment costs	(b)	451,152	518,737	1,873	1,387
Marketing expenses	(c)	168,298	159,505	-	-
Administration and general expenses	(d)	248,872	210,338	4,518	5,581
		<b>2,000,263</b>	1,966,083	<b>21,396</b>	33,983

(a) Personnel costs comprise the following:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Salaries, bonus and allowances	1,048,898	977,812	11,644	22,027
Medical expenses	27,441	24,229	170	139
Training and convention expenses	11,904	29,972	19	35
Staff welfare	10,843	12,528	303	295
Other employees benefits	32,855	32,962	2,869	4,519
	<b>1,131,941</b>	1,077,503	<b>15,005</b>	27,015

(b) Establishment costs comprise the following:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Depreciation of property and equipment	77,507	115,492	558	278
Amortisation of intangible assets	73,249	99,562	103	22
Rental of premises	88,200	82,773	791	836
Information technology expenses	121,368	119,520	56	56
Security services	26,177	31,344	-	-
Electricity, water and sewerage	24,912	25,676	43	52
Hire of plant and machinery	13,875	13,689	34	25
Others	25,864	30,681	288	118
	<b>451,152</b>	518,737	<b>1,873</b>	1,387

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 35 OVERHEAD EXPENSES (CONTINUED)

(c) Marketing expenses comprise the following:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Advertisement and publicity	36,526	40,859	-	-
Credit card related fees	112,590	97,263	-	-
Others	19,182	21,383	-	-
	<b>168,298</b>	159,505	-	-

(d) Administration and general expenses comprise the following:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Teletransmission expenses	15,329	14,417	24	25
Stationery and printing expenses	19,540	19,428	38	47
Professional fees	68,935	80,685	3,973	4,158
Insurance fees	36,217	30,457	-	-
Stamp, postage and courier	21,875	23,316	4	5
Credit card fees	31,910	25,908	-	-
Travelling and transport expenses	6,181	6,840	26	353
Registration and license fees	7,239	5,518	-	-
Brokerage and commission	6,844	6,124	-	-
Others	34,802	(2,355)	453	993
	<b>248,872</b>	210,338	<b>4,518</b>	5,581

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 35 OVERHEAD EXPENSES (CONTINUED)

The above expenditure includes the following statutory disclosures:

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Directors' remuneration	37	9,110	14,203	8,684	13,859
Hire of equipment		13,976	13,707	34	25
Auditors' remuneration:					
(i) PwC Malaysia firm					
- statutory audit		2,965	2,895	126	127
- regulatory related fees		1,046	760	132	22
- other services		574	335	13	25
- tax compliance		126	121	-	5
- other tax services		532	626	-	-
(ii) PwC overseas affiliated firms					
- statutory audit		664	375	-	-
- regulatory related fees		75	108	-	-
- tax compliance		75	72	-	-
- other fees		1,126	-	-	-
(ii) Other overseas firm					
- statutory audit		67	-	-	-
Property and equipment written off		209	1,325	-	5
Intangible assets written off		2,875	8,568	-	2
Options charge arising from ESOS		2,108	6,194	2,070	4,434

## 36 (WRITEBACK OF)/ALLOWANCE FOR IMPAIRMENT LOSSES ON LOANS, ADVANCES AND FINANCING AND OTHER LOSSES

	The Group	
	2015 RM'000	2014 RM'000
Allowance for/(writeback of) impairment losses on loans, advances and financing		
- collective assessment allowance	213,042	255,275
- individual assessment allowance	(49,902)	31,157
Allowance for/(writeback of) impairment losses on clients' and brokers' balances		
- collective assessment allowance	8	(18)
- individual assessment allowance	(9)	(8)
(Writeback of)/allowance for impairment losses on fee income receivables		
- individual assessment allowance	(106)	(68)
Impaired loans and financing		
- written off	45,617	20,025
- recovered	(261,294)	(253,938)
	(52,644)	52,425

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 37 DIRECTORS' REMUNERATION

Forms of remuneration in aggregate for all Directors for the financial year are as follows:

2015	The Group				The Company			
	Salaries and other remunerations RM'000	Director fees RM'000	Estimated monetary value for benefits-in-kind RM'000	Total RM'000	Salaries and other remunerations RM'000	Director fees RM'000	Estimated monetary value for benefits-in-kind RM'000	Total RM'000
<b>Executive Directors</b>								
Mr Choong Yee How	8,064	-	32	8,096	8,064	-	32	8,096
<b>Non-executive Directors</b>								
Mr Quek Kon Sean	-	-	-	-	-	-	-	-
YBhg Tan Sri Quek Leng Chan	-	-	28	28	-	-	28	28
YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman	-	309	-	309	-	110	-	110
Ms Lim Lean See	-	335	-	335	-	150	-	150
Mr Saw Kok Wei	-	187	-	187	-	145	-	145
Ms Lim Tau Kien	-	155	-	155	-	155	-	155
	-	986	28	1,014	-	560	28	588
<b>Total Directors' remuneration</b>	<b>8,064</b>	<b>986</b>	<b>60</b>	<b>9,110</b>	<b>8,064</b>	<b>560</b>	<b>60</b>	<b>8,684</b>

The movement and details of the Directors of the Company in office and interests in shares and share options are reported in the Directors' Report.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 37 DIRECTORS' REMUNERATION (CONTINUED)

Forms of remuneration in aggregate for all Directors for the financial year are as follows: (continued)

2014	The Group				The Company			
	Salaries and other remunerations RM'000	Director fees RM'000	Estimated monetary value for benefits-in-kind RM'000	Total RM'000	Salaries and other remunerations RM'000	Director fees RM'000	Estimated monetary value for benefits-in-kind RM'000	Total RM'000
<b>Executive Directors</b>								
Mr Choong Yee How	10,674	-	21	10,695	10,674	-	21	10,695
Mr Quek Kon Sean (Note 1)	2,668	-	-	2,668	2,668	-	-	2,668
	13,342	-	21	13,363	13,342	-	21	13,363
<b>Non-executive Directors</b>								
YBhg Tan Sri Quek Leng Chan	-	-	16	16	-	-	16	16
YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman	-	286	-	286	-	107	-	107
Ms Lim Lean See	-	281	-	281	-	116	-	116
Mr Saw Kok Wei	-	125	-	125	-	125	-	125
Ms Lim Tau Kien	-	132	-	132	-	132	-	132
	-	824	16	840	-	480	16	496
Total Directors' remuneration	13,342	824	37	14,203	13,342	480	37	13,859

Note 1: Re-designated as Non-Executive Director on 1 January 2014.

The movement and details of the Directors of the Company in office and interests in shares and share options are reported in the Directors' Report.

Included in the Non-Executive Directors' remunerations are amounts paid to Directors in their capacities as Executive Directors for certain subsidiary companies.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 38 TAXATION

	Note	The Group		The Company	
		2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Malaysian income tax		633,813	563,531	3,092	74,967
Deferred taxation	22	(30,605)	2,775	1,380	1,427
Over accrual in prior years		(40,300)	(74,439)	-	-
<b>Taxation</b>		<b>562,908</b>	<b>491,867</b>	<b>4,472</b>	<b>76,394</b>

A reconciliation of income tax applicable to profit before taxation at the statutory income tax rate to income tax expenses of the Group and the Company is as follows:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Profit before taxation	3,023,285	3,009,223	787,047	450,971
Tax calculated at a rate of 25% (2014: 25%)	755,821	752,306	196,762	112,743
<b>Tax effects of:</b>				
- Differences in tax rate of foreign inward and offshore insurance	354	(433)	-	-
- Income not subject to tax	(89,504)	(102,042)	(211,625)	(43,906)
- Share of net income of associated companies and joint ventures	(119,925)	(109,928)	-	-
- Expenses not deductible for tax purposes	65,930	63,818	19,335	7,557
- Over accrual in prior years	(40,417)	(74,967)	-	-
- Origination of temporary differences previously not recognised	(9,351)	(36,887)	-	-
<b>Taxation</b>	<b>562,908</b>	<b>491,867</b>	<b>4,472</b>	<b>76,394</b>

	The Group	
	2015 RM'000	2014 RM'000
<b>Tax losses</b>		
Tax losses for which the related tax credit has not been recognised in the financial statements	66,787	62,055
<b>Tax credit</b>		
Tax credit which has not been recognised in the financial statements	133,921	174,908
<b>Capital allowance</b>		
Deductible temporary differences and unutilised capital allowances for which the related tax credit has not been recognised in the financial statements	807	807

The above unabsorbed tax losses of the Group have not been recognised as future realisation is uncertain.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 39 EARNINGS PER SHARE

### Basic earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the financial year.

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Weighted average number of ordinary shares ('000)	1,050,486	1,047,613	1,052,768	1,049,768
Net profit attributable to equity holders of the Company	1,620,743	1,706,877	782,575	374,577
Basic earnings per share (sen)	154.3	162.9	74.3	35.7

### Diluted earnings per share

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all potential ordinary shares. For the share options, calculation is done to determine the number of shares that could be acquired at fair value based on the monetary value of the subscription rights attached to outstanding share options. The Group's dilutive potential ordinary shares is share option, of which the impact of dilution is as below:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Weighted average number of ordinary shares ('000)	1,050,486	1,047,613	1,052,768	1,049,768
Adjustment for ESOS shares ('000)	142	720	-	680
Net profit attributable to equity holders of the Company	1,620,743	1,048,333	782,575	1,050,448
Diluted earnings per share (sen)	154.3	162.8	74.3	35.7

## 40 DIVIDENDS

Dividends recognised as distribution to ordinary equity holders of the Company:

	The Group and The Company	
	2015 RM'000	2014 RM'000
First interim single-tier dividend of 13 sen per share (2014: 13 sen per share (single-tier))	136,470	135,905
Second interim single-tier dividend of 25 sen per share (2014: 25 sen per share (single-tier))	263,186	262,442
	399,656	398,347

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 41 COMMITMENTS AND CONTINGENCIES

### (a) Group related commitments and contingencies

In the normal course of business, the Group make various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions. These commitments and contingencies are also not secured over the assets of the Group.

The notional/principal amount of the commitments and contingencies constitute the following:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Direct credit substitutes*	220,983	376,792	-	-
Certain transaction related contingent items	1,606,465	1,706,130	-	-
Short-term self liquidating trade related contingencies	755,587	765,904	-	-
Forward asset purchases	-	37,432	-	-
Obligations under underwriting agreement	-	299,154	-	-
Any commitments that are unconditionally cancellable at any time by the Group without prior notice				
- less than one year	722,877	627,233	-	-
Irrevocable commitments to extend credit:				
- more than one year	18,158,775	17,251,829	-	-
- less than one year	17,262,934	15,821,707	-	-
Foreign exchange related contracts^:				
- less than one year	33,596,962	43,902,047	-	110,308
- one year to less than five years	4,409,157	4,369,268	-	-
- five years and above	819,693	598,871	-	-
Interest rate related contracts^:				
- less than one year	23,442,517	45,759,521	-	-
- one year to less than five years	46,063,835	51,939,223	775,000	675,000
- five years and above	2,654,631	8,501,058	-	-
Equity related contracts^:				
- less than one year	360,330	207,936	-	-
- one year to less than five years	111,437	105,810	-	-
Commodity related contracts^:				
- less than one year	1,471	-	-	-
- one year to less than five years	3,826	-	-	-
Unutilised credit card lines	7,426,036	7,610,596	-	-
Others				
- less than one year	1,781	23	-	-
- more than one year	2,719	-	-	-
	<b>157,622,016</b>	199,880,534	<b>775,000</b>	785,308

\* Included in direct credit substitutes are the financial guarantee contracts of RM207,714,163 (2014: RM349,592,110), of which fair value at the time of issuance is zero.

^ These derivatives are revalued as gain position basis and the unrealised gains or losses have been reflected in Note 20 to the financial statements as derivative assets or derivative liabilities.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 41 COMMITMENTS AND CONTINGENCIES (CONTINUED)

(b) Other commitments and contingencies - unsecured

Hong Leong Asset Management Bhd, a wholly owned subsidiary of company of Hong Leong Capital Berhad (“HLCB”), is the Manager of Hong Leong Consumer Products Sector Fund (“Funds”). HLCB provided a guarantee to Deutsche Trustees Malaysia Berhad, the trustee of the Funds, that if the funds falls below the minimum fund size of RM1 million, HLCB would invest cash, equivalent to the shortfall, into the relevant fund.

The size of each of the funds was above the minimum of RM1 million as at 30 June 2015 (30 June 2014: RM1 million).

## 42 CAPITAL COMMITMENTS

	The Group	
	2015 RM'000	2014 RM'000
Approved and contracted for	46,094	31,764
Approved but not contracted for	320,920	113,897
	<b>367,014</b>	145,661

The capital commitments are in respect of:

- property and equipment
- intangible assets
- purchase of DC Tower Sdn Bhd that has been authorised but not contracted for

## 43 LEASE COMMITMENTS

The Group has lease commitments in respect of rented premises and hired equipment, all of which are classified as operating leases. A summary of the future minimum lease payments, under non-cancellable operating lease commitment are as follows:

	The Group	
	2015 RM'000	2014 RM'000
Less than one year	12,184	14,664
More than one year but less than five years	20,929	11,686
More than 5 years	4,148	2,640
	<b>37,261</b>	28,990

## 44 ULTIMATE HOLDING COMPANY

The ultimate holding company is Hong Leong Company (Malaysia) Berhad, a company incorporated in Malaysia.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 45 CAPITAL ADEQUACY

The banking subsidiaries' regulatory capital is governed by BNM Capital Adequacy Framework guidelines. With effect from 1 January 2013, the capital adequacy ratios of the banking subsidiaries are computed in accordance with BNM's Capital Adequacy Framework issued on 28 November 2012. The Framework sets out the approach for computing the regulatory capital adequacy ratios, as well as the levels of the ratios at which banking institutions are required to operate. The Framework is to strengthen capital adequacy standards, in line with the requirements set forth under Basel III. In line with the transitional arrangements under the BNM's Capital Adequacy Framework (Capital Components), the minimum capital adequacy requirement for common equity Tier I (CET I) capital ratio and Tier I capital ratio are 4.50% (2014: 4.00%) and 6.00% (2014: 5.50%) respectively for year 2015. The minimum regulatory capital adequacy requirement remains at 8.00% (2014: 8.00%) for total capital ratio.

The risk-weighted assets ("RWA") of the banking subsidiaries have adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk computation.

(a) The capital adequacy ratios of the banking subsidiaries are as follows:

	Hong Leong Bank Group		Hong Leong Bank Berhad		Hong Leong Investment Bank Berhad	
	2015	2014	2015	2014	2015	2014
<b>Before deducting proposed dividends</b>						
CET I capital ratio	<b>11.147%</b>	10.903%	<b>9.861%</b>	10.172%	<b>23.683%</b>	20.108%
Tier I capital ratio	<b>12.297%</b>	12.306%	<b>11.179%</b>	11.777%	<b>23.683%</b>	20.108%
Total capital ratio	<b>14.715%</b>	15.072%	<b>14.226%</b>	14.657%	<b>27.355%</b>	20.259%
<b>After deducting proposed dividends</b>						
CET I capital ratio	<b>10.750%</b>	10.480%	<b>9.406%</b>	9.689%	<b>20.832%</b>	16.401%
Tier I capital ratio	<b>11.900%</b>	11.883%	<b>10.724%</b>	11.294%	<b>20.832%</b>	16.401%
Total capital ratio	<b>14.318%</b>	14.649%	<b>13.771%</b>	14.173%	<b>24.504%</b>	16.552%

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 45 CAPITAL ADEQUACY (CONTINUED)

(b) The component of CET I, Tier I and Tier II capital under the revised Capital Components Framework are as follows:

	Hong Leong Bank Group		Hong Leong Bank Berhad		Hong Leong Investment Bank Berhad	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
<b>CET I capital</b>						
Paid up share capital	1,879,909	1,879,909	1,879,909	1,879,909	165,000	165,000
Share premium	2,872,183	2,832,383	2,872,183	2,832,383	87,950	87,950
Retained profit	7,819,514	7,189,104	5,653,204	5,375,070	22,742	38,903
Other reserves	4,363,914	3,171,817	3,219,396	2,773,797	197,667	179,789
Less : Treasury shares	(648,588)	(645,579)	(648,588)	(645,579)	-	-
Less : Other intangible assets	(318,107)	(347,791)	(302,801)	(335,319)	-	-
Less : Goodwill	(1,831,312)	(1,831,312)	(1,771,547)	(1,771,547)	(32,535)	(29,978)
Less : Deferred tax assets	-	-	-	-	(95,002)	(103,671)
Less : Investment in subsidiary company/associated company/joint venture	(1,242,626)	(430,676)	(952,672)	(475,075)	(154)	(77)
<b>Total CET I capital</b>	<b>12,894,887</b>	<b>11,817,855</b>	<b>9,949,084</b>	<b>9,633,639</b>	<b>345,668</b>	<b>337,916</b>
<b>Additional Tier I capital</b>						
Non-Innovative Tier 1 stapled securities	980,000	1,120,000	980,000	1,120,000	-	-
Innovative Tier 1 capital securities	350,000	400,000	350,000	400,000	-	-
<b>Total additional Tier 1 capital</b>	<b>1,330,000</b>	<b>1,520,000</b>	<b>1,330,000</b>	<b>1,520,000</b>	<b>-</b>	<b>-</b>
<b>Total Tier I capital</b>	<b>14,224,887</b>	<b>13,337,855</b>	<b>11,279,084</b>	<b>11,153,639</b>	<b>345,668</b>	<b>337,916</b>
<b>Tier II capital</b>						
Redeemable preference shares	-	-	-	-	-	1,631
Collective assessment allowance <sup>^</sup> and regulatory reserves <sup>#</sup>	1,109,877	732,980	951,123	639,439	3,825	1,204
Subordinated obligations	3,552,000	3,988,000	3,552,000	3,988,000	50,000	-
<b>Tier II capital before regulatory adjustments</b>	<b>4,661,877</b>	<b>4,720,980</b>	<b>4,503,123</b>	<b>4,627,439</b>	<b>53,825</b>	<b>2,835</b>
Less : Regulatory adjustments						
Investment in subsidiary companies	-	-	(815,066)	(1,081,727)	(230)	(306)
Investment in associated company	(1,786,666)	(1,650,640)	(567,915)	(757,204)	-	-
Investment in joint ventures	(77,274)	(72,064)	(46,027)	(61,369)	-	-
<b>Total Tier II capital</b>	<b>2,797,937</b>	<b>2,998,276</b>	<b>3,074,115</b>	<b>2,727,139</b>	<b>53,595</b>	<b>2,529</b>
<b>Total capital</b>	<b>17,022,824</b>	<b>16,336,131</b>	<b>14,353,199</b>	<b>13,880,778</b>	<b>399,263</b>	<b>340,445</b>

<sup>^</sup> Excludes collective assessment allowance attributable to loans, advances and financing classified as impaired but not individually assessed for impairment.

<sup>#</sup> Includes the qualifying regulatory reserves for non-impaired loans of Hong Leong Bank Group of RM388,112,000 (2014: Nil), Hong Leong Bank Berhad of RM334,138,000 (2014: Nil) and Hong Leong Investment Bank Berhad of RM3,031,000 (2014: Nil) respectively.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 45 CAPITAL ADEQUACY (CONTINUED)

(c) The breakdown of RWA by each major risk category is as follows:

	Hong Leong Bank Group		Hong Leong Bank Berhad		Hong Leong Investment Bank Berhad	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Credit risk	105,009,787	96,729,672	91,202,163	84,227,557	678,033	896,087
Market risk	3,052,311	4,126,372	3,065,215	3,912,418	483,713	571,557
Operational risk	7,620,076	7,532,731	6,627,632	6,563,115	297,840	212,853
<b>Total RWA</b>	<b>115,682,174</b>	<b>108,388,775</b>	<b>100,895,010</b>	<b>94,703,090</b>	<b>1,459,586</b>	<b>1,680,497</b>

(d) The capital adequacy ratios of Hong Leong Bank Group's subsidiary company are as follows:

	Hong Leong Islamic Bank	
	2015	2014
<b>Before deducting proposed dividends</b>		
CET I capital ratio	11.323%	11.829%
Tier I capital ratio	11.323%	11.829%
Total capital ratio	15.240%	15.587%
<b>After deducting proposed dividends</b>		
CET I capital ratio	11.253%	11.392%
Tier I capital ratio	11.253%	11.392%
Total capital ratio	15.170%	15.150%

## 46 SEGMENTAL INFORMATION

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity.

Inter-segment pricing is based on internally computed cost of funds.

Segment results, assets and liabilities include items directly attributable to the segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used during more than one period.

### Business segments

The Group comprises the following main business segments:

Commercial banking	- Commercial banking business
Investment banking and asset management	- Investment banking, futures and stock broking, fund and unit trust management
Insurance	- Life and general insurance and takaful business
Other operations	- Investment holding and provision of management services

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 46 SEGMENTAL INFORMATION (CONTINUED)

### (i) Business segment reporting

Set out below is information of the Group by business segments:

The Group	Commercial banking	Investment banking	Insurance	Other operations	Eliminations/ consolidation adjustments	Consolidated
2015	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
<b>Revenue</b>						
External sales	4,016,311	181,481	314,395	(21,243)	-	4,490,944
Inter-segment sales	50,637	1,843	5,486	861,235	(919,201)	-
Segment revenue	4,066,948	183,324	319,881	839,992	(919,201)	4,490,944
Overhead expenses of which:	(1,813,859)	(105,531)	(73,733)	(21,560)	14,420	(2,000,263)
Depreciation of property and equipment	(70,819)	(1,920)	(3,683)	(1,085)	-	(77,507)
Amortisation of intangible assets	(69,487)	(881)	(2,778)	(103)	-	(73,249)
Allowance for impairment losses on loans, advances and financing	51,929	715	-	-	-	52,644
Writeback of/(allowance for) impairment losses	23,462	-	(20,859)	(3,266)	3,266	2,603
Segment results	2,328,480	78,508	225,289	815,166	(901,515)	2,545,928
Share of results of associated companies	401,277	-	62,020	-	-	463,297
Share of results of joint ventures	16,401	-	-	(2,341)	-	14,060
Profit before taxation	2,746,158	78,508	287,309	812,825	(901,515)	3,023,285
Taxation						(562,908)
Net profit for the financial year						2,460,377
Non-controlling interests						(839,634)
Profit attributable to owners of the parent						1,620,743
<b>Other information</b>						
Segment assets	184,019,735	3,621,963	14,618,735	15,202,651	(15,022,440)	202,440,644
Segment liabilities	167,230,143	2,974,065	12,241,548	872,517	(341,932)	182,976,341
<b>Other significant segment items</b>						
Capital expenditure	232,829	5,079	11,124	1,279	-	250,311

Note:

Total segment revenue comprises of net interest income, income from Islamic banking business and non-interest income.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 46 SEGMENTAL INFORMATION (CONTINUED)

### (i) Business segment reporting (continued)

Set out below is information of the Group by business segments: (continued)

The Group	Commercial banking	Investment banking	Insurance	Other operations	Eliminations/consolidation adjustments	Consolidated
2014	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
<b>Revenue</b>						
External sales	4,024,501	188,643	340,180	(4,161)	-	4,549,163
Inter-segment sales	14,558	2,825	2,226	530,597	(550,206)	-
Segment revenue	4,039,059	191,468	342,406	526,436	(550,206)	4,549,163
Overhead expenses of which:	(1,792,213)	(112,233)	(56,000)	(34,262)	28,625	(1,966,083)
Depreciation of property and equipment	(110,193)	(2,028)	(2,993)	(278)	-	(115,492)
Amortisation of intangible assets	(97,502)	(553)	(1,485)	(22)	-	(99,562)
Allowance for impairment losses on loans, advances and financing	(52,065)	(360)	-	-	-	(52,425)
Writeback of/(allowance for) impairment losses	39,815	-	(176)	-	-	39,639
Segment results	2,234,596	78,875	286,230	492,174	(521,581)	2,570,294
Share of results of associated companies	368,490	-	61,086	-	-	429,576
Share of results of joint ventures	10,135	-	-	(782)	-	9,353
Profit before taxation	2,613,221	78,875	347,316	491,392	(521,581)	3,009,223
Taxation						(491,867)
Net profit for the financial year						2,517,356
Non-controlling interests						(810,479)
Profit attributable to owners of the parent						1,706,877
<b>Other information</b>						
Segment assets	170,350,803	4,228,211	15,267,310	15,353,645	(15,022,963)	190,177,006
Segment liabilities	155,820,625	3,625,805	12,758,644	1,420,693	(453,492)	173,172,275
<b>Other significant segment items</b>						
Capital expenditure	190,200	1,447	16,853	1,514	-	210,014

Note:

Total segment revenue comprises of net interest income, income from Islamic banking business and non-interest income.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 46 SEGMENTAL INFORMATION (CONTINUED)

### (ii) Geographical segment reporting

The Group operates in two main geographical areas:

- Malaysia, the home country of the Group, which includes all the areas of operations in the primary business segments.
- Overseas operations, which includes branch, subsidiary, associate and joint ventures operations in Singapore, Hong Kong, China, Vietnam and Cambodia. The overseas operations are mainly in commercial banking and insurance business.

	Revenue	Total assets	Total liabilities	Capital expenditure
The Group	RM'000	RM'000	RM'000	RM'000
<b>2015</b>				
Malaysia	4,264,665	191,979,165	173,442,961	218,924
Overseas operations	226,279	10,461,479	9,533,380	31,387
	<b>4,490,944</b>	<b>202,440,644</b>	<b>182,976,341</b>	<b>250,311</b>
<b>2014</b>				
Malaysia	4,330,260	181,775,249	165,635,577	176,238
Overseas operations	218,903	8,401,757	7,536,698	33,776
	<b>4,549,163</b>	<b>190,177,006</b>	<b>173,172,275</b>	<b>210,014</b>

## 47 SIGNIFICANT RELATED PARTY TRANSACTIONS

### (a) Related parties and relationship

The related parties of and their relationship with the Company are as follows:

Related parties	Relationship
Hong Leong Company (Malaysia) Berhad ("HLCM")	Ultimate holding company
HLCM Capital Sdn Bhd, Hong Leong Share Registration Services Sdn Bhd, HL Management Co Sdn Bhd and GuoLine Capital Assets Limited ("HLCM Group")	Subsidiary companies of ultimate holding company
Guardian Security Consultants Sdn Bhd ("GSC")	Associated company of ultimate holding company
Hong Leong Industries Berhad and its subsidiary and associated companies as disclosed in its financial statements ("HLI Group")	Subsidiary and associated companies of ultimate holding company
Malaysian Pacific Industries Berhad and its subsidiary and associated companies as disclosed in its financial statements ("MPI Group")	Subsidiary and associated companies of ultimate holding company

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 47 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Related parties and relationship (continued)

The related parties of and their relationship with the Company are as follows: (continued)

Related parties	Relationship
Hume Industries Berhad (formerly known as Narra Industries Berhad) and its subsidiary and associated companies as disclosed in its financial statements ("Hume Group")	Subsidiary and associated companies of ultimate holding company
HLMG Management Co Sdn Bhd (formerly known as HLI-Hume Management Co Sdn Bhd) ("HLMG"), Hume Cement Sdn Bhd, Hume Construction Sdn Bhd, Hume Plastics (Malaysia) Sdn Berhad, Hume Quarry (Sarawak) Sdn Bhd, Hongvilla Development Sdn Bhd, HIMB Overseas Limited, HIMB Trading Limited and Delta Touch Limited	Subsidiary companies of ultimate holding company
Guoco Group Limited and its subsidiary and associated companies as disclosed in its financial statements	Subsidiary and associated companies of ultimate holding company
GuocoLand (Malaysia) Berhad and its subsidiary and associated companies as disclosed in its financial statements	Subsidiary and associated companies of ultimate holding company
Subsidiary companies of the Company as disclosed in Note 11	Subsidiary companies of the Company
Key management personnel	The key management personnel of the Group and the Company consists of: <ul style="list-style-type: none"> <li>- All Directors of the Company</li> <li>- Key management personnel of the Company who are in charge of the HLF Group</li> </ul>
Related parties of key management personnel (deemed as related to the Company)	(i) Close family members and dependents of key management personnel  (ii) Entities that are controlled, jointly controlled or significant influenced by, or for which significant voting power in such entity resides with, directly or indirectly by key management personnel or its close family members

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 47 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Related party transactions

Transactions with related parties are as follows:

2015	The Group		
	Parent company RM'000	Other related companies RM'000	Key management personnel RM'000
<b>Income</b>			
Interest on loans	-	13,035	1
Brokerage fee received	-	72	301
Insurance premium received	-	687	-
Others	-	4,975	40
	-	18,769	342
<b>Expenditure</b>			
Rental and maintenance	-	4,276	-
Interest on deposits	-	2,120	316
Interest paid on short-term placements	-	1,512	2,859
Management fees	-	35,055	-
Other miscellaneous expenses	-	3,955	-
	-	46,918	3,175
<b>Amount due from:</b>			
Loans	-	256,012	70
Insurance premium receivable	-	467	-
Credit card	-	-	189
Others	-	397	-
	-	256,876	259
<b>Amount due to:</b>			
Current account and fixed deposits	110	509,529	27,231
Short-term placements	-	539,620	130,502
Others	-	160,998	-
	110	1,210,147	157,733

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 47 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Related party transactions (continued)

Transactions with related parties are as follows: (continued)

2014	The Group		
	Parent company RM'000	Other related companies RM'000	Key management personnel RM'000
<b>Income</b>			
Interest on loans	-	9,418	1
Brokerage fee received	-	374	702
Insurance premium received	-	1,185	-
Others	-	3,417	4
	-	14,394	707
<b>Expenditure</b>			
Rental and maintenance	-	4,465	-
Interest on deposits	-	1,395	423
Interest paid on short-term placements	-	1,465	2,038
Management fees	-	34,676	-
Other miscellaneous expenses	-	2,456	-
	-	44,457	2,461
<b>Amount due from:</b>			
Loans	-	296,094	78
Insurance premium receivable	-	510	-
Credit card	-	-	274
Others	-	512	-
	-	297,116	352
<b>Amount due to:</b>			
Current account and fixed deposits	124	267,182	94,606
Short-term placements	-	234,470	66,407
Others	-	900	-
	124	502,552	161,013

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 47 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Related party transactions (continued)

Transactions with related parties are as follows: (continued)

2015	The Company			
	Parent company RM'000	Subsidiary companies RM'000	Other related companies RM'000	Key management personnel RM'000
<b>Income</b>				
Dividend income	-	845,482	-	-
Interest on deposit	-	74	-	-
Interest on loan	-	1,904	-	-
Management fee	-	10,436	-	-
	-	857,896	-	-
<b>Expenditure</b>				
Insurance	-	2	32	-
Interest on derivatives	-	174	-	-
Management fee	-	-	2,258	-
Rental and maintenance	-	791	-	-
Other miscellaneous expenses	-	56	93	-
	-	1,023	2,383	-
<b>Amount due from:</b>				
Money at call and deposit placements	-	2,625	-	-
Others	-	179	32	-
	-	2,804	32	-
<b>Amount due to:</b>				
Borrowings	-	50,164	-	-
Derivative financial instruments	-	486	-	-
	-	50,650	-	-

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 47 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Related party transactions (continued)

Transactions with related parties are as follows: (continued)

2014	The Company			Key management personnel RM'000
	Parent company RM'000	Subsidiary companies RM'000	Other related companies RM'000	
<b>Income</b>				
Dividend income	-	516,469	-	-
Interest on deposit	-	24	-	-
Interest on loan	-	2,077	-	-
Interest on derivatives	-	215	-	-
Management fee	-	9,225	-	-
Others	-	-	91	-
	-	528,010	91	-
<b>Expenditure</b>				
Interest on loan	-	318	-	-
Insurance	-	2	22	-
Management fee	-	-	1,368	-
Rental and maintenance	-	836	-	-
Other miscellaneous expenses	-	56	62	-
	-	1,212	1,452	-
<b>Amount due from:</b>				
Money at call and deposit placements	-	476	-	-
Derivative financial instruments	-	423	-	-
Others	-	54,535	104	-
	-	55,434	104	-
<b>Amount due to:</b>				
Others	-	24	-	-
	-	24	-	-

	The Group	
	2015 RM'000	2014 RM'000
The approved limit on loans, advances and financing for key management personnel	9,280	8,080

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 47 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

### (c) Key management personnel

#### Key management compensation

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Salaries and other short-term employee	11,372	15,816	10,946	15,472

	Units '000	Units '000	Units '000	Units '000
	Share options balance of the Company	-	3,000	-

Included in the above is the Directors' compensation which is disclosed in Note 37.

Loans made to key management personnel of the Group is on similar terms and conditions generally available to other employees within the Group. No specific allowances were required in financial years 2015 and 2014 for loans made to key management personnel.

## 48 FINANCIAL INSTRUMENTS

### (a) Risk management objectives and policies

The Group's financial risk management policies are adopted from its main operating subsidiary companies which are involved in banking and finance, securities and insurance related business.

The Board of Directors ("The Board") of each main operating subsidiary company has the overall responsibility to ensure there is proper oversight of the management of risks in each of the subsidiary company. The Board sets the risk appetite and tolerance level that are consistent with each subsidiary company's overall business objectives and desired risk profile. A number of committees and dedicated risk management functions have been established to address and manage specific areas of risk and implement various risk management policies and procedures.

Specifically, a Board Audit & Risk Management Committee ("BARMC") comprising members of the Directors, has been set up to oversee that risk management at all levels is being managed effectively. They, in turn, report all the risk management activities to the Directors.

#### Commercial Banking

##### Integrated Risk Management ("IRM")

The Banking Group has implemented an integrated risk management framework with the objective to ensure the overall financial soundness and stability of the Banking Group's business operations. The Banking Group's integrated risk management framework outlines the overall governance structure, aspiration, values and risk management strategies that balances between risk profiles and returns objectives. Appropriate methodologies and measurements have been developed to manage uncertainties such that deviations from intended strategic objectives are closely monitored and kept within tolerable levels.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Risk management objectives and policies (continued)

#### Commercial Banking (continued)

#### **Integrated Risk Management (“IRM”) (continued)**

From a governance perspective, the Board has the overall responsibility to define the Banking Group’s risk appetite and ensure that a robust risk management and compliance culture prevails. The Board is assisted by the Board Risk Management Committee (“BRMC”) in approving the Banking Group’s integrated risk management framework as well as the attendant capital management framework, risk appetite statement, risk management strategies and risk policies.

Dedicated management level committees are established by the Banking Group to oversee the development and the assessment of effectiveness of risk management policies, to review risk exposures and portfolio composition as well as to ensure appropriate infrastructures, resources and systems are put in place for effective risk management activities.

The BRMC is assisted by the Group Integrated Risk Management and Compliance (“GIRMC”) function, which has been established to provide independent oversight on the adequacy, effectiveness and integrity of risk management practices at all levels within the Bank. The core functions of the Bank’s risk management are to identify all key risks for the Bank, measure these risks, manage the risk positions and determine the optimum capital allocations. The Bank regularly reviews its risk management framework to reflect changes in markets, products, regulatory and emerging best market practice.

#### **Credit Risk Management**

Credit risk is risk of financial loss due to a borrower or counterparty being unable or unwilling to deliver on its payment obligations to the Banking Group, which leads to a loss of revenue and the principal sum. It arises principally from lending, trade finance and treasury activities. The Banking Group has established a credit risk management framework to ensure that exposure to credit risk is kept within the Banking Group’s financial capacity to withstand potential future losses. Lending activities are guided by the internal credit policies and guidelines that are reviewed and concurred by the Management Credit Committee (“MCC”), endorsed by the BRMC and the Board Credit Supervisory Committee (“BCSC”), and approved by the Board. These policies are subject to review and enhancements, at least on an annual basis.

Credit portfolio strategies and significant exposures are reviewed by both the BRMC and the Board. These portfolio strategies are designed to achieve a desired portfolio risk tolerance level and sector distribution.

The Banking Group’s credit approving process encompasses pre-approval evaluation, approval and post-approval evaluation. While the business units are responsible for credit origination, the credit approving function rests mainly with the Credit Evaluation Departments, the MCC and the BCSC. The Board delegates approving and discretionary authority to the MCC and the various personnel of the Bank based on job function and designation.

For any new products, credit risk assessment also forms part of the new product sign-off processes to ensure that the new product complies with the appropriate policies and guidelines, prior to the introduction of the product.

The Banking Group’s exposure to credit risk is mainly from its retail customers, small and medium enterprise (“SME”), commercial and corporate customers. The credit assessment for retail customers is managed on a portfolio basis and the risk scoring models and lending templates are designed to assess the credit worthiness and the likelihood of the obligors to repay their debts. The SME, commercial and corporate customers are individually assessed and assigned with a credit rating, which is based on the assessment of relevant factors such as the customer’s financial position, industry outlook, types of facilities and collaterals offered.

In addition, the Banking Group also conducts periodic stress testing of its credit portfolios to ascertain credit risk impact to capital under the relevant stress scenarios.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Risk management objectives and policies (continued)

#### Commercial Banking (continued)

##### **Credit Risk Management (continued)**

Internal Audit conducts independent post approval reviews on sampling basis to ensure that quality of credit appraisals and approval standards are in accordance with the credit standards and the lending policies and directives established and approved by the Banking Group's management.

##### **Market Risk Management**

Market risk is the risk of financial loss arising from exposure to adverse changes in values of financial instruments caused by changes in market prices or rates, which include changes to interest rates.

The Banking Group adopts a systematic approach in managing such risks by types of instruments and nature of exposure. Market risk is primarily controlled via a series of cut-loss limits and potential loss limits, i.e. "Value at Risk" ("VaR"), set in accordance with the size of positions and risk tolerance appetites.

Portfolios held under the Banking Group's trading books are tracked using daily mark-to-market positions, which are compared against preset limits. The daily tracking of positions is supplemented by sensitivity analysis and stress tests, using VaR and other measurements.

Foreign exchange risks arising from adverse exchange rate movements, is managed by the setting of preset limits, matching of open positions against these pre-set limits and imposition of cut-loss mechanisms.

Interest rate risk exposure is also identified, measured and controlled through limits and procedures, which includes regularly reviewing the interest rate outlook and developing strategies to protect total net interest income from changes in market interest rates. This applies to both interest rate risk exposure in the trading book and in the banking book. In managing the interest rate risk exposure in the banking book, the Banking Group adopts methodologies that measure exposure in both earnings at risk perspective and economic value or capital at risk perspective.

In addition, the Banking Group also conducts periodic and stress testing of its respective portfolios to ascertain market risk under abnormal market conditions.

##### **Liquidity Risk Management**

Liquidity risk is the risk of financial loss arising from the inability to fund increases in assets and/or meet obligations as they fall due. Financial obligations arise from the withdrawal of deposits, funding of loans committed and repayment of borrowed funds. It is the Banking Group's policy to ensure there is adequate liquidity across all business units to sustain ongoing operations, as well as sufficient liquidity to fund asset growth and strategic opportunities.

To manage liquidity risk, the Banking Group adopts the BNM's New Liquidity Framework as one of the liquidity measurement methods. In addition to ensuring compliance with the New Liquidity Framework, the Banking Group maintains a liquidity compliance buffer to meet any unexpected cash outflows.

This is supplemented by the banking subsidiaries' comprehensive liquidity risk management framework consisting of risk appetite, policies, triggers, limits and controls which are reviewed and concurred by the ALCO, endorsed by the BRMC and approved by the Board. The key elements of the framework cover proactive monitoring and management of cash flow, maintenance of high quality long-term and short-term marketable debt securities as well as diversification of funding base as well as maintains a liquidity compliance buffer to meet any unexpected cash outflows.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Risk management objectives and policies (continued)

#### Commercial Banking (continued)

##### **Liquidity Risk Management (continued)**

The banking subsidiaries' have in place liquidity contingency funding plans and stress test programs to minimise the liquidity risk that may arise due to unforeseen adverse changes in the marketplace. Contingency funding plans set out the crisis escalation process and the various strategies to be employed to preserve liquidity including an orderly communication channel during liquidity crisis scenarios. Liquidity stress tests are conducted regularly to ensure there is adequate liquidity contingency fund to meet the shortfalls during liquidity crisis scenarios.

In addition, the banking subsidiaries' also monitor 2 key Basel III liquidity ratios namely, the Liquidity Coverage Ratio and the Net Stable Funding Ratio in line with the observation period reporting to BNM.

#### Investment Banking

Risk management is one of the core activities of the Investment Banking Group to strike a balance between sound practices and risk-return. An effective risk management is therefore vital to ensure that the Investment Banking Group conducts its business in a prudent manner to ensure that the risk of potential losses is reduced.

##### **Market risk**

Market risk is the risk of loss arising from adverse fluctuation in market prices, such as interest rates, equity prices and foreign currency. The Investment Banking Group monitors all such exposures arising from trading activities of the treasury and stockbroking business activities on a daily basis and management is alerted on the financial impact of these risks. To mitigate market risk, the Investment Banking Group also uses derivative financial instruments.

The Investment Banking Group has in place a set of policies, guidelines, measurement methodologies and control limits which includes Value-at-Risk ("VaR"), Present-Value-Basis-Point ("PVBP"), Management Action Trigger ("MAT"), notional limits and concentration limits to mitigating market risk.

Stress testing is also employed to capture the potential market risk exposures from unexpected market movements. Concerns and significant findings are communicated to the senior management at the Assets and Liabilities Management Committee ("ALMCO") and to the Board.

##### **Liquidity risk**

Liquidity risk is the risk of financial loss arising from the inability to fund increases in assets and/or meet obligations as they fall due. Financial obligations arises from the withdrawal of deposits, funding of loans committed and repayment of borrowed funds. It is the Investment Banking Group's policy to ensure that there is adequate liquidity across all business units to sustain ongoing operations, as well as sufficient liquidity to fund asset growth and strategic opportunities.

##### **Credit risk**

Credit risk, or the risk of counterparties defaulting, is controlled by the application of credit approvals, credit limits and monitoring procedures. Credit risk includes settlement risk, default risk and concentration risk. Exposure to credit risk arises mainly from financing, underwriting, securities and derivative exposures of the Investment Banking Group.

The Investment Banking Group has set out Board approved policies and guidelines for the management of credit risk. To oversee all credit related matters of the Investment Banking Group, the Management Credit and Underwriting Committee ("MCUC") was setup in 2011 in addition to an independent Credit Department.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Risk management objectives and policies (continued)

#### Investment Banking (continued)

##### **Credit risk (continued)**

The Board has delegated appropriate Delegation of Authority to the MCUC and senior management for the approval of credit facilities. Credit limit setting for Treasury activities are endorsed by the MCUC and approved by the Board at least annually. Adherence to established credit policies, guidelines and limits is monitored daily by the Credit Control Department, Credit Department and the Risk Management Department.

##### **Insurance**

Insurers have to comply with the Malaysian Insurance Act and Regulations, including guidelines on investments. The Board is responsible for formulating policies and overseeing the major risks including those risks associated with the Financial Instruments described below.

The responsibility for the formulation, establishment and approval of the Insurance Group's investment policy rest with the Board as reported in the Corporate Governance Framework in the Directors' Report. The deployment and execution of the investment policies is delegated to the Investment Committee ("IC") in which the members are appointed by the Board. The IC oversees the formulation of investment and risk strategy and asset allocation to determine the optimum risk and return profile.

Risk limits are in place at various levels and monitored by a risk manager to ensure all investment securities are compatible with the Insurance Group's investment principles and philosophy. Sensitivity and stress tests are carried out on a regular basis to assess the resilience of the investment portfolios and the impact on the Insurance Group's solvency. An Asset and Liability Management ("ALM") model is being deployed to address the Insurance Group's assets and liabilities match. The ALM model will enable management to assess the long-term impact of the investment strategy, asset mix and product pricing strategy on the Insurance Group's financial ability to meet its future obligations.

##### **Actuarial and underwriting risk**

Actuarial risks relate to the adequacy of insurance premium rate levels to provide for insurance liabilities and solvency margin and takes into consideration the developments in mortality, morbidity, lapses and expenses.

Underwriting risk represents the risk that claims incurred are higher than anticipated. This is attributable to the nature of risk underwritten, random nature of claims frequency and severity of claims.

The Insurance Group manages the risks through strict underwriting guidelines, which include exclusions, cover limits, loadings and reinsurance programmes. New risks are carefully assessed before an insurance policy is underwritten and issued.

##### **Credit risk**

Credit risk is the risk of loss due to inability or unwillingness of an counterparty to service its debt obligations. The credit risk and investment activities is monitored regularly with respect to single customer limit, sectorial exposure, credit rating and residual maturity, in accordance with the investment guidelines and limits approved by the Board of Directors and the authorities.

At the date of the statement of financial position, the credit exposure is within the investment guidelines and limits approved by the Board of Directors and the authorities. The maximum exposure to credit risk is the carrying amount as stated in the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Risk management objectives and policies (continued)

#### Insurance (continued)

##### **Interest rate risk**

Investment activities and insurance business are inherently exposed to interest rate risk. This risk arises from differences in pricing or tenure of investments and liabilities. Interest rate risk is managed by targeting a desired return, which is reviewed periodically, based on the Insurance Group's long-term view on interest rates. Investment activities are managed by appropriate asset allocation, which is regularly reviewed and changed in relation to the investment climate to meet the Insurance Group's desired return.

##### **Market risk**

Adverse changes in the equity market impairs the carrying value of the equity portfolio which could affect the solvency of the Insurance Group. The Board has set internal limits for maximum equity exposure and individual stock exposure, which are consistent with BNM's guidelines and has also imposed daily trading limits. The Insurance Group's investment committee decides on the appropriate asset allocation for equities on a regular basis in line with the investment and economic conditions at time of review.

##### **Liquidity risk**

Liquidity risk arises due to inability of the Insurance Group to meet its financial obligations as and when they fall due. The risk is managed via a three-year planning process to ascertain operational cash flow requirements and maintaining a reasonable level of liquid assets to meet any unexpected cash flow.

### (b) Market risk

Market risk sensitivity assessment is based on the changes in key variables, such as interest rates, foreign currency rates and equity risk, while all other variables remain unchanged. The sensitivity factors used are assumptions based on parallel shifts in the key variables to project the impact on the assets and liabilities position of the Group and the Company as at 30 June 2015.

The scenarios used are simplified whereby it is assumed that all key variables for all maturities move at the same time and by the same magnitude and do not incorporate actions that would be otherwise taken by the business units and risk management to mitigate the effect of this movement in key variables. In reality, the Group and the Company proactively seeks to ensure that the interest rate risk profile is managed to minimise losses and optimise net revenues.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (i) Interest/profit rate risk sensitivity analysis

The interest/profit rate sensitivity results below shows the impact on profit after tax and equity of financial assets or financial liabilities bearing floating interest/profit rates.

	The Group		The Company	
	Impact on profit after tax RM'000	Impact on equity RM'000	Impact on profit after tax RM'000	Impact on equity RM'000
<b>2015</b>				
+100 basis points ('bps')	82,927	(289,934)	3,974	-
-100 bps	(81,245)	296,267	(3,357)	-
<b>2014</b>				
+100 bps	103,240	(259,182)	9,957	-
-100 bps	(101,539)	264,237	(8,256)	-

#### (ii) Foreign currency risk sensitivity analysis

The Group and the Company take on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on their financial position and cash flows.

The table below sets out the principal structure of foreign exchange exposures (net of investment hedges) of the Group and the Company:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
United States Dollar ("USD")	306,922	242,327	11,412	-
Euro ("EUR")	8,801	30,245	-	-
Great Britain Pound ("GBP")	85,558	38,827	-	-
Singapore Dollar ("SGD")	49,923	96,464	-	-
Chinese Yuan Renminbi ("CNY")	155,419	348,676	-	-
Hong Kong Dollar ("HKD")	18,651	86,821	-	110,843
Japanese Yen ("JPY")	16,777	70,560	-	-
Australian Dollar ("AUD")	25,432	(113,963)	-	-
Others	39,110	(34,854)	-	-
	<b>706,593</b>	<b>765,103</b>	<b>11,412</b>	<b>110,843</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (ii) Foreign currency risk sensitivity analysis (continued)

An analysis of the exposures to assess the impact of a one per cent change in the RM exchange rates to the profit after tax are as follows:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
+ 1%				
United States Dollar ("USD")	291	(201)	114	-
Euro ("EUR")	66	227	-	-
Great Britain Pound ("GBP")	418	78	-	-
Singapore Dollar ("SGD")	(169)	274	-	-
Chinese Yuan Renminbi ("CNY")	1,166	2,615	-	-
Hong Kong Dollar ("HKD")	(614)	749	-	1,108
Japanese Yen ("JPY")	1	1	-	-
Australian Dollar ("AUD")	125	(931)	-	-
Others	143	(211)	-	-
	<b>1,427</b>	<b>2,601</b>	<b>114</b>	<b>1,108</b>
- 1%				
United States Dollar ("USD")	(291)	201	(114)	-
Euro ("EUR")	(66)	(227)	-	-
Great Britain Pound ("GBP")	(418)	(78)	-	-
Singapore Dollar ("SGD")	169	(274)	-	-
Chinese Yuan Renminbi ("CNY")	(1,166)	(2,615)	-	-
Hong Kong Dollar ("HKD")	614	(749)	-	(1,108)
Japanese Yen ("JPY")	(1)	(1)	-	-
Australian Dollar ("AUD")	(125)	931	-	-
Others	(143)	211	-	-
	<b>(1,427)</b>	<b>(2,601)</b>	<b>(114)</b>	<b>(1,108)</b>

#### (iii) Equity risk

Equity risk refers to the impact of change in equity positions held by the Group for yield purposes.

	The Group	
	Impact on profit after tax RM'000	Impact on equity RM'000
<b>2015</b>		
+ 20% change in equity market price	5,642	100,146
- 20% change in equity market price	(5,642)	(100,146)
<b>2014</b>		
+ 20% change in equity market price	2,094	131,728
- 20% change in equity market price	(2,094)	(131,728)

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (iv) Interest/profit rate risk

The tables below summarise the Group's exposure to interest/profit rate risks. Included in the tables are the Group's assets and liabilities at their full carrying amounts, categorised by the earlier of contractual repricing or maturity dates. As interest/profit rates and yield curves change over time, the Group may be exposed to loss in earnings due to the effects of interest rates on the structure of the statements of financial position. Sensitivity to interest rate arises from mismatches in the repricing dates, cash flows and other characteristics of the assets and their corresponding liabilities funding.

	The Group							Total RM'000
	Non-trading book				Non-interest/profit rate sensitive			
2015	Up to 1 month RM'000	>1 - 3 months RM'000	>3 -12 months RM'000	>1 - 5 Years RM'000	Over 5 years RM'000	Trading book RM'000		
<b>Financial assets</b>								
Cash and short-term funds	6,440,645	-	-	-	-	-	2,022,549	8,463,194
Deposits and placements with banks and other financial institutions	-	1,837,948	2,460,179	488	-	-	26,514	4,325,129
Securities purchased under resale agreements	10,344,798	1,799,856	-	-	-	-	18,598	12,163,252
Financial assets held-for-trading	-	-	-	-	-	9,238,804	-	9,238,804
Financial investments available-for-sale	650,386	891,597	1,660,662	16,429,935	4,318,614	-	5,671,863	29,623,057
Financial investments held-to-maturity	234,749	379,608	1,829,998	6,893,251	1,431,646	-	172,586	10,941,838
Derivative financial instruments	-	-	-	-	-	-	-	-
- Trading derivatives	-	-	-	-	-	-	-	1,467,844
- Hedging derivatives	-	-	-	240	-	-	-	240
Loans, advances and financing								
- Performing	90,543,250	103,976	630,386	8,793,652	12,001,214	-	661,457	112,733,935
- Impaired <sup>^</sup>	96,998	4,023	8,713	70,974	197,025	-	-	377,733
Clients' and brokers' balances	-	-	-	-	-	-	337,631	337,631
Other receivables	-	-	-	-	-	-	1,324,283	1,324,283
Statutory deposits with Central Banks	-	-	-	-	52,991	-	3,479,381	3,532,372
<b>Total financial assets</b>	<b>108,310,826</b>	<b>5,017,008</b>	<b>6,589,938</b>	<b>32,188,540</b>	<b>18,001,490</b>	<b>13,714,862</b>	<b>10,706,648</b>	<b>194,529,312</b>

<sup>^</sup> This represents outstanding impaired loans after deducting individual assessment impairment allowance and collective assessment impairment allowance.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (iv) Interest/profit rate risk (continued)

The tables below summarise the Group's exposure to interest/profit rate risks. Included in the tables are the Group's assets and liabilities at their full carrying amounts, categorised by the earlier of contractual repricing or maturity dates. As interest/profit rates and yield curves change over time, the Group may be exposed to loss in earnings due to the effects of interest rates on the structure of the statements of financial position. Sensitivity to interest rate arises from mismatches in the repricing dates, cash flows and other characteristics of the assets and their corresponding liabilities funding. (continued)

	The Group							Total RM'000
	Non-trading book				Non-interest/profit rate sensitive			
2015	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Trading book RM'000		
<b>Financial liabilities</b>								
Deposits from customers	54,355,313	24,881,619	37,491,841	3,330,179	679,024	20,217,489	- 140,955,465	
Deposits and placements of banks and other financial institutions	6,455,660	1,992,226	487,421	-	-	8,315	- 8,943,622	
Obligations on securities sold under repurchase agreements	1,274,795	1,992,378	421,285	-	-	2,880	- 3,691,338	
Bills and acceptances payable	1,077,780	517,585	16,960	-	-	288,642	- 1,900,967	
Derivative financial instruments								
- Trading derivatives	-	-	-	-	-	-	- 1,369,341	
- Hedging derivatives	-	-	-	24	-	-	24	
Clients' and brokers' balances	-	-	-	-	-	192,728	- 192,728	
Payables and other liabilities	-	-	-	-	-	5,645,944	- 5,645,944	
Provision for claims	-	-	-	-	-	128,905	- 128,905	
Borrowings	460,000	-	1,131,329	1,535,650	-	(30,097)	- 3,096,882	
Subordinated obligations	-	699,998	1,499,379	2,397,536	532,344	31,998	- 5,161,255	
Non-Innovative Tier 1 stapled securities	-	-	1,399,828	-	-	11,041	- 1,410,869	
Innovative Tier 1 capital securities	-	-	-	517,452	-	12,771	- 530,223	
Insurance funds	-	-	-	-	-	9,457,257	- 9,457,257	
Total financial liabilities	63,623,548	30,083,806	42,448,043	7,780,841	1,211,368	35,967,873	1,369,341 182,484,820	
<b>Net interest sensitivity gap</b>	<b>44,687,278</b>	<b>(25,066,798)</b>	<b>(35,858,105)</b>	<b>24,407,699</b>	<b>16,790,122</b>			
Financial guarantees	-	-	-	-	-	620,341	- 620,341	
Credit related commitments and contingencies	-	-	-	-	-	43,575,122	- 43,575,122	
Treasury related commitments and contingencies (hedging)	-	-	-	200,000	-	-	-	
<b>Net interest sensitivity gap</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>200,000</b>	<b>-</b>	<b>44,195,463</b>	<b>- 44,195,463</b>	

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (iv) Interest/profit rate risk (continued)

The tables below summarise the Group's exposure to interest/profit rate risks. Included in the tables are the Group's assets and liabilities at their full carrying amounts, categorised by the earlier of contractual repricing or maturity dates. As interest/profit rates and yield curves change over time, the Group may be exposed to loss in earnings due to the effects of interest rates on the structure of the statements of financial position. Sensitivity to interest rate arises from mismatches in the repricing dates, cash flows and other characteristics of the assets and their corresponding liabilities funding. (continued)

	The Group						Total RM'000
	Non-trading book			Non-interest/profit rate sensitive			
2014	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Trading book RM'000	
<b>Financial assets</b>							
Cash and short-term funds	15,376,238	-	-	-	-	-	17,084,360
Deposits and placements with banks and other financial institutions	-	2,056,588	2,419,003	662	-	17,844	4,494,097
Securities purchased under resale agreements	2,465,595	522,676	-	-	-	8,926	2,997,197
Financial assets held-for-trading	-	-	-	-	-	-	13,256,502
Financial investments available-for-sale	1,054,696	1,054,998	1,779,562	13,366,293	3,092,532	6,758,705	27,106,786
Financial investments held-to-maturity	31,762	24,765	319,999	8,833,186	487,702	153,718	9,851,132
Derivative financial instruments							
- Trading derivatives	-	-	-	-	-	-	712,983
Loans, advances and financing							
- Performing	82,947,598	59,552	397,213	8,181,760	11,048,424	654,246	103,288,793
- Impaired <sup>^</sup>	112,288	3,605	17,447	85,218	158,097	-	376,655
Clients' and brokers' balances	-	-	-	-	-	430,804	430,804
Other receivables	-	-	-	-	-	620,021	620,021
Statutory deposits with Central Banks	-	-	-	-	18,745	3,162,647	3,181,392
<b>Total financial assets</b>	<b>101,988,177</b>	<b>3,722,184</b>	<b>4,933,224</b>	<b>30,467,119</b>	<b>14,805,500</b>	<b>13,515,033</b>	<b>183,400,722</b>

<sup>^</sup> This represents outstanding impaired loans after deducting individual assessment impairment allowance and collective assessment impairment allowance.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (iv) Interest/profit rate risk (continued)

The tables below summarise the Group's exposure to interest/profit rate risks. Included in the tables are the Group's assets and liabilities at their full carrying amounts, categorised by the earlier of contractual repricing or maturity dates. As interest/profit rates and yield curves change over time, the Group may be exposed to loss in earnings due to the effects of interest rates on the structure of the statements of financial position. Sensitivity to interest rate arises from mismatches in the repricing dates, cash flows and other characteristics of the assets and their corresponding liabilities funding. (continued)

	The Group							Non- interest/ profit rate sensitive RM'000	Trading book RM'000	Total RM'000
	Non-trading book									
2014	Up to 1 month RM'000	>1 - 3 months RM'000	>3 -12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000					
<b>Financial liabilities</b>										
Deposits from customers	49,797,784	25,228,475	32,606,626	3,459,780	459,007		19,080,614	-	130,632,286	
Deposits and placements of banks and other financial institutions	5,687,133	2,554,250	772,594	-	-		152,278	-	9,166,255	
Obligations on securities sold under repurchase agreements	3,089,158	1,151,079	50,733	-	-		5,005	-	4,295,975	
Bills and acceptances payable	3,278	23,668	22,006	-	-		309,780	-	358,732	
Derivative financial instruments										
- Trading derivatives	-	-	-	-	-		-	821,340	821,340	
Clients' and brokers' balances	-	-	-	-	-		337,686	-	337,686	
Payables and other liabilities	-	-	84,160	-	-		5,778,862	-	5,863,022	
Provision for claims	-	-	-	-	-		67,088	-	67,088	
Borrowings	695,000	125,055	150,000	3,919,753	-		17,796	-	5,307,604	
Subordinated obligations	-	8,815	-	4,844,496	482,446		23,857	-	5,359,614	
Non-Innovative Tier 1 stapled securities	-	-	-	1,399,211	-		11,041	-	1,410,252	
Innovative Tier 1 capital securities	-	-	-	-	528,996		12,771	-	541,767	
Insurance funds	-	-	-	-	-		8,355,757	-	8,355,757	
Total financial liabilities	59,272,353	29,091,342	34,086,119	13,623,240	1,470,449		34,152,535	821,340	172,517,378	
<b>Net interest sensitivity gap</b>	42,715,824	(25,369,158)	(29,152,895)	16,843,880	13,335,051					
Financial guarantees	-	-	-	-	-		791,871	-	791,871	
Credit related commitments and contingencies	-	-	-	-	-		41,610,542	-	41,610,542	
<b>Net interest sensitivity gap</b>	-	-	-	-	-		42,402,412	-	42,402,412	

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (iv) Interest/profit rate risk (continued)

The tables below summarise the Company's exposure to interest/profit rate risks. Included in the tables are the Company's assets and liabilities at their full carrying amounts, categorised by the earlier of contractual repricing or maturity dates. As interest/profit rates and yield curves change over time, the Company may be exposed to loss in earnings due to the effects of interest rates on the structure of the statements of financial position. Sensitivity to interest rate arises from mismatches in the repricing dates, cash flows and other characteristics of the assets and their corresponding liabilities funding.

	The Company						Total RM'000
	Up to 1 month RM'000	>1 - 3 months RM'000	>3 -12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Non- interest sensitive RM'000	
<b>Financial assets</b>							
Cash and short-term funds	8,345	-	-	-	-	-	8,345
Deposits and placements with banks and other financial institutions	-	-	8,400	488	-	-	8,888
Derivative financial instruments	-	-	-	-	-	-	-
- Trading derivatives	-	-	-	-	-	126	126
Other receivables	-	-	-	-	-	609	609
Amount due from subsidiaries	-	-	-	-	-	179	179
<b>Total financial assets</b>	<b>8,345</b>	<b>-</b>	<b>8,400</b>	<b>488</b>	<b>-</b>	<b>788</b>	<b>18,147</b>
<b>Financial liabilities</b>							
Derivative financial instruments	-	-	-	-	-	-	-
- Trading derivatives	-	-	-	-	-	1,158	1,158
Payables and other liabilities	-	-	-	-	-	11,103	11,103
Borrowings							
- Term loans	85,000	-	-	-	-	72	85,072
- Commercial papers	375,000	-	-	-	-	(764)	374,236
- Medium term notes	-	-	-	400,000	-	1,358	401,358
<b>Total financial liabilities</b>	<b>460,000</b>	<b>-</b>	<b>-</b>	<b>400,000</b>	<b>-</b>	<b>11,769</b>	<b>872,927</b>
<b>Net interest sensitivity gap</b>	<b>(451,655)</b>	<b>-</b>	<b>8,400</b>	<b>(399,512)</b>	<b>-</b>	<b>-</b>	<b>-</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Market risk (continued)

#### (iv) Interest/profit rate risk (continued)

The tables below summarise the Company's exposure to interest/profit rate risks. Included in the tables are the Company's assets and liabilities at their full carrying amounts, categorised by the earlier of contractual repricing or maturity dates. As interest/profit rates and yield curves change over time, the Company may be exposed to loss in earnings due to the effects of interest rates on the structure of the statements of financial position. Sensitivity to interest rate arises from mismatches in the repricing dates, cash flows and other characteristics of the assets and their corresponding liabilities funding. (continued)

2014	The Company						Total RM'000
	Up to 1 month RM'000	>1 - 3 months RM'000	>3 -12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Non- interest sensitive RM'000	
<b>Financial assets</b>							
Cash and short-term funds	6,882	-	-	-	-	-	6,882
Deposits and placements with banks and other financial institutions	-	-	8,100	662	-	-	8,762
Derivative financial instruments	-	-	-	-	-	-	-
- Trading derivatives	-	-	-	-	-	-	1,211
Other receivables	-	-	-	-	-	2,076	2,076
Amount due from subsidiaries	53,779	-	-	-	-	756	54,535
Total financial assets	60,661	-	8,100	662	-	2,832	73,466
<b>Financial liabilities</b>							
Derivative financial instruments	-	-	-	-	-	-	-
- Trading derivatives	-	-	-	-	-	-	1,253
Payables and other liabilities	-	-	-	-	-	17,088	17,088
Amount due to subsidiaries	-	-	-	-	-	24	24
Borrowings							
- Term loans	110,000	-	-	-	-	52	110,052
- Revolving credit	-	65,000	-	-	-	254	65,254
- Commercial papers	585,000	-	-	-	-	(788)	584,212
- Medium term notes	-	-	550,000	-	-	1,824	551,824
Total financial liabilities	695,000	65,000	550,000	-	-	18,454	1,329,707
<b>Net interest sensitivity gap</b>	<b>(634,339)</b>	<b>(65,000)</b>	<b>(541,900)</b>	<b>662</b>	<b>-</b>	<b>-</b>	<b>-</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk

Liquidity risk is defined as the current and prospective risk arising from the inability of the Group and the Company to meet its contractual or regulatory obligations when they become due without incurring substantial losses. The liquidity risk is identified based on concentration, volatility of source of fund and funding maturity structure and it is measured primarily using Bank Negara Malaysia's New Liquidity Framework and depositor's concentration ratios. The Group and the Company seek to project, monitor and manage its liquidity needs under normal as well as adverse circumstances.

The table below analyses the carrying amount of assets and liabilities (include non-financial instruments) as at 30 June 2015 based on the remaining contractual maturity:

2015	The Group						
	Up to 1 week 1 month RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	Total RM'000
<b>Assets</b>							
Cash and short-term funds	7,061,420	1,401,774	-	-	-	-	8,463,194
Deposits and placements with banks and other financial institutions	-	-	1,859,915	1,441,656	1,023,070	488	4,325,129
Securities purchased under resale agreements	2,310,095	8,052,072	1,801,085	-	-	-	12,163,252
Financial assets held-for-trading	921,422	770,259	3,054,385	708,029	60,180	2,930,235	9,238,804
Financial investments available-for-sale	2,834,879	616,078	892,537	304,714	1,371,791	20,921,915	29,623,057
Financial investments held-to-maturity	557	238,656	387,872	128,925	1,724,810	8,461,018	10,941,838
Derivative financial instruments	140,659	307,850	265,344	147,654	116,556	490,021	1,468,084
Loans, advances and financing	9,389,802	10,206,828	3,807,574	1,280,160	4,304,866	84,122,438	113,111,668
Clients' and brokers' balances	198,183	-	-	-	139,448	-	337,631
Other receivables	430,405	4,475	8,696	11,465	121,512	18,793	1,415,833
Statutory deposits with Central Banks	-	-	-	-	-	3,532,372	3,532,372
Tax recoverable	-	-	-	-	-	49,961	49,961
Investment in associated companies	-	-	-	-	-	3,740,302	3,740,302
Investment in joint ventures	-	-	-	-	-	129,230	129,230
Property and equipment	-	-	-	-	-	1,149,955	1,149,955
Investment properties	-	-	-	-	-	1,848	1,848
Goodwill	-	-	-	-	-	2,410,644	2,410,644
Intangible assets	-	-	-	-	-	337,842	337,842
<b>Total assets</b>	<b>23,287,422</b>	<b>21,597,992</b>	<b>12,077,408</b>	<b>4,022,603</b>	<b>8,862,233</b>	<b>116,944,908</b>	<b>202,440,644</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (include non-financial instruments) as at 30 June 2015 based on the remaining contractual maturity: (continued)

	The Group							Total RM'000
	Up to 1 week RM'000	1 week to 1 month RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	
<b>2015</b>								
<b>Liabilities</b>								
Deposits from customers	50,950,953	23,483,290	24,860,934	16,497,283	21,108,308	4,054,697	-	140,955,465
Deposits and placements of banks and other financial institutions	3,847,533	2,401,616	2,206,369	464,487	23,617	-	-	8,943,622
Obligations on securities sold under repurchase agreements	301,670	974,237	1,993,913	421,518	-	-	-	3,691,338
Bills and acceptances payable	276,954	800,826	517,585	16,226	734	-	288,642	1,900,967
Derivative financial instruments	133,898	123,678	124,852	164,322	62,068	760,547	-	1,369,365
Clients' and brokers' balances	192,728	-	-	-	-	-	-	192,728
Payables and other liabilities	3,716,306	1,728	2,055	2,665	1,968,710	-	105,230	5,796,694
Provision for claims	-	-	-	-	128,905	-	-	128,905
Provision for taxation	-	-	-	-	16,683	-	152,243	168,926
Deferred tax liabilities	-	-	-	-	1,502	186,449	(16,106)	171,845
Borrowings	-	459,309	-	1,358	1,143,718	1,542,662	(50,165)	3,096,882
Subordinated obligations	-	-	721,805	499,568	1,006,669	2,933,213	-	5,161,255
Non-Innovative Tier 1 stapled securities	-	-	-	-	1,410,869	-	-	1,410,869
Innovative Tier 1 capital securities	-	-	-	-	-	530,223	-	530,223
Insurance funds*	-	-	-	-	1,174,240	8,079,854	-	9,254,094
Total liabilities	59,420,042	28,244,684	30,427,513	18,067,427	28,046,023	18,087,645	479,844	182,773,178
Total equity	-	-	-	-	-	-	19,464,303	19,464,303
Total liabilities and equity	59,420,042	28,244,684	30,427,513	18,067,427	28,046,023	18,087,645	19,944,147	202,237,481
<b>Net liquidity gap</b>	<b>(36,132,620)</b>	<b>(6,646,692)</b>	<b>(18,350,105)</b>	<b>(14,044,824)</b>	<b>(19,183,744)</b>	<b>98,857,263</b>		

\* Excluding AFS Reserve

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (include non-financial instruments) as at 30 June 2014 based on the remaining contractual maturity: (continued)

2014	The Group							Total RM'000
	Up to 1 week RM'000	1 week to 1 month RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	
<b>Assets</b>								
Cash and short-term funds	9,394,760	7,689,600	-	-	-	-	-	17,084,360
Deposits and placements with banks and other financial institutions	-	-	2,065,860	2,410,457	17,118	662	-	4,494,097
Securities purchased under resale agreements	330,766	2,141,298	525,133	-	-	-	-	2,997,197
Financial assets held-for-trading	1,240,971	2,089,677	4,910,910	2,845,565	216,067	1,122,052	831,260	13,256,502
Financial investments available-for-sale	2,164,454	894,902	1,056,874	524,646	1,266,783	16,616,690	4,582,437	27,106,786
Financial investments held-to-maturity	8,171	25,427	66,761	-	260,015	9,490,758	-	9,851,132
Derivative financial instruments	61,348	50,852	86,884	32,168	63,623	418,108	-	712,983
Loans, advances and financing	9,538,558	9,009,580	4,291,123	1,587,252	3,350,335	75,888,600	-	103,665,448
Clients' and brokers' balances	287,756	-	-	-	143,048	-	-	430,804
Other receivables	73,867	10,787	64,007	7,538	99,700	14,723	422,898	693,520
Statutory deposits with Central Banks	-	-	-	-	-	-	3,181,392	3,181,392
Tax recoverable	-	-	-	-	-	-	11,349	11,349
Investment in associated companies	-	-	-	-	-	-	2,796,943	2,796,943
Investment in joint ventures	-	-	-	-	-	-	90,912	90,912
Property and equipment	-	-	-	-	-	-	1,030,256	1,030,256
Investment properties	-	-	-	-	-	-	1,760	1,760
Goodwill	-	-	-	-	-	-	2,410,644	2,410,644
Intangible assets	-	-	-	-	-	-	360,921	360,921
<b>Total assets</b>	<b>23,100,651</b>	<b>21,912,123</b>	<b>13,067,552</b>	<b>7,407,626</b>	<b>5,416,689</b>	<b>103,551,593</b>	<b>15,720,772</b>	<b>190,177,006</b>



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (include non-financial instruments) as at 30 June 2014 based on the remaining contractual maturity: (continued)

2014	The Group							Total RM'000
	Up to 1 week RM'000	1 week to 1 month RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	
<b>Liabilities</b>								
Deposits from customers	47,643,731	21,103,168	25,231,546	15,023,419	17,670,231	3,960,191	-	130,632,286
Deposits and placements of banks and other financial institutions	3,183,223	2,653,017	2,556,003	625,055	148,957	-	-	9,166,255
Obligations on securities sold under repurchase agreements	609,567	2,484,235	1,151,440	50,733	-	-	-	4,295,975
Bills and acceptances payable	137	3,142	23,668	20,530	1,476	-	309,779	358,732
Derivative financial instruments	43,110	38,442	55,725	59,447	127,959	496,657	-	821,340
Clients' and brokers' balances	337,686	-	-	-	-	-	-	337,686
Payables and other liabilities	3,957,783	1,849	184	87,138	2,104,794	5,552	112,019	6,269,319
Provision for claims	-	-	-	-	67,088	-	-	67,088
Provision for taxation	-	-	-	-	-	-	38,583	38,583
Deferred tax liabilities	-	-	-	-	-	-	210,017	210,017
Borrowings	-	704,340	115,233	1,824	150,000	4,336,207	-	5,307,604
Subordinated obligations	-	-	8,815	-	-	5,350,799	-	5,359,614
Non-Innovative Tier 1 stapled securities	-	-	-	-	-	1,410,252	-	1,410,252
Innovative Tier 1 capital securities	-	-	-	-	-	541,767	-	541,767
Insurance funds*	-	-	-	-	1,192,213	6,949,853	-	8,142,066
<b>Total liabilities</b>	<b>55,775,237</b>	<b>26,988,193</b>	<b>29,142,614</b>	<b>15,868,146</b>	<b>21,462,718</b>	<b>23,051,278</b>	<b>670,398</b>	<b>172,958,584</b>
Total equity	-	-	-	-	-	-	17,004,731	17,004,731
<b>Total liabilities and equity</b>	<b>55,775,237</b>	<b>26,988,193</b>	<b>29,142,614</b>	<b>15,868,146</b>	<b>21,462,718</b>	<b>23,051,278</b>	<b>17,675,129</b>	<b>189,963,315</b>
<b>Net liquidity gap</b>	<b>(32,674,586)</b>	<b>(5,076,070)</b>	<b>(16,075,062)</b>	<b>(8,460,520)</b>	<b>(16,046,029)</b>	<b>80,500,315</b>		

\* Excluding AFS Reserve

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (include non-financial instruments) as at 30 June 2015 based on the remaining contractual maturity:

2015	The Company							Total RM'000
	Up to 1 week RM'000	1 week to 1 month RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	
<b>Assets</b>								
Cash and short-term funds	7,445	900	-	-	-	-	-	8,345
Deposits and placements with banks and other financial institutions	-	-	-	8,400	-	488	-	8,888
Derivative financial instruments	-	-	-	-	-	126	-	126
Other receivables	-	-	-	-	-	-	609	609
Amount due from subsidiaries	-	-	-	-	-	-	179	179
Tax recoverable	-	-	-	-	-	-	9,771	9,771
Investment in subsidiary companies	-	-	-	-	-	-	15,007,609	15,007,609
Deferred tax assets	-	-	-	-	-	-	2,170	2,170
Property and equipment	-	-	-	-	-	-	2,375	2,375
Intangible assets	-	-	-	-	-	-	213	213
<b>Total assets</b>	<b>7,445</b>	<b>900</b>	<b>-</b>	<b>8,400</b>	<b>-</b>	<b>614</b>	<b>15,022,926</b>	<b>15,040,285</b>
<b>Liabilities</b>								
Derivative financial instruments	-	-	-	-	-	1,158	-	1,158
Payables and other liabilities	-	-	-	-	-	-	11,103	11,103
Borrowings								
- Term loans	-	85,072	-	-	-	-	-	85,072
- Commercial papers	-	374,236	-	-	-	-	-	374,236
- Medium term notes	-	-	-	1,358	-	400,000	-	401,358
<b>Total liabilities</b>	<b>-</b>	<b>459,308</b>	<b>-</b>	<b>1,358</b>	<b>-</b>	<b>401,158</b>	<b>11,103</b>	<b>872,927</b>
<b>Net liquidity gap</b>	<b>7,445</b>	<b>(458,408)</b>	<b>-</b>	<b>7,042</b>	<b>-</b>	<b>(400,544)</b>		

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (include non-financial instruments) as at 30 June 2014 based on the remaining contractual maturity:

2014	The Company							Total RM'000
	Up to 1 week RM'000	1 week to 1 month RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	
<b>Assets</b>								
Cash and short-term funds	6,882	-	-	-	-	-	-	6,882
Deposits and placements with banks and other financial institutions	-	-	-	7,200	900	662	-	8,762
Derivative financial instruments	-	423	-	-	-	788	-	1,211
Other receivables	-	-	-	-	-	-	2,076	2,076
Amount due from subsidiaries	-	-	-	-	-	-	54,535	54,535
Tax recoverable	-	-	-	-	-	-	10,800	10,800
Investment in subsidiary companies	-	-	-	-	-	-	14,986,980	14,986,980
Deferred tax assets	-	-	-	-	-	-	3,550	3,550
Property and equipment	-	-	-	-	-	-	1,798	1,798
Intangible asset	-	-	-	-	-	-	172	172
<b>Total assets</b>	<b>6,882</b>	<b>423</b>	<b>-</b>	<b>7,200</b>	<b>900</b>	<b>1,450</b>	<b>15,059,911</b>	<b>15,076,766</b>
<b>Liabilities</b>								
Derivative financial instruments	-	-	-	-	-	1,253	-	1,253
Payables and other liabilities	-	-	-	-	-	-	17,088	17,088
Amount due to subsidiaries	-	-	-	-	-	-	24	24
Borrowings								
- Term loans	-	110,052	-	-	-	-	-	110,052
- Revolving credits	-	10,076	55,178	-	-	-	-	65,254
- Commercial papers	-	584,212	-	-	-	-	-	584,212
- Medium term notes	-	-	-	1,824	150,000	400,000	-	551,824
<b>Total liabilities</b>	<b>-</b>	<b>704,340</b>	<b>55,178</b>	<b>1,824</b>	<b>150,000</b>	<b>401,253</b>	<b>17,112</b>	<b>1,329,707</b>
<b>Net liquidity gap</b>	<b>6,882</b>	<b>(703,917)</b>	<b>(55,178)</b>	<b>5,376</b>	<b>(149,100)</b>	<b>(399,803)</b>		

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The following table shows the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturities. The balances in the table below will not agree to the balances reported in the statements of financial position as the table incorporates all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows.

2015	The Group					Total RM'000
	Up to 1 month RM'000	1 to 3 months RM'000	3 to 12 months RM'000	1 to 5 years RM'000	Over 5 years RM'000	
<b>Liabilities</b>						
Deposits from customers	74,686,638	25,778,413	38,442,677	4,207,897	788,250	143,903,875
Deposits and placements of banks and other financial institutions	7,575,862	3,681,890	398,006	-	-	11,655,758
Obligations on securities sold under repurchase agreements	974,431	2,297,078	422,363	-	-	3,693,872
Bills and acceptances payable	1,363,567	499,991	-	-	-	1,863,558
Derivative financial instruments						
- Gross settled derivatives						
- Inflow	(975,245)	(10,001,836)	(2,773,745)	(160,842)	(2,501,210)	(16,412,878)
- Outflow	972,945	9,815,141	2,654,104	152,778	2,561,772	16,156,740
- Net settled derivatives	11,835	44,614	83,823	153,660	54,057	347,989
Clients' and brokers' balances	192,728	-	-	-	-	192,728
Payables and other liabilities	3,769,165	5,320	1,874,283	130	(3,097)	5,645,801
Provision for claims	-	-	128,905	-	-	128,905
Borrowings	1,457	24,321	1,232,562	2,084,842	1,660	3,344,842
Subordinated obligations	-	726,870	1,690,237	2,832,497	649,232	5,898,836
Non-Innovative Tier 1 stapled securities	-	-	1,470,894	-	-	1,470,894
Innovative Tier 1 capital securities	-	20,795	20,568	644,545	-	685,908
Insurance funds*	-	-	1,170,144	1,392,202	19,561,795	22,124,141
<b>Total financial liabilities</b>	<b>88,573,383</b>	<b>32,892,597</b>	<b>46,814,821</b>	<b>11,307,709</b>	<b>21,112,459</b>	<b>200,700,969</b>

\* Excluding AFS Reserve

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The following table shows the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturities. The balances in the table below will not agree to the balances reported in the statements of financial position as the table incorporates all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows. (continued)

2014	The Group					Total RM'000
	Up to 1 month RM'000	1 to 3 months RM'000	3 to 12 months RM'000	1 to 5 years RM'000	Over 5 years RM'000	
<b>Liabilities</b>						
Deposits from customers	69,971,410	25,502,886	33,253,419	4,626,050	550,110	133,903,875
Deposits and placements of banks and other financial institutions	5,869,054	3,059,959	728,812	-	-	9,657,825
Obligations on securities sold under repurchase agreements	3,002,633	1,245,254	50,775	-	-	4,298,662
Bills and acceptances payable	313,526	704	187	-	-	314,417
Derivative financial instruments						
- Gross settled derivatives						
- Inflow	(7,555,370)	(3,584,232)	(8,527,501)	(431,906)	(1,475)	(20,100,484)
- Outflow	7,572,476	3,583,877	8,586,026	406,147	1,876	20,150,402
- Net settled derivatives	30,575	26,925	82,156	264,289	66,189	470,134
Clients' and brokers' balances	337,686	-	-	-	-	337,686
Payables and other liabilities	3,779,522	3,515	2,075,853	5,559	(1,405)	5,863,044
Provision for claims	-	-	67,088	-	-	67,088
Borrowings	2,428	122,820	452,812	5,546,842	-	6,124,902
Subordinated obligations	-	25,650	479,410	5,210,270	609,740	6,325,070
Non-Innovative Tier 1 stapled securities	-	-	70,700	1,470,894	-	1,541,594
Innovative Tier 1 capital securities	-	20,795	20,455	165,226	520,682	727,158
Insurance funds*	-	-	1,179,485	975,493	16,522,247	18,677,225
<b>Total financial liabilities</b>	<b>83,323,940</b>	<b>30,008,153</b>	<b>38,519,677</b>	<b>18,238,864</b>	<b>18,267,964</b>	<b>188,358,598</b>

\* Excluding AFS Reserve

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The following table shows the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturities. The balances in the table below will not agree to the balances reported in the statements of financial position as the table incorporates all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows. (continued)

	The Company					Total RM'000
	Up to 1 month RM'000	1 to 3 months RM'000	3 to 12 months RM'000	1 to 5 years RM'000	Over 5 years RM'000	
<b>2015</b>						
<b>Liabilities</b>						
Payables and other liabilities	1,570	600	8,745	-	41	10,956
Derivative financial instruments						
- Gross settled derivatives						
- Inflow	(11,412)	-	-	-	-	(11,412)
- Outflow	11,434	-	-	-	-	11,434
- Net settled derivatives	70	149	715	836	-	1,770
Borrowings						
- Term loans	275	535	12,194	75,060	-	88,064
- Commercial papers	1,182	2,318	10,246	407,331	-	421,077
- Medium term notes	-	-	17,748	431,313	-	449,061
Total financial liabilities	3,119	3,602	49,648	914,540	41	970,950
<b>2014</b>						
<b>Liabilities</b>						
Payables and other liabilities	3,122	666	13,287	-	40	17,115
Amount due to subsidiaries	24	-	-	-	-	24
Derivative financial instruments						
- Gross settled derivatives						
- Inflow	(110,843)	-	-	-	-	(110,843)
- Outflow	110,420	-	-	-	-	110,420
- Net settled derivatives	157	459	934	1,055	-	2,605
Borrowings						
- Term loans	369	682	32,493	80,016	-	113,560
- Revolving credit	455	733	67,213	-	-	68,401
- Commercial papers	1,604	3,253	14,323	655,325	-	674,505
- Medium term notes	-	-	170,746	449,061	-	619,807
Total financial liabilities	5,308	5,793	298,996	1,185,457	40	1,495,594

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Liquidity risk (continued)

The following table presents the contractual expiry by maturity of the Group's commitments and contingencies:

	The Group		Total RM'000
	Less than 1 year RM'000	Over 1 year RM'000	
<b>2015</b>			
Direct credit substitutes	118,309	102,674	220,983
Any commitment that are unconditionally cancelled at anytime by the Group without prior notice	722,877	-	722,877
Short-term self liquidating trade related contingencies	390,349	9,009	399,358
Irrevocable commitments to extend credit	17,262,934	18,158,775	35,421,709
Unutilised credit card lines	7,426,036	-	7,426,036
Others	1,781	2,719	4,500
<b>Total commitments and contingencies</b>	<b>25,922,286</b>	<b>18,273,177</b>	<b>44,195,463</b>
<b>2014</b>			
Direct credit substitutes	167,245	209,547	376,792
Obligations under underwriting agreement	299,154	-	299,154
Any commitments that are unconditionally cancelled at anytime by the Group without prior notice	627,233	-	627,233
Short-term self liquidating trade related contingencies	405,768	9,311	415,079
Irrevocable commitments to extend credit	15,821,707	17,251,829	33,073,536
Unutilised credit card lines	7,610,596	-	7,610,596
Others	23	-	23
<b>Total commitments and contingencies</b>	<b>24,931,726</b>	<b>17,470,687</b>	<b>42,402,413</b>

Undrawn loan commitments are recognised at activation stage and include commitments which are unconditionally cancellable by the Group. The Group expect that not all of the contingent liabilities and undrawn loan commitments will be drawn before expiry.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk

#### (i) Maximum exposure to credit risk

The maximum exposure to credit risk for financial assets recognised in the statements of financial position is their carrying amounts. For contingent liabilities, the maximum exposure to credit risk is the maximum amount that the Group and the Company would have to pay if the obligations of the instruments issued are called upon. For credit commitments, the maximum exposure to credit risk is the full amount of the undrawn credit facilities granted to customers.

The table below shows the maximum exposure to credit risk for the Group and the Company:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Credit risk exposure relating to:				
Short-term funds and placements with banks and other financial institutions (exclude cash in hand)	11,277,720	20,638,179	14,588	15,162
Securities purchased under resale agreement	12,163,252	2,997,197	-	-
Financial assets and investments portfolios (exclude shares)				
- Financial assets held-for-trading	8,441,162	12,425,242	-	-
- Financial investments available-for-sale	24,146,598	20,527,518	-	-
- Financial investments held-to-maturity	10,887,303	9,798,597	-	-
Loans, advances and financing	113,111,668	103,665,448	-	-
Clients' and brokers' balances	337,631	430,804	-	-
Other receivables	1,322,883	619,089	609	2,076
Amount due from subsidiaries	-	-	179	54,535
Derivative financial instruments	1,468,085	712,983	126	1,211
Commitments and contingencies	44,195,463	42,402,413	-	-
<b>Total maximum credit risk exposure</b>	<b>227,351,765</b>	<b>214,217,470</b>	<b>15,502</b>	<b>72,984</b>

#### (ii) Collaterals

The main type of collaterals obtained by the Group are as follows:

- Fixed deposits, Mudharabah General Investment Account, negotiable instrument of deposits, foreign currency deposits and cash deposits/margins
- Land and buildings
- Aircrafts, vessels and automobiles
- Quoted shares, unit trust, Malaysian Governments Bonds and securities and private debt securities
- Endowment life policies with cash surrender value
- Other tangible business assets, such as inventory and equipment

The Group also accept non-tangible securities such as support, guarantees from individuals, corporates and institutions, bank guarantees, debentures, assignment of contract payments, which are subject to internal guidelines on eligibility.

The financial effect of collateral (quantification to the extent to which collateral and other credit enhancements mitigate credit risk) held for loans, advances and financing for the Group is 81.16% (2014: 88.59%). The financial effects of collateral held for the remaining financial assets are insignificant.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

#### (iii) Credit Quality

The Group assess credit quality of loans and advances using internal rating techniques tailored to the various categories of products and counterparties. These techniques have been developed internally and combine statistical analysis with credit officers judgement.

The credit quality of financial assets other than loans, advances and financing are determined based on the ratings of counterparties as defined by Moody's or equivalent ratings of other international rating agencies as defined below:

- AAA to AA3
- A1 to A3
- Baa1 to Baa3
- P1 to P3

#### (a) Loans, advances and financing

Loans, advances and financing are summarised as follows:

	The Group	
	2015 RM'000	2014 RM'000
Neither past due nor impaired	105,601,617	95,187,756
Past due but not impaired	7,856,652	8,836,178
Individually impaired	948,583	1,232,588
Gross loans, advances and financing	114,406,852	105,256,522
Unamortised fair value changes arising from terminated fair value hedges	(2,188)	(1,516)
Less : Allowance for impaired loans, advances and financing		
- individual assessment allowance	(323,071)	(511,647)
- collective assessment allowance	(969,925)	(1,077,911)
Net loans, advances and financing	113,111,668	103,665,448

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

#### (iii) Credit Quality (continued)

##### (a) Loans, advances and financing (continued)

###### (i) Loans, advances and financing neither past due nor impaired

Analysis of loans, advances and financing that are neither past due nor impaired analysed based on the Group's credit grading system is as follows:

		The Group	
		2015	2014
		RM'000	RM'000
<b>Hong Leong Bank Group</b>			
<b>Consumer loans/financing</b>			
<u>Risk Grade</u>			
Good		72,422,243	63,113,664
Weakest		587,566	619,854
		<b>73,009,809</b>	<b>63,733,518</b>
<b>Corporates loans/financing</b>			
<u>Risk Grade</u>	<u>Credit Quality</u>		
A	Exceptional	899,588	892,667
B+	Superior	3,723,977	3,300,839
B	Excellent	5,945,468	5,777,197
B-	Strong	5,119,426	4,881,363
C+	Good	5,484,968	4,871,072
C	Satisfactory	6,670,357	6,207,560
C-	Fair	2,575,284	3,189,640
D+	Adequate	734,607	784,535
D	Marginal	45,745	159,531
Un-graded		404,449	302,814
		<b>31,603,869</b>	<b>30,367,218</b>
<b>Hong Leong Capital Group</b>			
<u>Risk Grade</u>			
- Good		92,533	113,285
- Satisfactory		50,533	26,827
- Un-graded		183,297	291,950
		<b>326,363</b>	<b>432,062</b>
<b>HLA Holdings Group</b>			
<u>Risk Grade</u>			
Ungraded		661,576	654,958
		<b>661,576</b>	<b>654,958</b>
The Group total neither past due nor impaired		<b>105,601,617</b>	<b>95,187,756</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

#### (iii) Credit Quality (continued)

##### (a) Loans, advances and financing (continued)

##### (ii) Loans, advances and financing past due but not impaired

A financial asset is defined as “past due” when the counterparty has failed to make a principal or interest payment when contractually due.

Loans, advances and financing less than 90 days past due are not considered impaired, unless other information is available to indicate the contrary. Gross amount of loans, advances and financing by class to customers that were past due but not impaired were as follows:

	The Group	
	2015 RM'000	2014 RM'000
Past due less than 30 days	5,427,934	6,118,113
Past due 30 to less than 60 days	1,734,968	1,953,269
Past due 60 to less than 90 days	693,750	764,796
Past due but not impaired	7,856,652	8,836,178

##### (iii) Loans, advances and financing that are determined to be impaired as at 30 June 2015 and 30 June 2014 are as follows:

	The Group	
	2015 RM'000	2014 RM'000
Gross amount of impaired loans	948,583	1,232,588
Less: Individual assessment impairment allowance	(323,071)	(511,647)
Less: Collective assessment impairment allowance	(247,267)	(343,625)
Total net amount of impaired loans	378,245	377,316

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

#### (iii) Credit Quality (continued)

#### (b) Other financial assets

Analysis of other financial assets by rating agency designation (where applicable) as at 30 June 2015, based on Moody's ratings or its equivalent are as follows:

	The Group							
	Short-term funds and deposits and placements with banks and other financial institutions* RM'000	Securities purchased under resale agreements^ RM'000	Financial assets held-for-trading# RM'000	Financial investments available-for-sale# RM'000	Financial investments held-to-maturity# RM'000	Clients' and brokers' balances RM'000	Other receivables RM'000	Derivative financial instruments RM'000
2015								
Neither past due nor impaired								
AAA to AA3	2,470,863	-	905,658	11,588,797	536,661	799	3,614	126,691
A1 to A3	4,713,933	-	435,545	3,484,457	49,059	-	-	756,897
Baa1 to Baa3	548,661	-	22,528	660,766	199,328	-	-	24,422
P1 to P3	570,781	-	426,775	70,395	-	-	4,374	27
Non-rated	2,973,482	12,163,252	6,650,656	8,342,184	10,102,255	336,832	1,314,895	560,048
<b>Individually impaired</b>	<b>11,277,720</b>	<b>12,163,252</b>	<b>8,441,162</b>	<b>24,146,598</b>	<b>10,887,303</b>	<b>337,631</b>	<b>1,322,883</b>	<b>1,468,085</b>
	-	-	-	-	-	-	-	-
	<b>11,277,720</b>	<b>12,163,252</b>	<b>8,441,162</b>	<b>24,146,598</b>	<b>10,887,303</b>	<b>337,631</b>	<b>1,322,883</b>	<b>1,468,085</b>

The amount of short-term funds, deposits and placements with banks and other financial institutions, financial assets and investment portfolios, other receivables, clients' and brokers' balances and derivative financial instruments that are past due but not impaired is not material.

\* Placements with banks and other financial institutions with no ratings comprise of mainly placements with BNM.

^ Comprises of securities purchased under resale agreements with local financial institutions.

# Securities with no ratings consists of government securities.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

#### (iii) Credit Quality (continued)

#### (b) Other financial assets (continued)

Analysis of other financial assets by rating agency designation (where applicable) as at 30 June 2014, based on Moody's ratings or its equivalent are as follows: (continued)

	The Group							
	Short-term funds and deposits and placements with banks and other financial institutions* RM'000	Securities purchased under resale agreements^ RM'000	Financial assets held-for-trading# RM'000	Financial investments available-for-sale# RM'000	Financial investments held-to-maturity# RM'000	Clients' and brokers' balances receivables RM'000	Other financial instruments RM'000	Derivative financial instruments RM'000
2014								
<b>Neither past due nor impaired</b>								
AAA to AA3	3,154,268	-	915,643	8,976,597	584,651	-	-	152,205
A1 to A3	6,516,792	-	447,459	3,078,729	103,895	-	2,125	335,519
Baa1 to Baa3	326,743	-	22,415	444,580	142,272	-	-	36,184
P1 to P3	992,996	-	327,622	-	-	-	1,068	-
Non-rated	9,647,380	2,997,197	10,712,103	8,027,612	8,967,779	430,804	615,896	189,075
	20,638,179	2,997,197	12,425,242	20,527,518	9,798,597	430,804	619,089	712,983
<b>Individually impaired</b>	-	-	-	-	-	-	-	-
	20,638,179	2,997,197	12,425,242	20,527,518	9,798,597	430,804	619,089	712,983

The amount of short-term funds, deposits and placements with banks and other financial institutions, financial assets and investment portfolios, other receivables, clients' and brokers' balances and derivative financial instruments that are past due but not impaired is not material.

\* Placements with banks and other financial institutions with no ratings comprise of mainly placements with BNM

^ Comprises of securities purchased under resale agreements with local financial institutions.

# Securities with no ratings consists of government securities.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

#### (iii) Credit Quality (continued)

##### (b) Other financial assets (continued)

Analysis of other financial assets by rating agency designation (where applicable) as at 30 June 2015 and 30 June 2014, based on Moody's ratings or its equivalent are as follows:

	The Company			
	Short-term funds and deposits and placements with banks and others financial institutions RM'000	Other receivables RM'000	Amount due from subsidiaries RM'000	Derivative financial instruments RM'000
<b>2015</b>				
<b>Neither past due nor impaired</b>				
AAA to AA3	14,588	-	-	-
A1 to A3	-	-	-	-
Baa1 to Baa3	-	-	-	-
P1 to P3	-	-	-	-
Non-rated	-	609	179	126
	14,588	609	179	126
<b>Individually impaired</b>	-	-	-	-
	14,588	609	179	126
<b>2014</b>				
<b>Neither past due nor impaired</b>				
AAA to AA3	15,162	-	-	-
A1 to A3	-	-	-	-
Baa1 to Baa3	-	-	-	-
P1 to P3	-	-	-	-
Non-rated	-	2,076	54,535	1,211
	15,162	2,076	54,535	1,211
<b>Individually impaired</b>	-	-	-	-
	15,162	2,076	54,535	1,211

#### (iv) Collateral and other credit enhancements obtained

	The Group	
	2015 RM'000	2014 RM'000
Properties	93,521,160	79,852,505

Reposessed properties are made available-for-sale in an orderly fashion, with the proceeds used to reduce or repay the outstanding indebtedness. The Group generally does not occupy the premises reposessed for its business use.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

(v) Credit risk exposure analysed by industry in respect of the Group's financial assets are set out below:

	The Group												
	Short-term placements with banks and other financial institutions	Securities purchased under resale agreements	Financial assets held-for- trading	Financial investments available- for-sale	Financial investments held-to- maturity	Loans, advances and brokers' financing balances	Clients' and brokers' receivables	Other receivables	Derivative financial instruments	Total credit risk exposures	Credit related commitments and contingencies	Undrawn loan commitments and other facilities	Guarantees, endorsements and other contingent items
2015	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Agriculture	-	-	-	85,860	-	2,844,898	-	-	-	2,930,758	-	984,783	1,738
Mining and quarrying	-	-	-	76,322	-	358,799	-	-	-	435,121	700	184,917	-
Manufacturing	-	-	5,036	117,185	-	8,859,936	-	216	-	8,982,373	-	6,240,230	180,134
Electricity, gas and water	-	-	55,390	1,742,717	-	152,818	-	1,352	-	1,952,277	-	124,169	-
Construction	-	-	94,676	754,503	-	2,071,193	-	3,292	-	2,923,664	8,701	1,622,774	10,362
Wholesale and retail	-	-	-	5,048	-	9,691,885	-	744	-	9,697,677	-	5,623,431	175,792
Transport, storage and communications	-	-	36,685	722,994	-	1,754,451	-	233	-	2,514,363	-	575,145	13,217
Finance, insurance, real estate and business services	9,386,221	-	6,872,010	13,698,018	589,581	10,722,051	139,448	1,286,585	1,468,085	44,161,999	30,325	4,121,785	225,437
Government and government agencies	1,891,499	12,163,252	1,155,912	5,615,090	9,862,754	-	-	14,012	-	30,702,519	-	-	650
Education, health and others	-	-	-	-	-	1,284,155	-	160	-	1,284,315	680,675	697,050	562
Household	-	-	-	-	-	73,352,548	-	-	-	73,352,548	-	22,202,262	4,449
Purchase of securities	-	-	-	-	-	-	198,183	-	-	198,183	-	-	-
Others	-	-	221,453	1,328,861	434,968	2,018,934	-	16,289	-	4,020,505	14,976	471,199	-
	11,277,720	12,163,252	8,441,162	24,146,598	10,887,303	113,111,668	337,631	1,322,883	1,468,085	183,156,302	735,377	42,847,745	612,341

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

(v) Credit risk exposure analysed by industry in respect of the Group's financial assets are set out below: (continued)

	The Group												
	Short-term funds and placements with banks and other financial institutions	Securities purchased under resale agreements	Financial assets held-for-trading	Financial investments available-for-sale	Financial investments held-to-maturity	Loans, advances and financing balances	Clients' and brokers' receivables	Other receivables	Derivative financial instruments	Total credit risk exposures	Credit related commitments and contingencies	Undrawn loan commitments and facilities	Guarantees, endorsements and other contingent items
2014	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Agriculture	-	-	-	115,690	10,035	2,621,329	-	-	-	2,747,054	-	861,764	3,370
Mining and quarrying	-	-	-	-	-	417,630	-	-	-	417,630	-	160,837	93
Manufacturing	-	-	-	53,463	5,055	8,547,955	-	635	-	8,607,108	700	5,726,186	160,628
Electricity, gas and water	-	-	20,034	1,437,203	-	271,981	-	26,015	-	1,755,233	140,000	99,216	15,097
Construction	-	-	70,315	736,769	-	1,872,203	-	4,814	-	2,684,101	68,321	1,332,313	10,152
Wholesale and retail	-	-	19,419	29,938	15,261	9,393,081	-	-	-	9,457,699	-	5,419,058	221,979
Transport, storage and communications	-	-	15,632	456,505	-	1,632,185	-	-	-	2,104,322	-	577,140	14,082
Finance, insurance, real estate and business services	11,392,027	-	10,514,907	10,836,162	594,686	10,914,971	143,048	564,240	712,983	45,672,974	132,120	4,163,916	305,637
Government and government agencies	9,246,152	2,997,197	1,659,257	6,042,521	8,773,943	-	-	15,145	-	28,734,215	-	-	645
Education, health and others	-	-	-	-	-	1,134,035	-	44	-	1,134,079	591,635	558,456	34,078
Household	-	-	-	-	-	65,442,891	-	-	-	65,442,891	-	21,384,602	5,485
Others	-	-	125,678	819,267	399,617	1,417,237	287,756	8,196	-	3,057,751	14,259	400,644	-
	20,638,179	2,997,197	12,425,242	20,527,518	9,798,597	103,665,448	430,804	619,089	712,983	171,815,057	947,035	40,684,132	771,246



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 48 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Credit risk (continued)

(v) Credit risk exposure analysed by industry in respect of the Company's financial assets are set out below:

	The Company				
	Short-term funds and placements with banks and other financial institutions RM'000	Other receivables RM'000	Amount due from subsidiaries RM'000	Derivative financial instruments RM'000	Total credit risk exposures RM'000
<b>2015</b>					
Finance, insurance, real estate and business services	14,588	609	179	126	15,502
<b>2014</b>					
Finance, insurance, real estate and business services	15,162	2,076	54,535	1,211	72,984

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise financial assets and financial liabilities. Fair value is the amount at which a financial asset could be exchanged or a financial liability settled, between knowledgeable and willing parties in an arm's length transaction. The information presented herein represents the estimates of fair values as at the statement of financial position date.

Where available, quoted and observable market prices are used as the measure of fair values. Where such quoted and observable market prices are not available, fair values are estimated based on a range of methodologies and assumptions regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors. Changes in the uncertainties and assumptions could materially affect these estimates and the resulting fair value estimates.

### (a) Determination of fair value and fair value hierarchy

The Group and the Company measure fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Determination of fair value and fair value hierarchy (continued)

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instrument are generally classified as Level 2.

In cases where quoted prices are generally not available, the Group then determines fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques.

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy:

2015	The Group Fair Value			
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
<b>Recurring fair value measurements</b>				
<b>Financial assets</b>				
Financial assets held-for-trading				
- Money market instruments	-	7,204,192	-	7,204,192
- Quoted securities	1,173,464	-	-	1,173,464
- Unquoted securities	-	861,148	-	861,148
Financial investments available-for-sale				
- Money market instruments	-	7,028,388	-	7,028,388
- Quoted securities	10,912,158	-	-	10,912,158
- Unquoted securities	-	11,285,232	397,279	11,682,511
Derivative financial instruments	42	1,461,090	6,952	1,468,084
	12,085,664	27,840,050	404,231	40,329,945
<b>Financial liabilities</b>				
Derivative financial instruments	2,959	1,359,454	6,952	1,369,365

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

2014	The Group Fair Value			
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
<b>Recurring fair value measurements</b>				
<b>Financial assets</b>				
Financial assets held-for-trading				
- Money market instruments	-	11,563,582	-	11,563,582
- Quoted securities	1,074,389	-	-	1,074,389
- Unquoted securities	-	618,531	-	618,531
Financial investments available-for-sale				
- Money market instruments	-	7,486,250	-	7,486,250
- Quoted securities	10,161,271	-	-	10,161,271
- Unquoted securities	-	9,089,557	369,708	9,459,265
Derivative financial instruments	1,417	711,566	-	712,983
	11,237,077	29,469,486	369,708	41,076,271
<b>Financial liabilities</b>				
Derivative financial instruments	13,827	807,513	-	821,340

The Group recognise transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial year (2014: RM Nil).

2015	The Company Fair Value			
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
<b>Recurring fair value measurements</b>				
<b>Financial assets</b>				
Derivative financial instruments	-	126	-	126
<b>Financial liabilities</b>				
Derivative financial instruments	-	1,158	-	1,158

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

2014	The Company Fair Value			Total RM'000
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	
<b>Recurring fair value measurements</b>				
<b>Financial assets</b>				
Derivative financial instruments	-	1,211	-	1,211
<b>Financial liabilities</b>				
Derivative financial instruments	-	1,253	-	1,253

The Company recognise transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial year (2014: RM Nil).

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, as below:

2015	The Group		
	Financial Assets Financial investments available-for-sale RM'000	Derivative financial instruments RM'000	Financial Liability Derivative financial instruments RM'000
As at 1 July	369,708	-	-
Total losses recognised in statements of income	-	(480)	(480)
Net fair value changes recognised in other comprehensive income	27,596	-	-
Purchases	-	7,432	7,432
Disposal	(25)	-	-
As at 30 June	397,279	6,952	6,952
Total losses recognised in statement of income relating to assets/liability held on 30 June 2015	-	(480)	(480)
Total gain recognised in other comprehensive income relating to assets held on 30 June 2015	27,596	-	-

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, as below: (continued)

		The Group Financial investments available- for-sale RM'000
<b>2014</b>		
As at 1 July		332,796
Net fair value changes recognised in other comprehensive income		37,353
Redeemed during the year		(441)
As at 30 June		369,708
Total gain recognised in other comprehensive income relating to assets held on 30 June 2014		37,353

Quantitative information about fair value measurements using significant unobservable inputs (Level 3)

Description	The Group		Valuation technique(s)	Unobservable input	Range (weighted average)	Inter-relationship between significant unobservable inputs and fair value measurement
	Fair value assets RM'000	Fair value assets RM'000				
<b>Financial investments available-for-sale</b>						
Unquoted shares	397,279	-	Net tangible assets	Net tangible assets	Not applicable	Higher net tangible assets results in higher fair value
<b>Derivative financial instruments</b>						
Equity derivatives	6,952	(6,952)	Monte Carlo Simulation	Equity volatility	-18% to +16%	Higher volatility, would generally result in higher fair valuation for long volatility positions and vice versa
			Monte Carlo Simulation	Correlation between underlyers	-69% to +4%	An increase in correlation, would generally result in a higher fair value measurement and vice versa

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (a) Determination of fair value and fair value hierarchy (continued)

Sensitivity analysis for level 3

The Group 2015	Type of unobservable input	Sensitivity of significant unobservable input	Effect of reasonable possible alternative assumptions to: Profit or loss	
			Favourable changes RM'000	Unfavourable changes RM'000
Derivative financial instruments				
- Equity link derivatives	Equity volatility	+10%	-	-
		-10%	-	-
	Equity/Fx Correlation	+10%	-	-
		-10%	-	-

The Group 2014	Type of unobservable input	Sensitivity of significant unobservable input	Effect of reasonable possible alternative assumptions to: Profit or loss	
			Favourable changes RM'000	Unfavourable changes RM'000
Derivative financial instruments				
- Equity link derivatives	Equity volatility	+10%	-	-
		-10%	-	-
	Equity/Fx Correlation	+10%	-	-
		-10%	-	-

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Fair values of financial instruments not carried at fair value

Set out below is the comparison of the carrying amount and fair value of those financial instruments of the Group and the Company which are not carried at fair value in the financial instruments, but for which fair value is disclosed. It does not include those short term/on demand financial assets and financial liabilities where the carrying amount are reasonable approximation of their fair values:

	The Group			
	Carrying amount	Fair value	Carrying amount	Fair value
	2015	2015	2014	2014
	RM'000	RM'000	RM'000	RM'000
<b>Financial assets</b>				
Financial investments held-to-maturity				
- Money market instruments	9,921,251	9,875,516	8,925,614	8,841,131
- Unquoted securities	1,020,587	1,038,131	925,518	928,930
Loans, advances and financing	113,111,668	113,206,637	103,665,448	104,050,578
	<b>124,053,506</b>	<b>124,120,284</b>	113,516,580	113,820,639
<b>Financial liabilities</b>				
Deposits from customers	140,955,465	141,297,349	130,632,286	130,951,096
Borrowings	3,096,882	3,093,242	5,307,604	5,121,512
Subordinated obligations	5,161,255	5,132,243	5,359,614	5,305,330
Non-Innovative Tier 1 stapled securities	1,410,869	1,420,865	1,410,252	1,430,658
Innovative Tier 1 capital securities	530,223	579,348	541,767	589,894
	<b>151,154,694</b>	<b>151,523,047</b>	143,251,523	143,398,490
	The Company			
	Carrying amount	Fair value	Carrying amount	Fair value
	2015	2015	2014	2014
	RM'000	RM'000	RM'000	RM'000
<b>Financial liabilities</b>				
Borrowings	860,666	827,327	1,311,342	1,286,869

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Fair values of financial instruments not carried at fair value (continued)

The following table analyses within the fair value hierarchy of the Group's and the Company's assets and liabilities not measured at fair value at 30 June 2015 and 30 June 2014 but for which fair value is disclosed:

	Carrying amount RM'000	Fair value			Total RM'000
		Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	
<b>2015</b>					
<b>Financial assets</b>					
Financial investments held-to-maturity					
- Money market instruments	9,921,251	-	9,875,516	-	9,875,516
- Unquoted securities	1,020,587	-	1,037,647	484	1,038,131
Loans, advances and financing	113,111,668	-	113,206,637	-	113,206,637
	<b>124,053,506</b>	<b>-</b>	<b>124,119,800</b>	<b>484</b>	<b>124,120,284</b>
<b>Financial liabilities</b>					
Deposits from customers	140,955,465	-	141,297,349	-	141,297,349
Borrowings	3,096,882	-	3,093,242	-	3,093,242
Subordinated obligations	5,161,255	-	5,132,243	-	5,132,243
Non-Innovative Tier 1 stapled securities	1,410,869	-	1,420,865	-	1,420,865
Innovative Tier 1 capital securities	530,223	-	579,348	-	579,348
	<b>151,154,694</b>	<b>-</b>	<b>151,523,047</b>	<b>-</b>	<b>151,523,047</b>
<b>2014</b>					
<b>Financial assets</b>					
Financial investments held-to-maturity					
- Money market instruments	8,925,614	-	8,841,131	-	8,841,131
- Unquoted securities	925,518	-	928,442	488	928,930
Loans, advances and financing	103,665,448	-	104,050,578	-	104,050,578
	<b>113,516,580</b>	<b>-</b>	<b>113,820,151</b>	<b>488</b>	<b>113,820,639</b>
<b>Financial liabilities</b>					
Deposits from customers	130,632,286	-	130,951,096	-	130,951,096
Borrowings	5,307,604	-	5,121,512	-	5,121,512
Subordinated obligations	5,359,614	-	5,305,330	-	5,305,330
Non-Innovative Tier 1 stapled securities	1,410,252	-	1,430,658	-	1,430,658
Innovative Tier 1 capital securities	541,767	-	589,894	-	589,894
	<b>143,251,523</b>	<b>-</b>	<b>143,398,490</b>	<b>-</b>	<b>143,398,490</b>



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (b) Fair values of financial instruments not carried at fair value (continued)

The following table analyses within the fair value hierarchy of the Group's and the Company's assets and liabilities not measured at fair value at 30 June 2015 and 30 June 2014 but for which fair value is disclosed: (continued)

	Carrying amount	Fair value			Total
		Level 1	Level 2	Level 3	
	RM'000	RM'000	RM'000	RM'000	RM'000
<b>2015</b>					
<b><u>Financial liabilities</u></b>					
Borrowings	860,666	-	827,327	-	827,327
<b>2014</b>					
<b><u>Financial liabilities</u></b>					
Borrowings	1,311,342	-	1,286,869	-	1,286,869

### (c) Fair value methodologies and assumptions

#### Short-term funds and placements with financial institutions

For short-term funds and placements with financial institutions with maturities of less than six months, the carrying value is a reasonable estimate of fair value. For short-term funds and placements with maturities six months and above, estimated fair value is based on discounted cash flows using prevailing money market interest rates at which similar deposits and placements would be made with financial institutions of similar credit risk and remaining period to maturity.

#### Securities purchased under resale agreements

The fair values of securities purchased under resale agreements with maturities of less than six months approximate the carrying values. For securities purchased under resale agreements with maturities of six months and above, the estimated fair values are based on discounted cash flows using market rates for the remaining term to maturity.

#### Securities held at fair value through profit or loss, available-for-sale and held-to-maturity

The estimated fair value is generally based on quoted and observable market prices. Where there is no ready market in certain securities, the Group and the Company establishes the fair value by using valuation techniques.

#### Loans, advances and financing

For floating rate loans, the carrying value is generally a reasonable estimate of fair value. For fixed rate loans, the fair value is estimated by discounting the estimated future cash flows using the prevailing market rates of loans with similar credit risks and maturities.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 49 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

### (c) Fair value methodologies and assumptions (continued)

#### Deposits from customers

For deposits from customers with maturities of less than six months, the carrying amounts are reasonable estimates of their fair values. For deposit with maturities of six months and above, fair values are estimated using discounted cash flows based on prevailing market rates for similar deposits from customers.

#### Deposits and placements of banks and other financial institutions, bills and acceptances payable

The estimated fair values of deposits and placements of banks and other financial institutions and bills and acceptances payable with maturities of less than six months approximate the carrying values. For the items with maturities six months and above, the fair values are estimated based on discounted cash flows using prevailing money market interest rates with similar remaining period to maturities.

#### Subordinated obligations, senior bonds, stapled securities and capital securities

The fair value of subordinated obligations, senior bonds, stapled securities and capital securities are based on quoted market prices where available.

#### Other financial assets and liabilities

The carrying value less any estimated allowance for financial assets and liabilities included in "other assets and liabilities" are assumed to approximate their fair values as these items are not materially sensitive to the shift in market interest rates.

#### Borrowings

The estimated fair values of borrowings with maturities of less than six months approximate the carrying values. For other borrowings with maturities six months or more, the fair values are estimated based on discounted cash flows using prevailing market rates for borrowings with similar risk profile.

#### Credit related commitment and contingencies

The net fair value of these items was not calculated as estimated fair values are not readily ascertainable. These financial instruments generally relate to credit risks and attract fees in line with market prices for similar arrangements. They are not presently sold nor traded. The fair value may be represented by the present value of fees expected to be received, less associated costs.

#### Foreign exchange and interest rate related contracts

The fair values of foreign exchange and interest rate related contracts are the estimated amounts the Group or the Company would receive or pay to terminate the contracts at the statements of financial position date.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 50 OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements are as follows:

	The Group						The Company					
	Related amounts not set off in the statements of financial position			Related amounts not set off in the statements of financial position			Related amounts not set off in the statements of financial position			Related amounts not set off in the statements of financial position		
	Gross amounts recognised in the statements of financial position RM'000	Gross amount in the statement of financial position RM'000	Net amount presented in the statements of financial position RM'000	Values of financial instruments RM'000	Cash collateral received/pledged RM'000	Net amount RM'000	Gross amounts recognised in the statements of financial position RM'000	Gross amount in the statement of financial position RM'000	Net amount presented in the statements of financial position RM'000	Values of financial instruments RM'000	Cash collateral received/pledged RM'000	Net amount RM'000
<b>2015</b>												
<b>Financial assets</b>												
Clients' and brokers' balances	544,028	(206,397)	337,631	-	-	337,631	-	-	-	-	-	-
Derivative financial instruments	1,510,926	(42,842)	1,468,084	(690,725)	(148,534)	628,825	770	(644)	126	-	-	126
Securities purchased under resale agreements	12,670,084	(506,832)	12,163,252	(12,170,922)	-	(7,670)	-	-	-	-	-	-
Other receivables	1,507,217	(91,384)	1,415,833	-	-	1,415,833	788	-	788	-	-	788
Total	16,232,255	(847,455)	15,384,800	(12,861,647)	(148,534)	2,374,619	1,558	(644)	914	-	-	914
<b>Financial liabilities</b>												
Clients' and brokers' balances	396,141	(203,413)	192,728	-	-	192,728	-	-	-	-	-	-
Derivative financial instruments	1,411,563	(42,198)	1,369,365	(690,725)	(405,142)	273,498	1,158	-	1,158	-	-	1,158
Obligations on securities sold under repurchase agreements	4,198,170	(506,832)	3,691,338	(2,532,086)	(85,799)	1,073,453	-	-	-	-	-	-
Payables and other liabilities	5,907,631	(110,937)	5,796,694	-	-	5,796,694	11,103	-	11,103	-	-	11,103
Total	11,913,505	(863,380)	11,050,125	(3,222,811)	(490,941)	7,336,373	12,261	-	12,261	-	-	12,261

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 50 OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (CONTINUED)

Financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements are as follows: (continued)

	The Group						The Company					
	Gross amounts recognised in the statements of financial position			Related amounts not set off in the statements of financial position			Gross amounts recognised in the statements of financial position			Related amounts not set off in the statements of financial position		
	Gross amounts recognised in the statements of financial position RM'000	Gross amount in the statement of financial position RM'000	Net amount presented in the statements of financial position RM'000	Values of the financial instruments RM'000	Cash collateral received/pledged RM'000	Net amount RM'000	Gross amounts recognised in the statements of financial position RM'000	Gross amount in the statement of financial position RM'000	Net amount presented in the statements of financial position RM'000	Values of the financial instruments RM'000	Cash collateral received/pledged RM'000	Net amount RM'000
<b>2014</b>												
<b>Financial assets</b>												
Clients' and brokers' balances	709,117	(278,313)	430,804	-	-	430,804	-	-	-	-	-	-
Derivative financial instruments	805,383	(92,400)	712,983	(446,544)	(25,639)	240,800	2,176	(965)	1,211	-	-	1,211
Securities purchased under resale agreements	3,807,143	(809,946)	2,997,197	(3,001,444)	-	(4,247)	-	-	-	-	-	-
Other receivables	774,745	(81,225)	693,520	-	-	693,520	56,611	-	56,611	-	-	56,611
Total	6,096,388	(1,261,884)	4,834,504	(3,447,988)	(25,639)	1,360,877	58,787	(965)	57,822	-	-	57,822
<b>Financial liabilities</b>												
Clients' and brokers' balances	604,302	(266,616)	337,686	-	-	337,686	-	-	-	-	-	-
Derivative financial instruments	912,775	(91,435)	821,340	(446,544)	(192,646)	182,150	1,253	-	1,253	-	-	1,253
Obligations on securities sold under repurchase agreements	5,105,921	(809,946)	4,295,975	(4,289,335)	(12,678)	(6,038)	-	-	-	-	-	-
Payables and other liabilities	6,362,241	(92,922)	6,269,319	-	-	6,269,319	17,088	-	17,088	-	-	17,088
Total	12,985,239	(1,260,919)	11,724,320	(4,735,879)	(205,324)	6,783,117	18,341	-	18,341	-	-	18,341

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 51 EQUITY COMPENSATION BENEFITS

### Executive Share Option Scheme And Executive Share Scheme

The Company has concurrently established and implemented an Executive Share Option Scheme and an Executive Share Scheme.

#### (a) Executive Share Option Scheme 2006/2016 (“ESOS 2006/2016”)

The ESOS 2006/2016 of up to fifteen percent (15%) of the issued and paid-up ordinary share capital of the Company, which was approved by the shareholders of the Company on 8 November 2005, was established on 23 January 2006 and would be in force for a period of ten (10) years.

On 18 January 2006, the Company announced that Bursa Malaysia Securities Berhad had approved-in-principle the listing of new ordinary shares of the Company to be issued pursuant to the exercise of options under the ESOS 2006/2016 at any time during the existence of the ESOS 2006/2016.

The ESOS 2006/2016 would provide an opportunity for eligible executives who had contributed to the growth and development of the Company and its subsidiaries (“the Group”) to participate in the equity of the Company.

The main features of the ESOS 2006/2016 are, inter alia, as follows:

1. Eligible executives are persons as defined by the ESOS 2006/2016 Bye-Laws.
2. The maximum allowable allotments for the full time Executive Directors had been approved by the shareholders of the Company in a general meeting. The Board, as defined by the ESOS 2006/2016 Bye-Laws, may from time to time at its discretion select and identify suitable eligible executives to be offered options.
3. The aggregate number of shares to be issued under the ESOS 2006/2016 shall not exceed 15% of the issued and paid-up ordinary share capital of the Company for the time being.
4. The ESOS 2006/2016 shall be in force for a period of ten (10) years from 23 January 2006.
5. The option price shall not be at a discount of more than ten percent (10%) (or such discount as the relevant authorities shall permit) from the 5-day weighted average market price of the shares of the Company preceding the Date of Offer as defined by the ESOS 2006/2016 Bye-Laws, and shall in no event be less than the par value of the shares of the Company.
6. The options granted to an option holder under the ESOS 2006/2016 is exercisable by the option holder only during his employment with the Group and upon meeting the vesting conditions of each of the ESOS plan as stated in the following pages, subject to any maximum limit as may be determined by the Board under the Bye-Laws of the ESOS 2006/2016.
7. The exercise of the options may, at the absolute discretion of the Board, be satisfied by way of issuance of new shares; transfer of existing shares purchased by a trust established for the ESOS 2006/2016; or a combination of both new shares and existing shares.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 51 EQUITY COMPENSATION BENEFITS (CONTINUED)

### Executive Share Option Scheme And Executive Share Scheme (continued)

#### (b) Executive Share Scheme (“ESS”)

The ESS of up to ten percent (10%) of the issued and paid-up ordinary share capital (excluding treasury shares) of the Company comprises the Executive Share Option Scheme 2013/2023 (“ESOS 2013/2023”) and the Executive Share Grant Scheme (“ESGS”).

##### (i) ESOS 2013/2023

The ESOS 2013/2023 which was approved by the shareholders of the Company on 30 October 2012, was established on 12 March 2013 and would be in force for a period of ten (10) years.

On 18 September 2012, the Company announced that Bursa Malaysia Securities Berhad had resolved to approve the listing of new ordinary shares of the Company to be issued pursuant to the exercise of options under the ESOS 2013/2023.

The ESOS 2013/2023 would provide an opportunity for eligible executives who had contributed to the growth and development of the Group to participate in the equity of the Company.

##### (ii) ESGS

The ESGS which was approved by the shareholders of the Company on 29 October 2013, was established on 28 February 2014 and would end on 11 March 2023.

On 6 September 2013, the Company announced that Bursa Malaysia Securities Berhad had resolved to approve-in-principle the listing of new ordinary shares of the Company to be issued pursuant to the ESGS.

The ESGS would provide the Company with the flexibility to reward the eligible executives of the Group for their contribution with awards of the Company’s shares without any consideration payable by the eligible executives.

The main features of the ESS are, inter alia, as follows:

1. Eligible executives are persons as defined by the ESS Bye-Laws.
2. The maximum allowable allotments for the full time Executive Directors had been approved by the shareholders of the Company in a general meeting. The Board, as defined by the ESS Bye-Laws, may from time to time at its absolute discretion select and identify suitable eligible executives to be offered options or grants.
3. At any point of time during the existence of the ESS, the aggregate number of shares comprised in the options and grants under the ESS and any other executive share schemes established by the Company which are still subsisting shall not exceed 10% of the issued and paid-up ordinary share capital (excluding treasury shares) of the Company at any one time.
4. The option price for the options to be granted under the ESOS 2013/2023 shall not be at a discount of more than ten percent (10%) (or such discount as the relevant authorities shall permit) from the 5-day weighted average market price of the shares of the Company preceding the Date of Offer as defined by the ESS Bye-Laws, and shall in no event be less than the par value of the shares of the Company.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 51 EQUITY COMPENSATION BENEFITS (CONTINUED)

### Executive Share Option Scheme And Executive Share Scheme (continued)

#### (b) Executive Share Scheme (“ESS”) (continued)

The main features of the ESS are, inter alia, as follows: (continued)

- The options granted to an option holder under the ESOS 2013/2023 is exercisable by the option holder during his employment or directorship with the Group and upon meeting the vesting conditions of each ESOS plan as stated in the following pages, subject to any maximum limit as may be determined by the Board under the Bye-Laws of the ESS.
- The shares to be vested to a grant holder under the ESGS will be vested to the grant holder only during his employment or directorship with the Group and subject to any other terms and conditions as may be determined by the Board.
- The exercise of the options under the ESOS 2013/2023 or the vesting of shares under the ESGS may, at the absolute discretion of the Board, be satisfied by way of issuance of new shares; transfer of existing shares purchased by a trust established for the ESS; or a combination of both new shares and existing shares.

A trust has been set up for the ESOS 2006/2016 and ESS (collectively “Schemes”) and it is administered by an appointed trustee. This trustee will be entitled from time to time to accept financial assistance from the Company upon such terms and conditions as the Company and the trustee may agree to purchase the Company’s shares from the open market for the purposes of this trust. In accordance with MFRS 132, the shares purchased for the benefit of the Schemes holdings are recorded as “Treasury Shares for ESOS” in the shareholders’ equity on the statements of financial position. The cost of operating the Schemes is charged to the statements of income.

The number and market values of the ordinary shares held by the Trustee are as follows:

	The Group			
	2015		2014	
	Number of trust shares held unit	Cost RM	Number of trust shares held unit	Cost RM
As at 1 July	5,154,700	25,421,501	10,036,600	49,957,501
Purchase of treasury shares	177,500	2,694,865	-	-
Exercise of ESOS	(3,050,300)	(15,418,194)	(4,881,900)	(24,536,000)
As at 30 June	2,281,900	12,698,172	5,154,700	25,421,501

	The Company			
	2015		2014	
	Number of trust shares held unit	Cost RM	Number of trust shares held unit	Cost RM
As at 1 July	3,000,408	15,181,189	7,344,408	37,160,526
Exercise of ESOS	(3,000,000)	(15,179,100)	(4,344,000)	(21,979,337)
As at 30 June	408	2,089	3,000,408	15,181,189

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 51 EQUITY COMPENSATION BENEFITS (CONTINUED)

### Executive Share Option Scheme And Executive Share Scheme (continued)

The current ESOS options granted have performance and/or service based vesting conditions. Generally, the share options granted can be classified into 2 categories:-

- (i) An award that is conditional upon achieving agreed key performance indicators and milestones; and/or
- (ii) An award for the recognition of material and positive accomplishments towards building a strong and sustainable underlying business value, preserving and enhancing the quality of assets and for shareholders wealth creation.

The ordinary share options of the Company granted under the ESOS are as follows:

- (a) 6,000,000 share options at an exercise price of RM11.77:

#### 2015

Grant date	Expiry date	As at					Outstanding	Exercisable
		1 July 2014	Granted	Forfeited	Expired	Exercised	As at 30 June 2015	As at 30 June 2015
2-Apr-12	July 2015	3,000,000	-	-	-	(3,000,000)	-	-
		3,000,000	-	-	-	(3,000,000)	-	-

#### 2014

Grant date	Expiry date	As at					Outstanding	Exercisable
		1 July 2013	Granted	Forfeited	Expired	Exercised	As at 30 June 2014	As at 30 June 2014
2-Apr-12	July 2014	3,000,000	-	-	-	(3,000,000)	-	-
2-Apr-12	July 2015	3,000,000	-	-	-	-	3,000,000	3,000,000
		6,000,000	-	-	-	(3,000,000)	3,000,000	3,000,000

The vesting conditions for the above share options is based on service (time) based periods. The vesting period of the options range from 2 to 3 years from grant date.

The weighted average share price at the time of exercise was RM15.91. The weighted average remaining contractual life for the share is Nil years (2014: 1.00 years).



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 52 SIGNIFICANT EVENTS DURING THE FINANCIAL YEAR

- (a) On 2 December 2014, Hong Leong Bank Berhad (“HLB”), a subsidiary of HLF, announced that it had fully redeemed the RM250.0 million 5.75% Subordinated MTNs. The RM250.0 million Subordinated MTNs were previously issued by Promino Sdn Bhd (formerly known as EON Bank Berhad) on 2 December 2009, and were vested to HLB effective 1 July 2011.
- (b) On 6 April 2015, HLF announced that Hong Leong Assurance Berhad (“HLA”), a 70% indirect subsidiary of HLF, had entered into a sale and purchase agreement with HLB in respect of the proposed acquisition by HLA of a parcel of land (the “Land”) together with a commercial office building known as Menara Raja Laut erected on the Land from HLB for a cash consideration of RM220,000,000 (“Disposal”). The Disposal has been approved by the shareholders of HLF at the Extraordinary General Meeting held on 28 April 2015. The Disposal was completed on 15 June 2015.
- (c) On 7 April 2015, HLF announced the grant by HLA of options to purchase up to an aggregate of 12,200,000 ordinary shares of RM1.00 each (“HLF share”) at an exercise price of RM16.88 per HLF share to the eligible executives of HLA on 2 April 2015 pursuant to HLF’s Executive Share Scheme. The options granted are subject to the achievement of certain performance criteria by the option holders over a performance period concluding at the end of the financial year ending 30 June 2017 (“FY 2017”). The achievement of the performance targets and the number of shares (if any) to be vested shall be determined at the end of FY 2017.
- (d) On 7 April 2015, HLB announced the grant of options to purchase up to an aggregate of 37,550,000 ordinary shares of RM1.00 each (“HLB share”) at an exercise price of RM14.24 per HLB share to the eligible executives and/or Director of HLB and its subsidiary on 2 April 2015 pursuant to HLB’s Executive Share Scheme. The options granted are subject to the achievement of certain performance criteria by the option holders over a performance period concluding at the end of the financial year ending 30 June 2018 (“FY 2018”). The achievement of the performance targets and the number of shares (if any) to be vested shall be determined at the end of FY 2018.

## 53 SUBSEQUENT EVENTS AFTER THE FINANCIAL YEAR

- (a) On 3 July 2015, HLB announced that it had on 3 July 2015 entered into a conditional share sale agreement (“SSA”) with Hong Leong Real Estate Holdings Sdn Bhd (“HLREH”) for the proposed acquisition of the entire issued and paid-up share capital of DC Tower Sdn Bhd (“DCT”) for an indicative cash consideration of RM189,333,000, subject to adjustments (if any) pursuant to the terms of the SSA (“Proposed Acquisition”).

DCT is principally a property investment company, holding the development and ownership rights in respect of a 33-storey purpose-built stratified office building currently referred to as Office Tower A which is located within the on-going integrated development project known as Damansara City Kuala Lumpur.

- (b) On 10 August 2015, HLB, announced that it had on 10 August 2015 fully redeemed the RM700.0 million 4.85% Tier 2 Subordinated Notes issued by HLB on 10 August 2010.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 53 SUBSEQUENT EVENTS AFTER THE FINANCIAL YEAR (CONTINUED)

- (c) On 12 August 2015, Hong Leong Investment Bank Berhad (“HLIB”) announced on behalf of HLB that HLB proposed to undertake a renounceable rights issue of new ordinary shares of RM1.00 each in HLB (“HLB Rights Shares”) to HLB shareholders to raise gross proceeds of up to RM3.0 billion (“Proposed HLB Rights Issue”).

The Proposed HLB Rights Issue is conditional upon approvals being obtained from the following:

- (i) Bank Negara Malaysia (“BNM”), for the increase in the issued and paid-up share capital of HLB pursuant to the Proposed HLB Rights Issue, which was obtained on 11 August 2015 via its letter dated 10 August 2015;
- (ii) Bursa Malaysia Securities Berhad (“Bursa Securities”), for the listing of and quotation for the HLB Rights Shares on the Main Market of Bursa Securities;
- (iii) the shareholders of HLB at an extraordinary general meeting to be convened; and
- (iv) other relevant authorities/parties, if required.

On 10 September 2015, HLIB announced on behalf on HLB that Bursa Securities had, through its letter dated 10 September 2015, resolved to approved the listing of and quotation for up to 399,800,000 HLB Rights Shares on the Main Market of Bursa Securities.

- (d) On 12 August 2015, HLIB announced on behalf of HLFGB that HLFGB proposed to undertake a renounceable rights issue of new ordinary shares of RM1.00 each in HLFGB (“HLFGB Right Shares”) to HLFGB shareholders to raise gross proceeds of up to RM1.1 billion (“Proposed HLFGB Rights Issue”).

The Proposed HLB Rights Issue is conditional upon approvals being obtained from the following:

- (i) BNM, for the increase in the issued and paid-up share capital of HLFGB pursuant to the Proposed HLFGB Rights Issue, which was obtained on 11 August 2015 via its letter dated 10 August 2015;
- (ii) Bursa Securities, for the listing of and quotation for the HLFGB Rights Shares on the Main Market of Bursa Securities;
- (iii) the shareholders of HLFGB at an extraordinary general meeting to be convened; and
- (iv) other relevant authorities/parties, if required.

On 10 September 2015, HLIB announced on behalf of HLFGB that Bursa Securities had, through its letter dated 10 September 2015, resolved to approve the listing of and quotation for up to 150,000,000 HLFGB Rights Shares on the Main Market of Bursa Securities.

## 54 INCOME TAX RELATING TO COMPONENTS OF OTHER COMPREHENSIVE INCOME

	The Group		
	Before tax RM'000	Tax benefits RM'000	Net of tax amount RM'000
<b>2015</b>			
Financial investments available-for-sale			
- net fair value gain/(loss)	(169,013)	42,253	(126,760)
Cash flow hedge			
- net fair value gain/(loss)	216	(54)	162
<b>2014</b>			
Financial investments available-for-sale			
- net fair value gain/(loss)	64,036	(16,009)	48,027

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 55 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

The Group and the Company make estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. To enhance the information content of the estimates, certain key variables that are anticipated to have material impact to the Group's and the Company's results and financial position are tested for sensitivity to changes in the underlying parameters. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are outlined below:

### (a) Allowance for impairment losses on loans, advances and financing

The Group reviews their loan portfolios to assess impairment at least on a quarterly basis. It is the policy of the Group to establish, through charges against profit, individual and collective assessment impairment allowances in respect of estimated and inherent credit losses in their portfolio.

In determining individual assessment impairment allowances for loans/financing above the set threshold, management considers objective evidence of impairment and exercises judgement in estimating cash flows and collateral value. Whilst, management's judgement is guided by the relevant BNM guidelines, judgement is made in estimation of the amount and timing of future cash flows in assessing allowance for impairment of financial assets. Among the factors considered are the net realisable value of the underlying collateral value, the viability of the customer's business model and the capacity to generate sufficient cash flows to service debt obligations.

### (b) Life policyholders' fund

Material judgement is required in determining the liabilities and in the choice of assumptions.

Assumptions in use are based on the past experience, current internal data, external market indices and benchmarks which reflect current observable market prices and other published information.

Assumptions and prudent estimates are determined at the date of valuation and no credit is taken for possible beneficial effects of voluntary withdrawals.

Assumption are further evaluated on a continuous basis in order to ensure realistic and reasonable valuations.

### (c) Impairment of goodwill

The goodwill impairment assessment involves a significant amount of estimation. This includes identification of independent cash-generating units ("CGUs") and the allocation of goodwill to these units based on which units are expected to benefit from the acquisition.

In estimating the value-in-use, the Group is required to make an estimate of the expected future cash flows from the CGUs. Management are exercises judgement in determining both the growth rate and the discount rate used to discount future expected cash flows to the CGUs.

## 56 APPROVAL OF FINANCIAL STATEMENTS

The financial statements were authorised for issue by the Board of Directors of the Company in accordance with a resolution of the Directors on 28 July 2015.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 June 2015

## 57 REALISED AND UNREALISED PROFIT

The determination of realised and unrealised profits is based on the Guidance of Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010 and the directive of Bursa Malaysia Securities Berhad.

The breakdown of the retained profits of the Group and the Company are as follows:

	The Group		The Company	
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Total retained profits of the Group and subsidiaries				
- Realised	<b>19,285,289</b>	18,663,319	<b>12,740,076</b>	12,327,853
- Unrealised	<b>1,161,592</b>	1,325,961	<b>2,296</b>	4,761
Total share of retained profits from associated companies				
- Realised	<b>1,976,541</b>	1,513,429	-	-
- Unrealised	<b>1,759</b>	1,574	-	-
Total share of retained profits from joint ventures				
- Realised	<b>26,647</b>	12,587	-	-
	<b>22,451,828</b>	21,516,870	<b>12,742,372</b>	12,332,614
Less : Consolidation adjustments	<b>(14,635,036)</b>	(14,069,318)	-	-
Total retained profits	<b>7,816,792</b>	7,447,552	<b>12,742,372</b>	12,332,614

The Group views translation gains or losses on monetary items as realised as it is incurred in the ordinary course of business.

The disclosure of realised and unrealised profits/(losses) above is solely for compliance with the directive issued by the Bursa Malaysia Securities Berhad and should not be used for any other purpose.

## STATEMENT BY DIRECTORS

pursuant to Section 169(15) of the Companies Act, 1965

We, Quek Kon Sean and Lim Tau Kien, being two of the Directors of Hong Leong Financial Group Berhad, do hereby state that, in the opinion of the Directors, the financial statements set out on page 51 to 218 are drawn up so as to give a true and fair view of the state of affairs of the Group and of the Company as at 30 June 2015 and of the results and the cash flows of the Group and the Company for the year then ended on that date, in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

On behalf of the Board.

**QUEK KON SEAN**  
Director

**LIM TAU KIEN**  
Director

Kuala Lumpur  
21 September 2015

## STATUTORY DECLARATION

pursuant to Section 169(16) of the Companies Act, 1965

I, Chew Seong Aun, the Officer primarily responsible for the financial management of Hong Leong Financial Group Berhad, do solemnly and sincerely declare that the financial statements set out on pages 51 to 218 are to the best of my knowledge and belief correct and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by )  
the abovenamed Chew Seong Aun at )  
Kuala Lumpur in Wilayah Persekutuan on )  
21 September 2015 )

**CHEW SEONG AUN**

Before me,

**TAN SEOK KETT**  
Pesuruhjaya Sumpah  
Commissioner for Oaths

# INDEPENDENT AUDITORS' REPORT

to the members of Hong Leong Financial Group Berhad  
(Company no: 8024-W)  
(Incorporated in Malaysia)

## REPORT ON THE FINANCIAL STATEMENTS

We have audited the financial statements of Hong Leong Financial Group Berhad on pages 51 to 218, which comprise the statements of financial position as at 30 June 2015 of the Group and of the Company, and the statements of income, comprehensive income, changes in equity and cash flows of the Group and of the Company for the financial year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on Notes 1 to 57.

## DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors of the Company are responsible for the preparation of financial statements that give a true and fair view in accordance with the Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia. The Directors are also responsible for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## OPINION

In our opinion, the financial statements give a true and fair view of the financial position of the Group and of the Bank as of 30 June 2015 and of their financial performance and cash flows for the financial year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

# INDEPENDENT AUDITORS' REPORT

to the members of Hong Leong Financial Group Berhad  
(Company no: 8024-W)  
(Incorporated in Malaysia)

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In accordance with the requirements of the Companies Act, 1965, in Malaysia, we also report the following:

- (a) In our opinion, the accounting and other records and the registers required by the Act to be kept by the Company and its subsidiaries of which we have acted as auditors have been properly kept in accordance with the provisions of the Act.
- (b) We have considered the financial statements and the auditors' reports of all the subsidiaries of which we have not acted as auditors, which are indicated in Note 11 to the financial statements.
- (c) We are satisfied that the financial statements of the subsidiaries that have been consolidated with the Company's financial statements are in form and content appropriate and proper for the purposes of the preparation of the financial statements of the Group and we have received satisfactory information and explanations required by us for those purposes.
- (d) The audit reports on the financial statements of the subsidiaries did not contain any qualification or any adverse comment made under Section 174(3) of the Act.

## OTHER REPORTING RESPONSIBILITIES

The supplementary information set out in Note 57 is disclosed to meet the requirement of Bursa Malaysia Securities Berhad and is not part of the financial statements. The Directors are responsible for the preparation of the supplementary information in accordance with Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants ("MIA Guidance") and the directive of Bursa Malaysia Securities Berhad. In our opinion, the supplementary information is prepared, in all material respects, in accordance with the MIA Guidance and the directive of Bursa Malaysia Securities Berhad.

## OTHER MATTERS

This report is made solely to the members of the Company, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

**PRICEWATERHOUSECOOPERS**  
(No. AF: 1146)  
Chartered Accountants

**NG YEE LING**  
(No. 3032/01/17 (J))  
Chartered Accountant

Kuala Lumpur  
21 September 2015

# NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Forty-sixth Annual General Meeting of Hong Leong Financial Group Berhad (“Company”) will be held at the Theatre, Level 1, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur on Wednesday, 28 October 2015 at 11.30 a.m. in order:

1. To lay before the meeting the audited financial statements together with the reports of the Directors and Auditors thereon for the financial year ended 30 June 2015.
2. To approve the payment of Directors’ fees of RM400,000 for the financial year ended 30 June 2015 (2014: RM320,000), to be divided amongst the Directors in such manner as the Directors may determine. **(Resolution 1)**
3. To re-elect the following retiring Directors:-
  - (a) Ms Lim Tau Kien **(Resolution 2)**
  - (b) Ms Lim Lean See **(Resolution 3)**
4. To pass the following motions as Ordinary Resolutions:-
  - (a) “**THAT** YBhg Tan Sri Quek Leng Chan, a Director who retires in compliance with Section 129 of the Companies Act, 1965, be and is hereby re-appointed a Director of the Company to hold office until the conclusion of the next Annual General Meeting.” **(Resolution 4)**
  - (b) “**THAT** YBhg Tan Sri Dato’ Seri Khalid Ahmad bin Sulaiman, a Director who retires in compliance with Section 129 of the Companies Act, 1965, be and is hereby re-appointed a Director of the Company to hold office until the conclusion of the next Annual General Meeting.” **(Resolution 5)**
5. To re-appoint Messrs PricewaterhouseCoopers as Auditors of the Company and authorise the Directors to fix their remuneration. **(Resolution 6)**

## **SPECIAL BUSINESS**

As special business, to consider and, if thought fit, pass the following motions:-

### **6. Ordinary Resolution**

#### **Authority to Directors to Issue Shares**

“**THAT** pursuant to Section 132D of the Companies Act, 1965, the Directors be and are hereby empowered to:

- (i) issue shares in the Company, at any time and from time to time, and upon such terms and conditions and for such purposes as the Directors may, in their absolute discretion, deem fit, (“General Mandate”) provided that the aggregate number of shares issued pursuant to this General Mandate does not exceed 10% of the issued capital of the Company (“Limitation”) for the time being and that the Directors be and are also empowered to obtain approval for the listing of and quotation for the additional shares so issued on Bursa Malaysia Securities Berhad and that such authority shall continue in force until the conclusion of the next Annual General Meeting of the Company; and



# NOTICE OF ANNUAL GENERAL MEETING

- (ii) further and in addition, issue shares in the Company in accordance with specific mandates granted to the Directors (if any) pursuant to resolutions of the shareholders passed on or at any time prior to this Annual General Meeting of the Company but which have not yet been implemented or fully implemented (“Specific Mandates”), and that the number of shares issued pursuant to the Specific Mandates shall not be aggregated with the number of shares issued pursuant to the General Mandate and that for the avoidance of doubt, shares issued pursuant to the Specific Mandates are not subject to the Limitation which is only applicable to shares issued pursuant to the General Mandate.”

**(Resolution 7)**

## 7. Ordinary Resolution

### **Proposed Renewal of and New Shareholders’ Mandate for Recurrent Related Party Transactions of a Revenue or Trading Nature with Hong Leong Company (Malaysia) Berhad (“HLCM”) and Persons Connected with HLCM**

“**THAT** approval be and is hereby given for the Company and/or its subsidiaries (excluding Hong Leong Bank Berhad and Hong Leong Capital Berhad and their respective subsidiaries) to enter into any of the transactions falling within the types of recurrent related party transactions of a revenue or trading nature as disclosed in Section 2.3(A) and (C) of the Company’s Circular to Shareholders dated 6 October 2015 (“the Circular”) with HLCM and persons connected with HLCM (“Hong Leong Group”), as set out in Appendix II of the Circular provided that such transactions are undertaken in the ordinary course of business, on arm’s length basis and on commercial terms which are not more favourable to Hong Leong Group than those generally available to and/or from the public and are not, in the Company’s opinion, detrimental to the minority shareholders;

**AND THAT** such approval shall continue to be in force until:

- (a) the conclusion of the next Annual General Meeting (“AGM”) of the Company at which time it will lapse, unless by a resolution passed at the meeting, the authority is renewed; or
- (b) the expiration of the period within which the next AGM of the Company after that date is required to be held pursuant to Section 143(1) of the Companies Act, 1965 (but shall not extend to such extension as may be allowed pursuant to Section 143(2) of the Companies Act, 1965); or
- (c) revoked or varied by resolution passed by the shareholders in general meeting,

whichever is the earlier;

**AND THAT** the Directors of the Company be and are hereby authorised to complete and to do all such acts and things (including executing all such documents as may be required) as they may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this ordinary resolution.”

**(Resolution 8)**

## 8. Ordinary Resolution

### **Proposed Renewal of Shareholders’ Mandate for Recurrent Related Party Transactions of a Revenue or Trading Nature with Tower Real Estate Investment Trust (“Tower REIT”)**

“**THAT** approval be and is hereby given for the Company and/or its subsidiaries (excluding Hong Leong Bank Berhad and Hong Leong Capital Berhad and their respective subsidiaries) to enter into any of the transactions falling within the types of recurrent related party transactions of a revenue or trading nature as disclosed in Section 2.3(B) of the Company’s Circular to Shareholders dated 6 October 2015 with Tower REIT provided that such transactions are undertaken in the ordinary course of business, on arm’s length basis and on commercial terms which are not more favourable to Tower REIT than those generally available to and/or from the public and are not, in the Company’s opinion, detrimental to the minority shareholders;

# NOTICE OF ANNUAL GENERAL MEETING

**AND THAT** such approval shall continue to be in force until:

- (a) the conclusion of the next Annual General Meeting (“AGM”) of the Company at which time it will lapse, unless by a resolution passed at the meeting, the authority is renewed; or
- (b) the expiration of the period within which the next AGM of the Company after that date is required to be held pursuant to Section 143(1) of the Companies Act, 1965 (but shall not extend to such extension as may be allowed pursuant to Section 143(2) of the Companies Act, 1965); or
- (c) revoked or varied by resolution passed by the shareholders in general meeting,

whichever is the earlier;

**AND THAT** the Directors of the Company be and are hereby authorised to complete and to do all such acts and things (including executing all such documents as may be required) as they may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this ordinary resolution.”

**(Resolution 9)**

- 9. To consider any other business of which due notice shall have been given.

By Order of the Board

**CHRISTINE MOH SUAT MOI**  
(MAICSA 7005095)  
Group Company Secretary

Kuala Lumpur  
6 October 2015

## **NOTES:**

- 1. For the purpose of determining members’ eligibility to attend this meeting, only members whose names appear in the Record of Depositors as at 22 October 2015 shall be entitled to attend this meeting or appoint proxy(ies) to attend and vote on their behalf.
- 2. Save for a member who is an exempt authorised nominee, a member entitled to attend and vote at the meeting is entitled to appoint not more than two (2) proxies to attend and vote in his stead. A proxy may but need not be a member of the Company and the provisions of Section 149(1)(b) of the Companies Act, 1965 shall not apply to the Company. A member who is an authorised nominee may appoint not more than two (2) proxies in respect of each securities account it holds. A member who is an exempt authorised nominee for multiple beneficial owners in one securities account (“Omnibus Account”) may appoint any number of proxies in respect of the Omnibus Account.
- 3. Where two (2) or more proxies are appointed, the proportions of shareholdings to be represented by each proxy must be specified in the instrument appointing the proxies, failing which the appointment shall be invalid.
- 4. The Form of Proxy must be deposited at the Registered Office of the Company at Level 8, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur not less than 48 hours before the time and date of the meeting or adjourned meeting.

# NOTICE OF ANNUAL GENERAL MEETING

## EXPLANATORY NOTES ON SPECIAL BUSINESS

### 1. Resolution 7 on Authority to Directors to Issue Shares

The proposed Ordinary Resolution, if passed, will:

- (i) renew the general mandate given to the Directors of the Company to issue ordinary shares of the Company from time to time provided that the aggregate number of shares issued pursuant to this resolution does not exceed 10% of the issued capital of the Company for the time being ("General Mandate"); and
- (ii) renew any specific mandates given to the Directors of the Company to issue ordinary shares of the Company ("Specific Mandates") passed on or at any time prior to this Annual General Meeting of the Company and have not yet been implemented or fully implemented.

As at the date of this Notice, no new shares in the Company were issued pursuant to the General and Specific Mandates granted to the Directors.

The General Mandate will enable the Directors to take swift action in case of, inter alia, a need for corporate exercises or in the event business opportunities or other circumstances arise which involve the issue of new shares and to avoid delay and cost in convening general meetings to approve such issue of shares.

### 2. Resolutions 8 and 9 on Recurrent Related Party Transactions of A Revenue or Trading Nature

The proposed Ordinary Resolutions, if passed, will empower the Company and its subsidiaries (excluding Hong Leong Bank Berhad and Hong Leong Capital Berhad and their respective subsidiaries) ("HLFG Group") to enter into recurrent related party transactions of a revenue or trading nature which are necessary for HLFG Group's day-to-day operations, subject to the transactions being in the ordinary course of business and on terms which are not more favourable to the related parties than those generally available to the public and are not, in the Company's opinion, detrimental to the minority shareholders of the Company ("Proposed Shareholders' Mandate").

Detailed information on the Proposed Shareholders' Mandate is set out in the Circular to Shareholders dated 6 October 2015 which is despatched together with the Company's 2015 Annual Report.

## STATEMENT ACCOMPANYING NOTICE OF ANNUAL GENERAL MEETING

*(Pursuant to Paragraph 8.27(2) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad)*

- Details of individuals who are standing for election as Directors

No individual is seeking election as a Director at the forthcoming Forty-sixth Annual General Meeting of the Company.

- Statement relating to general mandate for issue of securities in accordance with Paragraph 6.03(3) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad

Details of the general mandate to issue securities in the Company pursuant to Section 132D of the Companies Act, 1965 are set out in Explanatory Note 1 of the Notice of Forty-sixth Annual General Meeting.

# OTHER INFORMATION

## 1. MATERIAL CONTRACTS

There are no material contracts (not being contracts entered into in the ordinary course of business) which had been entered into by the Company and its subsidiaries involving the interest of Directors and major shareholders, either still subsisting at the end of the financial year or entered into since the end of the previous financial year pursuant to Item 21, Part A, Appendix 9C of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

## 2. ANALYSIS OF SHAREHOLDINGS AS AT 28 AUGUST 2015

Authorised share capital	: RM2,000,000,000
Issued & paid-up capital	: RM1,052,767,789
Class of shares	: Ordinary shares of RM1.00 each
Voting rights	
• on show of hands	: 1 vote
• on a poll	: 1 vote for each share held

### Distribution Schedule Of Shareholders As At 28 August 2015

Size of Holdings	No. of Shareholders	%	No. of Shares	%
Less than 100	162	4.39	5,037	0.00
100 – 1,000	862	23.34	646,417	0.06
1,001 – 10,000	1,666	45.10	7,054,737	0.67
10,001 – 100,000	768	20.79	25,439,943	2.42
100,001 – less than 5% of issued shares	234	6.33	205,768,355	19.54
5% and above of issued shares	2	0.05	813,853,300	77.31
	3,694	100.00	1,052,767,789	100.00

### List of Thirty Largest Shareholders As At 28 August 2015

Name of Shareholders	No. of Shares	%
1. Assets Nominees (Tempatan) Sdn Bhd - Hong Leong Company (Malaysia) Berhad	546,773,354	51.94
2. Assets Nominees (Asing) Sdn Bhd - Guoco Assets Sdn Bhd	267,079,946	25.37
3. HSBC Nominees (Asing) Sdn Bhd - Exempt AN for The Bank Of Nova Scotia Asia Limited	27,195,500	2.58
4. Citigroup Nominees (Tempatan) Sdn Bhd - Employees Provident Fund Board	10,581,099	1.00
5. Cartaban Nominees (Tempatan) Sdn Bhd - Exempt AN for Eastspring Investments Berhad	6,126,300	0.58
6. Assets Nominees (Tempatan) Sdn Bhd - Soft Portfolio Sdn Bhd	6,057,000	0.58
7. Citigroup Nominees (Asing) Sdn Bhd - CBNY for The Bank Of Nova Scotia	6,020,200	0.57
8. Tan Sri Dato' Seri Khalid Ahmad Bin Sulaiman	5,544,000	0.53

## OTHER INFORMATION

### 2. ANALYSIS OF SHAREHOLDINGS AS AT 28 AUGUST 2015 (CONTINUED)

#### List Of Thirty Largest Shareholders As At 28 August 2015 (continued)

Name of Shareholders	No. of Shares	%
9. Citigroup Nominees (Tempatan) Sdn Bhd - <i>Employees Provident Fund Board (Nomura)</i>	5,043,100	0.48
10. Tan Sri Quek Leng Chan	4,989,600	0.47
11. Citigroup Nominees (Asing) Sdn Bhd - <i>Exempt AN for Citibank New York (Norges Bank 9)</i>	4,818,800	0.46
12. Chua Holdings Sdn Bhd	4,814,549	0.46
13. Cartaban Nominees (Asing) Sdn Bhd - <i>Exempt AN for State Street Bank &amp; Trust Company (West Clt OD67)</i>	4,590,933	0.44
14. Hong Bee Hardware Company, Sdn. Berhad	4,523,400	0.43
15. DB (Malaysia) Nominee (Asing) Sdn Bhd - <i>Exempt AN for Bank Of Singapore Limited</i>	4,319,000	0.41
16. Citigroup Nominees (Tempatan) Sdn Bhd - <i>Employees Provident Fund Board (Affin-Hwg)</i>	4,051,100	0.38
17. HSBC Nominees (Asing) Sdn Bhd - <i>BBH And Co Boston for Vanguard Emerging Markets Stock Index Fund</i>	3,955,100	0.38
18. AMSEC Nominees (Tempatan) Sdn Bhd - <i>AmBank (M) Berhad (Hedging)</i>	3,250,900	0.31
19. AmTrustee Berhad - <i>Exempt AN for Hong Leong Financial Group Berhad (HLA-ESOS)</i>	2,908,292	0.28
20. Citigroup Nominees (Tempatan) Sdn Bhd - <i>Employees Provident Fund Board (F Templeton)</i>	2,726,600	0.26
21. HSBC Nominees (Asing) Sdn Bhd - <i>Exempt AN for JPMorgan Chase Bank, National Association (U.S.A.)</i>	2,632,715	0.25
22. Kheng Lim Holdings Sdn Bhd	2,312,130	0.22
23. Quek Kon Sean	2,250,000	0.21
24. Citigroup Nominees (Asing) Sdn Bhd - <i>CBNY for Dimensional Emerging Markets Value Fund</i>	2,245,250	0.21
25. Pertubuhan Keselamatan Sosial	2,199,500	0.21
26. Citigroup Nominees (Tempatan) Sdn Bhd - <i>Employees Provident Fund Board (Aberdeen)</i>	2,135,000	0.20
27. RHB Capital Nominees (Tempatan) Sdn Bhd - <i>Pledged Securities Account for Poh Soon Sim (CEB)</i>	1,985,400	0.19
28. RHB Capital Nominees (Tempatan) Sdn Bhd - <i>Pledged Securities Account for Choong Yee How</i>	1,900,000	0.18
29. Citigroup Nominees (Tempatan) Sdn Bhd - <i>Kumpulan Wang Persaraan (Diperbadankan) (Aberdeen)</i>	1,830,000	0.17
30. Choong Yee How	1,750,000	0.17
	946,608,768	89.92

## OTHER INFORMATION

### 2. ANALYSIS OF SHAREHOLDINGS AS AT 28 AUGUST 2015 (CONTINUED)

#### Substantial Shareholders

According to the Register of Substantial Shareholders, the substantial shareholders of the Company as at 28 August 2015 are as follows:-

Shareholders	Direct		Indirect	
	No. of shares	%	No. of shares	%
Hong Leong Company (Malaysia) Berhad	546,773,354	51.94	267,083,546	25.37 <sup>A</sup>
Tan Sri Quek Leng Chan	4,989,600	0.47	824,437,300	78.31 <sup>B</sup>
HL Holdings Sdn Bhd	-	-	813,856,900	77.31 <sup>C</sup>
Kwek Holdings Pte Ltd	-	-	818,380,300	77.74 <sup>B</sup>
Kwek Leng Beng	1,241,321	0.12	818,380,300	77.74 <sup>B</sup>
Hong Realty (Private) Limited	-	-	818,380,300	77.74 <sup>B</sup>
Hong Leong Investment Holdings Pte Ltd	-	-	818,380,300	77.74 <sup>B</sup>
Davos Investment Holdings Private Limited	-	-	818,380,300	77.74 <sup>B</sup>
Kwek Leng Kee	-	-	818,380,300	77.74 <sup>B</sup>
Quek Leng Chye	1,925,100	0.18	818,380,300	77.74 <sup>B</sup>
Guoco Assets Sdn Bhd	267,079,946	25.37	-	-
GuoLine Overseas Limited	-	-	267,079,946	25.37 <sup>D</sup>
Guoco Group Limited	-	-	267,079,946	25.37 <sup>D</sup>
GuoLine Capital Assets Limited	-	-	267,079,946	25.37 <sup>D</sup>

#### Notes:

<sup>A</sup> Held through subsidiary(ies)

<sup>B</sup> Held through Hong Leong Company (Malaysia) Berhad ("HLCM") and company(ies) in which the substantial shareholder has interest

<sup>C</sup> Held through HLCM

<sup>D</sup> Held through Guoco Assets Sdn Bhd

### 3. DIRECTORS' INTERESTS AS AT 28 AUGUST 2015

Subsequent to the financial year end, there is no change, as at 28 August 2015, to the Directors' interests in the ordinary shares, preference shares, options over ordinary shares and/or loan stocks of the Company and/or its related corporations (other than wholly-owned subsidiaries), appearing in the Directors' Report on pages 53 to 56 as recorded in the Register of Directors' Shareholdings kept by the Company under Section 134 of the Companies Act, 1965 except for the changes set out below:

	No. of Ordinary shares	%
<b>Indirect Interests of YBhg Tan Sri Quek Leng Chan in:</b>		
First Garden Development Pte Ltd (In members' voluntary liquidation)	Nil <sup>(1)</sup>	Nil
Sanctuary Land Pte Ltd (In members' voluntary liquidation)	Nil <sup>(1)</sup>	Nil
Beijing Cheng Jian Dong Hua Real Estate Development Company Limited	Nil	Nil

#### Note:

<sup>(1)</sup> Dissolved by members' voluntary liquidation

## OTHER INFORMATION

### LIST OF PROPERTIES HELD AS AT 30 JUNE 2015

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
1	15-G-1, 15-1-1 & 15-2-1 Medan Kampung Relau Bayan Point 11900 Pulau Pinang	Freehold	Branch premises	9,968	16	2,527	26/06/1997
2	Jungle land at Sungai Lisut Rejang Sarawak Occupation Ticket 612 of 1931	Leasehold - 99 years (31/12/2026)	Jungle land	1,217,938	n/a	1	31/12/1938
3	25 & 27, Jalan Tun Ismail 25000 Kuantan Pahang Darul Makmur	Freehold	Branch premises	1,600	24	1,460	29/06/1996
4	69, 70 & 71, Jalan Dato' Bandar Tunggal 70000 Seremban Negeri Sembilan Darul Khusus	Freehold	Branch premises	6,000	Pre-war	1,230	27/12/1994
5	100, Jalan Gurney 72100 Bahau Negeri Sembilan Darul Khusus	Freehold	Branch premises	5,107	29	2,259	25/06/1992
6	12, 14 & 16, Jalan Wong Ah Fook 80000 Johor Bahru Johor Darul Takzim	Freehold	Branch premises	4,174	24	3,601	25/06/1992
7	6, Jalan Merdeka 96100 Sarikei Sarawak	Leasehold - 60 years (31/12/2029)	Vacant	2,240	46	71	18/10/1969
8	63 & 65, Jalan SS 23/15 47400 Petaling Jaya Selangor Darul Ehsan	Freehold	Branch premises	4,760	20	3,824	28/04/1997
9	24, Medan Taming 2 Taman Taming Jaya 43300 Balakong Selangor Darul Ehsan	Freehold	Branch premises	3,037	19	1,314	28/04/1997
10	1, Jalan Takal 15/21 Seksyen 15 40000 Shah Alam Selangor Darul Ehsan	Leasehold - 99 years (29/6/2086)	Branch premises	2,625	28	1,043	26/06/1997

## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
11	Lots 3594 & 3595 Jalan Baru Pak Sabah 23000 Dungun Terengganu Darul Iman	Leasehold - 84 years (02/02/2079)	Branch premises	3,199	21	187	26/06/1997
12	Lot 3073 & 3074, Jalan Abang Galau, 97000 Bintulu, Sarawak	Leasehold - 60 years (12/02/2056)	Branch premises	2,582	18	1,064	26/06/1997
13	Lot 34, Putra Industrial Park 47000 Sungai Buloh Selangor Darul Ehsan	Freehold	Warehouse	96,219	19	2,476	26/01/1995
14	1540, Jalan Sultan Badlishah 05000 Alor Setar Kedah Darul Aman	Leasehold - 55 years (28/02/2028)	Vacant	10,619	40	35	30/06/1977
15	9A & 9B, Jalan Kampong Baru 08000 Sungai Petani Kedah Darul Aman	Freehold	Branch premises	9,320	22	825	01/01/1994
16	45, Jalan Burma 10500 Pulau Pinang	Freehold	Branch premises	14,277	37	1,963	24/11/1978
17	33A-C, Lintang Angsana Bandar Baru Air Hitam 11500 Pulau Pinang	Leasehold - 83 years (08/04/2082)	Storage	4,394	20	480	26/12/1995
18	55-57, Jalan Yang Kalsom 30250 Ipoh Perak Darul Ridzuan	Freehold	Branch premises	11,720	36	1,031	01/10/1984
19	27, Jalan Dewangsa 31000 Batu Gajah Perak Darul Ridzuan	Leasehold - 79 years (26/02/2078)	Branch premises	4,694	20	253	24/11/1995
20	75, Jalan Sultan Idris Shah 30000 Ipoh Perak Darul Ridzuan	Freehold	Branch premises	1,900	18	572	15/06/1998
21	80 & 82, Jalan Othman 1/14 46000 Petaling Jaya Selangor Darul Ehsan	Leasehold - 90 years (15/06/2089)	Branch premises	9,062	25	1,164	01/06/1994
22	19, Jalan 54, Desa Jaya 52100 Kepong Selangor Darul Ehsan	Leasehold - 99 years (08/03/2081)	Branch premises	5,859	33	336	29/11/1985



## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
23	55, Jalan Pasar 55100 Kuala Lumpur	Freehold	Branch premises	4,313	35	308	01/04/1980
24	Lot 111, Jalan Mega Mendung Kompleks Bandar Off Jalan Klang Lama 58200 Kuala Lumpur	Leasehold - 99 years (11/10/2076)	Branch premises	4,978	35	437	31/07/1988
25	161, Jalan Imbi 55100 Kuala Lumpur	Freehold	Vacant	2,454	19	2,471	14/02/1996
26	8A-C, Jalan Station 80000 Johor Bahru Johor Darul Takzim	Freehold	Branch premises	12,854	22	392	22/10/1977
27	109, Main Road 83700 Yong Peng Johor Darul Takzim	Freehold	Branch premises	2,740	27	206	01/09/1988
28	26 & 28, Jalan Mersing 80050 Johor Bahru Johor Darul Takzim	Freehold	Vacant pending disposal	7,040	31	1,233	22/05/1995
29	1, Bentong Heights 28700 Bentong Pahang Darul Makmur	Freehold	Branch premises	5,432	47	34	30/06/1977
30	36, Main Road Tanah Rata 39000 Cameron Highland Pahang Darul Makmur	Leasehold - 99 years (24/11/2039)	Branch premises	1,728	75	112	30/08/1982
31	W-1-0, W-2-0 & W-1-1 Subang Square Business Centre Jalan SS15/4G 47500 Subang Jaya Selangor Darul Ehsan	Freehold	Branch premises	4,545	16	1,313	18/12/1999
32	2828-G-02 & 2828-1-02 Jalan Bagan Luar 12000 Butterworth Pulau Pinang	Freehold	Branch premises	12,173	16	3,618	18/12/1999
33	Plot No 20, Jalan Bidor Raya 35500 Bidor Perak Darul Ridzuan	Freehold	Branch premises	3,243	16	556	23/11/1999
34	Lots 568-G-17 & 568-1-17 Kompleks Mutiara 3 1/2 Mile Jalan Ipoh 51200 Kuala Lumpur	Freehold	Self service terminal (ATM area)	4,945	16	2,287	23/11/1999

## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
35	1, Persiaran Greentown 2 Greentown Business Centre 30450 Ipoh Perak Darul Ridzuan	Leasehold - 99 years (21/11/2094)	Branch premises	7,870	15	1,674	23/11/1999
36	Lots 39 & 40 Kompleks Munshi Abdullah 75100 Melaka	Leasehold - 99 years (24/02/2084)	Branch premises	5,988	16	1,385	31/05/1991
37	No. 1 & 2 Jalan Raya, 09800 Serdang Kedah Darul Aman	Freehold	Branch premises	5,840	14	423	20/09/2000
38	133 & 135, Jalan Gopeng 31900 Kampar Perak Darul Ridzuan	Freehold	Branch premises	4,700	14	314	13/12/2000
39	65-67, Jalan Tun HS Lee 50000 Kuala Lumpur	Freehold	Vacant	2,223	19	4,941	14/10/1996
40	64, Jalan Tun Mustapha 87007 Labuan	Leasehold - 99 years (31/12/2775)	Branch premises	1,370	24	622	30/05/1991
41	159, Jalan Imbi 55100 Kuala Lumpur	Freehold	Vacant	1,688	10	2,572	25/11/2005
42	163, Jalan Imbi 55100 Kuala Lumpur	Freehold	Vacant	1,688	10	2,628	25/10/2005
43	114 & 116, Jalan Cerdas Taman Connaught 56000 Kuala Lumpur	Leasehold - 99 years (16/10/2078)	Branch premises	12,200	9	3,669	07/06/2006
44	Lot A08-A09 Jalan SS 6/5A Dataran Glomac Pusat Bandar Kelana Jaya 47301 Petaling Jaya	Freehold	Branch premises	9,800	9	2,760	06/07/2006
45	No. 2 Jalan Puteri 2/4, Bandar Puteri, Puchong 47100 Selangor Darul Ehsan	Freehold	Branch premises	11,850	8	5,191	26/06/2007
46	Tower A, PJ City Development 46100 Petaling Jaya, Selangor	Leasehold - 99 years (14/08/2094)	Branch premises	194,489	7	77,966	21/07/2008
47	OUG No.2, Lorong 2/137C, Off Jalan Kelang Lama, 58200, Kuala Lumpur	Leasehold -99 years (year 2088)	Branch premises	17,300	5	5,216	01/04/2011

## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
48	KEP Lot No 77C & 77D, Lot No.58529 Jalan Kepong, 52100 Kuala Lumpur	Leasehold -99 years (07/01/2101)	Branch premises	30,613	5	9,104	01/05/2011
49	No. 9, Jalan Cheng Lock 50000 Kuala Lumpur Wilayah Persekutuan	Freehold	Vacant	2,199	42	299	18/09/1972
50	No. 3, Jalan Bandar Satu Pusat Bandar Puchong 47100 Puchong Selangor Darul Ehsan	Freehold	Branch premises	4,687	20	1,938	03/04/1997
51	No. 32 & 34, Jalan 21/19 Sea Park 46300 Petaling Jaya Selangor Darul Ehsan	Freehold	Branch premises	3,080	52	2,210	19/08/1997
52	No. 1, Jalan Goh Hock Huat 41400 Klang Selangor Darul Ehsan	Freehold	Centre	2,776	32	1,781	09/07/1998
53	No. 26 & 27, Jalan Kenari 1 Bandar Puchong Jaya 47100 Puchong Selangor Darul Ehsan	Freehold	Branch premises	3,600	19	1,673	22/01/1999
54	No. 2, Jalan PJU 5/8 Dataran Sunway, Kota Damansara 47810 Petaling Jaya Selangor Darul Ehsan	Leasehold -99 years 23/11/2100	Branch premises	12,892	11	3,334	12/02/2005
55	No. J09-6 and J02-06 Paradise Lagoon Holiday Apartment, Batu 3 1/2 Jalan Pantai 70100 Port Dickson Negeri Sembilan Darul Khusus	Leasehold -99 years 06/07/2087	2 units apartment	2,088	19	211	21/04/1994
56	No. S-3, Kompleks Negeri Jalan Dr. Krishnan 70000 Seremban Negeri Sembilan Darul Khusus	Leasehold -99 years 30/01/2078	Storage for branches	1,680	31	275	29/6/1981
57	Lot 4 & 5, Jalan TMR 1 Taman Melaka Raya 75000 Melaka	Leasehold -99 years 20/03/2094	Vacant	3,132	19	546	17/04/1998

## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
58	No. 67 & 69, Jalan Merdeka 75000 Taman Merdeka Raya Melaka	Leasehold -99 years 07/07/2093	Branch premises	3,080	20	695	15/08/1999
59	No. 21 & 23, Jalan Indah 15/1 Bukit Indah, 81200 Johor Bahru Johor Darul Takzim	Freehold	Branch premises	5,090	13	1,723	27/05/2002
60	No. 35, 37 & 39 Jalan Johor Satu Taman Desa Cemerlang 81800 Ulu Tiram Johor Darul Takzim	Freehold	Branch premises	13,965	12	2,232	12/02/2003
61	No. 21, Jalan Permas 10/1 Bandar Baru Permas Jaya 81750 Masai Johor Darul Takzim	Freehold	Branch premises	2,624	18	1,270	05/04/1999
62	No. C05-07 Genting Permai Park & Resort 6th Mile 69000 Genting Highland Pahang Darul Makmur	Freehold	1 unit apartment	1,029	16	187	09/02/1996
63	No. B-278 & B-280 Jalan Beserah 25300 Kuantan Pahang Darul Makmur	Freehold	Branch premises	3,208	14	1,522	04/08/1999
64	No. 31, 33, 35 & 37 Jalan Usahaniaga 1 Taman Niagajaya 14000 Bukit Mertajam Seberang Perai Tengah, Penang	Freehold	Branch premises	15,844	12	1,115	10/07/2003
65	No. 26 & 27, Jalan Permatang Gedong Taman Sejati Indah 08000 Sungai Petani	Freehold	Vacant pending disposal	2,800	18	688	09/03/1999
66	Lot 171, Jalan Council 95000 Bandar Sri Aman Sarawak	Leasehold 60 years 20/06/2050	Branch premises	1,740	19	157	21/06/1990
67	Lot No. 2013, Jalan Pisang Barat 93150 Kuching Sarawak	Leasehold -99 years 31/12/2038	Branch premises	1,390	22	-	23/09/1992

## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
68	No: 3/G14, 3/G15 & 3/G16 Block 3, Lorong Api-Api 2 Api-Api Centre 88000 Kota Kinabalu Sabah	Leasehold -99 years 31/12/2086	Branch premises	4,141	20	1,871	04/02/1997
69	No. 177, Limbok Hill 70000 Seremban, N.Sembilan	Freehold	Single-storey detached house	6,730	42	12	16/08/1972
70	No. 11, Jalan Emas 2 Taman Emas Cheras 43200 Selangor	Freehold	Storage	5,804	22	-	25/05/1993
71	No. 122, Kapit By-Pass 96807 Kapit, Sarawak	Leasehold -60 years 29/4/2045	Branch premises	1,200	22	164	30/04/1985
72	No. 12A, Block B Level 2, Fraser's Hill Condominium 49000 Bukit Fraser's Pahang Darul Makmur	Leasehold -99 years 23/05/2082	1 unit apartment	1,792	28	134	24/05/1983
73	1, Light Street Georgetown 10200 Pulau Pinang	Freehold	Branch premises	20,594	81	7,456	30/12/1986
74	42, Jalan Pending 93450 Kuching Sarawak	Leasehold - 999 years (31/12/2779)	Branch premises	4,425	33	1,734	27/12/1983
75	133, 135 & 137 Jalan Kampung Nyabor 96000 Sibu Sarawak	Freehold	Branch premises	4,871	23	2,947	28/12/1992
76	26, Lorong Rahim Kajai 14 Taman Tun Dr Ismail 60000 Kuala Lumpur	Freehold	Branch premises	3,750	29	517	30/12/1986
77	120-122, Jalan Mersing 86000 Kluang Johor Darul Takzim	Leasehold - 99 years (22/08/2063)	Branch premises	3,355	49	596	31/05/1990
78	Lot 942 Jalan Parry 98000 Miri Sarawak	Leasehold - 60 Years (06/04/2057)	Branch premises	5,496	18	883	31/01/1997

## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
79	Lot 1, 2 & 3, Block 18, Bandar Indah Mile 4, North Road Bandar Indah Sandakan, Sabah	Freehold	Branch premises	6,760	15	1,848	08/11/2001
80	No 3 Persiaran Greentown 4 Greentown Business Centre 30450 Ipoh	Leasehold - 99 Years (21/11/2094)	Branch premises	8,846	20	489	04/12/1995
81	Bangunan HLA 7 Jalan Yayasan 86000 Kluang	Leasehold - 99 Years (23/03/2084)	Branch premises	6,019	26	413	30/12/1989
82	Wisma Hong Leong 18 Jalan Perak 50450 Kuala Lumpur	Freehold	Office premises	333,594	14	252,000	13/11/2001
83	Unit 2.5.1, 1A Stonor Condominium Off Jalan Conlay 50450 Kuala Lumpur	Leasehold - 99 Years (17/07/2083)	Condominium	1,904	22	536	30/06/1993
84	Unit 2.1.2, 1A Stonor Condominium Off Jalan Conlay 50450 Kuala Lumpur	Leasehold - 99 Years (17/07/2083)	Condominium	1,904	22	536	30/06/1993
85	Unit 1.1.5, 1A Stonor Condominium Off Jalan Conlay 50450 Kuala Lumpur	Leasehold - 99 Years (17/07/2083)	Condominium	1,815	22	504	30/06/1993
86	14-23 Darul Aman Jalan Tun Ismail 25000 Kuantan Pahang	Freehold	Branch premises	5,610	22	474	21/02/1993
87	No 1 Persiaran Greentown 4 Pusat Perdagangan Greentown 30450 Ipoh Perak	Leasehold - 99 Years (21/11/2094)	Branch premises	5,246	20	518	04/12/1995
88	13-2B 2nd Floor Jalan Perdana 6/6 Pandan Perdana 55300 Kuala Lumpur	Leasehold - 99 Years (11/12/2088)	Apartment	468	11	60	2004

## OTHER INFORMATION

No.	Location	Tenure	Description of property held	Gross Area (Sq-ft)	Approx. Age (Years)	Net book value (RM'000)	Date of acquisition
89	Block B, PJ City Jalan 219 Seksyen 51A 46100 Petaling Jaya Selangor	Leasehold - 99 Years (12/12/2107)	Office premises	202,194	7	65,983	29/04/2008
90	31 & 32 Jalan Kundang Taman Bukit Pasir 46100 Petaling Jaya Selangor	Freehold	Branch premises	8,932	23	1,488	31/12/2013
91	Menara Raja Laut No. 288 Jalan Raja Laut 50350 Kuala Lumpur Wilayah Persekutuan	Freehold	Office premises	839,574	22	226,594	06/04/2015
92	51-53, Persiaran Greenhill 30450 Ipoh, Perak	Freehold & leasehold -999 years	Branch premises	4,793	21	1,866	31/12/1993
93	Unit 1-10, 8th Floor Island Place Tower, Island Place No 510 King's Road Hong Kong	Leasehold - 55 Years (30/06/2047)	Office premises	20,000	20	52,012	22/02/2010

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## FORM OF PROXY

I/We \_\_\_\_\_  
 NRIC/Passport/Company No. \_\_\_\_\_  
 of \_\_\_\_\_  
 being a member of HONG LEONG FINANCIAL GROUP BERHAD (the "Company"), hereby appoint \_\_\_\_\_

\_\_\_\_\_

NRIC/Passport No. \_\_\_\_\_  
 of \_\_\_\_\_

or failing him/her \_\_\_\_\_

\_\_\_\_\_

NRIC/Passport No. \_\_\_\_\_  
 of \_\_\_\_\_

or failing him/her, the Chairman of the meeting as my/our proxy/proxies to vote for me/us on my/our behalf at the Forty-sixth Annual General Meeting of the Company to be held at the Theatre, Level 1, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur on Wednesday, 28 October 2015 at 11.30 a.m. and at any adjournment thereof.

My/Our proxy/proxies is/are to vote either on a show of hands or on a poll as indicated below with an "X":

RESOLUTIONS		FOR	AGAINST
1.	To approve the payment of Directors' fees		
2.	To re-elect Ms Lim Tau Kien as a Director		
3.	To re-elect Ms Lim Lean See as a Director		
4.	To re-appoint YBhg Tan Sri Quek Leng Chan as a Director pursuant to Section 129 of the Companies Act, 1965		
5.	To re-appoint YBhg Tan Sri Dato' Seri Khalid Ahmad bin Sulaiman as a Director pursuant to Section 129 of the Companies Act, 1965		
6.	To re-appoint Messrs PricewaterhouseCoopers as Auditors of the Company and authorise the Directors to fix their remuneration		
<b>Special Business</b>			
7.	To approve the ordinary resolution on authority to Directors to issue shares		
8.	To approve the ordinary resolution on the proposed renewal of and new shareholders' mandate for recurrent related party transactions of a revenue or trading nature with Hong Leong Company (Malaysia) Berhad ("HLCM") and persons connected with HLCM		
9.	To approve the ordinary resolution on the proposed renewal of shareholders' mandate for recurrent related party transactions of a revenue or trading nature with Tower Real Estate Investment Trust		

Dated this ..... day of ..... 2015

Number of shares held \_\_\_\_\_

Signature(s) of Member \_\_\_\_\_

### Notes:

- For the purpose of determining members' eligibility to attend this meeting, only members whose names appear in the Record of Depositors as at 22 October 2015 shall be entitled to attend this meeting or appoint proxy(ies) to attend and vote on their behalf.
- If you wish to appoint other person(s) to be your proxy, insert the name(s) and address(es) of the person(s) desired in the space so provided.
- If there is no indication as to how you wish your vote(s) to be cast, the proxy will vote or abstain from voting at his/her discretion.
- A proxy may but need not be a member of the Company and the provisions of Section 149(1)(b) of the Companies Act, 1965 shall not apply to the Company.
- Save for a member who is an exempt authorised nominee, a member shall not be entitled to appoint more than two (2) proxies to attend and vote at the same meeting. Where a member of the Company is an authorised nominee as defined under the Securities Industry (Central Depositories) Act, 1991, it may appoint not more than two (2) proxies in respect of each securities account it holds with ordinary shares of the Company standing to the credit of the said securities account. A member who is an exempt authorised nominee for multiple beneficial owners in one securities account ("Omnibus Account") may appoint any number of proxies in respect of the Omnibus Account.
- Where two (2) or more proxies are appointed, the proportions of shareholdings to be represented by each proxy must be specified in the instrument appointing the proxies, failing which the appointments shall be invalid (please see note 9 below).
- In the case where a member is a corporation, this Form of Proxy must be executed under its Common Seal or under the hand of its Attorney.
- All Forms of Proxy must be duly executed and deposited at the Registered Office of the Company at Level 8, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur not less than 48 hours before the time and date of the meeting or adjourned meeting.
- In the event two (2) or more proxies are appointed, please fill in the ensuing section:

Name of Proxies	% of shareholdings to be represented

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AFFIX  
STAMP

**The Group Company Secretary**

**HONG LEONG FINANCIAL GROUP BERHAD**

(Company No. 8024-W)

Level 8, Wisma Hong Leong  
18 Jalan Perak  
50450 Kuala Lumpur  
Malaysia

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**Hong Leong Financial Group Berhad** (8024-W)

Level 8, Wisma Hong Leong

18 Jalan Perak, 50450 Kuala Lumpur

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Fax : 03-2164 2503

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